

# HOUSE BILL 694

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By: **Montgomery County Delegation and Prince George's County Delegation**  
Introduced and read first time: February 8, 2007  
Assigned to: Health and Government Operations

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## A BILL ENTITLED

1 AN ACT concerning

2 **Washington Suburban Sanitary Commission – Minority Business Enterprise**  
3 **Program**

4 **MC/PG 118–07**

5 FOR the purpose of requiring the Washington Suburban Sanitary Commission  
6 (WSSC) to establish a mandatory minority business utilization program by  
7 resolution or regulation for certain purposes under certain circumstances;  
8 requiring the regulations that establish a certain minority business utilization  
9 program to contain certain provisions; requiring the WSSC to examine certain  
10 certification programs to ensure that they adhere to certain guidelines before  
11 accepting the certification programs; authorizing the WSSC to conduct a certain  
12 fact-finding study under certain circumstances; requiring the WSSC to report  
13 certain findings to certain persons under certain circumstances; requiring the  
14 WSSC to issue a certain report to certain persons annually; establishing the  
15 Office of Small, Local, and Minority Business Enterprise (Office) in the WSSC;  
16 requiring the Office to administer certain minority and local small business  
17 enterprise programs; establishing the Director of the Office; imposing certain  
18 duties on the Office as to minority business enterprises; imposing certain duties  
19 on the WSSC and a contractor as to compliance with certified minority business  
20 enterprise subcontract participation goals; requiring a bid or proposal for  
21 certain WSSC procurement contracts to include the expected degree of minority  
22 business enterprise participation, if any, based on certain factors, under certain  
23 circumstances; authorizing the WSSC to conduct certain discussions with an  
24 offeror of a contract after receipt of certain proposals but before a contract is  
25 awarded, to obtain the best value for the WSSC under certain circumstances;

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EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.



1 requiring certain WSSC regulations to require a bid or proposal for certain  
2 WSSC procurement contracts to include proof of certified minority business  
3 enterprise commitment under certain circumstances; prohibiting the use of a  
4 certain sheltered market program unless certain less restrictive remedies have  
5 been used and found ineffective under certain circumstances; providing for the  
6 awarding of a contract under a certain sheltered market program under certain  
7 circumstances; defining certain terms; providing for the termination of certain  
8 provisions of this Act; making the provisions of this Act severable; and generally  
9 relating to the minority business enterprise program and the Washington  
10 Suburban Sanitary Commission.

11 BY repealing and reenacting, without amendments,  
12 Article 29 – Washington Suburban Sanitary District  
13 Section 3–102(b)  
14 Annotated Code of Maryland  
15 (2003 Replacement Volume and 2006 Supplement)

16 BY repealing and reenacting, with amendments,  
17 Article 29 – Washington Suburban Sanitary District  
18 Section 3–102(d) and (e)  
19 Annotated Code of Maryland  
20 (2003 Replacement Volume and 2006 Supplement)

21 BY adding to  
22 Article 29 – Washington Suburban Sanitary District  
23 Section 3–102(f) and 3–109  
24 Annotated Code of Maryland  
25 (2003 Replacement Volume and 2006 Supplement)

26 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF  
27 MARYLAND, That the Laws of Maryland read as follows:

28 **Article 29 – Washington Suburban Sanitary District**

29 3–102.

30 (b) This section only applies to design/build contracts and construction  
31 contracts.

32 (d) (1) (i) In this subsection the following words have the meanings  
33 indicated.

1 (ii) "Evaluated bid price" means the price of a bid after  
2 adjustment in accordance with objective measurable criteria.

3 (iii) "Objective measurable criteria" means standards that enable  
4 the WSSC to compare the economy, effectiveness, or value of the subject of the bids.

5 (2) If a contract is awarded based on competitive sealed bids, the  
6 WSSC shall seek bids by issuing an invitation to bid.

7 (3) Subject to paragraphs (4) through (6) of this subsection, an  
8 invitation to bid shall:

9 (i) Include the specifications of the contract, **INCLUDING THE**  
10 **EXPECTED DEGREE OF MINORITY BUSINESS ENTERPRISE PARTICIPATION, IF**  
11 **ANY, AS PROVIDED IN SUBSECTION (F)(3)(VI) OF THIS SECTION;** and

12 (ii) State whether the contract will be awarded based on the  
13 lowest bid price or the lowest evaluated bid price.

14 (4) If a contract will be awarded on an evaluated bid price, the  
15 invitation to bid shall include the objective measurable criteria by which the lowest  
16 evaluated bid price will be determined.

17 (5) The WSSC shall award contracts based on competitive sealed bids  
18 to the responsible bidder who submits the lowest bid price or lowest evaluated bid  
19 price, as appropriate.

20 (6) If the WSSC determines that an initial preparation of  
21 specifications for price bids is impractical, the invitation for bids may:

22 (i) Include a request for unpriced technical offers or samples;  
23 and

24 (ii) Direct the bidder to submit a:

25 1. Sealed price bid with the unpriced technical offer or  
26 sample; or

27 2. Price bid after the WSSC evaluates the technical offer  
28 or sample and finds that the offer or sample is acceptable under the criteria set forth  
29 in the invitation to bid.

1                   (7) If an invitation to bid includes a request for unpriced technical  
2 offers or samples, the WSSC shall:

3                           (i) Consider the price bid of a bidder whose technical offer or  
4 sample is acceptable;

5                           (ii) Return unopened the price bid of a bidder whose technical  
6 offer or sample is unacceptable; and

7                           (iii) Award the contract to the responsible bidder whose  
8 technical offer or sample is acceptable and who submits the lowest bid or lowest  
9 evaluated bid, as specified in the invitation to bid.

