

State of Maryland

2007 Bond Bill Fact Sheet

1. Senate		House		2. Name of Project
LR #	Bill #	LR #	Bill #	
2887	SB855	3104	HB1149	Howard "Pete" Rawlings Hearing and Speech Facility
3. Senate Bill Sponsors			House Bill Sponsors	
Gladden			Oaks	
4. Jurisdiction (County or Baltimore City)			5. Requested Amount	
Baltimore City			\$200,000	
6. Purpose of Bill				
Grant to the Board of Directors of The Hearing and Speech Agency of Metropolitan Baltimore, Inc. for the construction of a hearing and speech facility.				
7. Matching Fund Requirements				
Grantee shall provide and expend a matching fund. No part of the grantee's matching fund may be provided, either directly or indirectly, from funds of the State, whether appropriated or unappropriated. No part of the fund may consist of real property or in kind contributions. The fund may consist of funds expended prior to the effective date of this Act.				
8. Special Provisions				
None				
9. Contact Name and Title		Contact Phone	Email Address	
Susan Glasgow		410-318-6780	zekee@aol.com	
10. Description and Purpose of Grantee Organization (3000 characters maximum)				
<p>Founded in 1926, The Hearing and Speech Agency is a private, nonprofit organization dedicated to meeting the speech, language and hearing needs of Maryland's children and adults. The Agency is a direct service provider, an information resource center, and advocate for people of all ages who are deaf or hard of hearing or who have speech and language disabilities. The Agency has three programs: Gateway School, a special education program for children ages 3-12; Clinical Services, audiology, speech-language pathology and occupational therapy for children and adults; and the Centralized Interpreter Referral Service, sign language and oral interpreting for the deaf. Serving Central Maryland, The Hearing and Speech Agency has an annual budget of over \$8,000,000 and a staff of 90. The Agency contracts with approximately 150 sign language and oral interpreters for the deaf and hard of hearing to provide services throughout Maryland. The Agency serves 4,500 children and adults annually. The project provides a new facility at Seton Business Park to house all three programs.</p>				

11. Description and Purpose of Project (3000 characters maximum)

The Hearing and Speech Agency purchased 3.2 acres of land at Seton Business Park in Baltimore City and built a 47,800 SF two-story, accessible facility. This project enables the Agency to significantly expand and improve its programs for children and adults and better meet the needs of those who have communication disorders in Maryland. The Gateway School has increased ages served to age 12 and will be able to increase the number of children enrolled to 120. The new facility features handicapped accessibility, appropriately designed and equipped special education classrooms, therapy rooms, after-school space, computer labs, libraries, an auditorium (available for other nonprofit organizations in the community), playgrounds and physical and occupational therapy suites. Clinical Services will expand to serve twice as many clients in audiology and speech pathology programs (to over 6,000 clients per year) and offer a parent/family resource room. With the funding of The Hearing and Speech Agency's facility for a total of \$1,000,000, the Clinical Services program and building wing will be named, "The Howard 'Pete' Rawlings Communication Center" or similar name as approved by the Rawlings family. The Centralized Interpreter Referral Service (CIRS) will offer additional sign language classes, video remote interpreting and meeting space for The Hearing Loss Association of Baltimore. The new Oral Program, now available in an acoustically appropriate environment, will offer one of the only oral education programs for deaf children in the area and will significantly decrease special educational costs for children in Maryland in the future. Parking is increased to over 100 spaces, the building is now fully accessible, and plumbing, heating, acoustical and other space problems are corrected. Approximately 50 new jobs will be available in the community.

Round all amounts to the nearest \$1,000. The totals in Items 11 (Estimated Capital Costs) and 12 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

Acquisition	\$240,000
Design	\$491,000
Construction	\$5,945,000
Equipment	\$946,000
Total	\$7,622,000

13. Proposed Funding Sources – (List all funding sources and amounts.)

Source	Amount
State Grants	\$1,000,000
Industrial Revenue Bond Loan SunTrust Bank	\$2,795,000
Sale of 2220 St. Paul Street	\$600,000
Private Fundraising	\$3,227,000
Total	\$7,622,000

14. Project Schedule

Begin Design	Complete Design	Begin Construction	Complete Construction
Completed	Completed	Completed	Completed

15. Total Private Funds and Pledges Raised as of January 2007		16. Current Number of People Served Annually at Project Site		17. Number of People to be Served Annually After the Project is Complete	
\$5,122,000		4,563		6,000	
18. Other State Capital Grants to Recipients in Past 15 Years					
Legislative Session		Amount		Purpose	
2001		\$200,000		Acquisition of land, design, construction and capital equipping of new facility for The Hearing and Speech Agency in Seton Business Park	
2004		\$350,000		same	
2005		\$250,000		same	
2006		\$100,000		same	
19. Legal Name and Address of Grantee				Project Address (If Different)	
The Hearing and Speech Agency of Metropolitan Baltimore, Inc. 5900 Metro Drive Baltimore, MD 21215					
20. Legislative District in Which Project is Located				41	
21. Legal Status of Grantee (Please Check one)					
Local Govt.		For Profit		Non Profit	
<input type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>	
22. Grantee Legal Representative		23. If Match Includes Real Property:			
Name:	Linda Jones, Esq.			Has An Appraisal Been Done?	Yes/No
Phone:	410-727-7702				NA
Address:				If Yes, List Appraisal Dates and Value	
218 N. Charles St., Suite 400 Baltimore, MD 21201					
24. Impact of Project on Staffing and Operating Cost at Project Site					
Current # of Employees		Projected # of Employees		Projected Operating Budget	
90		125		\$8,500,000	
25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)					
A. Will the grantee own or lease (pick one) the property to be improved?					own
B. If owned, does the grantee plan to sell within 15 years?					NO
C. Does the grantee intend to lease any portion of the property to others?					NO
D. If property is owned by grantee and any space is to be leased, provide the following:					
Lessee			Terms of Lease	Cost Covered by Lease	Square Footage Leased

E. If property is leased by grantee – Provide the following:			
Name of Leaser	Length of Lease	Options to Renew	
26. Building Square Footage:			
Current Space GSF		47,800	
Space to Be Renovated GSF		47,800	
New GSF		47,800	
27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion			2003
28. Comments: (3000 characters maximum)			
<p>The capital campaign for The Hearing and Speech Agency was initiated in 2001 with plans to obtain a total of \$1,000,000 of state support for the proposed new \$8,000,000 facility. The capital campaign continues to help retire the debt for our new facility. We gratefully acknowledge all of those who have helped advance the efforts of our organization, on behalf of the citizens of Maryland, by supporting the state grants since 2001 for a total of \$900,000. With the funding of The Hearing and Speech Agency's facility for a total of \$1,000,000, the Clinical Services program and building wing will be named, "The Howard 'Pete' Rawlings Communication Center" or a similar name, as approved by the Rawlings family. Thank you to our supporters for enabling us to have a facility that will help Maryland's citizens for many years to come with the provision of specialized services, including audiology, speech pathology, interpreters for the deaf, sign language classes, and special education programming.</p>			