

State of Maryland

2012 Bond Bill Fact Sheet

1. Senate LR # Bill #		House LR # Bill #		2. Name of Project	
lr0459	sb0092	lr0458	hb0153	Meals on Wheels Green Building	
3. Senate Bill Sponsors				House Bill Sponsors	
Ferguson				Hammen	
4. Jurisdiction (County or Baltimore City)			5. Requested Amount		
Baltimore City			\$150,000		
6. Purpose of Bill					
<p>Authorizing the creation of a State Debt not to exceed \$150,000, the proceeds to be used as a grant to the Board of Directors of Meals on Wheels of Central Maryland, Inc. for the design, construction, repair, renovation, reconstruction, and capital equipping, including replacement of the roof and HVAC system, of the Meals on Wheels Building.</p>					
7. Matching Fund					
Requirements:		Type:			
Equal		The matching fund may consist of funds expended prior to the effective date of this Act.			
8. Special Provisions					
<input type="checkbox"/> Historical Easement			<input checked="" type="checkbox"/> Non-Sectarian		
9. Contact Name and Title		Contact Phone		Email Address	
Toni Gianforti		443-573-0914		gianfort@mowcm.org	
10. Description and Purpose of Grantee Organization (Limit Length to Visible area)					
<p>Our charitable mission is to enable people to live independently at home through the provision of nutritious meals, personal contact and related services. Each weekday (and on holidays that fall during the week), 3,000 hot and cold meals are prepared in our Central Kitchen and delivered by volunteers to approximately 1,500 clients in Baltimore City, and Anne Arundel, Carroll, Harford, and Howard counties, in addition to limited areas of Frederick and Montgomery counties. In FY2011, over 2,000 volunteers delivered 788,631 meals to 3,312 homebound, frail, and elderly clients. Another 4,538 shelf-stable emergency meal kits were provided in FY2011 for our low-income clients' use when normal meal delivery is disrupted. Additionally, when we were contacted in early 6/2011 by both Montgomery and Prince George's Departments of Aging, we agreed to prepare and transport, unitized meals for their homebound populations. Their previous contractor filed for bankruptcy and the counties needed to identify another entity to assure service was not disrupted to this vulnerable population. From June-October 7, 2011, we had prepared and transported 116,973 additional unitized meals under this arrangement.</p>					

11. Description and Purpose of Project (Limit Length to Visible area)

Based on projected growth in our target population over the next 10-20 years, the primary goal of our strategic plan is to double the number of clients we serve daily by 2020, i.e., "3,000 by 2020." The entire Green Building Project is intended to reduce energy consumption and, thus, operating and capital expenses to a significant degree. These financial resources will be directed toward increased meal production and delivery to clients. The most critical and costly elements of our project which comprise our Bond Bill request are (1) replacement of a 20-year+ roof (2-Ply APP modified roof system with white granular cap sheet, three inches of ISO insulation to be installed with R value of 18), and (2) replacement of two roof-top RTUs for maximum energy efficiency, including economizers and CO-2 demand controls. There are other elements included in our Green Building Project; however, they are not included in our Bond Bill request. Our building is 15,000 sq. ft. Seventy people are employed currently at this location, and another 47 at our county program offices and distribution/packing sites located throughout the Baltimore metropolitan region. We have already raised/committed 100% (\$150,000) of our match requirement.

Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

Acquisition	
Design	\$36,000
Construction	\$238,000
Equipment	\$238,352
Total	\$512,352

13. Proposed Funding Sources – (List all funding sources and amounts.)

Source	Amount
State Grant	\$150,000
McCormick & Company, Inc.	\$1,000
T. Rowe Price Foundation, Inc.	\$15,000
David and Barbara B. Hirschhorn Foundation	\$28,000
Morton and Sophie Macht Foundation	\$3,000
Clayton Baker Trust	\$25,000
AEGON / Transamerica Foundation	\$10,000
Meals on Wheels Endowment Fund	\$280,352
Total	\$512,352

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)			
Begin Design	Complete Design	Begin Construction	Complete Construction
January, 2011	March, 2011	October, 2011	January, 2012
15. Total Private Funds and Pledges Raised		16. Current Number of People Served Annually at Project Site	17. Number of People to be Served Annually After the Project is Complete
\$362,352		3,312	5,850 (unduplicated client count to be served annually by 2020)
18. Other State Capital Grants to Recipients in Past 15 Years			
Legislative Session	Amount	Purpose	
19. Legal Name and Address of Grantee		Project Address (If Different)	
Meals on Wheels of Central Maryland, Inc.		515 South Haven Street Baltimore, Maryland 21224	
20. Legislative District in Which Project is Located	46 - Eastern Baltimore City		
21. Legal Status of Grantee (Please Check one)			
Local Govt.	For Profit	Non Profit	Federal
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
22. Grantee Legal Representative		23. If Match Includes Real Property:	
Name:	Jonathan Wachs, Esq.	Has An Appraisal Been Done?	Yes/No
Phone:	443-738-1502		
Address:		If Yes, List Appraisal Dates and Value	
Offit Kurman 8171 Maple Lawn Blvd. Suite 200 Maple Lawn, MD 20759			

24. Impact of Project on Staffing and Operating Cost at Project Site			
Current # of Employees	Projected # of Employees	Current Operating Budget	Projected Operating Budget
117	120	\$7,355,879	\$7,853,560
25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)			
A. Will the grantee own or lease (pick one) the property to be improved?			Own
B. If owned, does the grantee plan to sell within 15 years?			No
C. Does the grantee intend to lease any portion of the property to others?			No
D. If property is owned by grantee and any space is to be leased, provide the following:			
Lessee	Terms of Lease	Cost Covered by Lease	Square Footage Leased
E. If property is leased by grantee – Provide the following:			
Name of Leaser	Length of Lease	Options to Renew	
26. Building Square Footage:			
Current Space GSF	15000		
Space to Be Renovated GSF	15000		
New GSF	0		
27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion			1984

28. Comments: (Limit Length to Visible area)

Our response to Item 10. stated that we had prepared and delivered 116,973 additional unitized meals to Montgomery and Prince George's Counties for their homebound populations. In fact, we will have prepared and delivered a significantly larger number of meals by the time Capital Budget Subcommittees meet in session. We are preparing and delivering about 1,000+ additional meals per day under this program.