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By: Senator Frosh

Introduced and read first time: January 26, 2011

Assigned to: Judicial Proceedings

A BILL ENTITLED

1	AN ACT concerning						
2 3	Real Property – Residential Property Foreclosure Procedures – Secured Party						
4 5 6	FOR the purpose of defining the term "secured party" for purposes of provisions of law governing actions to foreclose certain mortgages and deeds of trust; and generally relating to foreclosure procedures.						
7 8 9 10 11	BY repealing and reenacting, with amendments, Article – Real Property Section 7–105.1 Annotated Code of Maryland (2010 Replacement Volume and 2010 Supplement)						
12 13	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:						
14	Article - Real Property						
15	7–105.1.						
16	(a) (1) In this section the following words have the meanings indicated.						
17	(2) "Final loss mitigation affidavit" means an affidavit that:						
18 19 20	(i) Is made by a person authorized to act on behalf of a secured party of a mortgage or deed of trust on owner—occupied residential property that is the subject of a foreclosure action;						
21 22	(ii) Certifies the completion of the final determination of loss mitigation analysis in connection with the mortgage or deed of trust; and						

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subject of a foreclosure action;

1 2	(iii) If denied, provides an explanation for the denial of a loan modification or other loss mitigation.
3 4 5 6 7	(3) "Foreclosure mediation" means a conference at which the parties in a foreclosure action, their attorneys, additional representatives of the parties, or a combination of those persons appear before an impartial individual to discuss the positions of the parties in an attempt to reach agreement on a loss mitigation program for the mortgagor or grantor.
8 9 10	(4) "Housing counseling services" means assistance provided to mortgagors or grantors by nonprofit and governmental entities that are identified on a list maintained by the Department of Housing and Community Development.
11 12	(5) "Loss mitigation analysis" means an evaluation of the facts and circumstances of a loan secured by owner–occupied residential property to determine:
13 14	(i) Whether a mortgagor or grantor qualifies for a loan modification; and
15 16	(ii) If there will be no loan modification, whether any other loss mitigation program may be made available to the mortgagor or grantor.
17 18	(6) "Loss mitigation program" means an option in connection with a loan secured by owner–occupied residential property that:
19 20 21	(i) Avoids foreclosure through loan modification or other changes to existing loan terms that are intended to allow the mortgagor or grantor to stay in the property;
22 23 24	(ii) Avoids foreclosure through a short sale, deed in lieu of foreclosure, or other alternative that is intended to simplify the mortgagor's or grantor's relinquishment of ownership of the property; or
25 26	(iii) Lessens the harmful impact of foreclosure on the mortgagor or grantor.
27 28	(7) "Owner-occupied residential property" means residential property in which at least one unit is occupied by an individual who:
29	(i) Has an ownership interest in the property; and
30	(ii) Uses the property as the individual's primary residence.
31	(8) "Preliminary loss mitigation affidavit" means an affidavit that:
32 33	(i) Is made by a person authorized to act on behalf of a secured party of a mortgage or deed of trust on owner-occupied residential property that is the

1 2	(ii) Certifies the status of an incomplete loss mitigation analysis in connection with the mortgage or deed of trust; and
$\frac{3}{4}$	(iii) Includes reasons why the loss mitigation analysis is incomplete.
5 6 7	(9) "Residential property" means real property improved by four or fewer single family dwelling units that are designed principally and are intended for human habitation.
8 9 10	(10) (I) "SECURED PARTY" MEANS THE OWNER OF A DEBT INSTRUMENT SECURED BY A MORTGAGE OR DEED OF TRUST ON RESIDENTIAL PROPERTY.
11 12 13	(II) "SECURED PARTY" DOES NOT INCLUDE MORTGAGE ELECTRONIC REGISTRATION SYSTEMS, INC. OR ANY OTHER SIMILAR REGISTRY OR DATABASE THAT TRACKS MORTGAGE LOAN SERVICERS OR OWNERS.
14 15 16	(b) (1) Except as provided in paragraph (2) of this subsection, an action to foreclose a mortgage or deed of trust on residential property may not be filed until the later of:
17 18	(i) 90 days after a default in a condition on which the mortgage or deed of trust provides that a sale may be made; or
19 20	(ii) 45 days after the notice of intent to foreclose required under subsection (c) of this section is sent.
21 22	(2) (i) The secured party may petition the circuit court for leave to immediately commence an action to foreclose the mortgage or deed of trust if:
23 24	1. The loan secured by the mortgage or deed of trust was obtained by fraud or deception;
25 26	2. No payments have ever been made on the loan secured by the mortgage or deed of trust;
27 28	3. The property subject to the mortgage or deed of trust has been destroyed; or
29 30	4. The default occurred after the stay has been lifted in a bankruptcy proceeding.
31 32	(ii) The court may rule on the petition with or without a hearing.

