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By: Senators Middleton, Astle, Brinkley, Dyson, Garagiola, Jacobs, Kittleman, Munson, Pipkin, and Teitelbaum Teitelbaum, Hafer, and Hogan

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Assigned to: Education, Health, and Environmental Affairs

Committee Report: Favorable with amendments

Senate action: Adopted

Read second time: March 24, 2006

CHAPTER

1 AN ACT concerning

2 Alcoholic Beverages - Limited Wine Wholesaler's License

- 3 FOR the purpose of creating a Class 6 limited wine wholesaler's license; authorizing
- 4 the holder of a certain manufacturer's license to apply for and obtain a
- 5 wholesaler's license; repealing the authority of holders of certain licenses to sell
- and deliver wine to certain persons; providing for an annual license fee;
- authorizing holders of limited wine wholesaler's licenses to use additional
- 8 locations for warehousing, sale, and delivery of wine under certain
- 9 circumstances; establishing certain requirements for applicants for a limited
- wine wholesaler's license; authorizing a holder of a limited wine wholesaler's
- license to sell and deliver its own brand of wine to certain persons under certain
- 12 conditions; prohibiting a holder of a limited wine wholesaler's license to transfer
- 13 alcoholic beverages to certain persons; requiring a Class 6 limited wine
- wholesale licensee to designate an agent for certain purposes; authorizing an
- 15 agent to represent only a single licensee; authorizing an agent or an employee of
- 16 <u>an agent to make certain deliveries of wine; requiring each agent and employee</u>
- of an agent to register with the Comptroller; requiring each registration form to
- include certain information; prohibiting transfers of wine to a third party under
- 19 certain conditions; authorizing the Comptroller to revoke or suspend a certain
- 20 license under certain circumstances; providing that certain provisions of law do
- 21 not prevent a holder of certain licenses from holding a certain additional license;
- 22 requiring a wine manufacturer that holds a certain license and sells wine under
- certain circumstances to pay the alcoholic beverage tax on that wine; exempting
- 24 a holder of a limited wine wholesaler's license from certain requirements and
- 25 restrictions; <u>defining a term</u>; altering a certain definition; making technical
- changes; making this Act an emergency measure; and generally relating to wine

1	manufacturers, wholesalers, and retailers.
2 3 4 5 6	BY repealing and reenacting, without amendments, Article 2B - Alcoholic Beverages Section 1-102(a)(1) and 12-104(b) Annotated Code of Maryland (2005 Replacement Volume)
7 8 9 10 11 12	Annotated Code of Maryland
13 14 15 16 17	Section 5-301(b) Annotated Code of Maryland
18	<u>Preamble</u>
	WHEREAS, The United States Supreme Court, in Granholm v. Heald, 125 S.Ct. 1885 (2005) stated that differential treatment between in-state and out-of-state wineries constitutes explicit discrimination against interstate commerce; and
20 21 22 23	1885 (2005) stated that differential treatment between in-state and out-of-state wineries constitutes explicit discrimination against interstate commerce; and
20 21 22 23 24 25 26	1885 (2005) stated that differential treatment between in-state and out-of-state wineries constitutes explicit discrimination against interstate commerce; and WHEREAS, In the Granholm opinion the Supreme Court stated that many small wineries do not produce enough wine or have sufficient consumer demand for their wine to make it economical for wholesalers to carry their products; and
20 21 22 23 24 25 26 27 28 29 30 31	1885 (2005) stated that differential treatment between in-state and out-of-state wineries constitutes explicit discrimination against interstate commerce; and WHEREAS, In the Granholm opinion the Supreme Court stated that many small wineries do not produce enough wine or have sufficient consumer demand for their wine to make it economical for wholesalers to carry their products; and WHEREAS, Since 1951, Maryland wineries have been allowed to deliver their products to restaurants, retailers, and permit holders throughout the State of

