SENATE BILL 206

N1 1lr0718 CF HB 691 By: Senator Frosh Introduced and read first time: January 26, 2011 Assigned to: Judicial Proceedings Committee Report: Favorable with amendments Senate action: Adopted Read second time: March 23, 2011 CHAPTER AN ACT concerning 1 2 Real Property - Residential Property Foreclosure Procedures - Secured 3 **Party** FOR the purpose of defining the term "secured party" for purposes of provisions of law 4 governing actions to foreclose certain mortgages and deeds of trust; and 5 6 generally relating to foreclosure procedures. 7 BY repealing and reenacting, with amendments, 8 Article – Real Property 9 Section 7–105.1 10 Annotated Code of Maryland (2010 Replacement Volume and 2010 Supplement) 11 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF 12 MARYLAND, That the Laws of Maryland read as follows: 13 Article - Real Property 14 15 7-105.1.16 In this section the following words have the meanings indicated. (a) (1) "Final loss mitigation affidavit" means an affidavit that: 17 **(2)**

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



(i)

1 2 3	(i) Is made by a person authorized to act on behalf of a secured party of a mortgage or deed of trust on owner—occupied residential property that is the subject of a foreclosure action;
$\frac{4}{5}$	(ii) Certifies the completion of the final determination of loss mitigation analysis in connection with the mortgage or deed of trust; and
6 7	(iii) If denied, provides an explanation for the denial of a loan modification or other loss mitigation.
8 9 10 11 12	(3) "Foreclosure mediation" means a conference at which the parties in a foreclosure action, their attorneys, additional representatives of the parties, or a combination of those persons appear before an impartial individual to discuss the positions of the parties in an attempt to reach agreement on a loss mitigation program for the mortgagor or grantor.
13 14 15	(4) "Housing counseling services" means assistance provided to mortgagors or grantors by nonprofit and governmental entities that are identified on a list maintained by the Department of Housing and Community Development.
16 17	(5) "Loss mitigation analysis" means an evaluation of the facts and circumstances of a loan secured by owner–occupied residential property to determine:
18 19	(i) Whether a mortgagor or grantor qualifies for a loan modification; and
20 21	(ii) If there will be no loan modification, whether any other loss mitigation program may be made available to the mortgagor or grantor.
22 23	(6) "Loss mitigation program" means an option in connection with a loan secured by owner–occupied residential property that:
24 25 26	(i) Avoids foreclosure through loan modification or other changes to existing loan terms that are intended to allow the mortgagor or grantor to stay in the property;
27 28 29	(ii) Avoids foreclosure through a short sale, deed in lieu of foreclosure, or other alternative that is intended to simplify the mortgagor's or grantor's relinquishment of ownership of the property; or
30 31	(iii) Lessens the harmful impact of foreclosure on the mortgagor or grantor.
32 33	(7) "Owner–occupied residential property" means residential property in which at least one unit is occupied by an individual who:

Has an ownership interest in the property; and

1	(ii)	Uses the property as the individual's primary residence.
2	(8) "P	reliminary loss mitigation affidavit" means an affidavit that:
3 4 5	(i) party of a mortgage of subject of a foreclosur	Is made by a person authorized to act on behalf of a secured deed of trust on owner-occupied residential property that is the action;
6 7	(ii) in connection with the	Certifies the status of an incomplete loss mitigation analysis mortgage or deed of trust; and
8 9	incomplete.	i) Includes reasons why the loss mitigation analysis is
10 11 12	* *	esidential property" means real property improved by four or welling units that are designed principally and are intended for
13 14	(10) (1)	"SECURED PARTY" MEANS THE OWNER OF PERSON
15 16	OR DEED OF TRUST	OWNS A DEBT INSTRUMENT SECURED BY A MORTGAGE ON RESIDENTIAL PROPERTY; AND
17 18 19	(II) FORECLOSURE SALI THE DEBT INSTRUM	OF THE RESIDENTIAL PROPERTY OR OF THE PAYOFF OF
20 21 22	(H ELECTRONIC REGIS OR DATABASE THAT) "Secured party" does not include Mortgage tration Systems, Inc. or any other similar registry tracks mortgage loan servicers or owners.
23 24 25	` ' ' ' ' '	scept as provided in paragraph (2) of this subsection, an action to or deed of trust on residential property may not be filed until the
26 27	(i) or deed of trust provide	90 days after a default in a condition on which the mortgage les that a sale may be made; or
28 29	subsection (c) of this s	· ·
30 31	(2) (i) immediately commend	The secured party may petition the circuit court for leave to be an action to foreclose the mortgage or deed of trust if:

