

# State of Maryland

## 2011 Bond Bill Fact Sheet

1. Senate LR #      Bill #		House LR #      Bill #		2. Name of Project	
lr2979	sb0900	lr2980	hb1267	Maryland Food Bank	
3. Senate Bill Sponsors				House Bill Sponsors	
Kasemeyer				DeBoy	
4. Jurisdiction (County or Baltimore City)				5. Requested Amount	
Statewide				\$500,000	
6. Purpose of Bill					
<p>Authorizing the creation of a State Debt not to exceed \$500,000, the proceeds to be used as a grant to the Board of Directors of the Maryland Food Bank, Inc. for the acquisition, construction, and repair of Maryland Food Bank facilities.</p>					
7. Matching Fund					
Requirements:  Equal			Type: The matching fund may consist of real property, in kind contributions, or funds expended prior to the effective date of this Act.		
8. Special Provisions					
<input type="checkbox"/> Historical Easement			<input checked="" type="checkbox"/> Non-Sectarian		
9. Contact Name and Title			Contact Phone		Email Address
Nancy Smith			410-737-8282 x 226		smith@mdfoodbank.org
10. Description and Purpose of Grantee Organization (Limit Length to Visible area)					
<p>Maryland Food Bank is a not-for-profit organization that has been serving the hungry citizens in the State of Maryland since its founding in 1979. The Maryland Food Bank was founded in 1979 as the first food bank on the East Coast and only the third in the nation. In its first year, the Maryland Food Bank distributed 400,000 pounds of food to 38 assistance sites in Baltimore City. Since then, the Maryland Food Bank has greatly expanded service, building a branch on the Eastern Shore, redistribution sites in Western and Southern Maryland and a strong network of 600 soup kitchens, pantries, shelters and other community-based organizations to serve those in need across the state. In Fiscal Year 2010, the Maryland Food Bank distributed more than 18.6 million pounds of food. We are trending at distributing 20.6 million pounds of food this year.</p>					

**11. Description and Purpose of Project** (Limit Length to Visible area)

Maryland Food Bank seeks a bond bill for \$500,000 as part of a project total of \$2.5 million. We cannot initiate any programs or hope to end hunger in Maryland without building capacity. To further expand distribution and outreach programs, we must have the ability to handle more food, hire additional staff, and develop deeper partnerships with volunteers and donors. These steps are impossible as our facilities currently exists. Office space is severely limited with most of the Maryland Food Bank's 80 full-time employees working in cramped cubicles. Parking, meeting and storage spaces are insufficient, both for staff and the growing number of visitors and volunteers to the Maryland Food Bank. In short, there is no room to grow. To address these needs, the Maryland Food Bank must undertake this capital project. The completion of these capital project will allow the Maryland Food Bank to bridge the hunger gap in Maryland, fulfilling the most basic needs of hundreds of thousands of families. The gap grew significantly over the past three years and the Maryland Food Bank rose to the challenge, increasing distribution by 7.3 million pounds. We must continue be the safety net for communities and people in need we serve, especially during this economic downturn.

*Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**12. Estimated Capital Costs**

<b>Acquisition</b>	
<b>Design</b>	
<b>Construction</b>	\$1,728,000
<b>Equipment</b>	\$773,400
<b>Total</b>	\$2,501,400

**13. Proposed Funding Sources – (List all funding sources and amounts.)**

Source	Amount
Board of Directors (cash reserves)	\$659,400
HUD Appropriations 2010	\$242,000
Private Bank Financing	\$1,100,000
State of Maryland Bond Bill	\$500,000
<b>Total</b>	\$2,501,400