1 2	WHEREAS, Maryland currently has twenty-two licensed wineries that produce and distribute wine; and						
3	WHEREAS, Only four Maryland wineries use services of a wholesaler to distribute their product; and						
	WHEREAS, Eighteen Maryland wineries sell a combined amount of more than 60,000 gallons of wine annually and distribute their wine themselves to restaurants, retailers, and permit holders; and						
	WHEREAS, Maryland has taken substantial steps in the past years to promote the growth of Maryland wineries, including the appropriation of \$100,000 in the fiscal year 2006 budget to create a fund for grants to expand Maryland wineries; and						
	WHEREAS, The General Assembly has declared, as a matter of State policy, that former tobacco farms be converted to vineyards to provide a new value-added agricultural product; and						
14 15	WHEREAS, The General Assembly has a history of promoting value-added agricultural products as a method of preserving agricultural land in Maryland; and						
	WHEREAS, The Governor's Advisory Commission on Wine Making and Grape Growing stated that every \$3 invested in Maryland wineries results in \$1 earned in tourist trade to those wineries; and						
	WHEREAS, Small wineries cannot economically use the services of a wholesaler to distribute their wine product to restaurants and retail outlets throughout the State; now, therefore,						
22 23	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:						
24	Article 2B - Alcoholic Beverages						
25	1-102.						
26	(a) (1) In this article the following words have the meanings indicated.						
27	(27) (I) "Wholesaler" means:						
	1. [a] A person who purchases or imports any alcoholic beverage for sale to wholesale or retail dealers only[, and includes a county liquor control board and a county wholesale dispensary]; OR						
31	2. A WINERY THAT SELLS WINE TO RETAIL DEALERS.						
32 33	(II) "WHOLESALER" INCLUDES A COUNTY LIQUOR CONTROL BOARD AND A COUNTY WHOLESALE DISPENSARY.						

1	2-201.					
2	(a) The annual fees for manufacturer's licenses are as follows:					
3	Class 1	Distillery	\$ 2,000			
4	Class 2	Rectifying	600			
5	Class 3	Winery	750			
6	Class 4	Limited Winery	200			
7	Class 5	Brewery	1,500			
8	Class 6	Pub-Brewery	500			
9	Class 7	Micro-Brewery	500			
		•				
10	(b)	(1)	Except for a Cla	ss 6 pub-l	brewery license, the holder of a distillery,	
		inery or brewery license n				
12	name, one or	more additional distillery	, rectifying, winer	ry or brev	very licenses for the	
		her premises. Those licens				
14	trade names	used by persons occupying	g a part of or all o	f the same	e premises.	
15		(2)	<u>(I)</u>	The hol	der of a rectifying, winery, LIMITED WINERY, or brewery	
16	license may	apply for and obtain a who	olesaler's license o	of any clas	ss for the same	
17	premises or e	elsewhere as provided und	er this article.			
18			<u>(II)</u>	THE H	OLDER OF A LIMITED WINERY LICENSE MAY APPLY	
FOR	<u> </u>					
		IN A CLASS 6 LIMITED				
20	PREMISES	<u>OR ELSEWHERE AS PR</u>	OVIDED UNDE	R THIS A	ARTICLE.	
21	2-204.					
22	A Class	3 manufacturer's license:				
22	A Class	5 manufacturer's ficelise.				
23		(1)	Is a winery licen	ise; and		
24		(2)	Authorizes the h	older to:		
		· /				
25			(i)	Establis	sh and operate in this State a plant for fermenting and	
26	bottling wine	e at the location described	in the license;			
27			(ii)	Import	bulk wine from the holder of a nonresident dealer's	
	permit;		()	P		
	•					
29			[(iii)		l deliver wine to any wholesale licensee or permit holder	
30	in this State,	or person outside of this S	tate authorized to	acquire v	wine;]	
31			[(iv)]	(III)	Sell wine made from products grown in Maryland at a	
	retail price a	t the plant to persons partic				
		ll be limited to not more th				
		s attained the Maryland le				