10           (e) (1) If a contract is awarded based on competitive sealed proposals, the  
11 WSSC shall seek proposals by issuing a request for proposals.

12                   (2) A request for proposals shall include:

13                           (i) A statement describing the scope of the contract,  
14 **INCLUDING THE EXPECTED DEGREE OF MINORITY BUSINESS ENTERPRISE**  
15 **PARTICIPATION, IF ANY, AS PROVIDED IN SUBSECTION (F)(3)(VI) OF THIS**  
16 **SECTION;**

17                           (ii) The factors, including price, that will be used in evaluating  
18 proposals; and

19                           (iii) The relative importance of each factor.

20                   (3) After receipt of proposals, but before the contract is awarded, the  
21 WSSC may conduct discussions with an offeror to:

22                           (i) Obtain the best price **OR BEST VALUE** for the WSSC; and

23                           (ii) Ensure full understanding of the requirements of the WSSC,  
24 as set forth in the request for proposals and in the proposal.

25                   (4) The WSSC:

26                           (i) Shall treat all responsible offerors fairly and equally; and

27                           (ii) May allow each responsible offeror to revise the offeror's  
28 initial proposal and submit a best and final offer.

1           (5) The WSSC shall award a contract based on competitive sealed  
2 proposals to the responsible offeror who submits the proposal or best and final offer  
3 that the WSSC determines is the most advantageous to the WSSC, considering the  
4 evaluation factors set out in the request for proposals.

5           **(F) (1) IN THIS SUBSECTION, “MINORITY BUSINESS ENTERPRISE”**  
6 **HAS THE MEANING STATED IN § 14-301 OF THE STATE FINANCE AND**  
7 **PROCUREMENT ARTICLE.**

8           **(2) (I) BY RESOLUTION AND BY ADOPTING REGULATIONS, THE**  
9 **WSSC SHALL ESTABLISH A MANDATORY MINORITY BUSINESS UTILIZATION**  
10 **PROGRAM TO FACILITATE THE PARTICIPATION OF RESPONSIBLE CERTIFIED**  
11 **MINORITY BUSINESS ENTERPRISES IN CONTRACTS AWARDED BY THE WSSC IN**  
12 **ACCORDANCE WITH COMPETITIVE BIDDING OR PROPOSAL PROCEDURES.**

13           **(II) THE OFFICE OF SMALL, LOCAL, AND MINORITY**  
14 **BUSINESS ENTERPRISE, ESTABLISHED UNDER § 3-109 OF THIS SUBTITLE,**  
15 **SHALL ADMINISTER THE MINORITY BUSINESS UTILIZATION PROGRAM**  
16 **ESTABLISHED UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH.**

17           **(3) THE REGULATIONS THAT ESTABLISH THE PROGRAM UNDER**  
18 **PARAGRAPH (2) OF THIS SUBSECTION SHALL INCLUDE PROVISIONS THAT:**

19           **(I) RECOGNIZE THE CERTIFICATION OF MINORITY**  
20 **BUSINESS ENTERPRISES BY THE STATE CERTIFICATION AGENCY DESIGNATED**  
21 **UNDER § 14-303(B) OF THE STATE FINANCE AND PROCUREMENT ARTICLE;**

22           **(II) RECOGNIZE ANY OTHER CERTIFICATION PROGRAM**  
23 **THAT, IN THE JUDGMENT OF THE WSSC, SUBSTANTIALLY DUPLICATES THE**  
24 **REQUIREMENTS OF THE STATE CERTIFICATION AGENCY;**

25           **(III) PROVIDE FOR AN INCREASE IN MINORITY BUSINESS**  
26 **PARTICIPATION AS PRIME CONTRACTORS AND SUBCONTRACTORS;**

27           **(IV) PERMIT THE WAIVER OF ALL OR PART OF THE**  
28 **PROVISIONS OF THE PROGRAM FOR A SPECIFIC CONTRACT IF THE WSSC**  
29 **DETERMINES THAT THE APPLICATION OF THE PROGRAM TO THE CONTRACT**  
30 **CONFLICTS WITH THE WSSC’S OVERALL OBJECTIVES AND RESPONSIBILITIES;**

1                   **(V) PROVIDE FOR THE GRADUATION OF A MINORITY**  
2 **BUSINESS ENTERPRISE FROM THE PROGRAM IF THE WSSC DETERMINES THAT**  
3 **THE MINORITY BUSINESS ENTERPRISE NO LONGER REQUIRES THE ASSISTANCE**  
4 **OR BENEFITS OFFERED BY THE PROGRAM;**

5                   **(VI) REQUIRE AT THE TIME OF SUBMISSION A BID OR**  
6 **PROPOSAL BASED ON A SOLICITATION WITH AN EXPECTED DEGREE OF**  
7 **MINORITY BUSINESS ENTERPRISE PARTICIPATION TO INCLUDE PROOF OF A**  
8 **CERTIFIED MINORITY BUSINESS ENTERPRISE COMMITMENT BY STATING:**

9                   **1. THE POTENTIAL SUBCONTRACT OPPORTUNITIES**  
10 **AVAILABLE IN THE PRIME PROCUREMENT CONTRACT; AND**

