

# SENATE BILL 1008

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CF HB 1557

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By: **Senator Middleton**

Constitutional Requirements Complied with for Introduction in last 35 Days of Session

Introduced and read first time: March 11, 2008

Assigned to: Rules

Re-referred to: Finance, March 13, 2008

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Committee Report: Favorable with amendments

Senate action: Adopted

Read second time: March 25, 2008

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## CHAPTER \_\_\_\_\_

1 AN ACT concerning

2 **Home Builders – Sales Representative Registration and Home Builder**  
3 **Guaranty Fund**

4 FOR the purpose of repealing a requirement that an individual who sells any real  
5 estate as a sales agent for a home builder be licensed by the State Real Estate  
6 Commission; renaming the Home Builder Registration Unit in the Consumer  
7 Protection Division of the Office of the Attorney General to be the Home Builder  
8 and Home Builder Sales Representative Registration Unit; requiring the Unit to  
9 maintain a list of certain registered sales representatives; requiring the Unit to  
10 make certain information regarding certain laws and regulations available to  
11 certain registered sales representatives within a certain time period; requiring  
12 the Unit to collect and maintain certain information regarding consumer  
13 complaints involving registered sales representatives; prohibiting certain  
14 persons from acting as home builder sales representatives unless the person is a  
15 registered sales representatives; providing for certain application, issuance, and  
16 renewal procedures for registration certificates for registered sales  
17 representatives; requiring certain registered sales representatives to display a  
18 certain registration certificate in a certain manner; requiring certain home  
19 builders to disclose certain information to a prospective home buyer;  
20 authorizing the Unit to deny, reprimand, suspend, or revoke a certain  
21 registration certificate or impose certain penalties on certain registered sales  
22 representatives under certain circumstances; prohibiting certain acts and  
23 providing for certain penalties; requiring certain persons to pay a certain fee

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**EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.**

[Brackets] indicate matter deleted from existing law.

Underlining indicates amendments to bill.

~~Strike-out~~ indicates matter stricken from the bill by amendment or deleted from the law by amendment.



1 before being issued certain permits for home building in certain counties;  
2 increasing certain home builder registration and renewal fees; requiring the  
3 Division to establish the Home Builder Guaranty Fund; requiring the Division  
4 to maintain the Guaranty Fund at a certain monetary level, deposit certain  
5 money into the Guaranty Fund, and administer the Guaranty Fund; requiring  
6 the Office of Legislative Audits to audit the Guaranty Fund; establishing a  
7 custodian of the Guaranty Fund; requiring that certain administrative costs of  
8 the Guaranty Fund be paid from a certain fund; requiring certain home builders  
9 to pay a certain Guaranty Fund fee with each application for a permit for the  
10 construction of a new home; authorizing a home builder to collect money for the  
11 Guaranty Fund fee from a certain person; requiring certain county departments  
12 to remit Guaranty Fund fees to the Division at a certain time; authorizing the  
13 Division to set a certain fee; providing for the suspension of a home builder's  
14 registration under certain circumstances; authorizing a consumer to recover  
15 compensation from the Guaranty Fund under certain circumstances; requiring  
16 certain consumers to provide a certain notice to a registrant under certain  
17 circumstances; requiring a complainant with a certain new home warranty  
18 security plan to file a certain claim with the plan and exhaust the plan's claims  
19 process before seeking recovery from the Guaranty Fund; establishing certain  
20 limits on the recovery of a claimant; authorizing the Division to deny a claim  
21 under certain circumstances; limiting the amounts of money and purposes for  
22 which the Division may make awards from the Guaranty Fund; prohibiting  
23 certain persons from making claims against the Guaranty Fund; authorizing a  
24 claimant to bring a claim against the Guaranty Fund within a certain time  
25 period; specifying procedures for recovering money from the Guaranty Fund;  
26 requiring the Division's mediation unit to perform certain duties; requiring the  
27 Division to process certain claims made against the Guaranty Fund; authorizing  
28 a claimant to make certain appeals; providing that the Division has a right to  
29 reimbursement from a certain registrant for money paid from the Guaranty  
30 Fund; establishing certain penalties; requiring the Consumer Protection  
31 Division of the Office of the Attorney General to submit a certain report on the  
32 activities regarding the Home Builder Registration Fund and the Home Builder  
33 Guaranty Fund to the General Assembly on or before a certain date each year;  
34 defining certain terms; providing for the application of this Act; and generally  
35 relating to the Home Builder Guaranty Fund and the registration of home  
36 builder sales representatives.

37 BY repealing and reenacting, without amendments,  
38 Article – Business Occupations and Professions  
39 Section 17–101(a)  
40 Annotated Code of Maryland  
41 (2004 Replacement Volume and 2007 Supplement)

42 BY repealing and reenacting, with amendments,  
43 Article – Business Occupations and Professions  
44 Section 17–101(l)  
45 Annotated Code of Maryland  
46 (2004 Replacement Volume and 2007 Supplement)

1 BY repealing and reenacting, with amendments,  
 2 Article – Business Regulation  
 3 Section 4.5–101, 4.5–201, 4.5–202, 4.5–301, 4.5–303 through 4.5–308, 4.5–501,  
 4 and 4.5–601; and 4.5–701 to be under the amended subtitle “Subtitle 8.  
 5 Short Title”  
 6 Annotated Code of Maryland  
 7 (2004 Replacement Volume and 2007 Supplement)

8 BY repealing and reenacting, without amendments,  
 9 Article – Business Regulation  
 10 Section 4.5–203 and 4.5–302  
 11 Annotated Code of Maryland  
 12 (2004 Replacement Volume and 2007 Supplement)

13 BY adding to  
 14 Article – Business Regulation  
 15 Section 4.5–304.1; and 4.5–701 through 4.5–712 to be under the new subtitle  
 16 “Subtitle 7. Home Builder Guaranty Fund”  
 17 Annotated Code of Maryland  
 18 (2004 Replacement Volume and 2007 Supplement)

19 BY repealing and reenacting, with amendments,  
 20 Chapter 522 of the Acts of the General Assembly of 2000  
 21 Section 4

22 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF  
 23 MARYLAND, That the Laws of Maryland read as follows:

24 **Article – Business Occupations and Professions**

25 17–101.

26 (a) In this title the following words have the meanings indicated.

27 (1) “Provide real estate brokerage services” means to engage in any of the  
 28 following activities:

29 (1) for consideration, providing any of the following services for  
 30 another person:

31 (i) selling, buying, exchanging, or leasing any real estate; **OR**

32 (ii) [selling any real estate as a sales agent for a home builder;  
 33 or

34 (iii)] collecting rent for the use of any real estate;

1 (2) for consideration, assisting another person to locate or obtain for  
2 purchase or lease any residential real estate;

3 (3) engaging regularly in a business of dealing in real estate or leases  
4 or options on real estate;

5 (4) engaging in a business the primary purpose of which is promoting  
6 the sale of real estate through a listing in a publication issued primarily for the  
7 promotion of real estate sales;

8 (5) engaging in a business that subdivides land that is located in any  
9 state and sells the divided lots; or

10 (6) for consideration, serving as a consultant regarding any activity  
11 set forth in items (1) through (5) of this subsection.

## 12 Article – Business Regulation

13 4.5–101.

14 (a) In this title the following words have the meanings indicated.

15 (b) “Consumer” means an owner or a contract purchaser.

16 (c) “Contract purchaser” means a person who has entered into a contract  
17 with a home builder to purchase a new home, but who has not yet settled on the  
18 purchase of the new home.

19 (d) “Division” means the Consumer Protection Division of the Office of the  
20 Attorney General.

21 (e) “Exempt lender” means a lender exempt from the requirements of  
22 registration as provided in § 4.5–501(c) of this title.

23 **(F) “GUARANTY FUND” MEANS THE HOME BUILDER GUARANTY FUND.**

24 **[(f)] (G)** (1) “Home builder” means a person that undertakes to erect or  
25 otherwise construct a new home.

26 (2) “Home builder” includes:

27 (i) a custom home builder as defined in § 10–501 of the Real  
28 Property Article;

29 (ii) a new home builder subject to § 10–301 of the Real Property  
30 Article; and

1 (iii) the installer or retailer of a mobile home or an industrialized  
2 building intended for residential use.

3 (3) "Home builder" does not include:

4 (i) an employee of a registrant who does not hold himself or  
5 herself out for hire in home building except as an employee of a registrant;

6 (ii) subcontractors or other vendors hired by the registrant to  
7 perform services or supply materials for the construction of a new home who do not  
8 otherwise meet the requirements of this title;

9 (iii) the manufacturer of industrialized buildings intended for  
10 residential use or of mobile homes, unless the manufacturer also installs the  
11 industrialized buildings or mobile homes;

12 (iv) a real estate developer who does not construct homes;

13 (v) a financial institution that lends funds for the construction  
14 or purchase of residential dwellings in the State; or

15 (vi) **EXCEPT AS OTHERWISE PROVIDED IN THIS TITLE**, a  
16 person who erects or constructs new homes solely in Montgomery County.

17 [(g)] **(H)** "Home builder registration number" means a registration number  
18 issued by the Unit to a registrant under this title.