1 2	1. The loan secured by the mortgage or deed of trust was obtained by fraud or deception;
3 4	2. No payments have ever been made on the loan secured by the mortgage or deed of trust;
5 6	3. The property subject to the mortgage or deed of trust has been destroyed; or
7 8	4. The default occurred after the stay has been lifted in a bankruptcy proceeding.
9 10	(ii) The court may rule on the petition with or without a hearing.
11 12 13 14	(iii) If the petition is granted, the action may be filed at any time after a default in a condition on which the mortgage or deed of trust provides that a sale may be made and the secured party need not send the written notice of intent to foreclose required under subsection (c) of this section.
15 16 17 18	(c) (1) Except as provided in subsection (b)(2)(iii) of this section, at least 45 days before the filing of an action to foreclose a mortgage or deed of trust on residential property, the secured party shall send a written notice of intent to foreclose to the mortgagor or grantor and the record owner.
19	(2) The notice of intent to foreclose shall be sent:
20 21	(i) By certified mail, postage prepaid, return receipt requested, bearing a postmark from the United States Postal Service; and
22	(ii) By first–class mail.
23 24	(3) A copy of the notice of intent to foreclose shall be sent to the Commissioner of Financial Regulation.
25	(4) The notice of intent to foreclose shall:
26 27	(i) Be in the form that the Commissioner of Financial Regulation prescribes by regulation; and
28	(ii) Contain:
29	1. The name and telephone number of:
30	A. The secured party;
31	B. The mortgage servicer, if applicable; and

$\frac{1}{2}$	C. An agent of the secured party who is authorized to modify the terms of the mortgage loan;
3 4	2. The name and license number of the Maryland mortgage lender and mortgage originator, if applicable;
5 6	3. The amount required to cure the default and reinstate the loan, including all past due payments, penalties, and fees;
7 8	4. A statement recommending that the mortgagor or grantor seek housing counseling services;
9 10 11	5. The telephone number and the Internet address of nonprofit and government resources available to assist mortgagors and grantors facing foreclosure, as identified by the Commissioner of Financial Regulation;
12 13	6. An explanation of the Maryland foreclosure process and time line, as prescribed by the Commissioner of Financial Regulation; and
14 15	7. Any other information that the Commissioner of Financial Regulation requires by regulation.
16	(5) The notice of intent to foreclose shall be accompanied by:
L 7	(i) A loss mitigation application:
18 19 20	1. For loss mitigation programs that are applicable to the loan secured by the mortgage or deed of trust that is the subject of the foreclosure action; or
21 22 23	2. If the secured party does not have its own loss mitigation application, in the form prescribed by the Commissioner of Financial Regulation;
24 25	(ii) Instructions for completing the loss mitigation application and a telephone number to call to confirm receipt of the application;
26 27 28 29	(iii) A description of the eligibility requirements for the loss mitigation programs offered by the secured party that may be applicable to the loan secured by the mortgage or deed of trust that is the subject of the foreclosure action; and
30 31 32	(iv) An envelope preprinted with the address of the person responsible for conducting loss mitigation analysis on behalf of the secured party for the loan secured by the mortgage or deed of trust that is the subject of the foreclosure

action.

$\frac{1}{2}$	(d) An or on residential prop		docket or a complaint to foreclose a mortgage or deed of trust nall:
3	(1)	Includ	de:
4		(i)	If applicable, the license number of:
5			1. The mortgage originator; and
6			2. The mortgage lender; and
7		(ii)	An affidavit stating:
8 9	nature of the defau	ılt; and	1. The date on which the default occurred and the
10 11 12	sent to the mortga	_	2. If applicable, that a notice of intent to foreclose was grantor in accordance with subsection (c) of this section and tice was sent; and
13	(2)	Be acc	companied by:
14 15	trust;	(i)	The original or a certified copy of the mortgage or deed of
16 17 18	supported by an at		A statement of the debt remaining due and payable of the plaintiff or the secured party or the agent or attorney party;
19 20	certifying ownersh	(iii) ip of th	A copy of the debt instrument accompanied by an affidavit ne debt instrument;
21 22 23	assignment of the substitute trustee;	(iv) mortga	If applicable, the original or a certified copy of the age for purposes of foreclosure or the deed of appointment of a
24		(v)	If any defendant is an individual, an affidavit that:
25 26	the Servicemember	rs Civil	1. The individual is not a servicemember, as defined in Relief Act, 50 U.S.C. Appendix § 511; or
27			2. The action is authorized by the Act;
28		(vi)	If applicable, a copy of the notice of intent to foreclose;