11                   **2. THE NUMBER OF MINORITY BUSINESS**  
12 **ENTERPRISES THAT HAVE CERTIFIED, UNDER THE PENALTIES OF PERJURY,**  
13 **THAT THE MINORITY BUSINESS ENTERPRISE HAS ENTERED INTO AN**  
14 **AGREEMENT WITH THE BIDDER TO PROVIDE GOODS OR SERVICES UNDER**  
15 **SPECIFIC TERMS OUTLINED IN THE CERTIFICATION BEFORE THE BID IS**  
16 **ACCEPTED;**

17                   **(VII) REQUIRE EACH GENERAL CONTRACTOR TO SUBMIT**  
18 **MONTHLY REPORTS OF THE NUMBER OF MINORITY BUSINESS ENTERPRISES**  
19 **EMPLOYED BY THE GENERAL CONTRACTOR TO THE WSSC;**

20                   **(VIII) REQUIRE EACH GENERAL CONTRACTOR TO PROVIDE**  
21 **PROMPT NOTIFICATION TO THE WSSC IF A CONTRACT WITH A MINORITY**  
22 **BUSINESS ENTERPRISE IS TERMINATED; AND**

23                   **(IX) REQUIRE EACH GENERAL CONTRACTOR TO:**

24                   **1. MAINTAIN A PARTICIPATION LEVEL FROM**  
25 **MINORITY BUSINESS ENTERPRISES THAT IS CONSISTENT WITH THE**  
26 **PARTICIPATION LEVEL REFERENCED UNDER ITEM (VI)2 OF THIS PARAGRAPH;**  
27 **OR**

28                   **2. PROVIDE JUSTIFICATION FOR THE GENERAL**  
29 **CONTRACTOR'S INABILITY TO MAINTAIN THAT PARTICIPATION LEVEL.**

1           (4) (I) BEFORE ACCEPTING A CERTIFICATION PROGRAM  
2 UNDER PARAGRAPH (3)(II) OF THIS SUBSECTION, THE WSSC SHALL EXAMINE  
3 THE PROGRAM TO ENSURE THAT IT ADHERES TO THE GUIDELINES PROVIDED IN  
4 THIS PARAGRAPH.

5                       (II) UNLESS THE STATE CERTIFICATION AGENCY  
6 DETERMINES THAT AN INDIVIDUAL'S CLAIM IS INVALID, BONA FIDE MINORITY  
7 GROUP MEMBERSHIP SHALL BE ESTABLISHED ON THE BASIS OF THE  
8 INDIVIDUAL'S CLAIM THAT THE INDIVIDUAL IS A MEMBER OF A MINORITY  
9 GROUP AND IS SO REGARDED BY THAT PARTICULAR MINORITY COMMUNITY.

10                       (III) 1. AN ELIGIBLE MINORITY BUSINESS ENTERPRISE  
11 SHALL BE AN INDEPENDENT BUSINESS.

12                               2. THE OWNERSHIP AND CONTROL OF THE ELIGIBLE  
13 MINORITY BUSINESS ENTERPRISE BY MINORITIES SHALL BE REAL,  
14 SUBSTANTIAL, AND CONTINUING AND SHALL GO BEYOND THE PRO FORMA  
15 OWNERSHIP OF THE BUSINESS AS REFLECTED IN ITS OWNERSHIP DOCUMENTS.

16                               3. THE MINORITY OWNERS SHALL ENJOY THE  
17 CUSTOMARY INCIDENTS OF OWNERSHIP AND SHALL SHARE IN THE RISKS AND  
18 PROFITS COMMENSURATE WITH THEIR OWNERSHIP INTERESTS AS  
19 DEMONSTRATED BY AN EXAMINATION OF THE SUBSTANCE RATHER THAN FORM  
20 OF ARRANGEMENTS.

21                               4. RECOGNITION OF THE BUSINESS AS A SEPARATE  
22 ENTITY FOR TAX OR CORPORATE PURPOSES IS NOT NECESSARILY SUFFICIENT  
23 FOR RECOGNITION AS A MINORITY BUSINESS ENTERPRISE.

24                               5. IN DETERMINING WHETHER A POTENTIAL  
25 MINORITY BUSINESS ENTERPRISE IS AN INDEPENDENT BUSINESS, THE STATE  
26 CERTIFICATION AGENCY SHALL CONSIDER ALL RELEVANT FACTORS,  
27 INCLUDING:

28                                       A. THE DATE THE BUSINESS WAS ESTABLISHED;

29                                       B. THE ADEQUACY OF ITS RESOURCES FOR THE  
30 WORK OF THE CONTRACT; AND

1                   **C.     THE DEGREE TO WHICH FINANCIAL, EQUIPMENT**  
2 **LEASING, AND OTHER RELATIONSHIPS WITH NONMINORITY BUSINESSES VARY**  
3 **FROM INDUSTRY PRACTICE.**

4                   **(IV) 1.     THE MINORITY OWNERS ALSO SHALL POSSESS**  
5 **THE POWER TO DIRECT OR CAUSE THE DIRECTION OF THE MANAGEMENT AND**  
6 **POLICIES OF THE BUSINESS AND TO MAKE THE DAY-TO-DAY AS WELL AS MAJOR**  
7 **DECISIONS ON MATTERS OF MANAGEMENT, POLICY, AND OPERATIONS.**

8                   **2.     THE BUSINESS MAY NOT BE SUBJECT TO ANY**  
9 **FORMAL OR INFORMAL RESTRICTIONS, THROUGH BYLAW PROVISIONS,**  
10 **PARTNERSHIP AGREEMENTS, OR CHARTER REQUIREMENTS FOR CUMULATIVE**  
11 **VOTING RIGHTS OR OTHERWISE THAT PREVENT THE MINORITY OWNERS,**  
12 **WITHOUT THE COOPERATION OR VOTE OF ANY OWNER WHO IS NOT A MINORITY,**  
13 **FROM MAKING A BUSINESS DECISION OF THE BUSINESS.**