19 **(I) (1) "HOME BUILDER SALES REPRESENTATIVE" MEANS AN**  
20 **INDIVIDUAL EMPLOYED BY A HOME BUILDER AS THE HOME BUILDER'S**  
21 **REPRESENTATIVE TO CONSUMERS REGARDING THE PURCHASE OF A NEW HOME**  
22 **FROM THE HOME BUILDER.**

23 **(2) "HOME BUILDER SALES REPRESENTATIVE" INCLUDES**  
24 **INDIVIDUALS EMPLOYED BY A PERSON WHO ERECTS OR CONSTRUCTS NEW**  
25 **HOMES SOLELY IN MONTGOMERY COUNTY AND IS NOT REQUIRED TO REGISTER**  
26 **UNDER THIS TITLE.**

27 **(3) "HOME BUILDER SALES REPRESENTATIVE" DOES NOT**  
28 **INCLUDE :**

29 **(I) AN INDIVIDUAL EMPLOYED BY AN INSTALLER OR**  
30 **RETAILER OF MOBILE HOMES OR INDUSTRIALIZED BUILDINGS INTENDED FOR**  
31 **RESIDENTIAL USE; OR**

1                    **(II) AN EMPLOYEE OR OFFICER AGENT FOR A NONPROFIT**  
 2 **ORGANIZATION, WITH AT LEAST A 5-YEAR EXEMPLARY RECORD IN THE STATE**  
 3 **AS A DEVELOPER OF AFFORDABLE HOUSING FOR PERSONS WITH LOW TO**  
 4 **MODERATE INCOMES, IN THE INITIAL SALE OF A HOME IF:**

5                    **1. THE HOME IS CONSTRUCTED OR REHABILITATED**  
 6 **BY THE NONPROFIT ORGANIZATION; AND**

7                    **2. THE PURCHASER OF THE HOME IS USING**  
 8 **FEDERAL, STATE, OR LOCAL GOVERNMENT OR OTHER SUBSIDIZED FINANCING**  
 9 **ADMINISTERED BY THE NONPROFIT ORGANIZATION FOR THE PURPOSE OF**  
 10 **ASSISTING INDIVIDUALS WITH LOW TO MODERATE INCOMES TO PURCHASE**  
 11 **HOMES.**

12            [(h)] (J)        “Industrialized building” has the meaning stated in § 12–301 of the  
 13 Public Safety Article.

14            [(i)] (K)        “Install” has the meaning stated in § 12–301 of the Public Safety  
 15 Article.

16            [(j)] (L)        “Mobile home” means a manufactured home as defined in § 12–301  
 17 of the Public Safety Article.

18            [(k)] (M)        (1) “New home” means each newly constructed residential  
 19 dwelling unit in the State and the fixtures and structure that are made a part of a  
 20 newly constructed private dwelling unit at the time of construction.

21                    (2) “New home” includes:  
 22                    (i) a custom home as defined in § 10–501(c) of the Real Property  
 23 Article;  
 24                    (ii) a new home to which § 10–301 of the Real Property Article  
 25 applies;  
 26                    (iii) an industrialized building intended for residential use; and  
 27                    (iv) a mobile home.

28            (N)        “NEW HOME CONTRACT” MEANS AN AGREEMENT BETWEEN A HOME  
 29 BUILDER AND A CONSUMER FOR THE SALE OR CONSTRUCTION OF A NEW HOME.

30            [(l)] (O)        (1) “Owner” means a person for whom a new home is built or to  
 31 whom a new home is sold for occupation by:

32                    (i) that person or the family of that person as a home; or

1 (ii) the successors of that person in title to the home or a  
2 mortgagor in possession.

3 (2) "Owner" includes a contract purchaser who contracts with a  
4 registrant for the construction and purchase of a new home.

5 (3) "Owner" does not include:

6 (i) a development company, association, or subsidiary company  
7 of a registrant; or

8 (ii) a person or organization to whom the home may be conveyed  
9 by the registrant for a purpose other than residential occupation by that person or  
10 organization.

11 [(m)] (P) "Principal" means:

12 (1) a sole proprietor, officer, director, general partner, or limited  
13 liability company manager of an applicant or registrant;

14 (2) a person with at least 10 percent ownership in an applicant or  
15 registrant or a subsidiary of an applicant or registrant; and

16 (3) parents, spouses, and children with a combined 10 percent  
17 ownership in an applicant or registrant or a subsidiary of an applicant or registrant.

18 (Q) **"REGISTERED SALES REPRESENTATIVE" MEANS A PERSON**  
19 **REGISTERED TO BE A HOME BUILDER SALES REPRESENTATIVE UNDER THIS**  
20 **TITLE.**

21 [(n)] (R) "Registrant" means a person registered to build new homes.

22 (S) **"REGISTRATION CERTIFICATE" MEANS A CERTIFICATE ISSUED TO A**  
23 **REGISTERED SALES REPRESENTATIVE BY THE UNIT.**

24 [(o)] (T) "Registration Fund" means the Home Builder Registration Fund.

25 4.5-201.

26 There is a Home Builder **AND HOME BUILDER SALES REPRESENTATIVE**  
27 Registration Unit in the Division.

28 4.5-202.

29 (a) The Unit shall maintain a list of all registrants **AND REGISTERED**  
30 **SALES REPRESENTATIVES.**

1 (b) (1) The Unit shall make available to each applicant for registration **AS**  
2 **A HOME BUILDER OR HOME BUILDER SALES REPRESENTATIVE** a copy of this title  
3 and other applicable laws and regulations.

4 (2) The Unit shall make available to each registrant **AND EACH**  
5 **REGISTERED SALES REPRESENTATIVE** any amendments to this title or other  
6 applicable laws or regulations at least 30 days before the effective date of the  
7 amendments.

8 (c) (1) In consultation with the home building industry, the Unit shall  
9 develop a consumer information pamphlet written in plain English that describes:

10 (i) the rights and remedies of consumers in the purchase of a  
11 new home; and

12 (ii) any other information that the Division considers reasonably  
13 necessary to assist consumers.

14 (2) The Division shall provide each registered home builder with a  
15 sufficient number of copies of the consumer information pamphlets as needed by the  
16 home builder.

17 (3) A home builder shall provide each contract purchaser with the  
18 consumer information pamphlet before entering into a contract for the initial sale of a  
19 new home.

20 (4) The contract purchaser shall acknowledge in writing the receipt of  
21 the consumer information pamphlet.

22 (5) The failure of a home builder to provide a copy of the consumer  
23 protection pamphlet to a contract purchaser may not be used as a basis for  
24 invalidation of the contract for the initial sale of a new home.

25 (d) The Unit shall collect and maintain information on the resolution of  
26 consumer complaints involving new home builders **OR HOME BUILDER SALES**  
27 **REPRESENTATIVES**.

28 4.5-203.

29 (a) (1) There is a Home Builder Registration Fund.

30 (2) The Division shall administer the Registration Fund.

31 (3) The Registration Fund shall be used to cover the actual  
32 documented direct and indirect costs incurred for the administration and enforcement  
33 of the Maryland Home Builder Registration Act.



1 (4) The Registration Fund is a continuing, nonlapsing fund, and is  
2 subject to § 7-302 of the State Finance and Procurement Article.

3 (5) Unspent assets of the Registration Fund shall remain in the  
4 Registration Fund and may not revert or be transferred to the General Fund of the  
5 State.

6 (6) The Registration Fund may not be supported by appropriations of  
7 State funds.

8 (b) The Division shall pay all funds collected under §§ 4.5-303, 4.5-304, and  
9 4.5-305 of this title to the Comptroller, who shall distribute the fees to the  
10 Registration Fund.

11 (c) The Office of Legislative Audits shall audit the accounts and transactions  
12 of the Registration Fund under § 2-1220 of the State Government Article.

13 4.5-301.

14 (A) Except as otherwise provided in this title, a person may not act as a home  
15 builder in the State unless the person is registered as a home builder under this title.

16 (B) **A PERSON MAY NOT ACT AS A HOME BUILDER SALES**  
17 **REPRESENTATIVE IN THE STATE UNLESS THE PERSON IS A REGISTERED SALES**  
18 **REPRESENTATIVE UNDER THIS TITLE.**

19 4.5-302.

20 (a) Each person that constructs new homes for sale to the public shall  
21 maintain general liability insurance for at least \$100,000.

22 (b) If a home builder's registration has been revoked and the home builder  
23 applies for a new registration, the Unit shall, in its discretion, approve the application  
24 on the applicant's fulfillment of specified terms and conditions, including the posting  
25 of a bond for the benefit of subcontractors, suppliers, and consumers, and the payment  
26 of any judgments or awards due to any subcontractors, suppliers, and consumers, for a  
27 period of 4 years from the date of the approval of registration, after which the  
28 licensing bond shall expire and shall no longer be required to be maintained by the  
29 registered home builder.

30 4.5-303.

31 (a) To apply for registration **AS A HOME BUILDER OR A HOME BUILDER**  
32 **SALES REPRESENTATIVE**, an applicant shall:

1                   (1)    submit to the Unit under oath an application on the form provided  
2 by the Unit; and

3                   (2)    pay the nonrefundable application fee required by this subtitle.

