HOUSE BILL 691

L5 <u>EMERGENCY BILL</u> 7lr0408

By: Montgomery County Delegation and Prince George's County Delegation

Introduced and read first time: February 8, 2007 Assigned to: Health and Government Operations

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 20, 2007

CHAPTER

1 AN ACT concerning

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Washington Suburban Sanitary Commission – Minority and Local Small Business Enterprise Programs

4 MC/PG 104-07

FOR the purpose of requiring the Washington Suburban Sanitary Commission (WSSC) to establish a mandatory minority business utilization program by resolution or regulation for certain purposes under certain circumstances; requiring the regulations that establish a certain minority business utilization program to contain certain provisions; requiring the WSSC to examine certain certification programs to ensure that they adhere to certain guidelines before accepting the certification programs; authorizing the WSSC to conduct a certain fact-finding study under certain circumstances; requiring the WSSC to report certain findings to certain persons under certain circumstances; requiring the WSSC to issue a certain report to certain persons annually; establishing the Office of Small, Local, and Minority Business Enterprise (Office) in the WSSC; requiring the Office to administer certain minority and local small business enterprise programs; establishing the Director of the Office; imposing certain duties on the Office as to minority business enterprises; imposing certain duties on the WSSC and a contractor as to compliance with certified minority business enterprise subcontract participation goals; requiring a bid or proposal for

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.

1	certain WSSC procurement contracts to include the expected degree of minority
2	business enterprise participation, based on certain factors, under certain
3	circumstances; requiring certain WSSC regulations to require a bid or proposal
4	for certain WSSC procurement contracts to include proof of certified minority
5	business enterprise commitment under certain circumstances; prohibiting the
6	use of a certain sheltered market program unless certain less restrictive
7	remedies have been used and found ineffective under certain circumstances
8 9	providing for the awarding of a contract under a certain sheltered market
10	program under certain circumstances; altering the scope of certain business eligibility criteria that the WSSC is required to adopt as to the local small
11	business enterprise program; defining certain terms; making the provisions of
12	this Act severable; making this Act an emergency measure; providing for the
13	termination of certain provisions of this Act; and generally relating to minority
14	and local small business enterprise programs and the Washington Suburban
15	Sanitary Commission.
16	BY repealing and reenacting, without amendments,
17	Article 29 – Washington Suburban Sanitary District
18	Section 3–102(b)
19	Annotated Code of Maryland
20	(2003 Replacement Volume and 2006 Supplement)
21	BY repealing and reenacting, with amendments,
22	Article 29 – Washington Suburban Sanitary District
23	Section 3–102(d) and (e) and 3–110
24	Annotated Code of Maryland
25	(2003 Replacement Volume and 2006 Supplement)
26	BY adding to
27	Article 29 – Washington Suburban Sanitary District
28	Section 3–102(f) and 3–109
29	Annotated Code of Maryland
30	(2003 Replacement Volume and 2006 Supplement)
31	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
32	MARYLAND, That the Laws of Maryland read as follows:
33	Article 29 - Washington Suburban Sanitary District

Article 29 – Washington Suburban Sanitary District

- 3-102. 34
- This section only applies to design/build contracts and construction 35 (b) 36 contracts.

1 2	(d) (1) indicated.	(1)	In this subsection the following words have the meanings
3 4	adjustment in acco	(ii) ordanc	"Evaluated bid price" means the price of a bid after e with objective measurable criteria.
5 6	the WSSC to comp	(iii) pare th	"Objective measurable criteria" means standards that enable e economy, effectiveness, or value of the subject of the bids.
7 8	(2) WSSC shall seek b		contract is awarded based on competitive sealed bids, the issuing an invitation to bid.
9 10	(3) invitation to bid sh	-	ect to paragraphs (4) through (6) of this subsection, an
11 12 13			Include the specifications of the contract, INCLUDING THE F MINORITY BUSINESS ENTERPRISE PARTICIPATION, AS ION (F)(3)(VI) OF THIS SECTION; and
14 15	lowest bid price or	(ii) the lo	State whether the contract will be awarded based on the west evaluated bid price.
16 17 18	(4) invitation to bid s evaluated bid price	shall ii	contract will be awarded on an evaluated bid price, the aclude the objective measurable criteria by which the lowest be determined.
19 20 21	(5) to the responsible price, as appropria	e bidde	WSSC shall award contracts based on competitive sealed bids or who submits the lowest bid price or lowest evaluated bid
22 23	(6) specifications for p		he WSSC determines that an initial preparation of ds is impractical, the invitation for bids may:
24 25	and	(i)	Include a request for unpriced technical offers or samples;
26		(ii)	Direct the bidder to submit a:
27 28	sample; or		1. Sealed price bid with the unpriced technical offer or

1 2 3	or sample and fin in the invitation t		2. Price bid after the WSSC evaluates the technical offer t the offer or sample is acceptable under the criteria set forth
4 5	(7) offers or samples,		invitation to bid includes a request for unpriced technical SSC shall:
6 7	sample is acceptal	(i) ble;	Consider the price bid of a bidder whose technical offer or
8 9	offer or sample is	(ii) unacce	Return unopened the price bid of a bidder whose technical ptable; and
10 11 12			Award the contract to the responsible bidder whose le is acceptable and who submits the lowest bid or lowest ed in the invitation to bid.
13 14	(e) (1) WSSC shall seek]		ontract is awarded based on competitive sealed proposals, the als by issuing a request for proposals.
15	(2)	A req	uest for proposals shall include:
16 17 18			A statement describing the scope of the contract, ECTED DEGREE OF MINORITY BUSINESS ENTERPRISE OVIDED IN SUBSECTION (F)(3)(VI) OF THIS SECTION;
19 20	proposals; and	(ii)	The factors, including price, that will be used in evaluating
21		(iii)	The relative importance of each factor.
22 23	(3) WSSC may condu		receipt of proposals, but before the contract is awarded, the assions with an offeror to:
24		(i)	Obtain the best price for the WSSC; and
25 26	as set forth in the	(ii) reques	Ensure full understanding of the requirements of the WSSC, at for proposals and in the proposal.
27	(4)	The V	WSSC:
28		(i)	Shall treat all responsible offerors fairly and equally; and

