# By: Senators Mooney, Britt, Della, Gladden, Greenip, Grosfeld, Hafer, Harris, Hooper, Hughes, and Munson Introduced and read first time: February 28, 2005

Assigned to: Rules

### A BILL ENTITLED

1 AN ACT concerning

2

### **Consumer Protection - Motor Vehicle Buyer's Bill of Rights**

3 FOR the purpose of requiring a dealer of certain motor vehicles to provide a financing

4 disclosure form to a consumer buyer before the consumer buyer signs an

5 agreement to finance the purchase of a motor vehicle from the dealer; specifying

6 the contents of the form; requiring the form to be signed by the consumer buyer

7 and the dealer; requiring a dealer to maintain a copy of the signed form in

8 certain records; providing that, until the financing for a motor vehicle sold to a

9 consumer buyer is finalized, a dealer may not sell, transfer, assign, or otherwise

10 dispose of any trade-in vehicle taken in connection with the sale and, on request

11 of the consumer buyer, shall accept back the motor vehicle sold and return the

12 consumer buyer's trade-in vehicle; providing for the application of this Act;

13 defining certain terms; and generally relating to the rights of purchasers of

14 motor vehicles.

15 BY adding to

16 Article - Commercial Law

17 Section 13-319

18 Annotated Code of Maryland

19 (2000 Replacement Volume and 2004 Supplement)

#### 20 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF

21 MARYLAND, That the Laws of Maryland read as follows:

22

#### Article - Commercial Law

23 13-319.

24 (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE MEANINGS 25 INDICATED.

26 (2) "CONSUMER BUYER" MEANS AN ACTUAL OR PROSPECTIVE
27 PURCHASER OF A MOTOR VEHICLE PRIMARILY FOR PERSONAL, HOUSEHOLD, OR
28 FAMILY USE.

## **UNOFFICIAL COPY OF SENATE BILL 959**

| 1 (3)<br>2 TRANSPORTATIO  |                                 | ER" HAS THE MEANING STATED IN § 15-101 OF THE CLE.   |
|---|---------------------------------|--|
| 3 (4)<br>4 STATE AS A:  | "MOT                            | OR VEHICLE" MEANS A VEHICLE THAT IS REGISTERED IN THE  |
| 5   | (I)                             | CLASS A (PASSENGER) VEHICLE;   |
| 6   | (II)                            | CLASS D (MOTORCYCLE) VEHICLE;  |
| 7<br>8 MANUFACTURER   | (III)<br>'S RATE                | CLASS E (TRUCK) VEHICLE WITH A 3/4 TON OR LESS<br>D CAPACITY; OR   |
| 9   | (IV)                            | CLASS M (MULTIPURPOSE) VEHICLE.  |
| 11 FINANCING, MAR<br>12 CONDITIONAL SA  | KES A CI<br>ALES CC<br>ER IN CO | APPLIES TO A DEALER THAT ARRANGES A LOAN, ARRANGES<br>REDIT SALE, SELLS OR OTHERWISE TRANSFERS A<br>INTRACT, OR MAKES A SIMILAR TRANSACTION FOR A<br>INNECTION WITH THE SALE OF A MOTOR VEHICLE TO THE |
|   | PURCHA                          | RE A CONSUMER BUYER SIGNS AN AGREEMENT FOR<br>ASE OF A MOTOR VEHICLE, A DEALER SUBJECT TO THIS<br>DE TO THE CONSUMER BUYER A FINANCING DISCLOSURE  |
| 19<br>20 AGREEMENT, AN<br>21 VEHICLE;   | (I)<br>ID ANY                   | IS SEPARATE FROM THE SALES CONTRACT, FINANCING<br>OTHER DOCUMENTS RELATED TO THE SALE OF THE MOTOR   |
| 22<br>23 AND TELEPHONE  | (II)<br>E NUMBI                 | CONTAINS AT THE TOP OF THE FORM THE NAME, ADDRESS,<br>ER OF THE DEALER;  |
| 24<br>25 CONTRACT;  | (III)                           | IS WRITTEN IN THE SAME LANGUAGE AS THE SALES   |
| 26<br>27 MOTOR VEHICLE  | (IV)<br>E BEING                 | CONTAINS THE VEHICLE IDENTIFICATION NUMBER OF THE SOLD; AND  |
| 28<br>29 TYPE:  | (V)                             | CONTAINS THE FOLLOWING NOTICE IN AT LEAST 12-POINT   |
| 30  |                                 | "NOTICE  |
| BASED ON YOUR CREDIT SCORE, THE AMOUNT OF THE LOAN, AND THE TERM OF<br>THE LOAN, THE LOWEST INTEREST RATE THE DEALER IS ABLE TO ARRANGE FOR YOU |                                 |  |

32 THE LOAN, THE LOWEST INTEREST RATE THE DEALER IS ABLE TO ARRANGE FOR TOO 33 IS \_\_\_\_\_\_%. FOR PROCESSING YOUR LOAN, THE DEALER IS ADDING A DEALER MARKUP 34 OF \_\_\_\_\_\_% TO THIS INTEREST RATE.

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1 YOU MAY BE ABLE TO OBTAIN A LOWER INTEREST RATE FROM YOUR CREDIT 2 UNION, BANK, OR ANOTHER LENDING SOURCE.

3 IF YOU TAKE DELIVERY OF A MOTOR VEHICLE BEFORE THE INTEREST RATE
4 AND OTHER TERMS FOR FINANCING THE MOTOR VEHICLE ARE FINALIZED, YOU
5 HAVE THE RIGHT, UNTIL YOU AND THE LENDER SIGN A FINANCING AGREEMENT
6 AND THE LENDER PAYS THE DEALER FOR THE MOTOR VEHICLE, TO RETURN THE
7 MOTOR VEHICLE TO THE DEALER AND HAVE YOUR TRADE-IN VEHICLE, IF ANY,
8 RETURNED TO YOU.".

9 (2) THE FINANCING DISCLOSURE FORM SHALL BE SIGNED BY THE 10 CONSUMER BUYER AND THE DEALER.

(3) THE DEALER SHALL MAINTAIN A COPY OF THE SIGNED FINANCING
 DISCLOSURE FORM IN ITS RECORDS RELATING TO THE SALE OF THE MOTOR
 VEHICLE.

14 (D) (1) UNTIL THE FINANCING FOR A MOTOR VEHICLE SOLD TO A 15 CONSUMER BUYER IS FINALIZED, A DEALER SUBJECT TO THIS SECTION:

16(I)MAY NOT SELL, TRANSFER, ASSIGN, OR OTHERWISE DISPOSE17OF ANY TRADE-IN VEHICLE TAKEN IN CONNECTION WITH THE SALE; AND

18 (II) ON REQUEST OF THE CONSUMER BUYER, SHALL ACCEPT BACK
19 THE MOTOR VEHICLE SOLD AND RETURN TO THE CONSUMER BUYER ANY TRADE-IN
20 VEHICLE TAKEN IN CONNECTION WITH THE SALE.

(2) FOR PURPOSES OF THIS SUBSECTION, FINANCING FOR A MOTOR
 VEHICLE IS FINALIZED WHEN THE FINANCING AGREEMENT IS SIGNED BY THE
 CONSUMER BUYER AND LENDER AND THE DEALER RECEIVES PAYMENT FOR THE
 MOTOR VEHICLE FROM THE LENDER.

25 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 26 October 1, 2005.

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