4           (b)    The application **FOR REGISTRATION AS A HOME BUILDER** shall require  
5 an applicant to provide:

6                   (1)    the applicant's name;

7                   (2)    the applicant's business address, telephone number, and, if  
8 applicable, electronic mail address;

9                   (3)    in the case of an applicant who is an individual, the applicant's  
10 Social Security number;

11                  (4)    in the case of an applicant other than an individual:

12                           (i)    the applicant's federal employer identification number; and

13                           (ii)   the names and addresses of all principals of the applicant;

14                   (5)    the names of all applicants and principals who have previously  
15 applied for registration, and the disposition of all previous applications;

16                   (6)    the name of any applicant or principal that was a principal in an  
17 entity that previously applied for registration;

18                   (7)    a list of all states and other jurisdictions in which the applicant  
19 holds a similar registration or license;

20                   (8)    a list of all states and other jurisdictions in which the applicant  
21 has had a similar registration or license suspended or revoked;

22                   (9)    a statement whether any pending judgments or tax liens exist  
23 against the applicant;

24                   (10) (i)    the election made by the applicant regarding deposit moneys  
25 under § 10-301 of the Real Property Article; and

26                           (ii)   if the applicant elects to hold deposits in an escrow account,  
27 the account number and the name of the financial institution that holds the escrow  
28 account;

29                   (11)   if the applicant participates in a new home warranty security plan,  
30 the name and address of the warranty company; and

1 (12) the name of the insurance carrier and the policy number of the  
2 general liability coverage required under § 4.5–302 of this subtitle.

3 (C) **THE APPLICATION FOR REGISTRATION AS A HOME BUILDER SALES**  
4 **REPRESENTATIVE SHALL REQUIRE AN APPLICANT TO PROVIDE:**

5 (1) **THE APPLICANT’S NAME;**

6 (2) **THE APPLICANT’S BUSINESS ADDRESS, TELEPHONE NUMBER,**  
7 **AND, IF APPLICABLE, ELECTRONIC MAIL ADDRESS;**

8 (3) **THE APPLICANT’S SOCIAL SECURITY NUMBER;**

9 (4) **A LIST OF ALL STATES AND OTHER JURISDICTIONS IN WHICH**  
10 **THE APPLICANT HOLDS A SIMILAR REGISTRATION OR LICENSE;**

11 (5) **A LIST OF ALL STATES AND OTHER JURISDICTIONS IN WHICH**  
12 **THE APPLICANT HAS HAD A SIMILAR REGISTRATION OR LICENSE SUSPENDED**  
13 **OR REVOKED;**

14 (6) **THE APPLICANT’S EMPLOYER’S BUSINESS NAME, ADDRESS,**  
15 **TELEPHONE NUMBER, AND REGISTRATION NUMBER OR IF THE EMPLOYER IS**  
16 **EXEMPT FROM REGISTRATION UNDER THIS TITLE, DOCUMENTATION THAT THE**  
17 **EMPLOYER ERECTS OR CONSTRUCTS HOMES SOLELY IN MONTGOMERY**  
18 **COUNTY; AND**

19 (7) **A STATEMENT WHETHER ANY PENDING JUDGMENTS OR TAX**  
20 **LIENS EXIST AGAINST THE APPLICANT.**

21 4.5–304.

22 (a) The Unit shall register and issue a home builder registration number to  
23 an applicant **FOR A HOME BUILDER REGISTRATION** that:

24 (1) meets the requirements of this title; and

25 (2) pays to the Division an initial nonrefundable 2–year registration  
26 fee of [~~\$300~~] **\$600**.

27 (b) A **HOME BUILDER** registration issued under this title may not be  
28 transferred, assigned, or pledged.

29 (c) A valid **HOME BUILDER** registration authorizes the registrant to act as a  
30 home builder in the State.

1           (d)   (1)   A home builder that holds a license or registration in Montgomery  
2 County may act as a home builder in that county only, unless the home builder is also  
3 registered under this title.

4                   (2)   **A HOME BUILDER THAT HOLDS A LICENSE OR REGISTRATION**  
5 **IN MONTGOMERY COUNTY AND IS NOT REGISTERED UNDER THIS TITLE IS**  
6 **SUBJECT TO SUBTITLE 7 OF THIS TITLE.**

7                   (3)   (I)   **IN ADDITION TO THE COUNTY LICENSE OR**  
8 **REGISTRATION FEE, A HOME BUILDER THAT IS REQUIRED TO HOLD A LICENSE**  
9 **OR REGISTRATION ONLY IN MONTGOMERY COUNTY SHALL PAY TO THE COUNTY**  
10 **A GUARANTY FUND ADMINISTRATIVE FEE OF \$150.**

11                               (II)   **THE COUNTY SHALL REMIT THE GUARANTY FUND**  
12 **ADMINISTRATIVE FEE TO THE UNIT TO BE DEPOSITED IN THE REGISTRATION**  
13 **FUND.**

14 **4.5-304.1.**

15           (A)   **THE UNIT SHALL REGISTER AND ISSUE A REGISTRATION**  
16 **CERTIFICATE TO AN APPLICANT FOR A HOME BUILDER SALES REPRESENTATIVE**  
17 **REGISTRATION CERTIFICATE THAT:**

18                   (1)   **MEETS THE REQUIREMENTS OF THIS TITLE; AND**

19                   (2)   **PAYS TO THE DIVISION AN INITIAL NONREFUNDABLE 2-YEAR**  
20 **REGISTRATION FEE OF \$200.**

21           (B)   **A UNIT SHALL INCLUDE ON EACH REGISTRATION CERTIFICATE**  
22 **THAT THE UNIT ISSUES:**

23                   (1)   **THAT THIS IS A REGISTRATION CERTIFICATE FOR A**  
24 **REGISTERED SALES REPRESENTATIVE;**

25                   (2)   **THE FULL NAME OF THE CERTIFICATE HOLDER;**

26                   (3)   **THE CERTIFICATE HOLDER'S EMPLOYER'S REGISTRATION**  
27 **NUMBER OR THE NAME OF THE LICENSED OR REGISTERED MONTGOMERY**  
28 **COUNTY HOME BUILDER; AND**

29                   (4)   **THE CERTIFICATE HOLDER'S REGISTRATION NUMBER.**

30           (C)   **A REGISTRATION CERTIFICATE ISSUED UNDER THIS TITLE MAY NOT**  
31 **BE TRANSFERRED, ASSIGNED, OR PLEDGED.**

1           **(D) A VALID REGISTRATION CERTIFICATE AUTHORIZES THE**  
2 **CERTIFICATE HOLDER TO ACT AS A HOME BUILDER SALES REPRESENTATIVE IN**  
3 **THE STATE.**

4           **(E) THE UNIT MAY ISSUE A REGISTRATION CERTIFICATE TO REPLACE A**  
5 **LOST, DESTROYED, OR MUTILATED REGISTRATION CERTIFICATE IF THE**  
6 **CERTIFICATE HOLDER PAYS THE REGISTRATION CERTIFICATE REPLACEMENT**  
7 **FEE SET BY THE UNIT.**

8 4.5-305.

9           (a) (1) Unless renewed under this section, a registration **OR**  
10 **REGISTRATION CERTIFICATE** expires on the second anniversary of its effective date.

11           (2) A registrant **OR REGISTERED SALES REPRESENTATIVE** that  
12 meets the requirements of subsection (c) of this section may obtain a renewal of a  
13 registration **OR REGISTRATION CERTIFICATE** before the registration **OR**  
14 **REGISTRATION CERTIFICATE** expires for an additional 2-year term.

15           (3) Once expired, a registration **OR A REGISTRATION CERTIFICATE**  
16 may not be renewed.

17           (b) At least 60 days before a registration **OR REGISTRATION CERTIFICATE**  
18 expires, the Unit shall mail the registrant **OR REGISTERED SALES**  
19 **REPRESENTATIVE**, at the last known address of the registrant **OR REGISTERED**  
20 **SALES REPRESENTATIVE**:

21           (1) a renewal application form; and

22           (2) a notice that states:

23           (i) the date on which the current registration **OR**  
24 **REGISTRATION CERTIFICATE** expires; and

25           (ii) the date by which the Unit must receive the renewal  
26 application for a renewal to be issued and mailed before the registration **OR**  
27 **REGISTRATION CERTIFICATE** expires.

28           (c) The Unit shall renew the registration **OR REGISTRATION CERTIFICATE**  
29 of each registrant **OR REGISTERED SALES REPRESENTATIVE** that:

30           (1) submits to the Unit a renewal application on the form provided by  
31 the Unit;

1 (2) would qualify for an initial registration **OR INITIAL**  
 2 **REGISTRATION CERTIFICATE;**

3 (3) (I) **FOR RENEWAL OF A REGISTRATION**, pays to the Division a  
 4 nonrefundable renewal fee based on the number of building permits for the  
 5 construction of new homes issued to the registrant in the preceding calendar year as  
 6 follows:

7 [(i)] 1. 10 or fewer new homes..... [\$150] **\$300**; and

8 [(ii)] 2. 11 or more new homes.....[\$300] **\$600**; [and] **OR**

9 (II) **FOR RENEWAL OF A REGISTRATION CERTIFICATE, PAYS**  
 10 **TO THE DIVISION A NONREFUNDABLE RENEWAL FEE OF \$200; AND**

11 (4) is otherwise entitled to be registered.

12 4.5–306.

13 (a) (1) A registrant shall [provide] **SEND** the Unit written notice of any  
 14 change in the information submitted under § 4.5–303(b) of this subtitle within 10  
 15 working days after the change is effective.