- 1 (ii) May allow each responsible offeror to revise the offeror's 2 initial proposal and submit a best and final offer.
- The WSSC shall award a contract based on competitive sealed proposals to the responsible offeror who submits the proposal or best and final offer that the WSSC determines is the most advantageous to the WSSC, considering the evaluation factors set out in the request for proposals.
- 7 (F) (1) IN THIS SUBSECTION, "MINORITY BUSINESS ENTERPRISE" 8 HAS THE MEANING STATED IN § 14–301 OF THE STATE FINANCE AND 9 PROCUREMENT ARTICLE.
- 10 (2) (I) BY RESOLUTION AND BY ADOPTING REGULATIONS, THE
 11 WSSC SHALL ESTABLISH A MANDATORY MINORITY BUSINESS UTILIZATION
 12 PROGRAM TO FACILITATE THE PARTICIPATION OF RESPONSIBLE CERTIFIED
 13 MINORITY BUSINESS ENTERPRISES IN CONTRACTS AWARDED BY THE WSSC IN
 14 ACCORDANCE WITH COMPETITIVE BIDDING OR PROPOSAL PROCEDURES.
- 15 (II) THE OFFICE OF SMALL, LOCAL, AND MINORITY
 16 BUSINESS ENTERPRISE, ESTABLISHED UNDER § 3–109 OF THIS SUBTITLE,
 17 SHALL ADMINISTER THE MINORITY BUSINESS UTILIZATION PROGRAM
 18 ESTABLISHED UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH.
- 19 (3) THE REGULATIONS THAT ESTABLISH THE PROGRAM UNDER 20 PARAGRAPH (2) OF THIS SUBSECTION SHALL INCLUDE PROVISIONS THAT:
- 21 (I) RECOGNIZE THE CERTIFICATION OF MINORITY 22 BUSINESS ENTERPRISES BY THE STATE CERTIFICATION AGENCY DESIGNATED 23 UNDER § 14–303(B) OF THE STATE FINANCE AND PROCUREMENT ARTICLE;
- 24 (II) RECOGNIZE ANY OTHER CERTIFICATION PROGRAM 25 THAT, IN THE JUDGMENT OF THE WSSC, SUBSTANTIALLY DUPLICATES THE 26 REQUIREMENTS OF THE STATE CERTIFICATION AGENCY;
- 27 (III) PROVIDE FOR AN INCREASE IN MINORITY BUSINESS 28 PARTICIPATION AS PRIME CONTRACTORS AND SUBCONTRACTORS;
- 29 (IV) PERMIT THE WAIVER OF ALL OR PART OF THE 30 PROVISIONS OF THE PROGRAM FOR A SPECIFIC CONTRACT IF THE WSSC

- DETERMINES THAT THE APPLICATION OF THE PROGRAM TO THE CONTRACT CONFLICTS WITH THE WSSC'S OVERALL OBJECTIVES AND RESPONSIBILITIES;
- 3 (V) PROVIDE FOR THE GRADUATION OF A MINORITY
- 4 BUSINESS ENTERPRISE FROM THE PROGRAM IF THE WSSC DETERMINES THAT
- 5 THE MINORITY BUSINESS ENTERPRISE NO LONGER REQUIRES THE ASSISTANCE
- 6 OR BENEFITS OFFERED BY THE PROGRAM;
- 7 (VI) REQUIRE AT THE TIME OF SUBMISSION A BID OR
- 8 PROPOSAL BASED ON A SOLICITATION WITH AN EXPECTED DEGREE OF
- 9 MINORITY BUSINESS ENTERPRISE PARTICIPATION TO INCLUDE PROOF OF A
- 10 CERTIFIED MINORITY BUSINESS ENTERPRISE COMMITMENT BY STATING:
- 1. The potential subcontract opportunities
- 12 AVAILABLE IN THE PRIME PROCUREMENT CONTRACT; AND
- 2. THE NUMBER OF MINORITY BUSINESS
- 14 ENTERPRISES THAT HAVE CERTIFIED, UNDER THE PENALTIES OF PERJURY,
- 15 THAT THE MINORITY BUSINESS ENTERPRISE HAS ENTERED INTO AN
- 16 AGREEMENT WITH THE BIDDER TO PROVIDE GOODS OR SERVICES UNDER
- 17 SPECIFIC TERMS OUTLINED IN THE CERTIFICATION BEFORE THE BID IS
- 18 ACCEPTED;
- 19 (VII) REQUIRE EACH GENERAL CONTRACTOR TO SUBMIT
- 20 MONTHLY REPORTS OF THE NUMBER OF MINORITY BUSINESS ENTERPRISES
- 21 EMPLOYED BY THE GENERAL CONTRACTOR TO THE WSSC;
- 22 (VIII) REQUIRE EACH GENERAL CONTRACTOR TO PROVIDE
- 23 PROMPT NOTIFICATION TO THE WSSC IF A CONTRACT WITH A MINORITY
- 24 BUSINESS ENTERPRISE IS TERMINATED; AND
- 25 **(IX) REQUIRE EACH GENERAL CONTRACTOR TO:**
- 26 1. MAINTAIN A PARTICIPATION LEVEL FROM
- 27 MINORITY BUSINESS ENTERPRISES THAT IS CONSISTENT WITH THE
- 28 PARTICIPATION LEVEL REFERENCED UNDER ITEM (VI)2 OF THIS PARAGRAPH;
- 29 **OR**
- 2. PROVIDE JUSTIFICATION FOR THE GENERAL
- 31 CONTRACTOR'S INABILITY TO MAINTAIN THAT PARTICIPATION LEVEL.