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1 2 3 4		ition one secu	e petition is granted, the action may be filed at any time on which the mortgage or deed of trust provides that a ared party need not send the written notice of intent to etion (c) of this section.
5 6 7 8	(c) (1) Except as provided in subsection (b)(2)(iii) of this section, at least 45 days before the filing of an action to foreclose a mortgage or deed of trust on residential property, the secured party shall send a written notice of intent to foreclose to the mortgagor or grantor and the record owner.		
9	(2) The n	otice o	of intent to foreclose shall be sent:
10 11	(i) bearing a postmark from	-	ertified mail, postage prepaid, return receipt requested, nited States Postal Service; and
12	(ii)	By fin	rst–class mail.
13 14	(3) A cop Commissioner of Financi	. •	the notice of intent to foreclose shall be sent to the ulation.
15	(4) The n	notice c	of intent to foreclose shall:
16 17	(i) Regulation prescribes by		n the form that the Commissioner of Financial ation; and
18	(ii)	Conta	ain:
19		1.	The name and telephone number of:
20		A.	The secured party;
21		В.	The mortgage servicer, if applicable; and
22 23	modify the terms of the n	C. nortga	An agent of the secured party who is authorized to ge loan;
24 25	mortgage lender and mor	2. rtgage	The name and license number of the Maryland originator, if applicable;
26 27	the loan, including all pa	3. st due	The amount required to cure the default and reinstate payments, penalties, and fees;
28 29	grantor seek housing cou	4. nselin	A statement recommending that the mortgagor or g services;
30		5.	The telephone number and the Internet address of

nonprofit and government resources available to assist mortgagors and grantors facing

foreclosure, as identified by the Commissioner of Financial Regulation;

1 2	and time line, as p	rescrib	6. An explanation of the Maryland foreclosure process ped by the Commissioner of Financial Regulation; and
3 4	Financial Regulati	on req	7. Any other information that the Commissioner of uires by regulation.
5	(5)	The r	notice of intent to foreclose shall be accompanied by:
6		(i)	A loss mitigation application:
7 8 9	the loan secured b	y the 1	1. For loss mitigation programs that are applicable to mortgage or deed of trust that is the subject of the foreclosure
10 11 12	mitigation applica Regulation;	ition,	2. If the secured party does not have its own loss in the form prescribed by the Commissioner of Financial
13 14	and a telephone nu	(ii) umber	Instructions for completing the loss mitigation application to call to confirm receipt of the application;
15 16 17 18	2 2		A description of the eligibility requirements for the loss ered by the secured party that may be applicable to the loan e or deed of trust that is the subject of the foreclosure action;
19 20 21 22			An envelope preprinted with the address of the person ng loss mitigation analysis on behalf of the secured party for mortgage or deed of trust that is the subject of the foreclosure
23 24	(d) An or on residential prop		docket or a complaint to foreclose a mortgage or deed of trust hall:
25	(1)	Inclu	de:
26		(i)	If applicable, the license number of:
27			1. The mortgage originator; and
28			2. The mortgage lender; and
29		(ii)	An affidavit stating:
30 31	nature of the defau	ılt; an	1. The date on which the default occurred and the

1 2 3	sent to the mortga the date on which t	_	2. If applicable, that a notice of intent to foreclose was grantor in accordance with subsection (c) of this section and cice was sent; and
4	(2)	Be acc	companied by:
5 6	trust;	(i)	The original or a certified copy of the mortgage or deed of
7 8 9	supported by an af		A statement of the debt remaining due and payable of the plaintiff or the secured party or the agent or attorney party;
10 11	certifying ownersh	(iii) ip of th	A copy of the debt instrument accompanied by an affidavit ne debt instrument;
12 13 14	assignment of the substitute trustee;	(iv) mortga	If applicable, the original or a certified copy of the age for purposes of foreclosure or the deed of appointment of a
15		(v)	If any defendant is an individual, an affidavit that:
16 17	the Servicemember	rs Civi	1. The individual is not a servicemember, as defined in l Relief Act, 50 U.S.C. Appendix § 511; or
18			2. The action is authorized by the Act;
19		(vi)	If applicable, a copy of the notice of intent to foreclose;
20 21	fee in the amount of	(vii) of \$300	In addition to any other filing fees required by law, a filing
22		(viii)	Subject to subsection (e) of this section:
23 24 25	final loss mitigation		1. If the loss mitigation analysis has been completed, a davit in the form prescribed by regulation adopted by the al Regulation; and
26			2. If the loss mitigation analysis has not been completed:
27 28	prescribed by regul	ation	A. A preliminary loss mitigation affidavit in the form adopted by the Commissioner of Financial Regulation;
29 30 31			B. The loss mitigation application and a description of its for loss mitigation programs offered by the secured party in (c)(5) of this section;