	at the licensed facility provided the person h			a guided	rve at no charge not more than 6 ounces of wines made tour of the facility,
4	2-205.				
5	(b)	A Class 4 manufa	acturer's license:		
6		(3)	Permits the licen	se holde	· to:
	WHOLESALE licens authorized to acquire	•	[(i) ∓ in this State, or]		I deliver this wine and pomace brandy to any utside of this State,
12 13	1 persons participating in a guided tour of the facility. The purchase is limited to one 2 quart of each brand per person per year. Any person who has attained the Maryland 3 legal drinking age may purchase the wine. The licensee may operate only in one 4 location in the State;				
17	pomace brandy made guided tour of the fact drinking age;				
	licensee to persons p				
24	approved by the Con at bona fide Marylan are maintained and r	d Winery Associat	tion promotional a	activities	provided records
26	5 2-301.				
27 28 29 30 31 32 33	Class 1 Class 2 Class 3 Class 4 Class 5	(1) Beer, wine and lie Wine and liquor Beer and wine Beer Wine LIMITED WINE	quor	for the fo \$2,000 1,750 1,500 1,250 1,250 50	llowing classes of wholesaler's licenses are:
34	(2) Upon approval o	of the application:			
	the warehousing, sale additional fee of \$2,0				s 1 wholesale licensee may use additional locations for the payment of an

	(ii) 2 the warehousing, sale and delivery of wine and 3 additional fee of \$1,750 for each additional lo	d liquor upon	A Class 2 wholesale licensee may use additional locations for the payment of an
	the warehousing, sale and delivery of beer and additional fee of \$1,500 for each additional lo	d wine upon tl	A Class 3 wholesale licensee may use additional locations for ne payment of an
	(iv) the warehousing, sale and delivery of beer up \$1,250 for each additional location.		A Class 4 wholesale licensee may use additional locations for nt of an additional fee of
	0 (v) 1 the warehousing, sale and delivery of wine u 2 \$1,250 for each additional location.		A Class 5 wholesale licensee may use additional locations for ent of an additional fee of
15	(VI) 4 ADDITIONAL LOCATIONS FOR THE WA 5 UPON THE PAYMENT OF AN ADDITION 6 LOCATION.	AREHOUSIN	
	8 OBLIGATED BY CONTRACT OR EMPLO 9 WHOLESALE LICENSEE TO BE RESPON 0 IN THE STATE AND TO ENSURE THAT	OYMENT TO ISIBLE FOR ALL LAWS,	THE LICENSEE'S WINE WHILE IT IS RULES, AND REGULATIONS
22	2 (b) (1) <u>(2)</u>	[A] EXCEPT AS OTHERWISE PROVIDED IN THIS SUBSECTION,
24 25 26 27	wholesaler's license issued in accordance wit acquire the alcoholic beverages indicated on nonresident dealer's permits authorized by th deliveries. The license authorizes the sale and from the licensed premises to licensees and p persons outside of this State.	the license from is State to mald delivery of t	om licensees and holders of ke the sales and hose alcoholic beverages
29 30	9 (2) (3) 0 ISSUED ONLY TO WINE MANUFACTUR		A CLASS 6 <u>LIMITED WINE</u> WHOLESALE LICENSE SHALL BE
	(I) 2 TITLE 26, § 5041(C)(1) OF THE INTERNA 3 GALLONS OF WINE A YEAR; AND		THAT ARE SMALL DOMESTIC PRODUCERS, AS DEFINED IN SCODE PRODUCE LESS THAN 40,000
34 35	4 (II) 5 ANOTHER STATE TO MANUFACTURE		THAT HOLD A LICENSE ISSUED UNDER THIS ARTICLE OR BY
38	6 (3) (4) 7 APPROVAL OF THE APPLICATION AND 8 DELIVER ITS OWN BRAND OF WINE PR 9 LICENSEE OR PERMIT HOLDER IN THE	PAYMENT RODUCED A	T THE HOLDER'S PREMISES TO A