1	(4) (I) BEFORE ACCEPTING A CERTIFICATION PROGRAM
2	UNDER PARAGRAPH (3)(II) OF THIS SUBSECTION, THE WSSC SHALL EXAMINE
3	THE PROGRAM TO ENSURE THAT IT ADHERES TO THE GUIDELINES PROVIDED IN
4	THIS PARAGRAPH.
5	(II) UNLESS THE STATE CERTIFICATION <u>CERTIFYING</u>
6	AGENCY DETERMINES THAT AN INDIVIDUAL'S CLAIM IS INVALID, BONA FIDE
7	MINORITY GROUP MEMBERSHIP SHALL BE ESTABLISHED ON THE BASIS OF THE
8	INDIVIDUAL'S CLAIM THAT THE INDIVIDUAL IS A MEMBER OF A MINORITY
9	GROUP AND IS SO REGARDED BY THAT PARTICULAR MINORITY COMMUNITY.
4.0	() 1
10	(III) 1. AN ELIGIBLE MINORITY BUSINESS ENTERPRISE
11	SHALL BE AN INDEPENDENT BUSINESS.
12	2. THE OWNERSHIP AND CONTROL OF THE ELIGIBLE
13	MINORITY BUSINESS ENTERPRISE BY MINORITIES SHALL BE REAL,
14	SUBSTANTIAL, AND CONTINUING AND SHALL GO BEYOND THE PRO FORMA
15	OWNERSHIP OF THE BUSINESS AS REFLECTED IN ITS OWNERSHIP DOCUMENTS.
13	OWNERSHIP OF THE BOSINESS IN THE FEBRUARY IS OWNERSHIP BOCCIMENTS.
16	3. The minority owners shall enjoy the
17	CUSTOMARY INCIDENTS OF OWNERSHIP AND SHALL SHARE IN THE RISKS AND
18	PROFITS COMMENSURATE WITH THEIR OWNERSHIP INTERESTS AS
19	DEMONSTRATED BY AN EXAMINATION OF THE SUBSTANCE RATHER THAN FORM
20	OF ARRANGEMENTS.
21	4. RECOGNITION OF THE BUSINESS AS A SEPARATE
22	ENTITY FOR TAX OR CORPORATE PURPOSES IS NOT NECESSARILY SUFFICIENT
23	FOR RECOGNITION AS A MINORITY BUSINESS ENTERPRISE.
24	5. In determining whether a potential
24 25	MINORITY BUSINESS ENTERPRISE IS AN INDEPENDENT BUSINESS, THE STATE
26	CERTIFICATION CERTIFYING AGENCY SHALL CONSIDER ALL RELEVANT
27	FACTORS, INCLUDING:
28	A. THE DATE THE BUSINESS WAS ESTABLISHED;
-	
29	B. THE ADEQUACY OF ITS RESOURCES FOR THE
30	WORK OF THE CONTRACT: AND

- C. THE DEGREE TO WHICH FINANCIAL, EQUIPMENT LEASING, AND OTHER RELATIONSHIPS WITH NONMINORITY BUSINESSES VARY
- 3 FROM INDUSTRY PRACTICE.
- 4 (IV) 1. THE MINORITY OWNERS ALSO SHALL POSSESS
- 5 THE POWER TO DIRECT OR CAUSE THE DIRECTION OF THE MANAGEMENT AND
- 6 POLICIES OF THE BUSINESS AND TO MAKE THE DAY-TO-DAY AS WELL AS MAJOR
- 7 DECISIONS ON MATTERS OF MANAGEMENT, POLICY, AND OPERATIONS.
- 2. The business may not be subject to any
- 9 FORMAL OR INFORMAL RESTRICTIONS, THROUGH BYLAW PROVISIONS,
- 10 PARTNERSHIP AGREEMENTS, OR CHARTER REQUIREMENTS FOR CUMULATIVE
- 11 VOTING RIGHTS OR OTHERWISE THAT PREVENT THE MINORITY OWNERS,
- 12 WITHOUT THE COOPERATION OR VOTE OF ANY OWNER WHO IS NOT A MINORITY,
- 13 FROM MAKING A BUSINESS DECISION OF THE BUSINESS.
- 14 (V) 1. If the owners of the business who are not
- 15 MINORITIES ARE DISPROPORTIONATELY RESPONSIBLE FOR THE OPERATION OF
- 16 THE FIRM, THE FIRM IS NOT CONTROLLED BY MINORITIES AND MAY NOT BE
- 17 CONSIDERED A MINORITY BUSINESS ENTERPRISE WITHIN THE MEANING OF
- 18 THIS SECTION.
- 19 **2. Where the actual management of the**
- 20 BUSINESS IS CONTRACTED OUT TO INDIVIDUALS OTHER THAN THE OWNER,
- 21 THOSE PERSONS WHO HAVE THE ULTIMATE POWER TO HIRE AND FIRE THE
- 22 MANAGERS MAY, FOR THE PURPOSES OF THIS SUBSECTION, BE CONSIDERED AS
- 23 CONTROLLING THE BUSINESS.
- 24 (VI) 1. ALL SECURITIES THAT CONSTITUTE OWNERSHIP
- 25 OR CONTROL OF A CORPORATION FOR PURPOSES OF ESTABLISHING IT AS A
- 26 MINORITY BUSINESS ENTERPRISE UNDER THIS SECTION SHALL BE HELD
- 27 **DIRECTLY BY MINORITIES.**
- 28 2. SECURITIES HELD IN TRUST, OR BY ANY
- 29 GUARDIAN FOR A MINOR, MAY NOT BE CONSIDERED AS HELD BY MINORITIES IN
- 30 DETERMINING THE OWNERSHIP OR CONTROL OF A CORPORATION.
- 31 (VII) 1. THE CONTRIBUTIONS OF CAPITAL OR EXPERTISE
- 32 BY THE MINORITY OWNERS TO ACQUIRE THEIR INTERESTS IN THE BUSINESS
- 33 SHALL BE REAL AND SUBSTANTIAL.