- C. Instructions for completing the loss mitigation application, including instructions to return the completed application to the attorney handling the foreclosure; and
- D. An envelope preprinted with the address of the attorney handling the foreclosure;
 - (ix) A notice to the mortgagor or grantor in substantially the following form, as prescribed by regulation by the Commissioner of Financial Regulation:

9 "NOTICE

An action to foreclose the mortgage/deed of trust on the property located at (insert address) has been filed in the Circuit Court for (county).

A foreclosure sale of the property may occur at any time after 45 days from the date that this notice is served on you.

You may stop the sale and reinstate your mortgage loan by paying all amounts due on your loan, plus fees and costs of the foreclosure action, at any time up to one business day before the sale. Please contact (insert name of authorized agent of secured party) at (insert telephone number) to obtain the amount due to cure the default on your mortgage loan and instructions for delivering the payment.

If you own and live in the home that is subject to foreclosure, your lender may be required to conduct an analysis of your loan to see if you qualify for a loan modification or some other loss mitigation. You must apply and provide your lender with specific information as part of this analysis. The results of your lender's analysis of your loan will be provided to you in the form of an affidavit submitted to the court.

If your lender determines that you are not eligible for any loan modification or other relief, you have the right to file a request with the court and have foreclosure mediation. This will be a conference with you, someone representing your lender, and a neutral third party to discuss your loan and possible options. To request foreclosure mediation, you must complete the Request for Foreclosure Mediation form that will accompany the lender's final loss mitigation affidavit and mail it to the court and the lender's foreclosure attorney within 15 days after receipt. If you file a Request for Foreclosure Mediation, your property cannot go to sale until at least 15 days after your mediation has been held.

You are urged to obtain legal advice and the assistance of a housing counselor to discuss possible loss mitigation programs, foreclosure mediation, and other options to stop the foreclosure sale.

If you are interested in selling your home to avoid a foreclosure sale, you may wish to contact a licensed real estate broker or salesperson as soon as possible.

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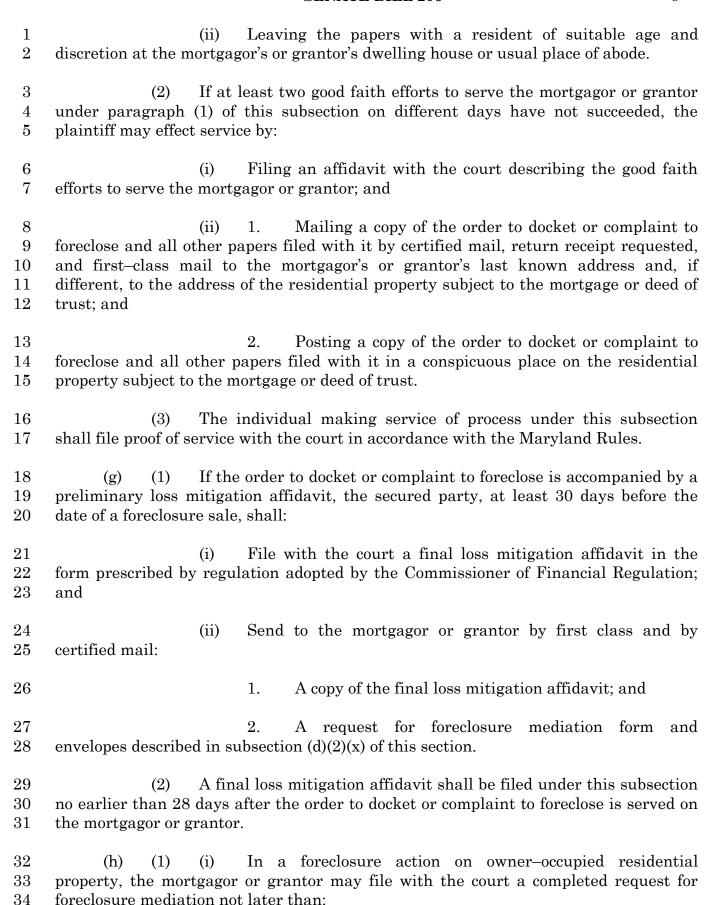
Housing counseling and financial assistance programs are available through the Maryland Department of Housing and Community Development. Please call (insert telephone number) for information on available resources.

