## Department of Legislative Services

Maryland General Assembly
2005 Session

## FISCAL AND POLICY NOTE

Senate Bill 555 (Senator Ruben, et al.)
Budget and Taxation

## Tobacco Tax - Products Other Than Cigarettes - Tax Rate

This bill increases the tax on tobacco products other than cigarettes (cigars, pipe tobacco, chewing tobacco, and snuff) from $15 \%$ to $45 \%$ of the wholesale price of these products.

The bill takes effect July 1, 2005 and applies to other tobacco products (OTP) that are sold by a wholesaler to a retailer in the State on or after July 1, 2005.

## Fiscal Summary

State Effect: General fund revenues could increase by approximately $\$ 12.3$ million in FY 2006. Future year revenues reflect $5 \%$ annual increases in OTP sales. No effect on expenditures.

| (\$ in millions) | FY 2006 | FY 2007 | FY 2008 | FY 2009 | FY 2010 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| GF Revenue | $\$ 12.3$ | $\$ 12.6$ | $\$ 13.0$ | $\$ 13.3$ | $\$ 13.7$ |
| Expenditure | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Effect | $\$ 12.3$ | $\$ 12.6$ | $\$ 13.0$ | $\$ 13.3$ | $\$ 13.7$ |

Note:() = decrease; GF = general funds; FF = federal funds; SF = special funds; - = indeterminate effect
Local Effect: None.
Small Business Effect: Potential meaningful.

## Analysis

Current Law: Cigars, pipe tobacco, chewing tobacco, and snuff are taxed at $15 \%$ of their wholesale price.

Background: Chapter 121 of 1999 established the tax now imposed on tobacco products other than cigarettes. These products became subject to the tax July 1, 2000. Exhibit 1 lists the amount of revenue generated in fiscal 2001 through 2004.

## Exhibit 1 <br> OTP Tax Collected <br> Fiscal 2001 through 2004

| Fiscal Year | OTP Tax Collected |
| :---: | :---: | :---: |
|  |  |
| 2001 | $\$ 5,805,603$ |
| 2002 | $6,157,567$ |
| 2003 | $6,580,461$ |
| 2004 | $7,335,288$ |

According to the Federation of Tax Administrators, all but two States impose some sort of tax on OTPs.

State Revenues: This bill triples the tax on tobacco products other than cigarettes from $15 \%$ to $45 \%$ of the wholesale price - increasing the wholesale price of these products by approximately $26 \%$. As a result, general fund revenues could increase by approximately $\$ 12.3$ million in fiscal 2006 as a result of increasing the tax. This estimate is based on the following facts and assumptions.

- The Board of Revenue Estimates projects that wholesale sales of OTPs will total approximately $\$ 57.0$ million in fiscal 2006, an increase of $8 \%$ of what is estimated for fiscal 2005;
- OTP sales will decrease by approximately $20 \%$ as a result of the proposed tax increase due to reduced consumption and nontaxable sales. This estimate is based on a price elasticity of demand for OTPs of 0.6 and that an estimated additional $5 \%$ of purchases will be conducted in a manner that is not subject to State taxation. If the demand is more responsive to the change in price, the decrease in stamp sales could be greater.
- $\quad$ Sales increase by $5 \%$ annually after fiscal 2006.

Small Business Effect: Maryland businesses that sell products such as cigars, pipe tobacco, and chewing tobacco will realize a reduction in sales of these products.

According to the 1998 Survey of U.S. Business by the U.S. Census Bureau, over $92 \%$ of general merchandise stores, food and beverage stores, and gas stations (places where individuals may purchase tobacco products) have fewer than 20 employees.

## Additional Information

Prior Introductions: SB 363 of 2004 and SB 766 of 2003, identical bills, were not reported from the Senate Budget and Taxation Committee.

Cross File: None.

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