
By: **Senators Exum, Currie, Lawlah, Astle, Della, Middleton, and Teitelbaum**

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CHAPTER _____

1 AN ACT concerning

2 **Medicaid Quality Improvement Act of 2005**
 3 **Managed Care Organizations - Adjustment to Capitation Payments -**
 4 **Quality Improvement Incentive**

5 FOR the purpose of authorizing the Secretary of Health and Mental Hygiene, in
 6 consultation with the Maryland Insurance Commissioner, to adjust capitation
 7 payments for a managed care organization based on a certain loss ratio of the
 8 managed care organization; authorizing a managed care organization to appeal
 9 a certain decision of the Secretary under certain circumstances; authorizing a
 10 managed care organization to take a certain appeal under the Administrative
 11 Procedure Act under certain circumstances; requiring the Secretary to adopt
 12 certain regulations prior to making a certain adjustment to capitation
 13 payments; ~~establishing~~ requiring the Secretary, in consultation with the
 14 Commissioner, to adopt regulations that establish a certain definition and
 15 certain procedures, standards, and ~~limits~~ data collection and reporting
 16 requirements for the adjustment of capitation payments; ~~authorizing the~~
 17 Secretary, in consultation with the Commissioner, to adjust capitation payments
 18 based on a certain quality performance initiative adopted by the Secretary;
 19 establishing certain standards and procedures relating to the quality
 20 performance initiative; requiring the Secretary to adopt certain regulations on
 21 or before a certain date; providing that this Act may not be implemented until
 22 the Secretary adopts certain regulations; authorizing the Secretary to modify,
 23 enhance, or replace the Value Based Purchasing Initiative in effect on a certain
 24 date subject to certain conditions; and generally relating to adjustments to
 25 capitation payments to managed care organizations and quality of care.

1 BY repealing and reenacting, with amendments,
 2 Article - Insurance
 3 Section 15-605(c)
 4 Annotated Code of Maryland
 5 (2002 Replacement Volume and 2004 Supplement)

6 ~~BY adding to~~
 7 ~~Article - Insurance~~
 8 ~~Section 15-605.1~~
 9 ~~Annotated Code of Maryland~~
 10 ~~(2002 Replacement Volume and 2004 Supplement)~~

11 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
 12 MARYLAND, That the Laws of Maryland read as follows:

13 **Article - Insurance**

14 15-605.

15 (c) (1) For a health benefit plan that is issued under Subtitle 12 of this title,
 16 the Commissioner may require the insurer, nonprofit health service plan, or health
 17 maintenance organization to file new rates if the loss ratio is less than 75%.

18 (2) (i) Subject to subparagraph (ii) of this paragraph, for a health
 19 benefit plan that is issued to individuals the Commissioner may require the insurer,
 20 nonprofit health service plan, or health maintenance organization to file new rates if
 21 the loss ratio is less than 60%.

22 (ii) Subparagraph (i) of this paragraph does not apply to an
 23 insurance product that:

24 1. is listed under § 15-1201(f)(3) of this title; or

25 2. is nonrenewable and has a policy term of no more than 6
 26 months.

27 (iii) The Commissioner may establish a loss ratio for each insurance
 28 product described in subparagraph (ii)1 and 2 of this paragraph.

29 (3) The authority of the Commissioner under paragraphs (1) and (2) of
 30 this subsection to require an insurer, nonprofit health service plan, or health
 31 maintenance organization to file new rates based on loss ratio:

32 (i) is in addition to any other authority of the Commissioner under
 33 this article to require that rates not be excessive, inadequate, or unfairly
 34 discriminatory; and

1 (ii) does not limit any existing authority of the Commissioner to
2 determine whether a rate is excessive.

3 (4) (i) In determining whether to require an insurer to file new rates
4 under this subsection, the Commissioner may consider the amount of health
5 insurance premiums earned in the State on individual policies in proportion to the
6 total health insurance premiums earned in the State for the insurer.