Some people may approach you about "saving" your home. You should be careful about any such promises.

The State encourages you to become informed about your options in foreclosure before entering into any agreements with anyone in connection with the foreclosure of your home. There are government agencies and nonprofit organizations that you may contact for helpful information about the foreclosure process. For the name and telephone number of an organization near you, please call the Consumer Protection Division of the Office of the Attorney General of Maryland at (insert telephone number). The State does not guarantee the advice of these organizations.

DO NOT DELAY DEALING WITH THE FORECLOSURE BECAUSE YOUR OPTIONS WILL BECOME MORE LIMITED AS TIME PASSES."; and

- 15 (x) If the order to docket or complaint to foreclose concerns 16 owner-occupied residential property and is accompanied by a final loss mitigation 17 affidavit:
- 18 1. A request for foreclosure mediation in the form 19 prescribed by regulation adopted by the Commissioner of Financial Regulation; and
- 20 2. An envelope preprinted with the address of the clerk 21 of the court; and
- 22 3. An envelope preprinted with the address of the 23 foreclosure attorney.
 - (e) Only for purposes of a final loss mitigation affidavit that is filed with an order to docket or complaint to foreclose, a loss mitigation analysis is not considered complete if the reason for the denial or determination of ineligibility is due to the inability of the secured party to:
 - (1) Establish communication with the mortgagor or grantor; or
- 29 (2) Obtain all documentation and information necessary to conduct the 30 loss mitigation analysis.
- 31 (f) (1) A copy of the order to docket or complaint to foreclose on 32 residential property and all other papers filed with it shall be served by:
- 33 (i) Personal delivery of the papers to the mortgagor or grantor; 34 or



- 10 **SENATE BILL 206** 1 If the final loss mitigation affidavit was delivered 1. 2 along with service of the copy of the order to docket or complaint to foreclose under 3 subsection (f) of this section, 15 days after that service on the mortgagor or grantor; or 4 If the final loss mitigation affidavit was mailed as 5 provided in subsection (g) of this section, 15 days after the mailing of the final loss 6 mitigation affidavit. 7 (ii) A request for foreclosure mediation shall 8 accompanied by a filing fee of \$50. 9 2. The court may reduce or waive the filing fee under subsubparagraph 1 of this subparagraph if the mortgagor or grantor is eligible for a 10 reduction or waiver under the Maryland Legal Services guidelines. 11 12 The mortgagor or grantor shall mail a copy of the request for foreclosure mediation to the secured party's foreclosure attorney. 13 14 The secured party may file a motion to strike the request for foreclosure mediation in accordance with the Maryland Rules.
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- The motion to strike must be accompanied by an affidavit 16 (ii) that sets forth the reasons why foreclosure mediation is not appropriate. 17
- 18 (iii) The secured party shall mail a copy of the motion to strike and the accompanying affidavit to the mortgagor or grantor. 19
- 20 There is a presumption that a mortgagor or grantor is (iv) 21entitled to foreclosure mediation unless good cause is shown why foreclosure 22mediation is not appropriate.
- 23(3)The mortgagor or grantor may file a response to the motion to strike within 15 days. 24
- 25 (ii) The mortgagor or grantor shall mail a copy of the response 26 to the foreclosure attorney.
- 27 If the court grants the motion to strike, the court shall (iii) 28 instruct the Office of Administrative Hearings to cancel any scheduled mediation.
- 29 Within 5 days after receipt of a request for foreclosure mediation, 30 the court shall transmit the request to the Office of Administrative Hearings for 31 scheduling.
- 32 **(2)** (i) Within 60 days after transmittal of the request for 33 foreclosure mediation, the Office of Administrative Hearings shall conduct a 34 foreclosure mediation.