14                  **(V) 1.     IF THE OWNERS OF THE BUSINESS WHO ARE NOT**  
15 **MINORITIES ARE DISPROPORTIONATELY RESPONSIBLE FOR THE OPERATION OF**  
16 **THE FIRM, THE FIRM IS NOT CONTROLLED BY MINORITIES AND MAY NOT BE**  
17 **CONSIDERED A MINORITY BUSINESS ENTERPRISE WITHIN THE MEANING OF**  
18 **THIS SECTION.**

19                  **2.     WHERE THE ACTUAL MANAGEMENT OF THE**  
20 **BUSINESS IS CONTRACTED OUT TO INDIVIDUALS OTHER THAN THE OWNER,**  
21 **THOSE PERSONS WHO HAVE THE ULTIMATE POWER TO HIRE AND FIRE THE**  
22 **MANAGERS MAY, FOR THE PURPOSES OF THIS SUBSECTION, BE CONSIDERED AS**  
23 **CONTROLLING THE BUSINESS.**

24                  **(VI) 1.     ALL SECURITIES THAT CONSTITUTE OWNERSHIP**  
25 **OR CONTROL OF A CORPORATION FOR PURPOSES OF ESTABLISHING IT AS A**  
26 **MINORITY BUSINESS ENTERPRISE UNDER THIS SECTION SHALL BE HELD**  
27 **DIRECTLY BY MINORITIES.**

28                  **2.     SECURITIES HELD IN TRUST, OR BY ANY**  
29 **GUARDIAN FOR A MINOR, MAY NOT BE CONSIDERED AS HELD BY MINORITIES IN**  
30 **DETERMINING THE OWNERSHIP OR CONTROL OF A CORPORATION.**



1                   (VII) 1.     THE CONTRIBUTIONS OF CAPITAL OR EXPERTISE  
2 BY THE MINORITY OWNERS TO ACQUIRE THEIR INTERESTS IN THE BUSINESS  
3 SHALL BE REAL AND SUBSTANTIAL.

4                               2.     INSUFFICIENT CONTRIBUTIONS INCLUDE:

5                                   A.     A PROMISE TO CONTRIBUTE CAPITAL;

6                                   B.     A NOTE PAYABLE TO THE BUSINESS OR ITS  
7 OWNERS WHO ARE NOT SOCIALLY AND ECONOMICALLY DISADVANTAGED; AND

8                                   C.     THE MERE PARTICIPATION AS AN EMPLOYEE,  
9 RATHER THAN AS A MANAGER.

10                   (VIII) THE CERTIFYING AGENCY SHALL GIVE SPECIAL  
11 CONSIDERATION TO THE FOLLOWING ADDITIONAL CIRCUMSTANCES IN  
12 DETERMINING ELIGIBILITY:

13                               1.     NEWLY FORMED BUSINESSES AND BUSINESSES  
14 WHOSE OWNERSHIP OR CONTROL HAS CHANGED SINCE THE DATE OF THE  
15 ADVERTISEMENT OF THE CONTRACT SHALL BE CLOSELY SCRUTINIZED TO  
16 DETERMINE THE REASONS FOR THE TIMING OF THE FORMATION OF OR CHANGE  
17 IN THE BUSINESSES;

18                               2.     A           PREVIOUS           OR           CONTINUING  
19 EMPLOYER-EMPLOYEE RELATIONSHIP BETWEEN OR AMONG PRESENT OWNERS  
20 SHALL BE CAREFULLY REVIEWED TO ENSURE THAT THE EMPLOYEE-OWNER HAS  
21 MANAGEMENT RESPONSIBILITIES AND CAPABILITIES DISCUSSED IN THIS  
22 SECTION; AND

23                               3.     ANY RELATIONSHIP BETWEEN A MINORITY  
24 BUSINESS ENTERPRISE AND A BUSINESS THAT IS NOT A MINORITY BUSINESS  
25 ENTERPRISE THAT HAS AN INTEREST IN THE MINORITY BUSINESS ENTERPRISE  
26 SHALL BE CAREFULLY REVIEWED TO DETERMINE IF THE INTEREST OF THE  
27 NONMINORITY BUSINESS CONFLICTS WITH THE OWNERSHIP AND CONTROL  
28 REQUIREMENTS OF THIS SECTION.

1           (5) (I) THE WSSC MAY CONDUCT ANY IMPARTIAL  
2 FACT-FINDING STUDY IN CONNECTION WITH A MINORITY BUSINESS  
3 ENTERPRISE PROGRAM FOR CONSISTENCY WITH APPLICABLE LAW.

4           (II) THE WSSC SHALL REPORT THE FINDINGS OF ANY  
5 REVIEW COMPLETED UNDER THIS PARAGRAPH TO THE MONTGOMERY COUNTY  
6 AND PRINCE GEORGE'S COUNTY DELEGATIONS TO THE MARYLAND GENERAL  
7 ASSEMBLY.

