

State of Maryland

2007 Bond Bill Fact Sheet

| 1. Senate | | House | | 2. Name of Project |
|--|--------|-------|---------------|---------------------------|
| LR # | Bill # | LR # | Bill # | |
| 3266 | SB927 | 3154 | HB1244 | Opportunity Builders |
| 3. Senate Bill Sponsors | | | | House Bill Sponsors |
| DeGrange | | | | Love |
| 4. Jurisdiction (County or Baltimore City) | | | | 5. Requested Amount |
| Anne Arundel | | | | \$165,000 |
| 6. Purpose of Bill | | | | |
| Grant to the Board of Directors of Opportunity Builders, Inc. for the acquisition, design, construction, and capital equipping of the new vocational training facility to be used by Opportunity Builders, Inc. to provide vocational training for developmentally disabled individuals. | | | | |
| 7. Matching Fund Requirements | | | | |
| Grantee shall provide and expend a matching fund. No part of the grantee's matching fund may be provided, either directly or indirectly, from funds of the State, whether appropriated or unappropriated. No part of the fund may consist of in kind contributions. The fund may consist of real property or funds expended prior to the effective date of this Act. | | | | |
| 8. Special Provisions | | | | |
| None | | | | |
| 9. Contact Name and Title | | | Contact Phone | Email Address |
| Vicky Callahan | | | 410-787-0700 | vcallahan@oppbuildinc.org |
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10. Description and Purpose of Grantee Organization (3000 characters maximum)

Opportunity Builders Inc. provides a progression of vocational training and employment services to individuals with developmental disabilities in order to increase self-worth promote independence and prepare them to work as valued employees in the community.

Opportunity Builders Inc. (OBI) is a private, non-profit 501 © 3 organization incorporated in 1962. For 45 years, OBI has provided vocational training and employment placement services to Anne Arundel County citizens with developmental disabilities. The population served by OBI is adults 18 years of age or older with a developmental disability such as mental retardation, cerebral palsy, spina bifida or epilepsy. At OBI, maximum levels of productivity are encouraged for all program participants and emphasis is placed on providing them with a meaningful work experience. They have the freedom to combine day or vocational services with other community activities such as education or recreation. Individuals in the warehouse training facility are taught acceptable work behaviors, basic safety skills, work related hygiene and improved social skills. The training program provides income, self-esteem and personal value for individuals while looking for community employment. It also provides individuals employed in the community the opportunity to work on their days off or if they are between jobs.

Working in competitive community employment is the goal for all individuals who participate in our program. Our supported employment staff assists individuals by helping them identify the type of work they prefer, polishing interview skills and techniques, how to use public transportation, and guidance in acceptable job behaviors. Once employment is obtained and the initial job training is complete, our training specialists provide ongoing support in the community. Supported employment services are provided according to the individuals' work schedules.

OBI's adult development center (day habilitation) provides a more intense level of training due to the complex nature of the participants' disabilities. Individuals in this program are constantly challenged to increase their level of independence. This hands-on training provides these individuals a meaningful work experience and the opportunity to earn a paycheck.

The recreation and leisure program helps individuals develop their social and recreational skills be participating in various activities held at or sponsored by OBI and through attending community events.

Services are provided primarily in Anne Arundel County. OBI's administrative office and training facility is located in Hanover, MD close to BWI Airport. We maintain a fleet of 29 vehicles, 18 are equipped with wheelchair lifts. OBI transports approximately 260 program participants daily.

11. Description and Purpose of Project (3000 characters maximum)

Opportunity Builders is proposing construction of a new building 41,000 square feet that will allow us to design a facility that fully meets the physical and emotional needs of our 269 clients and 72 staff members.

The proposed project of a new facility is to address several problems that exist in our current rented facility. Space is the first issue. It is extremely limited and affects our ability to adequately provide current services. It also prohibits us from expanding to meet future needs. Our current is not ideally laid out. It is long and narrow and requires individuals to travel long distances from one area to another. Numerous accessibility issues, like narrow doorways and halls, and small bathrooms exist. Another issue is our location in northern Anne Arundel County. Travel time to and from the program results in unacceptable commute times for our individuals who live in the southern part of the county.