16 (2) **A REGISTERED SALES REPRESENTATIVE SHALL SEND THE**  
 17 **UNIT WRITTEN NOTICE OF ANY CHANGE IN THE INFORMATION SUBMITTED**  
 18 **UNDER § 4.5–303(C) OF THIS SUBTITLE WITHIN 10 WORKING DAYS AFTER THE**  
 19 **CHANGE IS EFFECTIVE.**

20 (b) A registrant **AND A REGISTERED SALES REPRESENTATIVE** shall  
 21 comply with subsection (a) of this section for 1 year after the registrant ceases to be  
 22 registered.

23 4.5–307.

24 (a) (1) Each registrant shall display its home builder registration number  
 25 conspicuously on all properties at which the registrant is performing work that  
 26 requires registration under this title.

27 [(b)] (2) If a registrant is building multiple homes in one project area or  
 28 subdivision, the registrant may post its home builder registration number in one  
 29 central conspicuous location in the project area or subdivision.

30 (B) **EACH REGISTERED SALES REPRESENTATIVE SHALL DISPLAY THE**  
 31 **REGISTRATION CERTIFICATE CONSPICUOUSLY AT THE PROPERTY AT WHICH**  
 32 **THE REGISTERED SALES REPRESENTATIVE PRIMARILY PERFORMS WORK THAT**  
 33 **REQUIRES REGISTRATION UNDER THIS TITLE.**

1           **(C) (1) A HOME BUILDER SHALL PROVIDE EACH PROSPECTIVE HOME**  
2 **BUYER WITH A DISCLOSURE THAT STATES: "THE SALES REPRESENTATIVE**  
3 **WORKS FOR THE HOME BUILDER, WHICH MEANS THAT HE OR SHE MAY ASSIST**  
4 **THE BUYER IN PURCHASING THE PROPERTY, BUT HIS OR HER DUTY OF LOYALTY**  
5 **IN ONLY TO THE HOME BUILDER."**

6           **(2) THE DISCLOSURE UNDER PARAGRAPH (1) OF THIS**  
7 **SUBSECTION SHALL BE IN AT LEAST 12-POINT BOLD TYPE AND SHALL BE**  
8 **INCLUDED WITH:**

9                   **(I) ANY WRITTEN MATERIALS MADE AVAILABLE TO**  
10 **CONSUMERS AT THE PROPERTY AT WHICH A REGISTERED SALES**  
11 **REPRESENTATIVE PRIMARILY PERFORMS WORK THAT REQUIRES**  
12 **REGISTRATION UNDER THIS TITLE; AND**

13                   **(II) THE FIRST AGREEMENT SIGNED BY THE CONSUMER.**

14 4.5-308.

15           (a) The Unit may deny registration **OR A REGISTRATION CERTIFICATE** to  
16 an applicant, reprimand a registrant **OR REGISTERED SALES REPRESENTATIVE**,  
17 suspend or revoke a registration **OR A REGISTRATION CERTIFICATE**, or impose a  
18 civil penalty on a registrant **OR REGISTERED SALES REPRESENTATIVE** if the Unit  
19 determines that the applicant [or], registrant, **OR REGISTERED SALES**  
20 **REPRESENTATIVE:**

21                   (1) fraudulently or deceptively obtained or attempted to obtain a  
22 registration **OR REGISTRATION CERTIFICATE;**

23                   (2) fraudulently or deceptively used a registration **OR REGISTRATION**  
24 **CERTIFICATE;**

25                   (3) presented or attempted to present the home builder registration  
26 number of another registrant as the applicant's or registrant's home builder  
27 registration number;

28                   (4) used or attempted to use an expired, suspended, or revoked home  
29 builder registration number **OR REGISTRATION CERTIFICATE;**

30                   (5) **PRESENTED OR ATTEMPTED TO PRESENT THE REGISTRATION**  
31 **CERTIFICATE OF ANOTHER REGISTERED SALES REPRESENTATIVE AS THE**  
32 **APPLICANT'S OR REGISTERED SALES REPRESENTATIVE'S REGISTRATION**  
33 **CERTIFICATE;**

1            [(5)] (6)        impersonated or falsely represented oneself as a registered  
2 home builder **OR REGISTERED SALES REPRESENTATIVE**;

3            [(6)] (7)        repeatedly violated this title;

4            [(7)] (8)        engaged in a pattern of unfair or deceptive trade practices  
5 under the Consumer Protection Act, as determined by a final administrative order or  
6 judicial decision;

7            [(8)] (9)        repeatedly violated a local building, development, or zoning  
8 permit law or regulations, or a State or federal law or regulation, including an  
9 environmental protection law or regulation, that relates to the fitness and  
10 qualification or ability of the applicant or registrant to build homes;

11           [(9)] (10)     engaged in a pattern of poor workmanship as evidenced by  
12 one or more of the following:

13                        (i)        repeated unresolved building code violations;

14                        (ii)       repeated unsatisfied arbitration awards in favor of  
15 consumers against the applicant or registered home builder based on incomplete or  
16 substandard work; or

17                        (iii)     an unsatisfied final judgment in favor of a consumer;

18           [(10)] (11)     repeatedly engaged in fraud, deception, misrepresentation,  
19 or knowing omissions of material facts related to home building contracts;

20           [(11)] (12)     had a similar registration, **REGISTRATION CERTIFICATE**,  
21 or license denied, suspended, or revoked in another state or jurisdiction; or

22           [(12)] (13)     had the renewal of a similar registration, **REGISTRATION**  
23 **CERTIFICATE**, or license denied for any cause other than failure to pay a renewal fee.

24           (b)    (1)    The Unit may deny a registration to a nonpublicly traded applicant  
25 or suspend or revoke a registration of a nonpublicly traded registrant if a principal of  
26 the applicant or registrant, other than a financial institution or a nonprofit  
27 organization, that owns at least 10 percent of the applicant or registrant, was a  
28 principal of a home builder that had a similar registration or license denied,  
29 suspended, or revoked by the Unit or in another state or jurisdiction for any cause  
30 other than a failure to pay a renewal fee if the Unit determines that the interests of  
31 the public cannot be protected if the applicant or registrant is allowed to act as a home  
32 builder in the State.

33                        (2)    For the purposes of this subsection, the interests of a principal  
34 include interests held by the parents, spouse, or children of the principal.



1 (c) The Unit shall provide an applicant [or], registrant, **OR REGISTERED**  
2 **SALES REPRESENTATIVE** notice and an opportunity to request a hearing under Title  
3 10, Subtitle 2 of the State Government Article to contest a proposed disciplinary  
4 action.

5 4.5–501.

6 (a) Except as otherwise provided in this title, a person may not act as, offer  
7 to act as, hold oneself out as, or impersonate a registrant **OR REGISTERED SALES**  
8 **REPRESENTATIVE** in the State unless the person is a registrant **OR REGISTERED**  
9 **SALES REPRESENTATIVE**.

10 (b) A person that violates this section is guilty of a misdemeanor and, on first  
11 conviction, is subject to a fine not exceeding \$1,000 and on second or subsequent  
12 conviction, is subject to a fine not exceeding \$5,000.

13 (c) The following lenders are exempt from the requirements relating to  
14 registration under this title when the lender hires a second registered home builder  
15 who would undertake to complete a first home builder's unfinished project pursuant to  
16 a default in obligations of the first home builder to the lender:

17 (1) a mortgage lender as defined in § 11–501(i)(1)(ii) of the Financial  
18 Institutions Article that is a licensee under Title 11, Subtitle 5 of the Financial  
19 Institutions Article;

20 (2) a bank, trust company, savings bank, savings and loan association,  
21 or credit union incorporated or chartered under the laws of this State or the United  
22 States that maintains its principal office in this State;

23 (3) an out-of-state bank as defined in § 5–1001 of the Financial  
24 Institutions Article that has a branch in this State that accepts deposits;

25 (4) an institution incorporated under federal law as a savings  
26 association or savings bank that does not maintain its principal office in this State but  
27 has a branch that accepts deposits in this State; and

28 (5) a subsidiary or affiliate of an institution described in paragraph  
29 (2), (3), or (4) of this subsection that is subject to audit or examination by a regulatory  
30 body or agency of this State, the United States, or the state where the subsidiary or  
31 affiliate maintains its principal office.

32 (d) An exempt lender is subject only to §§ 4.5–202(c), 4.5–401, 4.5–503,  
33 4.5–601, 4.5–602, and 4.5–603 of this title.

34 4.5–601.

1 (a) Except for a building permit for construction to be performed directly by a  
 2 landowner solely for the landowner's own use, the building and permits department of  
 3 a county may not issue a permit for home building unless:

4 (1) the permit includes the home builder registration number of a  
 5 registrant; AND

6 (2) **THE PERSON PAYS THE GUARANTY FUND FEE REQUIRED**  
 7 **UNDER § 4.5-704 OF THIS TITLE.**

8 (b) Before issuing a permit for home building to a landowner, the building  
 9 and permits department of a county shall obtain the signature of the landowner  
 10 affirming that the permit is being issued solely for the purpose of the landowner  
 11 performing work on the landowner's own property.

12 (c) Nothing in this section shall be construed to relieve a registrant from the  
 13 obligation to obtain all other permits, licenses, and other authorizations for the  
 14 construction of a new home.