$\frac{1}{2}$	(vii) In addition to any other filing fees required by law, a filing fee in the amount of \$300;	
3	(viii) Subject to subsection (e) of this section:	
4 5 6	1. If the loss mitigation analysis has been completed, a final loss mitigation affidavit in the form prescribed by regulation adopted by the Commissioner of Financial Regulation; and	
7	2. If the loss mitigation analysis has not been completed:	
8 9	A. A preliminary loss mitigation affidavit in the form prescribed by regulation adopted by the Commissioner of Financial Regulation;	
10 11 12	B. The loss mitigation application and a description of the eligibility requirements for loss mitigation programs offered by the secured party as described in subsection (c)(5) of this section;	
13 14 15	C. Instructions for completing the loss mitigation application, including instructions to return the completed application to the attorney handling the foreclosure; and	
16 17	D. An envelope preprinted with the address of the attorney handling the foreclosure;	
18 19 20	(ix) A notice to the mortgagor or grantor in substantially the following form, as prescribed by regulation by the Commissioner of Financial Regulation:	
21	"NOTICE	
22 23	An action to foreclose the mortgage/deed of trust on the property located a (insert address) has been filed in the Circuit Court for (county).	
$\begin{array}{c} 24 \\ 25 \end{array}$	A foreclosure sale of the property may occur at any time after 45 days from the date that this notice is served on you.	
26 27 28 29 30	You may stop the sale and reinstate your mortgage loan by paying all amounts due on your loan, plus fees and costs of the foreclosure action, at any time up to one business day before the sale. Please contact (insert name of authorized agent of secured party) at (insert telephone number) to obtain the amount due to cure the default on your mortgage loan and instructions for delivering the payment.	
31 32	If you own and live in the home that is subject to foreclosure, your lender may be required to conduct an analysis of your loan to see if you qualify for a loan	

modification or some other loss mitigation. You must apply and provide your lender

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with specific information as part of this analysis. The results of your lender's analysis of your loan will be provided to you in the form of an affidavit submitted to the court.

If your lender determines that you are not eligible for any loan modification or other relief, you have the right to file a request with the court and have foreclosure mediation. This will be a conference with you, someone representing your lender, and a neutral third party to discuss your loan and possible options. To request foreclosure mediation, you must complete the Request for Foreclosure Mediation form that will accompany the lender's final loss mitigation affidavit and mail it to the court and the lender's foreclosure attorney within 15 days after receipt. If you file a Request for Foreclosure Mediation, your property cannot go to sale until at least 15 days after your mediation has been held.

You are urged to obtain legal advice and the assistance of a housing counselor to discuss possible loss mitigation programs, foreclosure mediation, and other options to stop the foreclosure sale.

If you are interested in selling your home to avoid a foreclosure sale, you may wish to contact a licensed real estate broker or salesperson as soon as possible.

Housing counseling and financial assistance programs are available through the Maryland Department of Housing and Community Development. Please call (insert telephone number) for information on available resources.

Some people may approach you about "saving" your home. You should be careful about any such promises.

The State encourages you to become informed about your options in foreclosure before entering into any agreements with anyone in connection with the foreclosure of your home. There are government agencies and nonprofit organizations that you may contact for helpful information about the foreclosure process. For the name and telephone number of an organization near you, please call the Consumer Protection Division of the Office of the Attorney General of Maryland at (insert telephone number). The State does not guarantee the advice of these organizations.

DO NOT DELAY DEALING WITH THE FORECLOSURE BECAUSE YOUR OPTIONS WILL BECOME MORE LIMITED AS TIME PASSES."; and

- 31 (x) If the order to docket or complaint to foreclose concerns 32 owner-occupied residential property and is accompanied by a final loss mitigation 33 affidavit:
- 1. A request for foreclosure mediation in the form prescribed by regulation adopted by the Commissioner of Financial Regulation; and
- 36 2. An envelope preprinted with the address of the clerk 37 of the court; and