Round all amounts to the nearest \$1,000. The totals in Items 11 (Estimated Capital Costs) and 12 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

| | |
|---------------------|---------------------|
| Acquisition | \$900,000 |
| Design | \$600,000 |
| Construction | \$8,500,000 |
| Equipment | \$100,000 |
| Total | \$10,100,000 |

13. Proposed Funding Sources – (List all funding sources and amounts.)

| Source | Amount |
|---|---------------------|
| Legislative Bond Bill FY07 - Approved | \$585,000 |
| Capital Campaign | \$2,000,000 |
| Mortgage (IRB) | \$3,600,000 |
| Local / County Government (ACDS) | \$750,000 |
| DHMH Administration Sponsored Capital Grant Approved | \$1,600,000 |
| Opportunity Builders Reserves | \$1,400,000 |
| Legislative Bond Bill FY08 | \$165,000 |
| | |
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| | |
| Total | \$10,100,000 |

14. Project Schedule

| Begin Design | Complete Design | Begin Construction | Complete Construction |
|--------------|-----------------|--------------------|-----------------------|
| January 2006 | July 2006 | September 2007 | September 2008 |

| 15. Total Private Funds and Pledges Raised as of January 2007 | 16. Current Number of People Served Annually at Project Site | 17. Number of People to be Served Annually After the Project is Complete |
|---|--|--|
| \$270,000 | 269 | 340 |

18. Other State Capital Grants to Recipients in Past 15 Years

| Legislative Session | Amount | Purpose |
|---------------------|--------|---------|
|---------------------|--------|---------|

| | | | |
|--|---------------------------------|---|-----------------------------------|
| 2006 | \$585,000 | Acquisition, design, construction and capital equipping of the new vocational training facility . | |
| | | | |
| 19. Legal Name and Address of Grantee | | Project Address (If Different) | |
| Opportunity Builders, Inc. 7509 Connelley Drive Suite O Hanover, Maryland 21076 | | MD route 3 Northbound Lane Millersville, MD | |
| 20. Legislative District in Which Project is Located | | | 33A |
| 21. Legal Status of Grantee (Please Check one) | | | |
| Local Govt. | For Profit | Non Profit | Federal |
| <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 22. Grantee Legal Representative | | 23. If Match Includes Real Property: | |
| Name: | Sager Williams | Has An Appraisal | Yes/No |
| Phone: | 410-573-2900 ex. 228 | Been Done? | Yes |
| Address: | | If Yes, List Appraisal Dates and Value | |
| 170 Jennifer Road Annapolis, Maryland 21401 | | | \$780,000 September 14, 2005 |
| | | | |
| | | | |
| | | | |
| 24. Impact of Project on Staffing and Operating Cost at Project Site | | | |
| Current # of Employees | Projected # of Employees | Current Operating Budget | Projected Operating Budget |
| 72 | 80 | \$4.1 Million | \$4.5 Million |
| 25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes) | | | |
| A. Will the grantee <u>own</u> or <u>lease</u> (pick one) the property to be improved? | | | own |
| B. If owned, does the grantee plan to sell within 15 years? | | | no |
| C. Does the grantee intend to lease any portion of the property to others? | | | no |
| D. If property is owned by grantee and any space is to be leased, provide the following: | | | |
| Lessee | Terms of Lease | Cost Covered by Lease | Square Footage Leased |
| | | | |
| | | | |
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| E. If property is leased by grantee – Provide the following: | | | |
| Name of Leaser | Length of Lease | Options to Renew | |
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| 26. Building Square Footage: | | |
| Current Space GSF | | 30,000 |
| Space to Be Renovated GSF | | 41,000 |
| New GSF | | 41,000 |
| 27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion | | 2007 - 2008 |
| 28. Comments: (3000 characters maximum) | | |
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