15 **SUBTITLE 7. HOME BUILDER GUARANTY FUND.**

16 **4.5-701.**

17 **IN THIS SUBTITLE, "ACTUAL LOSS" MEANS:**

18 (1) **THE COSTS OF RESTORATION, REPAIR, REPLACEMENT, OR**  
 19 **COMPLETION THAT ~~ARISES~~ ARISE FROM:**

20 (I) **THE INCOMPLETE CONSTRUCTION OF A NEW HOME OR**  
 21 **THE BREACH OF AN EXPRESS OR IMPLIED WARRANTY, AS DEFINED IN §§ 10-202**  
 22 **AND 10-203 OF THE REAL PROPERTY ARTICLE; OR**

23 (II) **THE FAILURE TO MEET STANDARDS OR GUIDELINES**  
 24 **REQUIRED IN § 14-117 OF THE REAL PROPERTY ARTICLE; OR**

25 (2) **DEPOSITS OR OTHER PAYMENTS MADE TO A HOME BUILDER**  
 26 **REQUIRED TO BE HELD IN AN ESCROW ACCOUNT OR PROTECTED BY A SURETY**  
 27 **BOND OR IRREVOCABLE LETTER OF CREDIT UNDER § 10-301 OR § 10-504 OF**  
 28 **THE REAL PROPERTY ARTICLE, THAT ARE NOT RETURNED TO A CONSUMER**  
 29 **WHO IS ENTITLED TO A RETURN OF THE DEPOSIT OR OTHER PAYMENTS.**

30 **4.5-702.**

31 **THIS SUBTITLE DOES NOT:**

1           (1) LIMIT THE AUTHORITY OF THE DIVISION TO TAKE  
2 DISCIPLINARY ACTION AGAINST A REGISTRANT UNDER THIS SUBTITLE;

3           (2) LIMIT THE AVAILABILITY OF OTHER REMEDIES TO A  
4 CLAIMANT; OR

5           (3) REQUIRE A CLAIMANT TO EXHAUST ADMINISTRATIVE  
6 REMEDIES BEFORE THE DIVISION BEFORE BRINGING AN ACTION TO COURT.

7 **4.5-703.**

8           (A) THE DIVISION SHALL:

9           (1) ESTABLISH A HOME BUILDER GUARANTY FUND; AND

10           (2) MAINTAIN THE GUARANTY FUND AT A LEVEL OF AT LEAST  
11 **\$1,000,000.**

12           (B) (1) THE DIVISION SHALL DEPOSIT ALL MONEY COLLECTED  
13 UNDER § 4.5-704 OF THIS SUBTITLE IN THE GUARANTY FUND.

14           (2) (I) THE STATE TREASURER IS THE CUSTODIAN OF THE  
15 GUARANTY FUND.

16                   (II) THE GUARANTY FUND SHALL BE INVESTED AND  
17 REINVESTED IN THE SAME MANNER AS OTHER STATE FUNDS.

18                   (III) THE STATE TREASURER SHALL DEPOSIT PAYMENTS  
19 RECEIVED FROM THE DIVISION UNDER THIS SECTION INTO THE GUARANTY  
20 FUND.

21                   (IV) INVESTMENT EARNINGS SHALL BE CREDITED TO THE  
22 GUARANTY FUND.

23           (C) THE DIVISION SHALL ADMINISTER THE GUARANTY FUND IN  
24 ACCORDANCE WITH THIS SUBTITLE.

25           (D) THE DIRECT AND INDIRECT COSTS INCURRED FOR THE  
26 ADMINISTRATION OF AND ENFORCEMENT RELATED TO THE GUARANTY FUND  
27 SHALL BE PAID FROM THE REGISTRATION FUND ESTABLISHED UNDER §  
28 **4.5-203** OF THIS TITLE.

29           (E) THE OFFICE OF LEGISLATIVE AUDITS SHALL AUDIT THE ACCOUNTS  
30 AND TRANSACTIONS OF THE GUARANTY FUND UNDER § 2-1220 OF THE STATE  
31 GOVERNMENT ARTICLE.

1 **4.5-704.**

2 (A) (1) SUBJECT TO THE PROVISIONS OF SUBSECTION (C) OF THIS  
3 SECTION, A HOME BUILDER SHALL PAY TO THE BUILDING AND PERMITS  
4 DEPARTMENT OF A COUNTY A GUARANTY FUND FEE AS SET BY THE DIVISION  
5 UNDER SUBSECTION (C) OF THIS SECTION WITH EACH APPLICATION FOR A  
6 PERMIT FOR CONSTRUCTION OF A NEW HOME.

7 (2) THE HOME BUILDER MAY COLLECT THE GUARANTY FUND  
8 FEE FROM THE CONSUMER.

9 (3) EACH MONTH, THE BUILDING AND PERMITS DEPARTMENT OF  
10 A COUNTY SHALL REMIT ALL THE GUARANTY FUND FEES TO THE DIVISION TO  
11 BE DEPOSITED IN THE GUARANTY FUND.

12 (4) THE GUARANTY FUND FEE MAY BE DEPOSITED ONLY IN THE  
13 GUARANTY FUND.

14 (B) IF A REGISTRANT FAILS TO PAY THE GUARANTY FUND FEE, THE  
15 REGISTRANT'S HOME BUILDER REGISTRATION IS SUSPENDED UNTIL THE FEE IS  
16 PAID.

17 (C) THE DIVISION SHALL SET THE AMOUNT OF THE GUARANTY FUND  
18 FEE REQUIRED UNDER SUBSECTION (A) OF THIS SECTION SO AS TO NOT EXCEED  
19 \$50 AND TO MAINTAIN THE GUARANTY FUND LEVEL REQUIRED UNDER §  
20 4.5-703(A) OF THIS SUBTITLE.

21 **4.5-705.**

22 (A) SUBJECT TO THIS SUBTITLE A CLAIMANT MAY RECOVER  
23 COMPENSATION FROM THE GUARANTY FUND FOR AN ACTUAL LOSS THAT  
24 RESULTS FROM AN ACT OR OMISSION BY A REGISTRANT AS FOUND BY THE  
25 DIVISION OR A COURT OF COMPETENT JURISDICTION.

26 (B) BEFORE SUBMITTING A CLAIM TO THE GUARANTY FUND, A  
27 CONSUMER SHALL:

28 (1) SEND A REGISTRANT A WRITTEN NOTICE DESCRIBING THE  
29 ALLEGED DEFECT OR OTHER CLAIM FOR WHICH THE CONSUMER INTENDS TO  
30 SEEK RECOVERY; AND

31 (2) PERMIT THE REGISTRANT ACCESS, DURING REGULAR  
32 BUSINESS HOURS, TO THE CONSUMER'S PROPERTY TO INSPECT, DETERMINE

1 THE CAUSE OF, AND REMEDY THE ALLEGED DEFECT OR OTHER CLAIM WITHIN A  
2 REASONABLE PERIOD OF TIME.

3 (C) (1) (I) IF A CONSUMER HAS A NEW HOME WARRANTY SECURITY  
4 PLAN, THE CONSUMER MAY ALSO SEEK RECOVERY FROM THE GUARANTY FUND  
5 IF THE CONSUMER HAS FIRST:

6 1. FILED A CLAIM WITH THE NEW HOME WARRANTY  
7 SECURITY PLAN; AND

8 2. EXHAUSTED THE PLAN'S CLAIM PROCESS.

9 (II) A CONSUMER SEEKING RECOVERY UNDER  
10 SUBPARAGRAPH (I) OF THIS PARAGRAPH MAY NOT RECEIVE MORE THAN ONE  
11 RECOVERY FOR THE SAME ACTUAL LOSS.

12 (2) A CLAIMANT WHO HAS ALSO FILED A CLAIM WITH A NEW  
13 HOME WARRANTY SECURITY PLAN SHALL INCLUDE WITH THE CLAIM AGAINST  
14 THE GUARANTY FUND:

15 (I) A COPY OR DESCRIPTION OF THE CLAIM FILED WITH  
16 THE NEW HOME WARRANTY SECURITY PLAN;

17 (II) ANY DOCUMENTS SUBMITTED BY THE CLAIMANT IN  
18 SUPPORT OF THE WARRANTY CLAIM, INCLUDING ENGINEERING OR INSPECTION  
19 REPORTS;

20 (III) ANY DOCUMENTS SUBMITTED ON BEHALF OF THE HOME  
21 BUILDER OR WARRANTY PLAN IN CONNECTION WITH THE WARRANTY CLAIM,  
22 INCLUDING ENGINEERING OR INSPECTION REPORTS;

23 (IV) DISCLOSURE OF ANY RECOVERIES RECEIVED IN  
24 CONNECTION WITH THE WARRANTY CLAIM; AND

25 (V) IF ALL OR PART OF THE WARRANTY CLAIM WAS DENIED,  
26 A COPY OF THE DENIAL.

27 (D) (1) THE DIVISION MAY DENY A CLAIM IF THE DIVISION FINDS  
28 THAT THE CLAIMANT UNREASONABLY REJECTED GOOD FAITH EFFORTS BY THE  
29 REGISTRANT TO RESOLVE THE CLAIM.