7 (ii) The insurer shall provide to the Commissioner the information
8 necessary to determine the proportion of individual health insurance premiums to
9 total health insurance premiums as provided under this paragraph.

10 (5) ~~{The} IN ACCORDANCE WITH § 15-605.1 OF THIS SUBTITLE, THE~~
11 Secretary of Health and Mental Hygiene, in consultation with the Commissioner and
12 in accordance with their memorandum of understanding, may adjust capitation
13 payments for a managed care organization or for the Maryland Medical Assistance
14 Program of a managed care organization that is a certified health maintenance
15 organization:

16 (i) if the loss ratio is less than 80% during calendar year 1997; and

17 (ii) during each subsequent calendar year if the loss ratio is less
18 than 85%.

19 (6) ~~{A} loss ratio reported under paragraph (5) of this subsection shall be~~
20 calculated separately and may not be part of another loss ratio reported under this
21 section.

22 (7) ~~{Any} rebate received by a managed care organization may not be~~
23 considered part of the loss ratio of the managed care organization.

24 (8) IF THE SECRETARY OF HEALTH AND MENTAL HYGIENE ADJUSTS
25 CAPITATION PAYMENTS IN ACCORDANCE WITH PARAGRAPH (5) OF THIS
26 SUBSECTION, A MANAGED CARE ORGANIZATION OR THE MARYLAND MEDICAL
27 ASSISTANCE PROGRAM OF A MANAGED CARE ORGANIZATION THAT IS A CERTIFIED
28 HEALTH MAINTENANCE ORGANIZATION MAY:

29 (I) APPEAL THE DECISION OF THE SECRETARY TO THE BOARD OF
30 REVIEW ESTABLISHED UNDER TITLE 2, SUBTITLE 2 OF THE HEALTH - GENERAL
31 ARTICLE; AND

32 (II) TAKE ANY FURTHER APPEAL ALLOWED BY THE
33 ADMINISTRATIVE PROCEDURE ACT UNDER TITLE 10, SUBTITLE 2 OF THE STATE
34 GOVERNMENT ARTICLE.

35 ~~15-605.1.~~

36 (A) ~~THE SECRETARY OF HEALTH AND MENTAL HYGIENE, IN CONSULTATION~~
37 ~~WITH THE COMMISSIONER AND IN ACCORDANCE WITH THEIR MEMORANDUM OF~~
38 ~~UNDERSTANDING, MAY ADJUST CAPITATION PAYMENTS FOR A MANAGED CARE~~

~~1 ORGANIZATION IF THE LOSS RATIO OF THE MANAGED CARE ORGANIZATION IS LESS
2 THAN 85%.~~

~~3 (B) (1) THE SECRETARY SHALL CALCULATE THE MEDICAL LOSS RATIO THAT
4 SERVES AS THE BASIS FOR A CAPITATION ADJUSTMENT:~~

~~5 (I) EXCEPT AS PROVIDED IN PARAGRAPH (2) OF THIS SUBSECTION,
6 BASED ON THE AUDITED HEALTHCHOICE FINANCIAL MONITORING REPORT FILED
7 BY THE MANAGED CARE ORGANIZATION;~~

~~8 (II) IN A MANNER THAT INCLUDES THE MEDICAL ADMINISTRATION
9 EXPENSES OF A MANAGED CARE ORGANIZATION AS AN ELEMENT OF MEDICAL
10 EXPENSES IN THE LOSS RATIO; AND~~

~~11 (III) ON A 3-YEAR AVERAGE LOSS RATIO BASED ON THE MEDICAL
12 LOSS RATIOS OF THE PRECEDING 3 CALENDAR YEARS.~~

~~13 (2) IF A MANAGED CARE ORGANIZATION DOES NOT REPORT MEDICAL
14 ADMINISTRATION EXPENSES ON A HEALTHCHOICE FINANCIAL MONITORING
15 REPORT, THE MANAGED CARE ORGANIZATION SHALL REPORT ALL MEDICAL
16 ADMINISTRATION EXPENSES TO THE SECRETARY ON THE FORM REQUIRED BY THE
17 SECRETARY.~~