8           (6) BY SEPTEMBER 15 OF EACH YEAR, THE WSSC SHALL ISSUE A  
9 REPORT CONCERNING THE IMPLEMENTATION AND ADMINISTRATION OF THE  
10 MINORITY BUSINESS ENTERPRISE PROGRAM FOR THE FISCAL YEAR ENDING ON  
11 THE PRECEDING JUNE 30, AND APPROPRIATE RECOMMENDATIONS  
12 CONCERNING THE PROGRAM, TO THE MONTGOMERY COUNTY AND PRINCE  
13 GEORGE'S COUNTY SENATE AND HOUSE DELEGATIONS TO THE MARYLAND  
14 GENERAL ASSEMBLY.

15           (7) THE PROVISIONS OF THIS SUBSECTION SHALL BE NULL AND  
16 VOID AND MAY NOT BE ENFORCED AFTER JULY 1, 2012.

17 **3-109.**

18           (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE  
19 MEANINGS INDICATED.

20           (2) "DIRECTOR" MEANS THE DIRECTOR OF THE OFFICE OF  
21 SMALL, LOCAL, AND MINORITY BUSINESS ENTERPRISE ESTABLISHED UNDER  
22 SUBSECTION (B)(2) OF THIS SECTION.

23           (3) "MINORITY BUSINESS ENTERPRISE" MEANS ANY LEGAL  
24 ENTITY THAT IS ORGANIZED TO ENGAGE IN COMMERCIAL TRANSACTIONS AND  
25 AT LEAST 51% OWNED AND CONTROLLED BY ONE OR MORE INDIVIDUALS WHO  
26 ARE MEMBERS OF A GROUP THAT IS:

27           (I) DISADVANTAGED SOCIALLY OR ECONOMICALLY BY THE  
28 EFFECTS OF PAST DISCRIMINATION, INCLUDING DISCRIMINATION AS TO  
29 CERTIFICATION; AND

1                   (II) IDENTIFIED BY A STUDY CONDUCTED IN ACCORDANCE  
2 WITH THIS SECTION OR A SIMILAR STUDY PREVIOUSLY CONDUCTED.

3                   (4) “OFFICE” MEANS THE OFFICE OF SMALL, LOCAL, AND  
4 MINORITY BUSINESS ENTERPRISE ESTABLISHED UNDER SUBSECTION (B)(2) OF  
5 THIS SECTION.

6           (B) (1) BY RESOLUTION AND BY ADOPTING REGULATIONS, THE  
7 WSSC SHALL ESTABLISH A MINORITY BUSINESS UTILIZATION PROGRAM TO  
8 FACILITATE THE PARTICIPATION OF RESPONSIBLE CERTIFIED MINORITY  
9 BUSINESS ENTERPRISES IN CONTRACTS AWARDED BY THE WSSC FOR GOODS  
10 AND SERVICES NOT COVERED BY § 3-102 OF THIS SUBTITLE IF:

11                   (I) THE WSSC DETERMINES THAT MINORITY BUSINESS  
12 ENTERPRISES ARE UNDERREPRESENTED IN THE AWARD OF THESE CONTRACTS  
13 DUE TO THE EFFECTS OF PAST DISCRIMINATION; AND

14                   (II) THE WSSC DETERMINES THAT SUCH A PROGRAM IS  
15 NECESSARY TO REMEDY THE EFFECTS OF PAST DISCRIMINATION AGAINST  
16 MINORITY BUSINESS ENTERPRISES IN CONTRACTING WITH THE WSSC.

17                   (2) (I) THERE IS AN OFFICE OF SMALL, LOCAL, AND  
18 MINORITY BUSINESS ENTERPRISE IN THE WSSC.

19                   (II) THE OFFICE SHALL ADMINISTER THE PROGRAMS THAT  
20 THE WSSC IS REQUIRED TO ESTABLISH UNDER PARAGRAPH (1) OF THIS  
21 SUBSECTION AND §§ 3-102(F) AND 3-110 OF THIS SUBTITLE.

22                   (III) THERE IS A DIRECTOR WHO SHALL BE IN CHARGE OF  
23 THE OFFICE.

24           (C) THE REGULATIONS THAT ESTABLISH THE PROGRAM UNDER  
25 SUBSECTION (B) OF THIS SECTION SHALL INCLUDE PROVISIONS THAT:

26                   (1) RECOGNIZE THE CERTIFICATION OF MINORITY BUSINESS  
27 ENTERPRISES BY THE STATE CERTIFICATION AGENCY DESIGNATED UNDER §  
28 14-303(B) OF THE STATE FINANCE AND PROCUREMENT ARTICLE;

1           (2)    **RECOGNIZE ANY OTHER CERTIFICATION PROGRAM THAT IN**  
2 **THE JUDGMENT OF THE WSSC SUBSTANTIALLY DUPLICATES THE**  
3 **REQUIREMENTS OF THE STATE CERTIFICATION AGENCY;**

4           (3)    **PROVIDE FOR MINORITY BUSINESS PARTICIPATION THROUGH**  
5 **SUBCONTRACTING;**

6           (4)    **EXCEPT AS PROVIDED IN ITEM (5) OF THIS SUBSECTION,**  
7 **PROVIDE FOR A SYSTEM OF GRANTING A PREFERENCE OF UP TO THE LESSER OF**  
8 **5% OR \$50,000 TO MINORITY BUSINESS ENTERPRISES IN EVALUATING BIDS AND**  
9 **PROPOSALS;**

10          (5)    **SUBJECT TO THE PROVISIONS OF SUBSECTION (E) OF THIS**  
11 **SECTION, ESTABLISH A SHELTERED MARKET PROGRAM IN WHICH BIDDING ON**  
12 **PROCUREMENT CONTRACTS DESIGNATED BY THE WSSC AS APPROPRIATE IS**  
13 **RESTRICTED TO CERTIFIED MINORITY BUSINESS ENTERPRISES;**