1 2	3. An envelope preprinted with the address of the foreclosure attorney.
3 4 5 6	(e) Only for purposes of a final loss mitigation affidavit that is filed with an order to docket or complaint to foreclose, a loss mitigation analysis is not considered complete if the reason for the denial or determination of ineligibility is due to the inability of the secured party to:
7	(1) Establish communication with the mortgagor or grantor; or
8 9	(2) Obtain all documentation and information necessary to conduct the loss mitigation analysis.
10 11	(f) (1) A copy of the order to docket or complaint to foreclose on residential property and all other papers filed with it shall be served by:
12 13	(i) Personal delivery of the papers to the mortgagor or grantor; or
14 15	(ii) Leaving the papers with a resident of suitable age and discretion at the mortgagor's or grantor's dwelling house or usual place of abode.
16 17 18	(2) If at least two good faith efforts to serve the mortgagor or grantor under paragraph (1) of this subsection on different days have not succeeded, the plaintiff may effect service by:
19 20	(i) Filing an affidavit with the court describing the good faith efforts to serve the mortgagor or grantor; and
21 22 23 24 25	(ii) 1. Mailing a copy of the order to docket or complaint to foreclose and all other papers filed with it by certified mail, return receipt requested, and first—class mail to the mortgagor's or grantor's last known address and, if different, to the address of the residential property subject to the mortgage or deed of trust; and
26 27 28	2. Posting a copy of the order to docket or complaint to foreclose and all other papers filed with it in a conspicuous place on the residential property subject to the mortgage or deed of trust.
29 30	(3) The individual making service of process under this subsection shall file proof of service with the court in accordance with the Maryland Rules.

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(g)

date of a foreclosure sale, shall:

If the order to docket or complaint to foreclose is accompanied by a

preliminary loss mitigation affidavit, the secured party, at least 30 days before the

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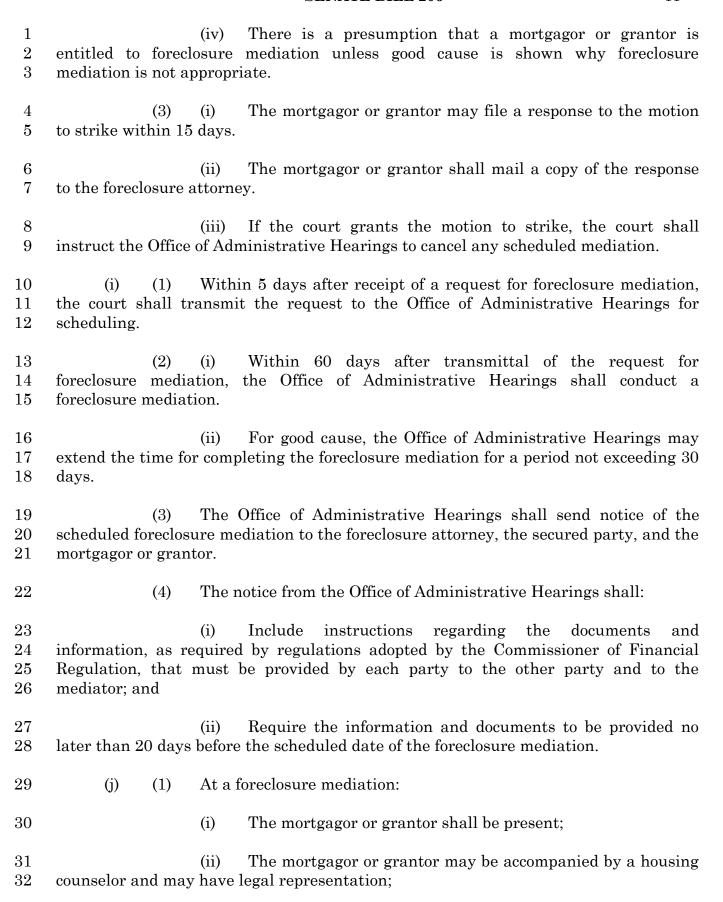
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1 2 3	(i) File with the court a final loss mitigation affidavit in the form prescribed by regulation adopted by the Commissioner of Financial Regulation; and
4 5	(ii) Send to the mortgagor or grantor by first class and by certified mail:
6	1. A copy of the final loss mitigation affidavit; and
7 8	2. A request for foreclosure mediation form and envelopes described in subsection $(d)(2)(x)$ of this section.
9 10 11	(2) A final loss mitigation affidavit shall be filed under this subsection no earlier than 28 days after the order to docket or complaint to foreclose is served on the mortgagor or grantor.
12 13 14	(h) (1) (i) In a foreclosure action on owner-occupied residential property, the mortgagor or grantor may file with the court a completed request for foreclosure mediation not later than:
15 16 17	1. If the final loss mitigation affidavit was delivered along with service of the copy of the order to docket or complaint to foreclose under subsection (f) of this section, 15 days after that service on the mortgagor or grantor; or
18 19 20	2. If the final loss mitigation affidavit was mailed as provided in subsection (g) of this section, 15 days after the mailing of the final loss mitigation affidavit.
21 22	(ii) 1. A request for foreclosure mediation shall be accompanied by a filing fee of \$50.
23 24 25	2. The court may reduce or waive the filing fee under subsubparagraph 1 of this subparagraph if the mortgagor or grantor is eligible for a reduction or waiver under the Maryland Legal Services guidelines.
26 27	(iii) The mortgagor or grantor shall mail a copy of the request for foreclosure mediation to the secured party's foreclosure attorney.
28	(2) (i) The secured party may file a motion to strike the request for

30 (ii) The motion to strike must be accompanied by an affidavit that sets forth the reasons why foreclosure mediation is not appropriate.

foreclosure mediation in accordance with the Maryland Rules.