30 (2) IN DETERMINING WHETHER A CLAIM SHOULD BE DENIED  
31 UNDER PARAGRAPH (1) OF THIS SUBSECTION, THE DIVISION SHALL CONSIDER  
32 WHETHER THE CLAIMANT PROVIDED THE REGISTRANT WITH NOTICE AND A

1 REASONABLE OPPORTUNITY TO ACCESS AND INSPECT AND REPAIR THE  
2 CLAIMED DEFECT AS REQUIRED UNDER SUBSECTION (B) OF THIS SECTION.

3 (E) THE DIVISION MAY NOT AWARD FROM THE GUARANTY FUND:

4 (1) MORE THAN \$50,000 TO ONE CLAIMANT FOR ACTS OR  
5 OMISSIONS OF ONE REGISTRANT;

6 (2) MORE THAN \$300,000 TO ALL CLAIMANTS FOR ACTS OR  
7 OMISSIONS OF ONE REGISTRANT UNLESS, AFTER THE DIVISION HAS PAID OUT  
8 \$300,000 ON ACCOUNT OF ACTS OR OMISSIONS OF THE REGISTRANT, THE  
9 REGISTRANT REIMBURSES \$300,000 TO THE GUARANTY FUND; OR

10 (3) AN AMOUNT FOR ATTORNEY'S FEES, CONSEQUENTIAL  
11 DAMAGES, COURT COSTS, INTEREST, PERSONAL INJURY DAMAGES, OR PUNITIVE  
12 DAMAGES.

13 (F) A CLAIM AGAINST THE GUARANTY FUND BASED ON THE ACT OR  
14 OMISSION OF A PARTICULAR REGISTRANT MAY NOT BE MADE BY:

15 (1) A SPOUSE OR OTHER IMMEDIATE RELATIVE OF THE  
16 REGISTRANT;

17 (2) AN EMPLOYEE OR PRINCIPAL OF THE REGISTRANT; OR

18 (3) AN IMMEDIATE RELATIVE OF AN EMPLOYEE OR PRINCIPAL OF  
19 THE REGISTRANT.

20 (G) (1) A CLAIMANT MAY BRING A CLAIM AGAINST THE GUARANTY  
21 FUND WITHIN 2 YEARS AFTER THE CLAIMANT DISCOVERED OR, SHOULD HAVE  
22 DISCOVERED THE LOSS OR DAMAGE OR WITHIN 2 YEARS AFTER THE  
23 EXPIRATION OF THE WARRANTY UNDER § 10-204 OF THE REAL PROPERTY  
24 ARTICLE, WHICHEVER OCCURS FIRST.

25 (2) IF A CLAIMANT HAS FILED A CLAIM WITH A NEW HOME  
26 WARRANTY SECURITY PLAN, A CLAIMANT MAY BRING A CLAIM AGAINST THE  
27 GUARANTY FUND WITHIN 4 MONTHS AFTER THE CLAIMS PROCESS OF THE  
28 HOME WARRANTY SECURITY PLAN IS EXHAUSTED.

29 **4.5-706.**

30 (A) TO BEGIN A PROCEEDING TO RECOVER FROM THE GUARANTY  
31 FUND, A CLAIMANT SHALL SUBMIT TO THE DIVISION'S MEDIATION UNIT A  
32 WRITTEN COMPLAINT THAT STATES:

- 1           (1)    **THE AMOUNT CLAIMED BASED ON THE ACTUAL LOSS;**
- 2           (2)    **THE FACTS GIVING RISE TO THE CLAIM;**
- 3           (3)    **~~THAT~~ WHETHER THERE IS OTHER EVIDENCE THAT SUPPORTS**  
4 **THE CLAIM, INCLUDING EXPERT REPORTS, PHOTOGRAPHS, OR VIDEOTAPES AND**  
5 **THAT THE EVIDENCE IS INCLUDED WITH THE COMPLAINT;**
- 6           (4)    **WHAT DOCUMENTS ARE RELATED TO THE CLAIM AND THAT**  
7 **COPIES OF THE DOCUMENTS ARE ATTACHED, INCLUDING THE CONTRACT OF**  
8 **SALE; AND**
- 9           (5)    **ANY OTHER INFORMATION THAT THE DIVISION REQUIRES.**

10           **(B)    THE DIVISION’S MEDIATION UNIT SHALL:**

11           (1)    **SEND A COPY OF THE COMPLAINT TO THE REGISTRANT**  
12 **ALLEGED TO BE RESPONSIBLE FOR THE ACTUAL LOSS;**

13           (2)    **REQUIRE A WRITTEN RESPONSE TO THE COMPLAINT WITHIN**  
14 **30 DAYS THAT INCLUDES:**

15                   (I)    **ANY EVIDENCE THE REGISTRANT HAS CONCERNING THE**  
16 **CLAIM, INCLUDING EXPERT REPORTS, PHOTOGRAPHS, OR VIDEOTAPES; AND**

17                   (II) **ANY OTHER INFORMATION THAT THE DIVISION**  
18 **REQUIRES;**

19           (3)    **ATTEMPT TO RESOLVE THE COMPLAINT THROUGH MEDIATION**  
20 **~~IN ACCORDANCE WITH,~~ TAKING INTO CONSIDERATION APPLICABLE LAWS,**  
21 **INCLUDING EXPRESS AND IMPLIED WARRANTIES AND THE PROVISIONS OF §**  
22 **4.5-401 OF THIS TITLE; AND**

23           (4)    **REFER THE COMPLAINT TO THE DIVISION AS A CLAIM**  
24 **AGAINST THE GUARANTY FUND IF:**

25                   (I)    **1.    THE HOME BUILDER FAILS TO RESPOND AS**  
26 **REQUIRED BY THIS SECTION;**

27                               **2.    THE MEDIATION UNIT CONCLUDES THAT THE**  
28 **COMPLAINT CANNOT BE RESOLVED THROUGH MEDIATION; OR**

29                               **3.    IN MEDIATION, THE PARTIES DO NOT MUTUALLY**  
30 **AGREE TO AN ARBITRATOR; AND**

1                   (II) THE CLAIMANT EXECUTES A CLAIM FORM PREPARED BY  
2 THE DIVISION STATING UNDER OATH THAT THE CLAIMANT WISHES TO SEEK  
3 RECOVERY FROM THE GUARANTY FUND.

4           (C) (1) IF A CLAIMANT'S NEW HOME CONTRACT INCLUDES A WRITTEN  
5 AGREEMENT WITH A REGISTRANT TO SUBMIT A DISPUTE TO ARBITRATION AND  
6 THE AGREEMENT AUTHORIZES:

7                   (I) THE REGISTRANT TO SELECT THE ARBITRATOR OR THE  
8 ARBITRATION SERVICE, THE CLAIMANT MAY ELECT WHETHER TO FIRST SEEK  
9 RECOVERY FROM THE GUARANTY FUND OR SUBMIT THE DISPUTE TO  
10 ARBITRATION; OR

11                   (II) IF THE CLAIMANT'S NEW HOME CONTRACT PROVIDES  
12 FOR MUTUAL SELECTION OF THE ARBITRATION SERVICE AND THE CLAIMANT  
13 AND REGISTRANT HAVE MUTUALLY AGREED ON AN ARBITRATION SERVICE, THE  
14 CLAIMANT MUST SUBMIT THE DISPUTE TO ARBITRATION PRIOR TO SEEKING  
15 RECOVERY FROM THE GUARANTY FUND.

16           (2) IF THE CLAIMANT AND THE REGISTRANT SUBMIT THE  
17 DISPUTE TO ARBITRATION UNDER THE WRITTEN AGREEMENT IN THE CONTRACT  
18 AND THE ARBITRATOR MAKES A FINAL JUDGMENT OR FINAL AWARD IN FAVOR  
19 OF THE CLAIMANT:

20                   (I) THE CLAIMANT MAY MAKE A CLAIM AGAINST THE  
21 GUARANTY FUND; BUT

22                   (II) IF THE REGISTRANT PAYS THE AWARD AMOUNT TO THE  
23 CLAIMANT WITHIN 90 DAYS OF THE FINAL AWARD, THE DIVISION SHALL  
24 DISMISS THE CLAIM AGAINST THE GUARANTY FUND.

25 **4.5-707.**

26           (A) THE PROCEDURES FOR NOTICE, HEARINGS, AND JUDICIAL REVIEW  
27 THAT APPLY TO PROCEEDINGS UNDER TITLE 3, SUBTITLE 2 OF THE COURTS  
28 AND JUDICIAL PROCEEDINGS ARTICLE ALSO APPLY TO PROCEEDINGS TO  
29 RECOVER FROM THE GUARANTY FUND.

30           (B) ON RECEIPT OF A CLAIM, THE DIVISION SHALL:

31                   (1) SEND A COPY OF THE CLAIM TO THE REGISTRANT ALLEGED TO  
32 BE RESPONSIBLE FOR THE ACTUAL LOSS; AND

33                   (2) REQUIRE A WRITTEN RESPONSE TO THE CLAIM WITHIN 30  
34 DAYS.