1	2. Insufficient contributions include:
2	A. A PROMISE TO CONTRIBUTE CAPITAL;
3	B. A NOTE PAYABLE TO THE BUSINESS OR ITS
4	OWNERS WHO ARE NOT SOCIALLY AND ECONOMICALLY DISADVANTAGED; AND
5	C. THE MERE PARTICIPATION AS AN EMPLOYEE,
6	RATHER THAN AS A MANAGER.
7	(VIII) THE CERTIFYING AGENCY SHALL GIVE SPECIAL
8	CONSIDERATION TO THE FOLLOWING ADDITIONAL CIRCUMSTANCES IN
9	DETERMINING ELIGIBILITY:
10	1. NEWLY FORMED BUSINESSES AND BUSINESSES
11	WHOSE OWNERSHIP OR CONTROL HAS CHANGED SINCE THE DATE OF THE
12	ADVERTISEMENT OF THE CONTRACT SHALL BE CLOSELY SCRUTINIZED TO
13	DETERMINE THE REASONS FOR THE TIMING OF THE FORMATION OF OR CHANGE
14	IN THE BUSINESSES;
15	2. A PREVIOUS OR CONTINUING
16	EMPLOYER-EMPLOYEE RELATIONSHIP BETWEEN OR AMONG PRESENT OWNERS
17	SHALL BE CAREFULLY REVIEWED TO ENSURE THAT THE EMPLOYEE-OWNER HAS
18	MANAGEMENT RESPONSIBILITIES AND CAPABILITIES DISCUSSED IN THIS
19	SECTION; AND
1)	
20	3. ANY RELATIONSHIP BETWEEN A MINORITY
21	BUSINESS ENTERPRISE AND A BUSINESS THAT IS NOT A MINORITY BUSINESS
22	ENTERPRISE THAT HAS AN INTEREST IN THE MINORITY BUSINESS ENTERPRISE
23	SHALL BE CAREFULLY REVIEWED TO DETERMINE IF THE INTEREST OF THE
24	NONMINORITY BUSINESS CONFLICTS WITH THE OWNERSHIP AND CONTROL
25	REQUIREMENTS OF THIS SECTION.
26	(5) (I) THE WSSC MAY CONDUCT ANY IMPARTIAL
27	FACT-FINDING STUDY IN CONNECTION WITH A MINORITY BUSINESS
28	ENTERPRISE PROGRAM FOR CONSISTENCY WITH APPLICABLE LAW.
29	(II) THE WSSC SHALL REPORT THE FINDINGS OF ANY
30	REVIEW COMPLETED UNDER THIS PARAGRAPH TO THE MONTGOMERY COUNTY

- 1 AND PRINCE GEORGE'S COUNTY DELEGATIONS TO THE MARYLAND GENERAL
- 2 **ASSEMBLY.**
- 3 (6) By September 15 of each year, the WSSC shall issue a
- 4 REPORT CONCERNING THE IMPLEMENTATION AND ADMINISTRATION OF THE
- 5 MINORITY BUSINESS ENTERPRISE PROGRAM FOR THE FISCAL YEAR ENDING ON
- 6 THE PRECEDING JUNE 30, AND APPROPRIATE RECOMMENDATIONS
- 7 CONCERNING THE PROGRAM, TO THE MONTGOMERY COUNTY AND PRINCE
- 8 GEORGE'S COUNTY SENATE AND HOUSE DELEGATIONS TO THE MARYLAND
- 9 **GENERAL ASSEMBLY.**
- 10 (7) THE PROVISIONS OF THIS SUBSECTION SHALL BE NULL AND VOID AND MAY NOT BE ENFORCED AFTER JULY 1, 2012.
- 12 **3–109.**
- 13 (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE
- 14 **MEANINGS INDICATED.**
- 15 (2) "DIRECTOR" MEANS THE DIRECTOR OF THE OFFICE OF
- 16 SMALL, LOCAL, AND MINORITY BUSINESS ENTERPRISE ESTABLISHED UNDER
- 17 SUBSECTION (B)(2) OF THIS SECTION.
- 18 (3) "MINORITY BUSINESS ENTERPRISE" MEANS ANY LEGAL
- 19 ENTITY THAT IS ORGANIZED TO ENGAGE IN COMMERCIAL TRANSACTIONS AND
- 20 AT LEAST 51% OWNED AND CONTROLLED BY ONE OR MORE INDIVIDUALS WHO
- 21 ARE MEMBERS OF A GROUP THAT IS:
- 22 (I) DISADVANTAGED SOCIALLY OR ECONOMICALLY BY THE
- 23 EFFECTS OF PAST DISCRIMINATION, INCLUDING DISCRIMINATION AS TO
- 24 **CERTIFICATION; AND**
- 25 (II) IDENTIFIED BY A STUDY CONDUCTED IN ACCORDANCE
- 26 WITH THIS SECTION OR A SIMILAR STUDY PREVIOUSLY CONDUCTED.
- 27 (4) "OFFICE" MEANS THE OFFICE OF SMALL, LOCAL, AND
- 28 MINORITY BUSINESS ENTERPRISE ESTABLISHED UNDER SUBSECTION (B)(2) OF
- 29 THIS SECTION.