14          (6)    **PROVIDE FOR THE GRADUATION OF A MINORITY BUSINESS**  
15 **ENTERPRISE FROM THE PROGRAM IF THE WSSC DETERMINES THAT THE**  
16 **MINORITY BUSINESS ENTERPRISE NO LONGER REQUIRES THE ASSISTANCE OR**  
17 **BENEFITS OFFERED BY THE PROGRAM;**

18          (7)    **REQUIRE THE SOLICITATION DOCUMENT ACCOMPANYING**  
19 **EACH SOLICITATION TO SET FORTH THE REGULATIONS OF THE MINORITY**  
20 **BUSINESS UTILIZATION PROGRAM;**

21          (8)    **REQUIRE THE GEOGRAPHIC LOCATION AND THE PRINCIPAL**  
22 **PLACE OF BUSINESS OF THE MINORITY BUSINESS ENTERPRISE TO BE A**  
23 **CONSIDERATION FOR PARTICIPATION IN THIS PROGRAM, INCLUDING**  
24 **REQUIRING MONTGOMERY COUNTY BUSINESSES AND PRINCE GEORGE'S**  
25 **COUNTY BUSINESSES TO EACH HAVE A TARGETED PERCENTAGE OF AT LEAST**  
26 **40% OF ANY CONTRACTS;**

27          (9)    **AUTHORIZE THE WSSC TO REFUSE TO RECOGNIZE THE**  
28 **CERTIFICATION OF ANY BUSINESS FOUND TO BE IN VIOLATION OF THE**  
29 **PURPOSES OF THE PROGRAM AND TO PERMANENTLY BAR ANY ACTIVE**  
30 **PRINCIPALS OF A VIOLATING BUSINESS FROM FUTURE PARTICIPATION IN THE**  
31 **PROGRAM;**

1           **(10) PERMIT THE WAIVER OF ALL OR PART OF THE PROVISIONS OF**  
2 **THE PROGRAM FOR A SPECIFIC CONTRACT IF THE WSSC DETERMINES THAT**  
3 **THE APPLICATION OF THE PROGRAM TO THE CONTRACT CONFLICTS WITH THE**  
4 **WSSC'S OVERALL OBJECTIVES AND RESPONSIBILITIES, AND REQUIRE THE**  
5 **WSSC TO REPORT ANNUALLY TO THE MONTGOMERY COUNTY AND PRINCE**  
6 **GEORGE'S COUNTY HOUSE AND SENATE DELEGATIONS ON THOSE WAIVERS;**

7           **(11) REQUIRE AT THE TIME OF SUBMISSION EACH BID OR**  
8 **PROPOSAL THAT IS BASED ON A SOLICITATION WITH AN EXPECTED DEGREE OF**  
9 **MINORITY BUSINESS ENTERPRISE PARTICIPATION TO INCLUDE PROOF OF A**  
10 **CERTIFIED MINORITY BUSINESS ENTERPRISE COMMITMENT BY STATING:**

11               **(I) THE POTENTIAL SUBCONTRACT OPPORTUNITIES**  
12 **AVAILABLE IN THE PRIME PROCUREMENT CONTRACT; AND**

13               **(II) THE NUMBER OF MINORITY BUSINESS ENTERPRISES**  
14 **THAT HAVE CERTIFIED, UNDER THE PENALTIES OF PERJURY, THAT THE**  
15 **MINORITY BUSINESS ENTERPRISE HAS ENTERED INTO AN AGREEMENT WITH**  
16 **THE BIDDER TO PROVIDE GOODS OR SERVICES UNDER SPECIFIC TERMS**  
17 **OUTLINED IN THE CERTIFICATION BEFORE THE BID IS ACCEPTED;**

18           **(12) REQUIRE EACH GENERAL CONTRACTOR TO SUBMIT MONTHLY**  
19 **REPORTS OF THE NUMBER OF MINORITY BUSINESS ENTERPRISES EMPLOYED BY**  
20 **THE GENERAL CONTRACTOR TO THE WSSC;**

21           **(13) REQUIRE EACH GENERAL CONTRACTOR TO PROVIDE PROMPT**  
22 **NOTIFICATION TO THE WSSC IF A CONTRACT WITH A MINORITY BUSINESS**  
23 **ENTERPRISE IS TERMINATED; AND**

24           **(14) REQUIRE EACH GENERAL CONTRACTOR TO MAINTAIN A**  
25 **PARTICIPATION LEVEL FROM MINORITY BUSINESS ENTERPRISES THAT IS**  
26 **CONSISTENT WITH THE PARTICIPATION LEVEL REFERENCED UNDER ITEM**  
27 **(11)(II) OF THIS SUBSECTION OR PROVIDE JUSTIFICATION FOR THE GENERAL**  
28 **CONTRACTOR'S INABILITY TO MAINTAIN THAT PARTICIPATION LEVEL.**

29           **(D) BEFORE ACCEPTING A CERTIFICATION PROGRAM UNDER**  
30 **SUBSECTION (C)(2) OF THIS SECTION, THE WSSC SHALL EXAMINE THE**  
31 **PROGRAM TO ENSURE THAT:**

1           **(1) IT ADHERES TO THE GUIDELINES SET FORTH IN § 3-102(F)(4)**  
2 **OF THIS SUBTITLE; AND**

3           **(2) THE PRINCIPAL OWNER OF AN ELIGIBLE MINORITY BUSINESS**  
4 **ENTERPRISE IS IN NOT MORE THAN ONE CERTIFIED BUSINESS THAT IS**  
5 **PARTICIPATING IN THE WSSC MINORITY BUSINESS ENTERPRISE PROGRAM**  
6 **UNDER THIS SECTION.**