~~18 (C) PRIOR TO IMPOSING AN ADJUSTMENT TO THE CAPITATION PAYMENT TO A
19 MANAGED CARE ORGANIZATION UNDER THIS SECTION, THE SECRETARY SHALL:~~

~~20 (1) CONSULT WITH THE COMMISSIONER;~~

~~21 (2) SUBMIT TO THE COMMISSIONER THE CALCULATION OF THE
22 MEDICAL LOSS RATIO THAT IS THE BASIS FOR THE ADJUSTMENT IN ORDER FOR THE
23 COMMISSIONER TO VERIFY THE CALCULATION; AND~~

~~24 (3) OBTAIN FROM THE COMMISSIONER A DETERMINATION THAT THE
25 IMPOSITION OF AN ADJUSTMENT WOULD NOT IMPAIR THE FINANCIAL CONDITION
26 OF THE MANAGED CARE ORGANIZATION.~~

~~27 (D) A CAPITATION ADJUSTMENT UNDER THIS SECTION MAY NOT EXCEED:~~

~~28 (1) IN THE FIRST YEAR IN WHICH AN ADJUSTMENT IS MADE, THE
29 LESSER OF:~~

~~30 (I) 50% OF THE DIFFERENCE BETWEEN THE CAPITATION PAID TO
31 THE MANAGED CARE ORGANIZATION AND THE CAPITATION THAT WOULD HAVE
32 RESULTED IN AN 80% MEDICAL LOSS RATIO; OR~~

~~33 (II) 25% OF THE NET INCOME OF THE MANAGED CARE
34 ORGANIZATION FOR THE YEAR FOR WHICH THE MEDICAL LOSS RATIO WAS
35 CALCULATED;~~

1 (2) ~~IN THE SECOND YEAR IN WHICH AN ADJUSTMENT IS MADE, THE~~
2 ~~LESSER OF:~~

3 (I) ~~75% OF THE DIFFERENCE BETWEEN THE CAPITATION PAID TO~~
4 ~~THE MANAGED CARE ORGANIZATION AND THE CAPITATION THAT WOULD HAVE~~
5 ~~RESULTED IN AN 80% MEDICAL LOSS RATIO; OR~~

6 (II) ~~35% OF THE NET INCOME OF THE MANAGED CARE~~
7 ~~ORGANIZATION FOR THE YEAR FOR WHICH THE MEDICAL LOSS RATIO WAS~~
8 ~~CALCULATED; AND~~

9 (3) ~~IN ANY SUBSEQUENT YEAR IN WHICH AN ADJUSTMENT IS MADE, 50%~~
10 ~~OF THE AVERAGE NET INCOME OF THE MANAGED CARE ORGANIZATION FOR THE~~
11 ~~YEAR FOR WHICH THE MEDICAL LOSS RATIO WAS CALCULATED.~~

12 (E) ~~IN EXERCISING DISCRETION TO MAKE A CAPITATION ADJUSTMENT~~
13 ~~UNDER THIS SECTION, THE SECRETARY MAY NOT MAKE AN ADJUSTMENT UNLESS~~
14 ~~THE SECRETARY DETERMINES THAT THE OBJECTIVES OF THE HEALTHCHOICE~~
15 ~~PROGRAM WOULD BE ADVANCED BY THE ADJUSTMENT.~~

16 (F) ~~A CAPITATION ADJUSTMENT UNDER THIS SECTION MAY NOT BE MADE IF,~~
17 ~~FOR THE CALENDAR YEAR FOR WHICH AN ADJUSTMENT IS CONSIDERED:~~

18 (1) ~~THE 3 YEAR AVERAGE MEDICAL LOSS RATIO OF THE MANAGED CARE~~
19 ~~ORGANIZATION IS LESS THAN 85%, BUT EQUAL TO OR GREATER THAN 80%; AND~~

