

State of Maryland

2007 Bond Bill Fact Sheet

| 1. Senate | | House | | 2. Name of Project |
|--|--------|---------------|---------------------------------|---------------------------|
| LR # | Bill # | LR # | Bill # | |
| 2541 | SB375 | 1743 | HB782 | Atlantic General Hospital |
| 3. Senate Bill Sponsors | | | House Bill Sponsors | |
| Stoltzfus | | | Conway | |
| 4. Jurisdiction (County or Baltimore City) | | | 5. Requested Amount | |
| Worcester | | | \$700,000 | |
| 6. Purpose of Bill | | | | |
| Authorizing the creation of a State Debt to serve as a grant to the Board of Directors of Atlantic General Hospital for the planning, design, renaovation, expansion, repair, construction, and capital equipping of an existing building to provide primary care and diabetes, outpatient pulmonary, and child sexual assault services. | | | | |
| 7. Matching Fund Requirements | | | | |
| The grantee shall provide and expend a matching fund. No Part of the matching fund may consist of real property or in kind contributions. The fund may consist of funds expended prior to the effective date of the Act. | | | | |
| 8. Special Provisions | | | | |
| None. | | | | |
| 9. Contact Name and Title | | Contact Phone | Email Address | |
| Cheryl Nottingham, VP of Finance | | 410-641-9602 | cnottingham@atlanticgeneral.org | |
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10. Description and Purpose of Grantee Organization (3000 characters maximum)

Atlantic General Hospital is a 62-bed 501(c)(3) not-for-profit, full service, acute care, inpatient and outpatient facility located in the city of Berlin, Worcester County, Maryland. Atlantic General Hospital's mission is to provide quality care, personalized service and education to improve individual and community health. AGH's goal is to be the leader in promoting access to healthcare services for the residents and visitors of Worcester County with a commitment to patient safety and personalized service.

AGH is the only hospital serving Worcester County, a largely rural county located on Maryland's Eastern Shore. Worcester County has a total year-round population of 49,604. However, Ocean City, a major tourist destination in Maryland, is located in Worcester County and during the summer months Ocean City becomes the second largest city in Maryland. The population can exceed 340,000 at that time. Even in the Fall and Spring, which are considered "shoulder" tourism months, as many as 150,000 people can be visiting AGH's service area. Worcester County's population increased by 34 percent in the last Census making it the second fastest growing county in the state.

AGH employs over 590 year-round full- and part-time jobs with an annual payroll exceeding \$22 million and has been responsible for the initiation of \$9.5 million in facilities construction. In 13 years, over 160,000 patients have been treated in the Emergency Department, over 20,000 patients have been admitted, and more than 19,600 surgical procedures and more than 300,000 outpatient procedures have been performed. The scope of its programs and the experience and qualifications of its healthcare providers is unmatched by other rural community hospitals anywhere in Maryland. A medical staff of 171 physicians provides care to the community, a Federally-designated Medically Underserved Area, and AGH is committed to address this issue through continued recruitment efforts.

11. Description and Purpose of Project (3000 characters maximum)

The purpose of this project is to expand and renovate an existing building on Atlantic General Hospital's campus to accommodate four health care services critical to the hospital's goal of providing comprehensive health care of the highest quality to all segments of Worcester County's residents and visitors. The four services are: (a) a renovated and expanded primary care clinic with services especially focused on lower income patients with inadequate or no health insurance, (b) a comprehensive diabetes patient education and care center, (c) an outpatient pulmonary services center, and (d) a child advocacy center.

Currently, the facility comprises 6,236 square feet and houses a primary care clinic providing walk-in and by-appointment care. It is staffed by 3 Family Practice physicians (one a pediatrician), 2 Nurse Practitioners, nurses, and support staff, with annual office visits totaling over 12,000. The clinic accepts all patients regardless of their ability to pay. Over half of the patients have little or no medical insurance or are enrolled in Medicaid. The clinic staff includes a financial counselor to assist patients with issues regarding insurance and financial assistance. This "Patient Friendly Billing" program provides patients with information, in both English and Spanish, regarding options for financial assistance. One of the options is AGH's Financial Assistance Policy. Patients who qualify for this program are eligible to have all of their medical care costs for 180 days paid by AGH. In 2005, almost 400 clinic patients took advantage of this program. Other options include the Maryland Children's Health Insurance Program and Maryland Medicaid administered through Worcester County.

