# Department of Legislative Services 

Maryland General Assembly 2008 Session

FISCAL AND POLICY NOTE
House Bill 756 (Delegate Howard, et al.)
Ways and Means

## State Lottery - Unanticipated Revenues

This bill requires State lottery revenues in excess of the estimate for a fiscal year to be distributed to counties and municipalities instead of being deposited in the State's general fund. The distribution is to be based on the lottery sales in each county, except that sales in municipalities may not be included in the counties' sales for the purpose of determining this distribution. A county or municipality that receives these funds must spend the money equally between public school and public safety expenses.

The bill takes effect July 1, 2008.

## Fiscal Summary

State Effect: Potential significant decrease in general fund revenues beginning in FY 2009. The extent of any decrease depends on the amount of lottery revenues that exceed projections for a fiscal year.

Local Effect: Potential significant increase in local revenues. Corresponding expenditure increase for local school systems and public safety.

Small Business Effect: None.

## Analysis

Current Law: Net revenues from State lotteries are distributed to the general fund after sports lotteries conducted for the benefit of the Stadium Authority are distributed to the Maryland Stadium Facilities Fund.

Background: The lottery, in operation since 1973, is the third largest contributor to the State's general fund, with general fund revenues of $\$ 473.1$ million in fiscal 2007. The general fund proceeds represent the net "profit" after all expenses are paid, including the costs of administering the State Lottery Agency ( $\$ 51.8$ million for fiscal 2007) and the distribution of revenues to the Maryland Stadium Authority ( $\$ 21.0$ million). In March 2008, the Board of Revenue Estimates (BRE) projects $\$ 497.1$ million for fiscal 2008 and $\$ 508.3$ million for 2009.

The State Lottery Commission, consisting of five members appointed by the Governor, has oversight responsibility for the agency. The agency currently administers eight games, with approximately 3,700 licensed sales agents across the State. Agents receive commissions for selling tickets and cashing winning tickets; in fiscal 2007 agent earnings totaled $\$ 112.2$ million, $7.1 \%$ of gross sales. Prizes in fiscal 2007 totaled $\$ 919.2$ million, more than $50 \%$ of total sales.

Exhibit 1 displays the State Lottery Fund's receipts and disbursements for fiscal 2007 to 2009.

## Exhibit 1 <br> State Lottery Fund Overview

Fiscal 2007-2009
(\$ in Millions)

|  | Fiscal 2007 <br> Actual | Fiscal 2008 <br> Appropriation | Fiscal 2009 <br> Allowance |
| :--- | :---: | :---: | :---: |
| Gross Sales | $\$ 1,577.3$ | $\$ 1,708.7$ | $\$ 1,756.2$ |
| Deductions | 112.2 | 122.3 |  |
| Agent Commissions | 51.8 | 57.8 | 126.1 |
| Operating Expenses | 919.2 | $1,010.0$ | 60.0 |
| Prizes | $1,083.2$ | $1,190.1$ | $1,038.8$ |
| Total Deductions | 494.1 | 518.6 | $1,224.9$ |
| Net Lottery Revenue | 21.0 | 21.5 | 531.3 |
| Maryland Stadium Authority | 473.1 | 497.1 | 23.0 |
| General Fund Revenues |  |  | 508.3 |

Note: Figures may not sum due to rounding.
Source: State Lottery Agency; Board of Revenue Estimates

State Fiscal Effect: State lottery revenues in excess of the estimate for a fiscal year must be distributed to local school systems. The actual general fund revenue decrease depends on the amount of lottery revenues that exceed budgetary projections. This amount cannot be reliably estimated because lottery revenue projections and actual revenues vary from year to year. Exhibit 2 provides the budgetary estimates for State lottery revenues, based on the BRE March projections, and actual revenues from fiscal 1996 through 2005. Since fiscal 2000, lottery revenues have exceeded the March estimate by at least $\$ 5$ million annually, but the amount varies considerably each year.

# Exhibit 2 <br> State Lottery Revenues Exceeding Budgetary Estimate (\$ in Millions) 

| Fiscal Year | Estimated <br> Revenue |  | Date of <br> Estimate |  | Actual <br> Revenue |
| :--- | ---: | :--- | :--- | :--- | ---: |

Local Fiscal Effect: State aid to counties and municipalities for public schools and public safety would increase depending on the amount of State lottery revenues that exceed budgetary projections for a fiscal year. This amount varies from year to year and cannot be reliably estimated. Exhibit 3 shows the distribution of lottery sales in each jurisdiction in fiscal 2007 and the amount of revenues that would be provided to each local school system for every $\$ 1$ million in lottery revenues that exceed the budgetary projections for a fiscal year. Sales in municipalities are not included in the exhibit.

## Exhibit 3 <br> Estimated Local Distribution Per \$1 Million in Lottery Revenues

| County | Total Lottery <br> Sales - FY 2007 | Percent of <br> Sales | Estimated <br> Fund Distribution |
| :--- | ---: | ---: | ---: |
| Allegany | $\$ 10,651,701$ | $0.70 \%$ | $\$ 7,000$ |
| Anne Arundel | $165,042,541$ | $10.50 \%$ | 105,000 |
| Baltimore City | $293,026,683$ | $18.60 \%$ | 186,000 |
| Baltimore | $241,454,889$ | $15.40 \%$ | 154,000 |
| Calvert | $22,269,698$ | $1.40 \%$ | 14,000 |
| Caroline | $7,004,769$ | $0.50 \%$ | 5,000 |
| Carroll | $30,297,106$ | $1.90 \%$ | 19,000 |
| Cecil | $15,964,184$ | $1.00 \%$ | 10,000 |
| Charles | $54,912,943$ | $3.50 \%$ | 35,000 |
| Dorchester | $7,898,762$ | $0.50 \%$ | 5,000 |
| Frederick | $32,932,708$ | $2.10 \%$ | 21,000 |
| Garrett | $2,836,047$ | $0.20 \%$ | 2,000 |
| Harford | $53,116,230$ | $3.40 \%$ | 34,000 |
| Howard | $36,702,763$ | $2.30 \%$ | 23,000 |
| Kent | $4,085,382$ | $0.30 \%$ | 3,000 |
| Montgomery | $143,179,132$ | $9.10 \%$ | 91,000 |
| Prince George's | $319,962,689$ | $20.40 \%$ | 204,000 |
| Queen Anne's | $9,354,775$ | $0.60 \%$ | 6,000 |
| St. Mary's | $36,884,503$ | $2.40 \%$ | 24,000 |
| Somerset | $5,781,763$ | $0.40 \%$ | 4,000 |
| Talbot | $7,511,477$ | $0.50 \%$ | 5,000 |
| Washington | $25,061,762$ | $1.60 \%$ | 16,000 |
| Wicomico | $19,832,008$ | $1.30 \%$ | 13,000 |
| Worcester | $26,834,885$ | $1.70 \%$ | 17,000 |
| Total | $\mathbf{\$ 1 , 5 7 2 , 5 9 9 , 4 0 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\$ \mathbf{1 , 0 0 0 , 0 0 0}$ |
|  |  |  |  |

Source: Maryland State Lottery Agency

## Additional Information

Prior Introductions: A nearly identical bill, HB 371 of 2006, was withdrawn from the House Ways and Means Committee. A nearly identical bill, HB 315 of 2004, received an unfavorable report from the House Ways and Means Committee.

Cross File: None.
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