- 1 (B) (1) BY RESOLUTION AND BY ADOPTING REGULATIONS, THE WSSC SHALL ESTABLISH A MINORITY BUSINESS UTILIZATION PROGRAM TO FACILITATE THE PARTICIPATION OF RESPONSIBLE CERTIFIED MINORITY BUSINESS ENTERPRISES IN CONTRACTS AWARDED BY THE WSSC FOR GOODS AND SERVICES NOT COVERED BY § 3–102 OF THIS SUBTITLE IF:
- 6 (I) THE WSSC DETERMINES THAT MINORITY BUSINESS
 7 ENTERPRISES ARE UNDERREPRESENTED IN THE AWARD OF THESE CONTRACTS
 8 DUE TO THE EFFECTS OF PAST DISCRIMINATION; AND
- 9 (II) THE WSSC DETERMINES THAT SUCH A PROGRAM IS
 10 NECESSARY TO REMEDY THE EFFECTS OF PAST DISCRIMINATION AGAINST
 11 MINORITY BUSINESS ENTERPRISES IN CONTRACTING WITH THE WSSC.
- 12 **(2) (I) THERE IS AN OFFICE OF SMALL, LOCAL, AND**13 **MINORITY BUSINESS ENTERPRISE IN THE WSSC.**
- 14 (II) THE OFFICE SHALL ADMINISTER THE PROGRAMS THE
 15 WSSC IS REQUIRED TO ESTABLISH UNDER PARAGRAPH (1) OF THIS
 16 SUBSECTION AND §§ 3–102(F) AND 3–110 OF THIS SUBTITLE.
- 17 (III) THERE IS A DIRECTOR WHO SHALL BE IN CHARGE OF 18 THE OFFICE.
- 19 (C) THE REGULATIONS THAT ESTABLISH THE PROGRAM UNDER 20 SUBSECTION (B) OF THIS SECTION SHALL INCLUDE PROVISIONS THAT:
- 21 (1) RECOGNIZE THE CERTIFICATION OF MINORITY BUSINESS 22 ENTERPRISES BY THE STATE CERTIFICATION AGENCY DESIGNATED UNDER § 23 14–303(B) OF THE STATE FINANCE AND PROCUREMENT ARTICLE;
- 24 **(2)** RECOGNIZE ANY OTHER CERTIFICATION PROGRAM THAT IN 25 THE JUDGMENT OF THE WSSC SUBSTANTIALLY DUPLICATES THE 26 REQUIREMENTS OF THE STATE CERTIFICATION AGENCY;
- 27 **(3)** PROVIDE FOR MINORITY BUSINESS PARTICIPATION THROUGH 28 SUBCONTRACTING;
- 29 **(4) EXCEPT AS PROVIDED IN ITEM (5) OF THIS SUBSECTION,** 30 **PROVIDE FOR A SYSTEM OF GRANTING A PREFERENCE OF UP TO THE LESSER OF**