When completed, the facility will contain approximately 9,700 square feet of space and will accommodate the four health care services mentioned above.

Round all amounts to the nearest \$1,000. The totals in Items 11 (Estimated Capital Costs) and 12 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

| | | | |
|---|--------------------------|--|---|
| 12. Estimated Capital Costs | | | |
| Acquisition | | \$0 | |
| Design | | \$70,000 | |
| Construction | | \$1,403,000 | |
| Equipment | | | |
| Total | | \$1,473,000 | |
| 13. Proposed Funding Sources – (List all funding sources and amounts.) | | | |
| Source | | Amount | |
| State of MD 2007 Bond | | \$700,000 | |
| Bank Loans, Hospital Funds, Grants, Community Fundraising | | \$773,000 | |
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| Total | | | |
| 14. Project Schedule | | | |
| Begin Design | Complete Design | Begin Construction | Complete Construction |
| January 2007 | May 2007 | June 2, 2007 | October 2, 2007 |
| 15. Total Private Funds and Pledges Raised as of January 2007 | | 16. Current Number of People Served Annually at Project Site | 17. Number of People to be Served Annually After the Project is Complete |
| \$82,000 | | 13,061 | 20,119 |
| 18. Other State Capital Grants to Recipients in Past 15 Years | | | |
| Legislative Session | Amount | Purpose | |
| FY 02 | \$750,000 | Expansion of Ed, Outpatient and Surgical Services (Governor's Supplemental Budget) | |
| FY 03 | \$750,000 | Expansion of Ed, Outpatient and Surgical Services (MHA Hospital Bond Project Review Program) | |
| FY 06 | \$100,000 | Renovation of Women's Imaging Center (MHA Hospital Bond Project Review Program) | |
| | | | |
| 19. Legal Name and Address of Grantee | | Project Address (If Different) | |
| Atlantic General Hospital 9733 Healthway Drive Berlin, MD 21811 | | Atlantic Health Center 9714 Healthway Drive Berlin, MD 21811 | |
| 20. Legislative District in Which Project is Located | | | 38B |
| 21. Legal Status of Grantee (Please Check one) | | | |
| Local Govt. | For Profit | Non Profit | Federal |
| <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 22. Grantee Legal Representative | | 23. If Match Includes Real Property: | |
| Name: | Stephen Awalt | Has An Appraisal | Yes/No |

| | | | |
|--|---|---------------------------------|-----------------------------------|
| Phone: | (410) 821-3778 | Been Done? | N/A |
| Address: | If Yes, List Appraisal Dates and Value | | |
| Kearney, Drechsler & Awalt 1104 Kenilworth Drive Suite 400 Towson, MD 21204 | | | |
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| 24. Impact of Project on Staffing and Operating Cost at Project Site | | | |
| Current # of Employees | Projected # of Employees | Current Operating Budget | Projected Operating Budget |
| 18 | 34 | \$900,000 | \$1,300,000 |
| 25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes) | | | |
| A. Will the grantee <u>own</u> or <u>lease</u> (pick one) the property to be improved? | | | Own |
| B. If owned, does the grantee plan to sell within 15 years? | | | No |
| C. Does the grantee intend to lease any portion of the property to others? | | | No |
| D. If property is owned by grantee and any space is to be leased, provide the following: | | | |
| Lessee | Terms of Lease | Cost Covered by Lease | Square Footage Leased |
| N/A | | | |
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| E. If property is leased by grantee – Provide the following: | | | |
| Name of Leaser | Length of Lease | Options to Renew | |
| N/A | | | |
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| 26. Building Square Footage: | | | |
| Current Space GSF | 6,236 | | |
| Space to Be Renovated GSF | 6,236 | | |
| New GSF | 3,464 | | |
| 27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion | | 1988 (building is 19 years old) | |
| 28. Comments: (3000 characters maximum) | | | |
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