	(4) BEVERAGES TO A THIRD PARTY : HOLDER, OR CONSUMER.		OLESALE LICENSEE MAY NOT TRANSFER ALCOHOLIC FO ANOTHER LICENSEE, PERMIT
4 5	(<u>5)</u> AN AGENT TO RECEIVE AND HOL		ITED WINE WHOLESALE LICENSEE SHALL DESIGNATE ND OF WINE IN THE STATE.
6 7	(<u>6)</u> WHOLESALE LICENSEE.	AN AGENT MA	Y REPRESENT ONLY A SINGLE CLASS 6 LIMITED WINE
	(7) LICENSEE'S BRAND OF WINE WIT HOLDER AUTHORIZED TO RECEI	HIN THE STATE	AN EMPLOYEE OF AN AGENT MAY DELIVER THE TO ANOTHER LICENSEE OR PERMIT HIS ARTICLE.
	(8) GISTER WITH THE COMPTROLLER.	<u>(I)</u>	EACH AGENT AND EMPLOYEE OF AN AGENT SHALL
13 <u>ANI</u> 14	<u>D</u>	(II) F THE EMPLOYE	EACH REGISTRATION FORM SHALL INCLUDE THE NAME EE AND ANY OTHER INFORMATION
18		E STATE, THE CI ENT MAY NOT T	NE OF A CLASS 6 LIMITED WINE WHOLESALER IS LASS 6 WHOLESALER, THE AGENT, RANSFER WINE TO A THIRD PARTY FOR CONSUMER.
22		SALER WHOSE A	OLLER MAY REVOKE OR SUSPEND THE LICENSE OF A GENT VIOLATES ANY PROVISION OF A CAUSE UNDER § 10-401(A)(3) OF THIS
26	[(2)] wholesaler's license may not sell liquo or 680 milliliters to any holder of a spearticle.		
30 31	[(3)] the holder to directly import beer, wind continental limits and possessions of the licensee that imports for subsequent dishall be:	he United States. H	lowever, any wholesale
33		(i)	The brand owner;
34 35	owner or the authorized agent of the br	(ii) rand owner; or	A wholesale licensee that purchases directly from the brand
36 37	States importer.	(iii)	A wholesale licensee that purchases from the authorized United

	[(4)] (7) (13) Paragraph [(3)] (6) (12) of this subsection only applies if the wholesaler licensee's jurisdiction and authority to sell has been submitted to the Comptroller by the brand owner.
4	2-401.
7 8	(a) An individual applicant, an applicant qualifying as a resident applicant for a corporation, or each applicant for a partnership applying for a manufacturer's or wholesaler's license OTHER THAN A CLASS 6 LIMITED WINE WHOLESALER'S LICENSE shall have been a resident of this State for 2 years immediately preceding the filing of the application.
12	(b) [The] EXCEPT AS PROVIDED IN SUBSECTION (C) OF THIS SECTION, A holder of a manufacturer's or wholesaler's license may not sell or deliver alcoholic beverages to any person in this State other than a licensee or permit holder, except as provided in § 7-101(c).
	(C) THE HOLDER OF A CLASS 6 LIMITED WINE WHOLESALER'S LICENSE MAY SELL OR DELIVER WINE TO ANY PERSON IN THE STATE IF THE HOLDER IS AUTHORIZED TO DO SO UNDER TITLE 4, SUBTITLE 2 OF THIS ARTICLE.
19	(C) NOTHING IN THIS SECTION PREVENTS A HOLDER OF A MARYLAND WINE OR LIMITED WINE MANUFACTURER'S LICENSE AND A CLASS 6 LIMITED WINE WHOLESALER'S LICENSE FROM HOLDING A LICENSE ISSUED UNDER THE AUTHORITY OF TITLE 4, SUBTITLE 2 OF THIS ARTICLE.
21	12-104.
	(b) A business entity may not have any financial interest in the premises upon or in which any alcoholic beverage is sold at retail by any licensee or in any business conducted by any licensee.
	(2) A person or business entity, or anyone connected with that person or business entity, may not lend any money or other thing of value, make any gift, or offer any gratuity to any retail dealer.
30	(3) Except as provided for, a retail dealer may not accept, receive or make use of any money, gift, or sign furnished by any business entity or become indebted to any person except for the purchase of alcoholic beverages and allied products purchased for resale.
32 33	(4) A business entity, other than a wholesaler of beer and malt beverages, may not furnish any sign, except as provided in this article.
36	(e) (1) The provisions of subsections (b) and (d) of this section do not apply to a holder of a Class 3 or Class 4 winery manufacturer's license who is issued a Class A2 light wine on- and off-sale license in Baltimore City with respect to the wine manufactured or bottled on the winery premises.