1           **(C) (1) THE DIVISION:**

2                           **(I) SHALL REVIEW THE CLAIM AND ANY RESPONSE TO IT;**  
3 **AND**

4                           **(II) MAY REFER THE CLAIM FOR INVESTIGATION.**

5                   **(2) ON THE BASIS OF ITS REVIEW AND ANY INVESTIGATION, THE**  
6 **DIVISION MAY:**

7                           **(I) SET THE MATTER FOR A HEARING WITH THE OFFICE OF**  
8 **ADMINISTRATIVE HEARINGS;**

9                           **(II) DISMISS THE CLAIM, IF THE CLAIM IS FRIVOLOUS,**  
10 **LEGALLY INSUFFICIENT, OR MADE IN BAD FAITH; OR**

11                           **(III) IF THE TOTAL CLAIM AGAINST A PARTICULAR**  
12 **REGISTRANT DOES NOT EXCEED \$5,000, ISSUE A PROPOSED ORDER TO PAY ALL**  
13 **OR PART OF THE CLAIM OR DENY THE CLAIM.**

14           **(D) (1) THE DIVISION SHALL SEND A PROPOSED ORDER ISSUED**  
15 **UNDER SUBSECTION (C)(2)(III) OF THIS SECTION TO THE CLAIMANT AND THE**  
16 **REGISTRANT, AT THE MOST RECENT ADDRESS ON RECORD WITH THE DIVISION,**  
17 **BY:**

18                           **(I) PERSONAL DELIVERY; OR**

19                           **(II) BOTH REGULAR MAIL AND CERTIFIED MAIL, RETURN**  
20 **RECEIPT REQUESTED.**

21                   **(2) WITHIN 21 DAYS AFTER SERVICE, RECEIPT, OR ATTEMPTED**  
22 **DELIVERY OF THE PROPOSED ORDER, THE CLAIMANT OR REGISTRANT MAY**  
23 **SUBMIT TO THE DIVISION:**

24                           **(I) A WRITTEN REQUEST FOR A HEARING BEFORE THE**  
25 **DIVISION; OR**

26                           **(II) A WRITTEN EXCEPTION TO THE PROPOSED ORDER.**

27                   **(3) IF THE CLAIMANT OR REGISTRANT SUBMITS A TIMELY**  
28 **EXCEPTION TO THE PROPOSED ORDER, THE DIVISION MAY:**

29                           **(I) ISSUE A REVISED PROPOSED ORDER;**

1 (II) SET A HEARING ON THE CLAIM; OR

2 (III) DISMISS THE CLAIM.

3 (4) UNLESS THE CLAIMANT OR REGISTRANT SUBMITS A TIMELY  
4 REQUEST FOR A HEARING OR TIMELY EXCEPTION, THE PROPOSED ORDER IS  
5 FINAL.

6 (E) AT A HEARING ON A CLAIM, THE CLAIMANT HAS THE BURDEN OF  
7 PROOF.

8 (F) A CLAIMANT AND REGISTRANT MAY PARTICIPATE IN A GUARANTY  
9 FUND PROCEEDING WITHOUT REPRESENTATION BY COUNSEL.

10 **4.5-708.**

11 (A) (1) THE DIVISION MAY JOIN A PROCEEDING ON A CLAIM AGAINST  
12 THE GUARANTY FUND WITH A DISCIPLINARY PROCEEDING AGAINST A  
13 REGISTRANT UNDER THIS SUBTITLE IF THE DISCIPLINARY HEARING IS BASED  
14 ON THE SAME FACTS ALLEGED IN THE CLAIM.

15 (2) IN A CONSOLIDATED PROCEEDING THE CLAIMANT IS A PARTY,  
16 AND MAY PARTICIPATE IN THE HEARING TO THE EXTENT NECESSARY TO  
17 ESTABLISH THE CLAIM.

18 (B) (1) NOTWITHSTANDING § 4.5-702(2) OF THIS SUBTITLE, A  
19 CLAIMANT MAY NOT CONCURRENTLY SUBMIT A CLAIM TO RECOVER FROM THE  
20 GUARANTY FUND AND BRING AN ACTION IN A COURT OF COMPETENT  
21 JURISDICTION AGAINST A REGISTRANT BASED ON THE SAME FACTS ALLEGED IN  
22 THE CLAIM.

23 (2) IF, AFTER FILING A CLAIM, THE CLAIMANT BRINGS AN ACTION  
24 IN A COURT OF COMPETENT JURISDICTION BASED ON THE SAME FACTS  
25 ALLEGED IN THE PENDING CLAIM, THE DIVISION SHALL STAY ITS PROCEEDINGS  
26 ON THE CLAIM UNTIL THERE IS A FINAL JUDGMENT AND ALL RIGHTS TO APPEAL  
27 ARE EXHAUSTED.

28 (3) TO THE EXTENT THAT A FINAL JUDGMENT OR FINAL AWARD  
29 IN ARBITRATION IS BASED ON THE SAME FACTUAL AND LEGAL ISSUES ALLEGED  
30 IN A PENDING CLAIM, THE DIVISION SHALL:

31 (I) APPROVE THE CLAIM AGAINST THE GUARANTY FUND,  
32 IF THE JUDGMENT OR AWARD IS DECIDED IN FAVOR OF THE CLAIMANT AND THE  
33 REGISTRANT HAS FAILED TO PAY THE JUDGMENT OR AWARD; OR

1 (II) DISMISS THE CLAIM AGAINST THE GUARANTY FUND, IF  
2 THE JUDGMENT OR AWARD IS DECIDED IN FAVOR OF THE REGISTRANT.

3 4.5-709.

4 A PARTY TO A PROCEEDING BEFORE THE DIVISION WHO IS AGGRIEVED BY  
5 A FINAL DECISION OF THE DIVISION IN A CONTESTED CASE, AS DEFINED IN §  
6 10-202 OF THE STATE GOVERNMENT ARTICLE, MAY TAKE AN APPEAL AS  
7 ALLOWED IN §§ 10-222 AND 10-223 OF THE STATE GOVERNMENT ARTICLE.

8 4.5-710.

9 (A) THE DIVISION MAY ORDER PAYMENT OF A CLAIM AGAINST THE  
10 GUARANTY FUND ONLY IF:

11 (1) THE DECISION OR ORDER OF THE DIVISION IS FINAL IN  
12 ACCORDANCE WITH TITLE 10, SUBTITLE 2 OF THE STATE GOVERNMENT  
13 ARTICLE AND ALL RIGHTS OF APPEAL ARE EXHAUSTED; OR

14 (2) THE CLAIMANT PROVIDES THE DIVISION WITH A CERTIFIED  
15 COPY OF A FINAL JUDGMENT OF A COURT OF COMPETENT JURISDICTION OR A  
16 FINAL AWARD IN ARBITRATION, WITH ALL RIGHTS OF APPEAL EXHAUSTED, IN  
17 WHICH THE COURT OR ARBITRATOR:

18 (I) EXPRESSLY MADE FINDINGS OF FACT THAT SUPPORT  
19 THE CLAIMANT'S RIGHT TO RECOVER UNDER § 4.5-705(A) OF THIS SUBTITLE;  
20 AND

21 (II) HAS FOUND THE VALUE OF THE ACTUAL LOSS.

22 (B) (1) EXCEPT AS OTHERWISE PROVIDED IN THIS SUBSECTION, THE  
23 DIVISION SHALL PAY APPROVED CLAIMS IN THE ORDER SUBMITTED.

24 (2) IF APPROVED CLAIMS SUBMITTED TO THE DIVISION AGAINST  
25 A REGISTRANT EXCEED \$300,000, LESS THE AMOUNT OF UNREIMBURSED CLAIM  
26 PAYMENTS PREVIOUSLY MADE FOR THE REGISTRANT, THE DIVISION MAY PAY  
27 THE APPROVED CLAIMS PROPORTIONATELY SO THAT EACH CLAIMANT  
28 RECEIVES THE SAME PERCENTAGE PAYMENT OF THE CLAIMS.

29 (3) AFTER THE GUARANTY FUND IS REIMBURSED, THE DIVISION  
30 SHALL PAY UNSATISFIED APPROVED CLAIMS.

31 (C) IF THERE IS NOT ENOUGH MONEY IN THE GUARANTY FUND TO PAY  
32 AN APPROVED CLAIM WHOLLY OR PARTIALLY, THE DIVISION SHALL PAY THE  
33 UNPAID CLAIM:

1           (1)   WHEN ENOUGH MONEY IS DEPOSITED IN THE GUARANTY  
2 FUND; AND

3           (2)   IN THE ORDER THAT EACH CLAIM ORIGINALLY WAS FILED  
4 WITH A COURT OF COMPETENT JURISDICTION OR SUBMITTED TO THE DIVISION.

5 **4.5-711.**

6           (A)   (1)   AFTER THE DIVISION PAYS A CLAIM FROM THE GUARANTY  
7 FUND:

8                   (I)   THE DIVISION IS SUBROGATED TO ALL RIGHTS OF THE  
9 CLAIMANT IN THE CLAIM UP TO THE AMOUNT PAID;

10                   (II)   THE CLAIMANT SHALL ASSIGN TO THE DIVISION ALL  
11 RIGHTS OF THE CLAIMANT IN THE CLAIM UP TO THE AMOUNT PAID; AND

12                   (III)   THE DIVISION HAS A RIGHT TO REIMBURSEMENT OF  
13 THE GUARANTY FUND BY THE REGISTRANT WHOM THE DIVISION FINDS  
14 RESPONSIBLE FOR THE ACT OR OMISSION GIVING RISE TO THE CLAIM FOR:

15                           1.   THE AMOUNT PAID FROM THE GUARANTY FUND;  
16 AND

17                           2.   INTEREST ON THAT AMOUNT AT A RATE  
18 DETERMINED BY THE DIVISION SO AS NOT TO EXCEED THE LEGAL RATE OF  
19 INTEREST ON A JUDGMENT IN PLACE AT THE TIME THE CLAIM IS APPROVED.

