## **Department of Legislative Services**

Maryland General Assembly 2009 Session

#### FISCAL AND POLICY NOTE

Senate Bill 568 (Senator Pugh, et al.)

Education, Health, and Environmental Affairs Health and Government Operations

# Minority Business Enterprise Program - Directory of Minority Business Enterprises

This bill requires the Maryland Department of Transportation (MDOT) to include in its directory of minority business enterprises (MBEs) a list of all MBEs that are ineligible to participate in the State's MBE program because (1) the personal net worth of one or more of the MBE's owners exceeds the statutory cap; or (2) the MBE no longer qualifies as a small business under federal guidelines.

## **Fiscal Summary**

**State Effect:** None. MDOT can handle the bill's requirements with existing budgeted resources.

Local Effect: None.

**Small Business Effect:** None.

### **Analysis**

**Current Law:** The State's MBE program establishes a goal that at least 25% of the total dollar value of each agency's procurement contract be awarded to MBEs, including 7% to African American-owned businesses and 10% to woman-owned businesses. There are no penalties for agencies that fail to reach these targets. Instead, agencies are required to use race-neutral strategies to encourage greater MBE participation in State procurement.

An MBE must be at least at least 51% owned and controlled by one or more individuals who are socially and economically disadvantaged. It must also be managed by one or more of the socially and economically disadvantaged individuals who own it. MBEs include not-for-profit entities organized to promote the interests of physically or mentally disabled individuals.

A socially and economically disadvantaged individual is defined as a citizen or legal U.S. resident who is African American, Native American, Asian, Hispanic, physically or mentally disabled, a woman, or otherwise found by the State's MBE certification agency to be socially and economically disadvantaged. MDOT is designated as the State's MBE certification agency.

A socially disadvantaged individual is someone who has been subject to racial or ethnic prejudice or cultural bias within American society because of their membership in a group and without regard to individual qualities. An economically disadvantaged individual is someone who is socially disadvantaged whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities compared with those who are not socially disadvantaged.

An individual with a personal net worth in excess of \$1.5 million is not considered economically disadvantaged for the purpose of being eligible for MBE certification. Personal net worth includes the individual's share of assets held jointly or as community property with a spouse, but does not include the individual's ownership interest in an MBE or equity in a primary place of residence.

In accordance with State regulations, MDOT decertifies an MBE if the owner's personal net worth exceeds the statutory limit of \$1.5 million or if the firm does not meet the federal definition of a small business, which varies by business sector. If, during the next three years, the firm again becomes qualified for MBE status, it is eligible for recertification. However, if the firm remains decertified for three consecutive years, it graduates from the program and may no longer be certified. An MBE that is decertified by MDOT is still eligible for credit toward an MBE goal for a contract entered into when the MBE was certified, and MBE decertification may not be the sole cause of a contract termination.

**Background:** There are currently 4,380 MBEs certified by the State.

#### **Additional Information**

**Prior Introductions:** None.

Cross File: None.

**Information Source(s):** Board of Public Works, Department of Budget and Management, Department of General Services, Maryland Department of Transportation, University System of Maryland, Department of Legislative Services

Fiscal Note History: First Reader - March 4, 2009

ncs/rhh

Analysis by: Michael C. Rubenstein Direct Inquiries to: (410) 946-5510

(301) 970-5510