20 (2) (I) ~~THE SERVICE COUNT RATIO, WHICH IS THE NUMBER OF~~
21 ~~SERVICES COMPARED TO THE AVERAGE YEARLY ENROLLMENT, FOR THE MANAGED~~
22 ~~CARE ORGANIZATION IS AT OR ABOVE THE AVERAGE MANAGED CARE ORGANIZATION~~
23 ~~SERVICE COUNT RATIO FOR ALL MANAGED CARE ORGANIZATIONS AS DETERMINED~~
24 ~~BY THE SECRETARY; OR~~

25 (II) ~~THE MANAGED CARE ORGANIZATION ACHIEVED:~~

26 1. ~~"ACCEPTABLE" SCORES FOR ALL ELEMENTS OF THE~~
27 ~~SECRETARY'S QUALITY PERFORMANCE INITIATIVE; OR~~

28 2. ~~AT LEAST AS MANY "INCENTIVE" SCORES AS~~
29 ~~"DISINCENTIVE" SCORES.~~

30 (G) (1) ~~A MANAGED CARE ORGANIZATION THAT IS SUBJECT TO AN~~
31 ~~ADJUSTMENT UNDER THIS SECTION:~~

32 (I) ~~SHALL RECEIVE NOTICE THAT AN ADJUSTMENT IS BEING~~
33 ~~CONSIDERED AND THE GROUNDS FOR THE ADJUSTMENT; AND~~

34 (II) ~~IS ENTITLED TO A HEARING UNDER THE TITLE 10, SUBTITLE 2~~
35 ~~OF THE STATE GOVERNMENT ARTICLE.~~

1 (2) ~~THE FILING OF A REQUEST FOR A HEARING SHALL STAY THE~~
2 ~~IMPLEMENTATION OF THE ADJUSTMENT.~~

3 (H) (1) ~~AS PART OF A QUALITY PERFORMANCE INITIATIVE AND IN ORDER TO~~
4 ~~ENSURE THE DELIVERY OF QUALITY HEALTH CARE BY MANAGED CARE~~
5 ~~ORGANIZATIONS, THE SECRETARY, IN CONSULTATION WITH THE COMMISSIONER~~
6 ~~AND IN ACCORDANCE WITH THEIR MEMORANDUM OF UNDERSTANDING, MAY~~
7 ~~ADJUST CAPITATION PAYMENTS FOR A MANAGED CARE ORGANIZATION.~~

8 (2) ~~THE QUALITY PERFORMANCE INITIATIVE UNDER THIS SUBSECTION~~
9 ~~SHALL:~~

10 (4) ~~BE BASED ON A CORE SET OF PERFORMANCE STANDARDS AND~~
11 ~~QUALITY MEASURES THAT:~~

12 1. ~~ARE RELEVANT TO AND IN PROPORTION TO THE~~
13 ~~POPULATIONS SERVED BY THE MANAGED CARE ORGANIZATIONS;~~

14 2. ~~ACCOMMODATE DIFFERENCES AMONG MANAGED CARE~~
15 ~~ORGANIZATIONS IN TERMS OF STRUCTURE, HEALTH CARE DELIVERY SYSTEM, AND~~
16 ~~POPULATION SERVED;~~

17 3. ~~ARE DEVELOPED IN CONSULTATION WITH EXPERTS IN~~
18 ~~THE FIELD OF HEALTH CARE QUALITY FOR THOSE POPULATIONS SERVED BY~~
19 ~~MANAGED CARE ORGANIZATIONS;~~