	(2) The provisions of subsections (b) and (c) of this section do not apply to the holder of a Class 6 pub-brewery license with respect to the malt beverages brewed on the premises of the pub-brewery.
6 7 8	(3) The provisions of subsections (b) and (c) of this section do not apply to a holder of a Class 7 micro-brewery license with respect to the malt beverages brewed on the premises of the micro-brewery for the purpose of being licensed as a retailer for selling on the brewery licensed premises or in a restaurant or brewery pub owned, conducted, and operated by the holder in or adjacent to the brewery for which it is licensed.
16 17	[(4)] (5) In addition to the retail license required under § 2-207 or § 2-208 of this article, a Class 6 pub-brewery licensee or a Class 7 micro-brewery licensee may hold or have a financial interest in one additional retail alcoholic beverages license that does not apply to premises to which a Class 6 pub-brewery license or Class 7 micro-brewery license applies.
21	(F) NOTWITHSTANDING THE PROVISIONS OF SUBSECTION (B)(1) OF THIS SECTION, A HOLDER OF A CLASS 6 LIMITED WINE WHOLESALER'S LICENSE MAY HAVE A FINANCIAL INTEREST IN UP TO ONE CLASS A LICENSED PREMISES AUTHORIZED UNDER TITLE 4, SUBTITLE 2 OF THIS ARTICLE.
23 24 25	[(f)] (G) Any person who violates the provisions of this section shall be punished by a fine of not more than \$1,000 or by imprisonment for not more than 2 years, or both.
26 27	SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect July 1, 2006.
28	Article - Tax - General
29	<u>5-301.</u>
32 33	(b) A manufacturer that, under an alcoholic beverage license as a winery or limited winery, sells or delivers wine to retail dealers or to consumers in the State shall pay the alcoholic beverage tax on that wine, in the manner that the Comptroller requires, with the return that covers the period in which the manufacturer sells or delivers that wine.
37 38	(2) A manufacturer that sells, to wholesalers or retail dealers for consumption in the State, beer on which the alcoholic beverage tax was not paid before the beer was delivered into the State shall pay the alcoholic beverage tax on that beer, in the manner that the Comptroller requires, with the return that covers the period in which the manufacturer sells that beer.

- 1 (3) A manufacturer that, under a Class 6 pub-brewery license, brews 2 and transfers malt beverages for consumption on restaurant premises in the State 3 shall pay the alcoholic beverage tax on that malt beverage, in the manner that the 4 Comptroller requires, with the return that covers the period in which the 5 manufacturer transfers that malt beverage. A manufacturer that, under a Class 7 micro-brewery license, brews 6 and transfers malt beverages for consumption off the micro-brewery licensed 8 premises in the State shall pay the alcoholic beverage tax on that malt beverage, in 9 the manner that the Comptroller requires, with the return that covers the period in 10 which the manufacturer transfers that malt beverage. (5) IN THIS SECTION, "AGENT" HAS THE MEANING STATED IN 12 ARTICLE 2B, § 2-301(B)(1) OF THE CODE. 13 (II)A WINE MANUFACTURER WHO HOLDS A CLASS 6 LIMITED **WINE** 14 WHOLESALE LICENSE UNDER ARTICLE 2B, § 2-301 OF THE CODE THAT SELLS OR 15 DELIVERS WINE WITH AN AGENT TO RETAIL DEALERS IN THE STATE SHALL PAY THE 16 ALCOHOLIC BEVERAGE TAX ON THAT WINE, IN THE MANNER THAT THE 17 COMPTROLLER REQUIRES, WITH THE RETURN THAT COVERS THE PERIOD IN WHICH 18 THE WINE MANUFACTURER WHO HOLDS A CLASS 6 LIMITED WINE WHOLESALE 19 LICENSE SELLS OR DELIVERS THAT WINE WITH AN AGENT. 20
- SECTION 2. AND BE IT FURTHER ENACTED, That this Act is an emergency
- 21 measure, is necessary for the immediate preservation of the public health or safety,
- 22 has been passed by a yea and nay vote supported by three-fifths of all the members
- 23 elected to each of the two Houses of the General Assembly, and shall take effect from
- 24 the date it is enacted.