- 5% OR \$50,000 TO MINORITY BUSINESS ENTERPRISES IN EVALUATING BIDS AND PROPOSALS;
- 3 (5) SUBJECT TO THE PROVISIONS OF SUBSECTION (E) OF THIS
 4 SECTION, ESTABLISH A SHELTERED MARKET PROGRAM IN WHICH BIDDING ON
 5 PROCUREMENT CONTRACTS DESIGNATED BY THE WSSC AS APPROPRIATE IS
 6 RESTRICTED TO CERTIFIED MINORITY BUSINESS ENTERPRISES;
- 7 (6) PROVIDE FOR THE GRADUATION OF A MINORITY BUSINESS
 8 ENTERPRISE FROM THE PROGRAM IF THE WSSC DETERMINES THAT THE
 9 MINORITY BUSINESS ENTERPRISE NO LONGER REQUIRES THE ASSISTANCE OR
 10 BENEFITS OFFERED BY THE PROGRAM;
- 11 (7) REQUIRE THE SOLICITATION DOCUMENT ACCOMPANYING 12 EACH SOLICITATION TO SET FORTH THE REGULATIONS OF THE MINORITY 13 BUSINESS UTILIZATION PROGRAM;
- 14 (8) REQUIRE THE GEOGRAPHIC LOCATION AND THE PRINCIPAL
 15 PLACE OF BUSINESS OF THE MINORITY BUSINESS ENTERPRISE TO BE A
 16 CONSIDERATION FOR PARTICIPATION IN THIS PROGRAM, INCLUDING
 17 REQUIRING MONTGOMERY COUNTY BUSINESSES AND PRINCE GEORGE'S
 18 COUNTY BUSINESSES TO EACH HAVE A TARGETED PERCENTAGE OF AT LEAST
 19 40% OF ANY CONTRACTS;
- 20 (9) AUTHORIZE THE WSSC TO REFUSE TO RECOGNIZE THE
 21 CERTIFICATION OF ANY BUSINESS FOUND TO BE IN VIOLATION OF THE
 22 PURPOSES OF THE PROGRAM AND TO PERMANENTLY BAR ANY ACTIVE
 23 PRINCIPALS OF A VIOLATING BUSINESS FROM FUTURE PARTICIPATION IN THE
 24 PROGRAM;
- 25 (10) PERMIT THE WAIVER OF ALL OR PART OF THE PROVISIONS OF
 26 THE PROGRAM FOR A SPECIFIC CONTRACT IF THE WSSC DETERMINES THAT
 27 THE APPLICATION OF THE PROGRAM TO THE CONTRACT CONFLICTS WITH THE
 28 WSSC'S OVERALL OBJECTIVES AND RESPONSIBILITIES, AND REQUIRE THE
 29 WSSC TO REPORT ANNUALLY TO THE MONTGOMERY COUNTY AND PRINCE
 30 GEORGE'S COUNTY HOUSE AND SENATE DELEGATIONS ON THOSE WAIVERS;
- 31 (11) REQUIRE AT THE TIME OF SUBMISSION EACH BID OR 32 PROPOSAL THAT IS BASED ON A SOLICITATION WITH AN EXPECTED DEGREE OF

- 1 MINORITY BUSINESS ENTERPRISE PARTICIPATION TO INCLUDE PROOF OF A CERTIFIED MINORITY BUSINESS ENTERPRISE COMMITMENT BY STATING:
- 3 (I) THE POTENTIAL SUBCONTRACT OPPORTUNITIES 4 AVAILABLE IN THE PRIME PROCUREMENT CONTRACT; AND
- 5 (II) THE NUMBER OF MINORITY BUSINESS ENTERPRISES 6 THAT HAVE CERTIFIED, UNDER THE PENALTIES OF PERJURY, THAT THE 7 MINORITY BUSINESS ENTERPRISE HAS ENTERED INTO AN AGREEMENT WITH 8 THE BIDDER TO PROVIDE GOODS OR SERVICES UNDER SPECIFIC TERMS
- 9 OUTLINED IN THE CERTIFICATION BEFORE THE BID IS ACCEPTED;
- 10 (12) REQUIRE EACH GENERAL CONTRACTOR TO SUBMIT MONTHLY
 11 REPORTS OF THE NUMBER OF MINORITY BUSINESS ENTERPRISES EMPLOYED BY
 12 THE GENERAL CONTRACTOR TO THE WSSC;
- 13 (13) REQUIRE EACH GENERAL CONTRACTOR TO PROVIDE PROMPT
 14 NOTIFICATION TO THE WSSC IF A CONTRACT WITH A MINORITY BUSINESS
 15 ENTERPRISE IS TERMINATED; AND
- 16 (14) REQUIRE EACH GENERAL CONTRACTOR TO MAINTAIN A
 17 PARTICIPATION LEVEL FROM MINORITY BUSINESS ENTERPRISES THAT IS
 18 CONSISTENT WITH THE PARTICIPATION LEVEL REFERENCED UNDER ITEM
 19 (11)(II) OF THIS SUBSECTION OR PROVIDE JUSTIFICATION FOR THE GENERAL
 20 CONTRACTOR'S INABILITY TO MAINTAIN THAT PARTICIPATION LEVEL.
- 21 **(D) BEFORE** ACCEPTING A CERTIFICATION PROGRAM UNDER 22 SUBSECTION (C)(2) OF THIS SECTION, THE WSSC SHALL EXAMINE THE 23 PROGRAM TO ENSURE THAT:
- 24 (1) IT ADHERES TO THE GUIDELINES SET FORTH IN § 3–102(F)(4)
 25 OF THIS SUBTITLE; AND
- 26 (2) THE PRINCIPAL OWNER OF AN ELIGIBLE MINORITY BUSINESS
 27 ENTERPRISE IS IN NOT MORE THAN ONE CERTIFIED BUSINESS THAT IS
 28 PARTICIPATING IN THE WSSC MINORITY BUSINESS ENTERPRISE PROGRAM
 29 UNDER THIS SECTION.
- 30 (E) (1) THE SHELTERED MARKET PROGRAM ESTABLISHED IN 31 SUBSECTION (C)(5) OF THIS SECTION MAY NOT BE USED UNTIL ALL LESS