20 4. ~~ARE BASED ON ABSOLUTE RATHER THAN RELATIVE~~
21 ~~PERFORMANCE BY MANAGED CARE ORGANIZATIONS; AND~~

22 5. ~~ARE GROUPED INTO THE FOLLOWING CATEGORIES OF~~
23 ~~PERFORMANCE:~~

24 A. ~~"ACCEPTABLE";~~

25 B. ~~"INCENTIVE"; AND~~

26 C. ~~"DISINCENTIVE";~~

27 (H) ~~PROVIDE FOR A SYSTEM OF FINANCIAL INCENTIVES AND~~
28 ~~DISINCENTIVES LINKED TO THE SCORES OF THE MANAGED CARE ORGANIZATIONS~~
29 ~~ON EACH OF THE QUALITY MEASURES AND PERFORMANCE STANDARDS;~~

30 (HI) ~~SERVE AS THE SINGLE, COMPREHENSIVE QUALITY~~
31 ~~MEASUREMENT AND IMPROVEMENT INITIATIVE OF THE SECRETARY; AND~~

32 (IV) ~~BE ADOPTED BY REGULATION.~~

33 SECTION 2. AND BE IT FURTHER ENACTED, That the requirements of this
34 Act may not be implemented until the Secretary of Health and Mental Hygiene
35 adopts regulations as required by this Act. The Secretary shall adopt regulations as
36 required by this Act on or before December 31, 2005;

1 (a) Prior to making any adjustments to capitation payments for a managed
2 care organization, the Secretary of Health and Mental Hygiene, in consultation with
3 the Maryland Insurance Commissioner, shall adopt regulations to implement the
4 provisions of § 15-605(c)(5) of the Insurance Article.

5 (b) The regulations adopted under subsection (a) of this section shall:

6 (1) establish the definition of "loss ratio" for uniform application by all
7 managed care organizations;

8 (2) establish procedures requiring the Secretary of Health and Mental
9 Hygiene to consider the financial performance of a managed care organization in
10 prior periods;

11 (3) establish standard data collection and reporting requirements for all
12 managed care organizations;

13 (4) consistent with the provisions of § 15-605(c)(5) of the Insurance
14 Article, establish a process for allowing a managed care organization to appeal a
15 decision of the Secretary of Health and Mental Hygiene to adjust a managed care
16 organization's capitation payments; and

17 (5) establish a mechanism for, and the conditions under which, an
18 adjustment to the capitation rates of a managed care organization are made.

19 (c) The Secretary of Health and Mental Hygiene shall adopt any additional
20 regulations necessary to carry out the provisions of § 15-605(c)(5) of the Insurance
21 Article and the goals of the HealthChoice Program.

22 SECTION 3. AND BE IT FURTHER ENACTED, That, as part of the ongoing
23 efforts of the Department of Health and Mental Hygiene to ensure that managed care
24 organizations deliver quality health care to members, the Department may modify,
25 enhance, or replace the Value Based Purchasing Initiative in effect on January 1,
26 2005, provided that:

27 (1) except as provided in item (4) of this section, any changes to the core
28 set of performance measures and the methodology for determining penalties, rewards,
29 disincentives, or incentives shall be adopted by regulation prior to the calendar year
30 for which the managed care organizations will be held accountable for compliance
31 with the performance measures;

32 (2) except as provided in item (4) of this section, the Secretary of Health
33 and Mental Hygiene shall notify managed care organizations of the core set of
34 performance measures and the targets at least 3 months prior to the calendar year for
35 which the managed care organizations will be held accountable for compliance with
36 the performance measures;

37 (3) any penalty or capitation adjustment imposed under this section on a
38 managed care organization may not be implemented by means of a capitation
39 payment withhold; and

1 (4) with respect to the performance measures for calendar year 2005, the
2 Secretary of Health and Mental Hygiene may modify the ranges or targets of the core
3 set of performance measurers without complying with the provisions of items (1) and
4 (2) of this section, provided that the dollar amounts of any financial rewards or
5 disincentives shall be calculated as set forth in the Value Based Purchasing Initiative
6 in effect on January 1, 2005.

7 SECTION ~~3-4.~~ AND BE IT FURTHER ENACTED, That this Act shall take
8 effect ~~July~~ June 1, 2005.