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)			
Begin Design	Complete Design	Begin Construction	Complete Construction
		May, 2011	January, 2012
15. Total Private Funds and Pledges Raised		16. Current Number of People Served Annually at Project Site	17. Number of People to be Served Annually After the Project is Complete
2,335,200		261,000 (unduplicated) people	275,000 +
18. Other State Capital Grants to Recipients in Past 15 Years			
Legislative Session	Amount	Purpose	
2010	\$125,000	Capital Projects	
2009	\$250,000	Roof Project	
2008	\$250,000	Freezer Upgrade Salisbury	
2007	\$400,000	Community Kitchen	
19. Legal Name and Address of Grantee		Project Address (If Different)	
Maryland Food Bank, Inc. 2200 Halethorpe Farms Road Baltimore, Maryland 21227			
20. Legislative District in Which Project is Located	12A - Southwestern Baltimore County		
21. Legal Status of Grantee (Please Check one)			
Local Govt.	For Profit	Non Profit	Federal
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
22. Grantee Legal Representative		23. If Match Includes Real Property:	
<b>Name:</b>	Phil Andrews Kramon & Graham	<b>Has An Appraisal Been Done?</b>	Yes/No
<b>Phone:</b>	410 752-6030		
<b>Address:</b>		<b>If Yes, List Appraisal Dates and Value</b>	
2200 Halethorpe Farms Road Baltimore, MD 21227		November 2, 2010	\$4.6 million dollars

<b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>			
<b>Current # of Employees</b>	<b>Projected # of Employees</b>	<b>Current Operating Budget</b>	<b>Projected Operating Budget</b>
79	85	\$35,399,006	\$37,168,956
<b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>			
<b>A. Will the grantee own or lease (pick one) the property to be improved?</b>			Own
<b>B. If owned, does the grantee plan to sell within 15 years?</b>			No
<b>C. Does the grantee intend to lease any portion of the property to others?</b>			No
<b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>			
<b>Lessee</b>	<b>Terms of Lease</b>	<b>Cost Covered by Lease</b>	<b>Square Footage Leased</b>
<b>E. If property is leased by grantee – Provide the following:</b>			
<b>Name of Leaser</b>	<b>Length of Lease</b>	<b>Options to Renew</b>	
<b>26. Building Square Footage:</b>			
<b>Current Space GSF</b>			
<b>Space to Be Renovated GSF</b>			
<b>New GSF</b>			
<b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b>			

**28. Comments: (Limit Length to Visible area)**

Today, the Maryland Food Bank is the recognized heart of the food assistance structure in Maryland. We provide food to a network of 600 soup kitchens, food pantries, shelters and other community-based organizations across the state. We receive donations from a broad range of donors, including manufacturers, growers, retailers, wholesalers and individuals. We operate two facilities - a 93,000-square-foot warehouse in Baltimore County and a 13,200 square-foot warehouse in Wicomico County, which serves Maryland's Eastern Shore. At any one time our warehouses hold more than two million pounds of food.

In Fiscal Year 2010, the Maryland Food Bank distributed more than 18.6 million pounds of food. Since Fiscal Year 2007, distribution has increased by 65 percent. We are trending this fiscal year at 20.6 million pounds of food to be distributed.

The Maryland Food Bank is well-equipped to manage this project. We have implemented multiple infrastructure projects in the past year alone, ranging from the re-roofing of our central office to the addition of FoodWorks, which includes a commercial-grade kitchen and offices for Operations and Programs staff. While the timing is not perfect for capital project fundraising, the Maryland Food Bank is in an excellent position financially to begin this project. We have steadily increased cash reserves over the past three years and recently paid off the original mortgage on the building. Our operating budget has grown significantly over the past two years, but by operating federally reimbursable programs we are minimizing the strain on our development department. Development staff are able to focus primarily on securing general operating and capital support that keeps our warehouses functioning from private support allowing us to receive and distribute more food.

These gifts are indicative of the strong reputation the Maryland Food Bank has built in the community. We are regarded as an extremely accountable organization - with good reason. We operate under a strategic five-year plan, which lists four key goals: narrow the hunger gap; build a strong network; build a sustainable organization; and create a movement to end hunger. This plan guides all of our actions and its objectives are updated and evaluated annually. We were recently awarded four-out-of-four stars by Charity Navigator for ethical and accountable practices. We have received numerous commendations at the state, local and federal levels for our work and the status of our organization is also evident in our board of directors, which has attracted executives from major corporations like Perdue Farms, M & T Bank and Constellation New Energy, as well as several public officials from the state and local levels. Over the course of our history, we have built strong relationships with individuals, corporations, governments and foundations alike.