- 1 RESTRICTIVE REMEDIES UNDER SUBSECTION (C) OF THIS SECTION AND
- 2 RACE-NEUTRAL REMEDIES SUCH AS ASSISTANCE WITH BONDING
- 3 REQUIREMENTS, FINANCING, OR BIDDING PROCEDURES FOR SMALL FIRMS
- 4 HAVE BEEN USED AND FOUND TO BE INEFFECTIVE.
- 5 (2) ON THE BID OF AT LEAST THREE CERTIFIED MINORITY
- 6 BUSINESS CONTRACTORS, A CONTRACT SHALL BE AWARDED UNDER THE
- 7 SHELTERED MARKET PROGRAM TO THE LOWEST OF THOSE BIDDERS.
- 8 (3) IF FEWER THAN THREE CERTIFIED MINORITY BUSINESS
- 9 ENTERPRISES BID ON A CONTRACT UNDER THE SHELTERED MARKET PROGRAM,
- 10 THE CONTRACT SHALL BE AWARDED UNDER THE GENERAL PROVISIONS OF
- 11 SUBSECTION (C)(4) OF THIS SECTION.
- (F) (1) THE OFFICE SHALL:
- 13 (I) CARRY OUT EACH WSSC PROGRAM THAT IS CREATED
- 14 TO PROMOTE THE GROWTH OF OR PARTICIPATION BY MINORITY BUSINESS
- 15 **ENTERPRISES**;
- 16 (II) PROMOTE AND COORDINATE THE PLANS, PROGRAMS,
- 17 AND OPERATIONS OF THE WSSC THAT PROMOTE OR OTHERWISE AFFECT THE
- 18 ESTABLISHMENT, PRESERVATION, AND STRENGTHENING OF MINORITY
- 19 BUSINESS ENTERPRISES;
- 20 (III) PROMOTE ACTIVITIES AND THE USE OF THE
- 21 RESOURCES OF THE WSSC, LOCAL GOVERNMENTS, AND PRIVATE ENTITIES FOR
- 22 THE GROWTH OF MINORITY BUSINESS ENTERPRISES;
- 23 (IV) PROVIDE TECHNICAL AND MANAGERIAL ASSISTANCE TO
- 24 MINORITY BUSINESS ENTERPRISES; AND
- 25 (V) SCHEDULE SEMINARS AND WORKSHOPS TO EDUCATE
- 26 MINORITY BUSINESSES ON THE WAY THE WSSC CONDUCTS BUSINESS.
- 27 (2) TO ENSURE COMPLIANCE WITH CERTIFIED MINORITY
- 28 BUSINESS ENTERPRISE SUBCONTRACT PARTICIPATION GOALS, THE OFFICE
- 29 SHALL VERIFY THAT THE CERTIFIED MINORITY BUSINESS ENTERPRISES LISTED
- 30 IN THE SCHEDULE OF PARTICIPATION ARE ACTUALLY PERFORMING WORK AND
- 31 RECEIVING COMPENSATION AS SET FORTH IN THE SCHEDULE.

1 2	(3) TO FACILITATE THE OFFICE COMPLETING ITS DUTIES UNDER PARAGRAPH (2) OF THIS SUBSECTION, A CONTRACTOR SHALL:
3 4	(I) PERMIT THE OFFICE TO INSPECT ANY RELEVANT MATTER, INCLUDING RECORDS AND THE JOB SITE;
5 6	(II) PERMIT THE OFFICE TO INTERVIEW THE CONTRACTOR'S SUBCONTRACTORS AND EMPLOYEES;
7 8	(III) IF PERFORMING A CONSTRUCTION CONTRACT, ENSURE THAT ALL SUBCONTRACTORS:
9 10 11	1. Are paid any undisputed amount to which that subcontractor is entitled as provided under § 15–226 of the State Finance and Procurement Article; and
12	2. OTHERWISE COMPLY WITH WSSC REGULATIONS;
13 14 15 16	(IV) SUBMIT MONTHLY TO THE WSSC A REPORT LISTING UNPAID INVOICES OVER 30 DAYS OLD RECEIVED FROM A CERTIFIED MINORITY BUSINESS ENTERPRISE SUBCONTRACTOR AND THE REASON PAYMENT HAS NOT BEEN MADE; AND
17 18 19	(V) INCLUDE IN ITS AGREEMENTS WITH ITS CERTIFIED MINORITY BUSINESS ENTERPRISE SUBCONTRACTORS A REQUIREMENT THAT THE SUBCONTRACTORS SUBMIT MONTHLY TO THE WSSC A REPORT THAT:
20	1. IDENTIFIES THE PRIME CONTRACT; AND
21 22 23	2. LISTS PAYMENTS RECEIVED FROM THE CONTRACTOR IN THE PRECEDING 30 DAYS AND INVOICES FOR WHICH THE SUBCONTRACTOR HAS NOT BEEN PAID.
24 25 26	(4) (I) ON DETERMINING A CONTRACTOR'S NONCOMPLIANCE, THE WSSC SHALL NOTIFY THE CONTRACTOR IN WRITING OF THE FINDINGS AND SPECIFY WHAT CORRECTIVE ACTIONS ARE REQUIRED.
27 28	(II) A NONCOMPLIANT CONTRACTOR SHALL INITIATE THE CORRECTIVE ACTIONS WITHIN 10 DAYS OF RECEIVING THE WRITTEN NOTICE