1 2 3	(ii) For good cause, the Office of Administrative Hearings may extend the time for completing the foreclosure mediation for a period not exceeding 30 days.
4 5 6	(3) The Office of Administrative Hearings shall send notice of the scheduled foreclosure mediation to the foreclosure attorney, the secured party, and the mortgagor or grantor.
7	(4) The notice from the Office of Administrative Hearings shall:
8 9 10 11	(i) Include instructions regarding the documents and information, as required by regulations adopted by the Commissioner of Financial Regulation, that must be provided by each party to the other party and to the mediator; and
12 13	(ii) Require the information and documents to be provided no later than 20 days before the scheduled date of the foreclosure mediation.
14	(j) (1) At a foreclosure mediation:
15	(i) The mortgagor or grantor shall be present;
16 17	(ii) The mortgagor or grantor may be accompanied by a housing counselor and may have legal representation;
18 19	(iii) The secured party, or a representative of the secured party, shall be present; and
20 21 22	(iv) Any representative of the secured party must have the authority to settle the matter or be able to readily contact a person with authority to settle the matter.
23 24 25	(2) At the foreclosure mediation, the parties and the mediator shall address loss mitigation programs that may be applicable to the loan secured by the mortgage or deed of trust that is the subject of the foreclosure action.
26 27 28	(3) The Office of Administrative Hearings shall file a report with the court that states the outcome of the request for foreclosure mediation within the earlier of:
29	(i) 5 days after a foreclosure mediation is held; or
30 31 32	(ii) The end of the 60-day mediation period specified in subsection (i)(2) of this section, plus any extension granted by the Office of Administrative Hearings.

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1 Except for a request for postponement, the rules of procedure for **(4)** 2 contested cases of the Office of Administrative Hearings do not govern a foreclosure 3 mediation conducted by the Office. 4 (k) (1) If the parties do not reach an agreement at the foreclosure 5 mediation, or the 60-day mediation period expires without an extension granted by 6 the Office of Administrative Hearings, the foreclosure attorney may schedule the 7 foreclosure sale. 8 (2)Subject to subparagraphs (ii), (iii), and (iv) of this (i) 9 paragraph, the mortgagor or grantor may file a motion to stay the foreclosure sale. 10 (ii) A motion to stay under this paragraph shall be filed within 15 days after: 11 12 1. The date the foreclosure mediation is held; or 13 2.If no foreclosure mediation is held, the date the Office 14 of Administrative Hearings files its report with the court. 15 A motion to stay under this paragraph must allege specific (iii) 16 reasons why loss mitigation should have been granted. 17 Nothing in this subtitle precludes the mortgagor or grantor 18 from pursuing any other remedy or legal defense available to the mortgagor or 19 grantor. 20 A foreclosure sale of residential property may not occur until: (1)If the residential property is not owner-occupied residential 21(1) 22property, at least 45 days after service of process is made under subsection (f) of this 23section; 24(2)If the residential property is owner-occupied residential property 25 and foreclosure mediation is not held, the later of: 26 At least 45 days after service of process that includes a final 27 loss mitigation affidavit made under subsection (f) of this section; or 28 (ii) At least 30 days after a final loss mitigation affidavit is 29 mailed under subsection (g) of this section; and 30 If the residential property is owner-occupied residential property (3)31 and foreclosure mediation is requested, at least 15 days after:

The date the foreclosure mediation is held; or

1 (ii) If no foreclosure mediation is held, the date the Office of 2 Administrative Hearings files its report with the court.

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- (m) Notice of the time, place, and terms of a foreclosure sale shall be published in a newspaper of general circulation in the county where the action is pending at least once a week for 3 successive weeks, the first publication to be not less than 15 days before the sale and the last publication to be not more than 1 week before the sale.
- 8 (n) (1) The mortgagor or grantor of residential property has the right to 9 cure the default by paying all past due payments, penalties, and fees and reinstate the 10 loan at any time up to 1 business day before the foreclosure sale occurs.
- 11 (2) The secured party or an authorized agent of the secured party 12 shall, on request, provide to the mortgagor or grantor or the mortgagor's or grantor's 13 attorney within a reasonable time the amount necessary to cure the default and 14 reinstate the loan and instructions for delivering the payment.
- 15 (o) An action for failure to comply with the provisions of this section shall be 16 brought within 3 years after the date of the order ratifying the sale.
- 17 (p) Revenue collected from the filing fees required under subsections (d)(2)(vii) and (h)(1)(ii) of this section shall be distributed to the Housing Counseling and Foreclosure Mediation Fund established under § 4–507 of the Housing and Community Development Article.
- 21 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 22 July 1, 2011.