By: **Senators Pugh, Jones, and Rosapepe** Introduced and read first time: February 5, 2010 Assigned to: Finance

A BILL ENTITLED

1 AN ACT concerning

Insurance – Premium Finance Companies – Premium Finance Agreement Terms – Disclosure and Publication

4 FOR the purpose of requiring a premium finance company that offers premium $\mathbf{5}$ financing to individuals who are insured under a policy of personal lines 6 automobile insurance written through the Maryland Automobile Insurance 7Fund to disclose to the Maryland Insurance Commissioner certain rates, fees, 8 and other terms and conditions applicable to the premium financing; requiring 9 the Commissioner to establish the manner and form in which the information 10 must be disclosed, require the information to be disclosed in a certain manner, 11 and publish the information on the Maryland Insurance Administration's 12website; prohibiting a premium finance company from entering into a premium 13finance agreement that contains any rates, fees, or other terms and conditions 14 that are inconsistent with those disclosed to the Commissioner; requiring a fund 15producer to take certain actions before binding coverage for a certain applicant 16for personal lines coverage written through the Maryland Automobile Insurance 17Fund; authorizing the fund producer to charge a certain fee; defining certain 18 terms; and generally relating to premium finance companies and premium financing for individuals insured through the Maryland Automobile Insurance 19 20Fund.

- 21 BY repealing and reenacting, without amendments,
- 22 Article Insurance
- 23 Section 20–101(a) and (g)
- 24 Annotated Code of Maryland
- 25 (2006 Replacement Volume and 2009 Supplement)
- 26 BY repealing and reenacting, with amendments,
- 27 Article Insurance
- 28 Section 20–507(f)
- 29 Annotated Code of Maryland

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



1	(2006 Replacement Volume and 2009 Supplement)
$2 \\ 3 \\ 4 \\ 5 \\ 6$	BY adding to Article – Insurance Section 23–311 Annotated Code of Maryland (2006 Replacement Volume and 2009 Supplement)
7 8	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:
9	Article – Insurance
10	20–101.
11	(a) In this title the following words have the meanings indicated.
12	(g) "Fund" means the Maryland Automobile Insurance Fund.
13	20–507.
14	(f) (1) The Fund may not:
$\begin{array}{c} 15\\ 16 \end{array}$	(i) provide directly or indirectly for the financing of premiums; or
17	(ii) accept premiums on an installment basis.
$\begin{array}{c} 18\\19\end{array}$	(2) A premium may be financed only by a premium finance company registered with the Commissioner in accordance with § 23–201 of this article.
$20 \\ 21 \\ 22$	(3) If a prospective insured's initial payment to the Fund, a fund producer, or premium finance company is not honored, a policy or endorsement issued in reliance on that payment is void.
$23 \\ 24 \\ 25 \\ 26$	(4) (I) BEFORE A FUND PRODUCER BINDS COVERAGE FOR AN APPLICANT FOR PERSONAL LINES COVERAGE WHO INTENDS TO FINANCE PREMIUMS THROUGH A PREMIUM FINANCE COMPANY, THE FUND PRODUCER SHALL:
27 28 29 30	1. OBTAIN, FROM THE INFORMATION PUBLISHED ON THE ADMINISTRATION'S WEBSITE IN ACCORDANCE WITH § 23–311(B) OF THIS ARTICLE, THE THREE PREMIUM FINANCING OFFERS WITH THE LOWEST COST AND WITH THE LOWEST DOWN PAYMENT;
$\frac{31}{32}$	2. PROVIDE A WRITTEN DISCLOSURE OF THE INFORMATION TO THE APPLICANT; AND

13.REQUIRE THE APPLICANT TO SIGN A COPY OF THE2DISCLOSURE.

3 (II) A FUND PRODUCER MAY CHARGE A FEE NOT 4 EXCEEDING \$10 FOR PROVIDING THE INFORMATION REQUIRED UNDER 5 SUBPARAGRAPH (I) OF THIS PARAGRAPH.

6 **23–311.**

7 (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE 8 MEANINGS INDICATED.

9 (2) "FUND" MEANS THE MARYLAND AUTOMOBILE INSURANCE 10 FUND.

(3) "FUND INSURED" MEANS AN INDIVIDUAL WHO IS AN INSURED
 UNDER A POLICY OF PERSONAL LINES AUTOMOBILE INSURANCE WRITTEN
 THROUGH THE FUND.

14 **(B) (1)** A PREMIUM FINANCE COMPANY THAT OFFERS PREMIUM 15 FINANCING TO FUND INSUREDS SHALL DISCLOSE TO THE COMMISSIONER THE 16 RATES, FEES, AND OTHER TERMS AND CONDITIONS APPLICABLE TO THE 17 PREMIUM FINANCING, INCLUDING:

18

(I) THE PERCENTAGE OF DOWN PAYMENT REQUIRED;

19 (II) THE FINANCE CHARGE PAYABLE ON THE BALANCE;

20(III) THE NUMBER OF INSTALLMENTS REQUIRED TO PAY OFF21THE BALANCE;

(IV) ANY FEES CHARGED BY THE PREMIUM FINANCE
COMPANY, INCLUDING ANY SERVICE FEE, LATE FEE, OR CANCELLATION FEE;
AND

25 (V) ANY OTHER TERMS AND CONDITIONS THE 26 COMMISSIONER REQUIRES.

27 (2) THE COMMISSIONER SHALL:

28 (I) ESTABLISH THE MANNER AND FORM IN WHICH THE 29 INFORMATION MUST BE DISCLOSED;

1 (II) REQUIRE THE INFORMATION TO BE DISCLOSED IN A 2 MANNER THAT WILL ALLOW A FUND INSURED AND AN INSURANCE PRODUCER 3 TO DETERMINE THE LOWEST COST PREMIUM FINANCING AVAILABLE TO THE 4 FUND INSURED; AND

5 (III) PUBLISH THE INFORMATION ON THE 6 ADMINISTRATION'S WEBSITE.

7 (C) A PREMIUM FINANCE COMPANY MAY NOT ENTER INTO A PREMIUM 8 FINANCE AGREEMENT WITH A FUND INSURED THAT CONTAINS ANY RATES, 9 FEES, OR OTHER TERMS AND CONDITIONS THAT ARE INCONSISTENT WITH 10 THOSE DISCLOSED TO THE COMMISSIONER UNDER SUBSECTION (B) OF THIS 11 SECTION.

SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effectOctober 1, 2010.