

# State of Maryland

## Bond Bill Fact Sheet

<b>1. Senate Bill #</b>	<b>House Bill #</b>	<b>2. Name of Bill</b>
SB373	HB1591	Creation of a State Debt-Baltimore City-The Hearing and Speech Agency
<b>3. Senate Bill Sponsors</b>		<b>House Bill Sponsors</b>
Senator Lisa A. Gladden		
<b>4. Jurisdiction</b> (County or Baltimore City)		<b>5. Requested Amount</b>
Baltimore City		\$500,000
<b>6. Purpose of Bill</b>		
The bill authorizes a state grant to the Board of Directors of The Hearing and Speech Agency of Metropolitan Baltimore, Inc., for the construction and capital equipping of a new building at Seton Business Park for The Hearing and Speech Agency, to be used to expand existing programs for children and adults who are deaf or hard of hearing, or who have speech and language disabilities.		
<b>7. Matching Fund Requirements</b>		
Prior to the payment of any funds, the grantee shall provide and expend a matching fund. No part of the fund may consist of real property or in kind contributions. The fund may consist of funds expended prior to the effective date of the Act.		
<b>8. Special Provisions</b>		
None		
<b>9. Description and Purpose of Grantee Organization</b>		
Founded in 1926, The Hearing and Speech Agency is a private, nonprofit organization dedicated to meeting the speech, language and hearing needs of Maryland's children and adults. The Agency is a direct service provider, an information resource center, and advocate for people of all ages who are deaf or hard of hearing or who have speech and language disabilities. The Agency has three programs: Gateway School, a special education program for children ages 3-12, Clinical Services, audiology and speech-language pathology for children and adults, and the Centralized Interpreter Referral Service, sign language and oral interpreting for the deaf. Serving Central Maryland, The Hearing and Speech Agency has an annual budget of over \$7,000,000 and staff of 76. The Agency contracts with approximately 150 sign language and oral interpreters for the deaf and hard of hearing to provide services throughout Maryland. The Agency serves 4,000 children and adults annually. The project will provide a new facility at Seton Business park to house all three programs.		

<b>10. Description and Purpose of Project</b>			
<p>The Hearing and Speech Agency purchased 3.2 acres of land at Seton Business Park in Baltimore City and built a 47,800 SF two-story, accessible facility. This project will enable the Agency to significantly expand and improve its programs for children and adults and better meet the needs of those who have communication disorders in Maryland. The Gateway School has increased ages served to age 12 and will be able to increase the number of children enrolled to 120. The new facility features handicapped accessibility, appropriately designed and equipped special education classrooms, therapy rooms, after-school space, computer labs, librarys, an auditorium (available for other nonprofit organizations in the community), playgrounds and physical and occupational therapy suites. Clinical Services will expand to serve twice as many clients in audiology and speech pathology programs (to over 6,000 clients per year) and offer a parent/family resource room. The Centralized Interpreter Referral Service (CIRS) will offer additional sign language classes, video remote interpreting and meeting space for self help for the hard of hearing groups. The new Oral Program, now available in an acoustically appropriate environment, will offer the only oral education program for deaf children in the area and will significantly decrease special educational costs for children in Maryland in the future. Parking is increased to over 100 spaces, the building is now fully accessible, and plumbing, heating, acoustical and other space problems are corrected. Approximately 50 new jobs will be available in the community.</p>			
<p><i>Round all amounts to the nearest \$1,000. The totals in Items 11 (Estimated Capital Costs) and 12 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.</i></p>			
<b>11. Estimated Capital Costs</b>			
<b>Acquisition</b>			240,000
<b>Design</b>			491,000
<b>Construction</b>			5,945,000
<b>Equipment</b>			946,000
		<b>Total</b>	7,622,000
<b>12. Proposed Funding Sources – (List all funding sources and amounts.)</b>			
	<b>Source</b>		<b>Amount</b>
	Requested 2005 State Grant		500,000
	Prior State Grant (2004)		350,000
	Prior State Grant (2002)		200,000
	Loan SunTrust Bank		2,772,000
	Sale of 2220 St. Paul Street Property		600,000
	Private Fundraising		3,200,000
		<b>Total</b>	7,622,000
<b>13. Project Schedule</b>			
<b>Begin Design</b>	<b>Complete Design</b>	<b>Begin Construction</b>	<b>Complete Construction</b>
Completed	Completed	Completed	October 2003
<b>14. Total Private Funds and Pledges Raised as of January 2005</b>	<b>15. Current Number of People Served Annually at Project Site</b>	<b>16. Number of People to be Served Annually After the Project is Complete</b>	

\$3,142,567	4,252 Clients & Students	6,000 Clients & Students	
<b>17. Other State Capital Grants to Recipients in Past 15 Years</b>			
<b>Legislative Session</b>	<b>Amount</b>	<b>Purpose</b>	
2001	\$200,000	Acquisition of land, design, construction and capital equipping of new facility for The Hearing and Speech Agency in Seton Business Park.	
2004	\$350,000	Same	
<b>18. Legal Name and Address of Grantee</b>		<b>Project Address (If Different)</b>	
The Hearing and Speech Agency of Metropolitan Baltimore, Inc. 5900 Metro Drive Baltimore, MD 21215			
<b>19. Contact Name and Title</b>		<b>Contact Phone</b>	
Susan H. Glasgow, Executive Director		410-318-6780	
<b>20. Legislative District in Which Project is Located</b>		41	
<b>21. Legal Status of Grantee (Please Check one)</b>			
<b>Local Govt.</b>	<b>For Profit</b>	<b>Non Profit</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
		<b>Federal</b>	
		<input type="checkbox"/>	
<b>22. Grantee Legal Representative</b>		<b>23. If Match Includes Real Property:</b>	
<b>Name:</b>	Linda Jones	<b>Has An Appraisal Been Done?</b>	
<b>Phone:</b>	410-727-7702	Yes/No	
		No	
<b>Address:</b>		<b>If Yes, List Appraisal Dates and Value</b>	
218 N. Charles Street, Suite 400 Baltimore, MD 21201			
<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>			
<b>Current # of Employees</b>	<b>Projected # of Employees</b>	<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
76	100	\$7,255,332	\$8,000,000
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>			
<b>A. Will the grantee own or lease the property to be improved?</b>			Own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>			No
<b>C. Does the grantee intend to lease any portion of the property to others?</b>			No
<b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>			
<b>Lessee</b>	<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>
N/A			

<b>E. If property is leased by grantee – Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>		47,800	
<b>Space to Be Renovated GSF</b>		47,800	
<b>New GSF</b>		47,800	
<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>			2003
<b>28. Comments:</b>			
<p>The capital campaign was initiated in 2001 with the plan to obtain a total of \$1,000,000 of state support for this new facility. The Hearing and Speech Agency provides services to clients in Central Maryland and some information and advocacy services for those who are communicatively impaired throughout the State of Maryland. Currently, the capital campaign continues to help retire the debt for the land, construction and furnishing/equipping of the new facility. A loan payable consisting of an Industrial Revenue Bond had a loan balance of \$2,850,000 on February 1, 2005.</p>			