7           **(E) (1) THE SHELTERED MARKET PROGRAM ESTABLISHED IN**  
8 **SUBSECTION (C)(5) OF THIS SECTION MAY NOT BE USED UNTIL ALL LESS**  
9 **RESTRICTIVE REMEDIES UNDER SUBSECTION (C) OF THIS SECTION AND**  
10 **RACE-NEUTRAL REMEDIES SUCH AS ASSISTANCE WITH BONDING**  
11 **REQUIREMENTS, FINANCING, OR BIDDING PROCEDURES FOR SMALL FIRMS**  
12 **HAVE BEEN USED AND FOUND TO BE INEFFECTIVE.**

13           **(2) ON THE BID OF AT LEAST THREE CERTIFIED MINORITY**  
14 **BUSINESS CONTRACTORS, A CONTRACT SHALL BE AWARDED UNDER THE**  
15 **SHELTERED MARKET PROGRAM TO THE LOWEST OF THOSE BIDDERS.**

16           **(3) IF FEWER THAN THREE CERTIFIED MINORITY BUSINESS**  
17 **ENTERPRISES BID ON A CONTRACT UNDER THE SHELTERED MARKET PROGRAM,**  
18 **THE CONTRACT SHALL BE AWARDED UNDER THE GENERAL PROVISIONS OF**  
19 **SUBSECTION (C)(4) OF THIS SECTION.**

20           **(F) (1) THE OFFICE SHALL:**

21                   **(I) CARRY OUT EACH WSSC PROGRAM THAT IS CREATED**  
22 **TO PROMOTE THE GROWTH OF OR PARTICIPATION BY MINORITY BUSINESS**  
23 **ENTERPRISES;**

24                   **(II) PROMOTE AND COORDINATE THE PLANS, PROGRAMS,**  
25 **AND OPERATIONS OF THE WSSC THAT PROMOTE OR OTHERWISE AFFECT THE**  
26 **ESTABLISHMENT, PRESERVATION, AND STRENGTHENING OF MINORITY**  
27 **BUSINESS ENTERPRISES;**

28                   **(III) PROMOTE ACTIVITIES AND THE USE OF THE**  
29 **RESOURCES OF THE WSSC, LOCAL GOVERNMENTS, AND PRIVATE ENTITIES FOR**  
30 **THE GROWTH OF MINORITY BUSINESS ENTERPRISES;**

1                   (IV) PROVIDE TECHNICAL AND MANAGERIAL ASSISTANCE TO  
2 MINORITY BUSINESS ENTERPRISES; AND

3                   (V) SCHEDULE SEMINARS AND WORKSHOPS TO EDUCATE  
4 MINORITY BUSINESSES ON THE WAY THE WSSC CONDUCTS BUSINESS.

5                   (2) TO ENSURE COMPLIANCE WITH CERTIFIED MINORITY  
6 BUSINESS ENTERPRISE SUBCONTRACT PARTICIPATION GOALS, THE OFFICE  
7 SHALL VERIFY THAT THE CERTIFIED MINORITY BUSINESS ENTERPRISES LISTED  
8 IN THE SCHEDULE OF PARTICIPATION ARE ACTUALLY PERFORMING WORK AND  
9 RECEIVING COMPENSATION AS SET FORTH IN THE SCHEDULE.

10                  (3) TO FACILITATE THE OFFICE COMPLETING ITS DUTIES UNDER  
11 PARAGRAPH (2) OF THIS SUBSECTION, A CONTRACTOR SHALL:

12                   (I) PERMIT THE OFFICE TO INSPECT ANY RELEVANT  
13 MATTER, INCLUDING RECORDS AND THE JOB SITE;

14                   (II) PERMIT THE OFFICE TO INTERVIEW THE  
15 CONTRACTOR'S SUBCONTRACTORS AND EMPLOYEES;

16                   (III) IF PERFORMING A CONSTRUCTION CONTRACT, ENSURE  
17 THAT ALL SUBCONTRACTORS:

18                   1. ARE PAID ANY UNDISPUTED AMOUNT TO WHICH  
19 THAT SUBCONTRACTOR IS ENTITLED AS PROVIDED UNDER § 15-226 OF THE  
20 STATE FINANCE AND PROCUREMENT ARTICLE; AND

21                   2. OTHERWISE COMPLY WITH WSSC REGULATIONS;

22                   (IV) SUBMIT MONTHLY TO THE WSSC A REPORT LISTING  
23 UNPAID INVOICES OVER 30 DAYS OLD RECEIVED FROM A CERTIFIED MINORITY  
24 BUSINESS ENTERPRISE SUBCONTRACTOR AND THE REASON PAYMENT HAS NOT  
25 BEEN MADE; AND

26                   (V) INCLUDE IN ITS AGREEMENTS WITH ITS CERTIFIED  
27 MINORITY BUSINESS ENTERPRISE SUBCONTRACTORS A REQUIREMENT THAT  
28 THE SUBCONTRACTORS SUBMIT MONTHLY TO THE WSSC A REPORT THAT:

1                   **1. IDENTIFIES THE PRIME CONTRACT; AND**

2                   **2. LISTS PAYMENTS RECEIVED FROM THE**  
3 **CONTRACTOR IN THE PRECEDING 30 DAYS AND INVOICES FOR WHICH THE**  
4 **SUBCONTRACTOR HAS NOT BEEN PAID.**