(iii) The secured party shall mail a copy of the motion to strike and the accompanying affidavit to the mortgagor or grantor.



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1 2	(iii) The secured party, or a representative of the secured party, shall be present; and
3 4 5	(iv) Any representative of the secured party must have the authority to settle the matter or be able to readily contact a person with authority to settle the matter.
6 7 8	(2) At the foreclosure mediation, the parties and the mediator shall address loss mitigation programs that may be applicable to the loan secured by the mortgage or deed of trust that is the subject of the foreclosure action.
9 10 11	(3) The Office of Administrative Hearings shall file a report with the court that states the outcome of the request for foreclosure mediation within the earlier of:
12	(i) 5 days after a foreclosure mediation is held; or
13 14 15	(ii) The end of the 60-day mediation period specified in subsection (i)(2) of this section, plus any extension granted by the Office of Administrative Hearings.
16 17 18	(4) Except for a request for postponement, the rules of procedure for contested cases of the Office of Administrative Hearings do not govern a foreclosure mediation conducted by the Office.
19 20 21 22	(k) (1) If the parties do not reach an agreement at the foreclosure mediation, or the 60-day mediation period expires without an extension granted by the Office of Administrative Hearings, the foreclosure attorney may schedule the foreclosure sale.
23 24	(2) (i) Subject to subparagraphs (ii), (iii), and (iv) of this paragraph, the mortgagor or grantor may file a motion to stay the foreclosure sale.
25 26	(ii) A motion to stay under this paragraph shall be filed within 15 days after:
27	1. The date the foreclosure mediation is held; or
28 29	2. If no foreclosure mediation is held, the date the Office of Administrative Hearings files its report with the court.

32 (3) Nothing in this subtitle precludes the mortgagor or grantor from 33 pursuing any other remedy or legal defense available to the mortgagor or grantor.

A motion to stay under this paragraph must allege specific

(iii)

reasons why loss mitigation should have been granted.

1 **(1)** A foreclosure sale of residential property may not occur until: 2 If the residential property is not owner-occupied residential 3 property, at least 45 days after service of process is made under subsection (f) of this 4 section: $\mathbf{5}$ (2) If the residential property is owner-occupied residential property 6 and foreclosure mediation is not held, the later of: 7 At least 45 days after service of process that includes a final loss mitigation affidavit made under subsection (f) of this section; or 8 9 At least 30 days after a final loss mitigation affidavit is (ii) mailed under subsection (g) of this section; and 10 11 If the residential property is owner-occupied residential property 12 and foreclosure mediation is requested, at least 15 days after: 13 (i) The date the foreclosure mediation is held; or 14 If no foreclosure mediation is held, the date the Office of (ii) 15 Administrative Hearings files its report with the court. 16 Notice of the time, place, and terms of a foreclosure sale shall be 17 published in a newspaper of general circulation in the county where the action is 18 pending at least once a week for 3 successive weeks, the first publication to be not less 19 than 15 days before the sale and the last publication to be not more than 1 week before 20 the sale. 21(n) (1) The mortgagor or grantor of residential property has the right to 22cure the default by paying all past due payments, penalties, and fees and reinstate the 23 loan at any time up to 1 business day before the foreclosure sale occurs. 24(2)The secured party or an authorized agent of the secured party 25 shall, on request, provide to the mortgagor or grantor or the mortgagor's or grantor's 26attorney within a reasonable time the amount necessary to cure the default and 27 reinstate the loan and instructions for delivering the payment. 28 An action for failure to comply with the provisions of this section shall be 29 brought within 3 years after the date of the order ratifying the sale. 30 Revenue collected from the filing fees required under subsections 31 (d)(2)(vii) and (h)(1)(ii) of this section shall be distributed to the Housing Counseling 32and Foreclosure Mediation Fund established under § 4-507 of the Housing and

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Community Development Article.

SECTION 2. AND BE IT FU July 1, 2011.	URTHER ENACTED, That this Act shall take effe
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Approved:	
	Governor.
	President of the Senate.
	Speaker of the House of Delegates.