- 1 AND COMPLETE THE CORRECTIVE ACTION WITHIN THE TIME SPECIFIED BY THE 2 WSSC.
- 3 (5) IF THE WSSC DETERMINES THAT A MATERIAL
- 4 NONCOMPLIANCE WITH MINORITY BUSINESS ENTERPRISE CONTRACT
- 5 PROVISIONS EXISTS AND THE PRIME CONTRACTOR REFUSES OR FAILS TO TAKE
- 6 THE CORRECTIVE ACTIONS REQUIRED BY THE WSSC, THE WSSC MAY IMPOSE
- 7 THE FOLLOWING SANCTIONS:
- 8 (I) TERMINATION OF THE CONTRACT;
- 9 (II) REFERRAL TO THE GENERAL MANAGER OR 10 COMMISSIONERS OF THE WSSC FOR APPROPRIATE ACTION; OR
- 11 (III) INITIATION OF ANY OTHER SPECIFIC REMEDY 12 IDENTIFIED BY CONTRACT.
- 13 (6) (I) ON COMPLETION OF A CONTRACT OR BEFORE FINAL
- 14 PAYMENT OR RELEASE OF RETAINAGE, THE WSSC MAY REQUIRE A PRIME
- 15 CONTRACTOR ON ANY CONTRACT HAVING A MINORITY BUSINESS ENTERPRISE
- 16 SUBCONTRACT GOAL TO SUBMIT TO THE WSSC A FINAL REPORT, IN AFFIDAVIT
- 17 FORM AND UNDER PENALTY OF PERJURY, OF ALL PAYMENTS MADE TO OR
- 18 WITHHELD FROM MINORITY BUSINESS ENTERPRISE SUBCONTRACTORS.
- 19 (II) EACH SOLICITATION SHALL CONTAIN NOTICE OF THE 20 REQUIREMENTS UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH.
- 21 (G) (1) THE WSSC MAY CONDUCT ANY FACT-FINDING STUDY IN
- 22 CONNECTION WITH A MINORITY BUSINESS ENTERPRISE PROGRAM FOR
- 23 CONSISTENCY WITH APPLICABLE LAW.
- 24 (2) THE WSSC SHALL REPORT THE FINDINGS OF ANY REVIEW
- 25 COMPLETED UNDER THIS SUBSECTION TO THE MONTGOMERY COUNTY AND
- 26 PRINCE GEORGE'S COUNTY DELEGATIONS TO THE MARYLAND GENERAL
- 27 ASSEMBLY.
- 28 (H) BY SEPTEMBER 15 OF EACH YEAR, THE WSSC SHALL ISSUE A
- 29 REPORT CONCERNING THE IMPLEMENTATION AND ADMINISTRATION OF THE
- 30 MINORITY BUSINESS ENTERPRISE PROGRAM FOR THE FISCAL YEAR ENDING ON
- 31 THE PRECEDING JUNE 30, AND APPROPRIATE RECOMMENDATIONS

- 1 CONCERNING THE PROGRAM, TO THE MONTGOMERY COUNTY AND PRINCE 2 GEORGE'S COUNTY SENATE AND HOUSE DELEGATIONS TO THE MARYLAND
- 3 GENERAL ASSEMBLY.
- 4 (I) THE PROVISIONS OF THIS SECTION SHALL BE VOID AND MAY NOT BE 5 ENFORCED AFTER JULY 1, 2012.
- 6 3–110.

17

- 7 (a) (1) By resolution or regulation, the WSSC may implement a local 8 small business enterprise program.
- 9 (2) THE OFFICE OF SMALL, LOCAL, AND MINORITY BUSINESS
 10 ENTERPRISE, ESTABLISHED UNDER § 3–109(B)(2) OF THIS SUBTITLE, SHALL
 11 ADMINISTER THE LOCAL SMALL BUSINESS ENTERPRISE PROGRAM
 12 ESTABLISHED UNDER PARAGRAPH (1) OF THIS SUBSECTION.
- 13 (b) The purpose of the program is to assist small businesses that are located 14 in Montgomery County and Prince George's County through the establishment of a 15 sheltered market or other appropriate preference or assistance involving the award of 16 construction contracts or the procurement of goods and services by the WSSC.
 - (c) The WSSC shall adopt:
- 18 (1) Eligibility criteria for businesses to qualify for the local small business enterprise program, including:
- 20 (i) A net worth not exceeding \$250,000 under WSSC guidelines;
- 21 (ii) An average net income after federal income taxes for the 22 preceding 2 years, excluding any carryover losses, not exceeding \$100,000;
- 23 (iii) A principal place of business IN MONTGOMERY COUNTY
 24 OR PRINCE GEORGE'S COUNTY or A significant [employment] EMPLOYEE presence
 25 IN MONTGOMERY COUNTY OR PRINCE GEORGE'S COUNTY WITH NO LESS THAN
 26 25% OF THE BUSINESS'S TOTAL NUMBER OF EMPLOYEES BEING DOMICILED
 27 in Montgomery County or Prince George's County; and
- 28 (iv) Any other eligibility criteria that the WSSC determines to be 29 necessary or otherwise appropriate for the promotion of local small businesses in its 30 service area; and

Administrative procedures for conducting the program.

(2)

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2 3 4	(d) A business enterprise may qualify as a local small business for purposes of the program without regard to the race, ethnicity, or gender of the participants in the business enterprise.
5 6 7	(e) The WSSC shall establish graduation criteria from the program for local small businesses that the WSSC determines no longer require the assistance or benefits offered by the program.
8 9 10	(f) The WSSC shall review the eligibility criteria and administrative procedures of the program each year to assess their effectiveness in furthering the purposes of the program.
11 12 13 14 15 16	SECTION 2. AND BE IT FURTHER ENACTED, That if any provision of this Act or the application thereof to any person or circumstance is held invalid for any reason in a court of competent jurisdiction, the invalidity does not affect other provisions or any other application of this Act which can be given effect without the invalid provision or application, and for this purpose the provisions of this Act are declared severable.
17 18 19 20 21	SECTION 3. AND BE IT FURTHER ENACTED, That this Act is an emergency measure, is necessary for the immediate preservation of the public health or safety, has been passed by a yea and nay vote supported by three-fifths of all the members elected to each of the two Houses of the General Assembly, and shall take effect from the date it is enacted.
22 23	SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect June 1, 2007.
	Approved:
	Governor.
	Speaker of the House of Delegates.
	President of the Senate.