5                   **(4) (I) ON DETERMINING A CONTRACTOR'S NONCOMPLIANCE,**  
6 **THE WSSC SHALL NOTIFY THE CONTRACTOR IN WRITING OF THE FINDINGS AND**  
7 **SPECIFY WHAT CORRECTIVE ACTIONS ARE REQUIRED.**

8                   **(II) A NONCOMPLIANT CONTRACTOR SHALL INITIATE THE**  
9 **CORRECTIVE ACTIONS WITHIN 10 DAYS OF RECEIVING THE WRITTEN NOTICE**  
10 **AND COMPLETE THE CORRECTIVE ACTION WITHIN THE TIME SPECIFIED BY THE**  
11 **WSSC.**

12                   **(5) IF THE WSSC DETERMINES THAT A MATERIAL**  
13 **NONCOMPLIANCE WITH MINORITY BUSINESS ENTERPRISE CONTRACT**  
14 **PROVISIONS EXISTS AND THE PRIME CONTRACTOR REFUSES OR FAILS TO TAKE**  
15 **THE CORRECTIVE ACTIONS REQUIRED BY THE WSSC, THE WSSC MAY IMPOSE**  
16 **THE FOLLOWING SANCTIONS:**

17                   **(I) TERMINATION OF THE CONTRACT;**

18                   **(II) REFERRAL TO THE GENERAL MANAGER OR**  
19 **COMMISSIONERS OF THE WSSC FOR APPROPRIATE ACTION; OR**

20                   **(III) INITIATION OF ANY OTHER SPECIFIC REMEDY**  
21 **IDENTIFIED BY CONTRACT.**

22                   **(6) (I) ON COMPLETION OF A CONTRACT OR BEFORE FINAL**  
23 **PAYMENT OR RELEASE OF RETAINAGE, THE WSSC SHALL REQUIRE A PRIME**  
24 **CONTRACTOR ON ANY CONTRACT HAVING A MINORITY BUSINESS ENTERPRISE**  
25 **SUBCONTRACT GOAL TO SUBMIT TO THE WSSC A FINAL REPORT, IN AFFIDAVIT**  
26 **FORM AND UNDER PENALTY OF PERJURY, OF ALL PAYMENTS MADE TO OR**  
27 **WITHHELD FROM MINORITY BUSINESS ENTERPRISE SUBCONTRACTORS.**

28                   **(II) EACH SOLICITATION SHALL CONTAIN NOTICE OF THE**  
29 **REQUIREMENTS UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH.**



1           **(G) TO ENSURE COMPLIANCE WITH CERTIFIED MINORITY BUSINESS**  
2 **ENTERPRISE SUBCONTRACT PARTICIPATION GOALS, THE WSSC SHALL**  
3 **ESTABLISH AND MAINTAIN A SYSTEM TO TRACK AND MONITOR THE PAYMENTS**  
4 **PRIME CONTRACTORS MAKE TO SUBCONTRACTORS.**

5           **(H) IF THE WSSC DETERMINES THAT A MATERIAL NONCOMPLIANCE**  
6 **WITH MINORITY BUSINESS ENTERPRISE CONTRACT PROVISIONS EXISTS, THE**  
7 **WSSC SHALL REQUIRE THE PRIME CONTRACTOR TO PROVIDE EVIDENCE OF**  
8 **GOOD FAITH EFFORTS TO ADHERE TO THE CONTRACT PROVISIONS AND EXPLAIN**  
9 **WHY THEY FAILED TO MEET THOSE GOALS.**

10           **(I) (1) THE WSSC MAY CONDUCT ANY FACT-FINDING STUDY IN**  
11 **CONNECTION WITH A MINORITY BUSINESS ENTERPRISE PROGRAM FOR**  
12 **CONSISTENCY WITH APPLICABLE LAW.**

13           **(2) THE WSSC SHALL REPORT THE FINDINGS OF ANY REVIEW**  
14 **COMPLETED UNDER THIS SUBSECTION TO THE MONTGOMERY COUNTY AND**  
15 **PRINCE GEORGE'S COUNTY DELEGATIONS TO THE MARYLAND GENERAL**  
16 **ASSEMBLY.**

17           **(J) BY SEPTEMBER 15 OF EACH YEAR, THE WSSC SHALL ISSUE A**  
18 **REPORT CONCERNING THE IMPLEMENTATION AND ADMINISTRATION OF THE**  
19 **MINORITY BUSINESS ENTERPRISE PROGRAM FOR THE FISCAL YEAR ENDING ON**  
20 **THE PRECEDING JUNE 30, AND APPROPRIATE RECOMMENDATIONS**  
21 **CONCERNING THE PROGRAM, TO THE MONTGOMERY COUNTY AND PRINCE**  
22 **GEORGE'S COUNTY SENATE AND HOUSE DELEGATIONS TO THE MARYLAND**  
23 **GENERAL ASSEMBLY.**

24           **(K) THE PROVISIONS OF THIS SECTION SHALL BE VOID AND MAY NOT BE**  
25 **ENFORCED AFTER JULY 1, 2012.**

26           SECTION 2. AND BE IT FURTHER ENACTED, That if any provision of this  
27 Act or the application thereof to any person or circumstance is held invalid for any  
28 reason in a court of competent jurisdiction, the invalidity does not affect other  
29 provisions or any other application of this Act which can be given effect without the  
30 invalid provision or application, and for this purpose the provisions of this Act are  
31 declared severable.

32           SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect  
33 June 1, 2007.