20                   (2)   ALL MONEY THAT THE DIVISION RECOVERS ON A CLAIM  
21 SHALL BE DEPOSITED IN THE GUARANTY FUND.

22           (B)   IF, WITHIN 30 DAYS AFTER THE DIVISION GIVES NOTICE, A  
23 REGISTRANT ON WHOSE ACCOUNT A CLAIM WAS PAID DOES NOT REIMBURSE  
24 THE GUARANTY FUND IN FULL, THE DIVISION MAY SUE THE REGISTRANT IN A  
25 COURT OF COMPETENT JURISDICTION FOR THE UNREIMBURSED AMOUNT.

26           (C)   THE DIVISION IS ENTITLED TO A JUDGMENT FOR THE  
27 UNREIMBURSED AMOUNT IF THE DIVISION PROVES THAT:

28                   (1)   A CLAIM WAS PAID FROM THE GUARANTY FUND ON ACCOUNT  
29 OF THE REGISTRANT;

30                   (2)   THE REGISTRANT HAS NOT REIMBURSED THE GUARANTY  
31 FUND IN FULL;

1           **(3) THE REGISTRANT WAS GIVEN NOTICE AND AN OPPORTUNITY**  
2 **TO PARTICIPATE IN A HEARING ON THE CLAIM BEFORE THE DIVISION; AND**

3           **(4) (I) THE DIVISION DIRECTED PAYMENT BASED ON A FINAL**  
4 **JUDGMENT OF A COURT OF COMPETENT JURISDICTION OR A FINAL AWARD IN**  
5 **ARBITRATION; OR**

6           **(II) THE DECISION OR ORDER OF THE DIVISION IS FINAL IN**  
7 **ACCORDANCE WITH TITLE 10, SUBTITLE 2 OF THE STATE GOVERNMENT**  
8 **ARTICLE AND THERE IS NO PENDING APPEAL.**

9           **(D) THE DIVISION MAY REFER TO THE CENTRAL COLLECTION UNIT**  
10 **FOR COLLECTION UNDER §§ 13-912 THROUGH 13-919 OF THE TAX - GENERAL**  
11 **ARTICLE A DEBT OWED TO THE DIVISION BY A REGISTRANT ON WHOSE**  
12 **ACCOUNT A CLAIM WAS PAID FROM THE GUARANTY FUND AND WHO IS AT LEAST**  
13 **12 MONTHS BEHIND IN REIMBURSEMENT PAYMENTS TO THE GUARANTY FUND.**

14           **(E) FOR THE PURPOSE OF EXCEPTING TO A DISCHARGE OF A**  
15 **REGISTRANT UNDER FEDERAL BANKRUPTCY LAW, THE DIVISION IS A CREDITOR**  
16 **OF THE REGISTRANT FOR THE AMOUNT PAID FROM THE GUARANTY FUND.**

17           **(F) (1) (I) IF A PERSON LIABLE FOR REIMBURSING THE**  
18 **GUARANTY FUND UNDER THIS SECTION RECEIVES A DEMAND FOR**  
19 **REIMBURSEMENT AND FAILS TO REIMBURSE THE GUARANTY FUND, THE**  
20 **REIMBURSEMENT AMOUNT AND ANY ACCRUED INTEREST OR COSTS ARE A LIEN**  
21 **IN FAVOR OF THE STATE ON ANY REAL PROPERTY OF THE PERSON IF THE LIEN**  
22 **IS RECORDED AND INDEXED AS PROVIDED IN THIS SUBSECTION.**

23           **(II) INTEREST SHALL CONTINUE AT THE RATE OF INTEREST**  
24 **ON A JUDGMENT AS PROVIDED IN § 11-107(A) OF THE COURTS ARTICLE UNTIL**  
25 **THE FULL AMOUNT DUE THE GUARANTY FUND IS PAID.**

26           **(2) THE LIEN IN FAVOR OF THE STATE CREATED BY THIS**  
27 **SUBSECTION MAY NOT ATTACH TO SPECIFIC PROPERTY UNTIL THE STATE**  
28 **CENTRAL COLLECTION UNIT RECORDS WRITTEN NOTICE OF THE LIEN IN THE**  
29 **OFFICE OF THE CLERK OF THE COURT FOR THE COUNTY IN WHICH THE**  
30 **PROPERTY SUBJECT TO THE LIEN OR ANY PART OF THE PROPERTY IS LOCATED.**

31           **(3) THE LIEN IN FAVOR OF THE STATE CREATED BY THIS**  
32 **SUBSECTION DOES NOT HAVE PRIORITY AS TO ANY SPECIFIC PROPERTY OVER**  
33 **ANY PERSON WHO IS A LIENHOLDER OF RECORD AT THE TIME THE NOTICE**  
34 **REQUIRED UNDER PARAGRAPH (2) OF THIS SUBSECTION IS RECORDED.**

1           (4) THE NOTICE REQUIRED UNDER PARAGRAPH (2) OF THIS  
2 SUBSECTION SHALL CONTAIN:

3                   (I) THE NAME AND ADDRESS OF THE PERSON AGAINST  
4 WHOSE PROPERTY THE LIEN EXISTS;

5                   (II) THE AMOUNT OF THE LIEN;

6                   (III) A DESCRIPTION OF OR REFERENCE TO THE PROPERTY  
7 SUBJECT TO THE LIEN; AND

8                   (IV) THE DATE THE GUARANTY FUND PAID THE CLAIM  
9 GIVING RISE TO THE LIEN.

10           (5) ON PRESENTATION OF A RELEASE OF ANY LIEN IN FAVOR OF  
11 THE STATE CREATED BY THIS SUBSECTION, THE CLERK OF THE COURT IN  
12 WHICH THE LIEN IS RECORDED AND INDEXED SHALL RECORD AND INDEX THE  
13 RELEASE AND SHALL NOTE IN THE LIEN DOCKET THE DATE THE RELEASE IS  
14 FILED AND THE FACT THAT THE LIEN IS RELEASED.

15           (6) THE NOTICE REQUIRED UNDER PARAGRAPH (2) OF THIS  
16 SUBSECTION AND ANY RELEASE FILED UNDER PARAGRAPH (5) OF THIS  
17 SUBSECTION SHALL BE INDEXED WITH THE JUDGMENT LIEN RECORDS  
18 MAINTAINED BY THE OFFICE OF THE CLERK OF THE COURT WHERE THE NOTICE  
19 IS RECORDED.

20           (7) THE CLERK MAY COLLECT A REASONABLE FEE FOR  
21 RECORDING AND INDEXING EACH NOTICE OF LIEN OR RELEASE OF ANY LIEN  
22 UNDER THIS SUBSECTION.

23 **4.5-712.**

24           (A) IF THE DIVISION PAYS A CLAIM AGAINST THE GUARANTY FUND  
25 BASED ON AN ACT OR OMISSION OF A REGISTRANT, THE DIVISION MAY SUSPEND  
26 THE HOME BUILDER REGISTRATION UNTIL THE REGISTRANT REIMBURSES THE  
27 FUND IN FULL FOR:

28                   (1) THE AMOUNT PAID FROM THE GUARANTY FUND; AND

29                   (2) INTEREST ON THAT AMOUNT AT A RATE DETERMINED BY THE  
30 DIVISION SO AS NOT TO EXCEED THE LEGAL RATE OF INTEREST ON A  
31 JUDGMENT IN PLACE AT THE TIME A CLAIM IS APPROVED.

1 (B) REIMBURSEMENT OF THE GUARANTY FUND IN FULL BY A  
2 REGISTRANT, BY ITSELF, DOES NOT NULLIFY OR MODIFY THE EFFECT OF A  
3 DISCIPLINARY PROCEEDING AGAINST A REGISTRANT.

4 (C) IF A HOME BUILDER HOLDS A LICENSE OR REGISTRATION IN  
5 MONTGOMERY COUNTY, THE COUNTY MAY SUSPEND THE LICENSE AS  
6 PROVIDED IN THIS SECTION.

7 Subtitle [7.] 8. Short Title.

8 [4.5-701.] 4.5-801.

9 This title may be cited as the Maryland Home Builder Registration Act.

10 SECTION 2. AND BE IT FURTHER ENACTED, That:

11 **Chapter 522 of the Acts of 2000**

12 SECTION 4. AND BE IT FURTHER ENACTED, That on or before November 1,  
13 2001 and annually thereafter, the Consumer Protection Division of the Office of the  
14 Attorney General shall submit an annual report of its activities regarding home  
15 builders, **THE HOME BUILDER REGISTRATION FUND, AND THE HOME BUILDER**  
16 **GUARANTY FUND** and provide copies of the report to the Governor, and, subject to §  
17 2-1246 of the State Government Article, the General Assembly.

18 SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall be  
19 construed to apply only prospectively and may not be applied or interpreted to have  
20 any effect on or application to any new home contracts awarded on or before January  
21 1, 2009.

22 SECTION 4. AND BE IT FURTHER ENACTED, That this Act shall take effect  
23 October 1, 2008.

Approved:

\_\_\_\_\_  
Governor.

\_\_\_\_\_  
President of the Senate.

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Speaker of the House of Delegates.