

# State of Maryland

## 2012 Bond Bill Fact Sheet

| 1. Senate<br>LR #      Bill #  |        | House<br>LR #      Bill #  |                     | 2. Name of Project             |
|--|--------|--|---------------------|--------------------------------|
| lr0459   | sb0092 | lr0458   | hb0153              | Meals on Wheels Green Building |
| 3. Senate Bill Sponsors  |        |  | House Bill Sponsors |                                |
| Ferguson   |        |  | Hammen              |                                |
| 4. Jurisdiction (County or Baltimore City)   |        |  | 5. Requested Amount |                                |
| Baltimore City   |        |  | \$150,000           |                                |
| 6. Purpose of Bill   |        |  |                     |                                |
| <p>Authorizing the creation of a State Debt not to exceed \$150,000, the proceeds to be used as a grant to the Board of Directors of Meals on Wheels of Central Maryland, Inc. for the design, construction, repair, renovation, reconstruction, and capital equipping, including replacement of the roof and HVAC system, of the Meals on Wheels Building.</p>  |        |  |                     |                                |
| 7. Matching Fund   |        |  |                     |                                |
| Requirements:  |        | Type:  |                     |                                |
| Equal  |        | The matching fund may consist of funds expended prior to the effective date of this Act. |                     |                                |
| 8. Special Provisions  |        |  |                     |                                |
| <input type="checkbox"/> Historical Easement   |        | <input checked="" type="checkbox"/> Non-Sectarian  |                     |                                |
| 9. Contact Name and Title  |        | Contact Phone  | Email Address       |                                |
| Toni Gianforti   |        | 443-573-0914   | gianfort@mowcm.org  |                                |
|  |        |  |                     |                                |
|  |        |  |                     |                                |
| 10. Description and Purpose of Grantee Organization (Limit Length to Visible area)   |        |  |                     |                                |
| <p>Our charitable mission is to enable people to live independently at home through the provision of nutritious meals, personal contact and related services. Each weekday (and on holidays that fall during the week), 3,000 hot and cold meals are prepared in our Central Kitchen and delivered by volunteers to approximately 1,500 clients in Baltimore City, and Anne Arundel, Carroll, Harford, and Howard counties, in addition to limited areas of Frederick and Montgomery counties. In FY2011, over 2,000 volunteers delivered 788,631 meals to 3,312 homebound, frail, and elderly clients. Another 4,538 shelf-stable emergency meal kits were provided in FY2011 for our low-income clients' use when normal meal delivery is disrupted. Additionally, when we were contacted in early 6/2011 by both Montgomery and Prince George's Departments of Aging, we agreed to prepare and transport, unitized meals for their homebound populations. Their previous contractor filed for bankruptcy and the counties needed to identify another entity to assure service was not disrupted to this vulnerable population. From June-October 7, 2011, we had prepared and transported 116,973 additional unitized meals under this arrangement.</p> |        |  |                     |                                |

**11. Description and Purpose of Project** (Limit Length to Visible area)

Based on projected growth in our target population over the next 10-20 years, the primary goal of our strategic plan is to double the number of clients we serve daily by 2020, i.e., "3,000 by 2020." The entire Green Building Project is intended to reduce energy consumption and, thus, operating and capital expenses to a significant degree. These financial resources will be directed toward increased meal production and delivery to clients. The most critical and costly elements of our project which comprise our Bond Bill request are (1) replacement of a 20-year+ roof (2-Ply APP modified roof system with white granular cap sheet, three inches of ISO insulation to be installed with R value of 18), and (2) replacement of two roof-top RTUs for maximum energy efficiency, including economizers and CO-2 demand controls. There are other elements included in our Green Building Project; however, they are not included in our Bond Bill request. Our building is 15,000 sq. ft. Seventy people are employed currently at this location, and another 47 at our county program offices and distribution/packing sites located throughout the Baltimore metropolitan region. We have already raised/committed 100% (\$150,000) of our match requirement.

*Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.*

**12. Estimated Capital Costs**

|                     |           |
|---------------------|-----------|
| <b>Acquisition</b>  |           |
| <b>Design</b>       | \$36,000  |
| <b>Construction</b> | \$238,000 |
| <b>Equipment</b>    | \$238,352 |
| <b>Total</b>        | \$512,352 |

**13. Proposed Funding Sources – (List all funding sources and amounts.)**

| Source                                     | Amount    |
|--|-----------|
| State Grant                                | \$150,000 |
| McCormick & Company, Inc.                  | \$1,000   |
| T. Rowe Price Foundation, Inc.             | \$15,000  |
| David and Barbara B. Hirschhorn Foundation | \$28,000  |
| Morton and Sophie Macht Foundation         | \$3,000   |
| Clayton Baker Trust                        | \$25,000  |
| AEGON / Transamerica Foundation            | \$10,000  |
| Meals on Wheels Endowment Fund             | \$280,352 |
|  |           |
|  |           |
| <b>Total</b>                               | \$512,352 |

| <b>14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)</b> |                             |   |   |
|--|-----------------------------|---|---|
| <b>Begin Design</b>  | <b>Complete Design</b>      | <b>Begin Construction</b>   | <b>Complete Construction</b>  |
| January, 2011  | March, 2011                 | October, 2011   | January, 2012   |
| <b>15. Total Private Funds and Pledges Raised</b>  |                             | <b>16. Current Number of People Served Annually at Project Site</b> | <b>17. Number of People to be Served Annually After the Project is Complete</b> |
| \$362,352  |                             | 3,312   | 5,850 (unduplicated client count to be served annually by 2020)                 |
| <b>18. Other State Capital Grants to Recipients in Past 15 Years</b>                                 |                             |   |   |
| <b>Legislative Session</b>   | <b>Amount</b>               | <b>Purpose</b>  |   |
|  |                             |   |   |
|  |                             |   |   |
|  |                             |   |   |
|  |                             |   |   |
| <b>19. Legal Name and Address of Grantee</b>   |                             | <b>Project Address (If Different)</b>                               |   |
| Meals on Wheels of Central Maryland, Inc.  |                             | 515 South Haven Street<br>Baltimore, Maryland 21224                 |   |
| <b>20. Legislative District in Which Project is Located</b>  | 46 - Eastern Baltimore City |   |   |
| <b>21. Legal Status of Grantee (Please Check one)</b>  |                             |   |   |
| <b>Local Govt.</b>   | <b>For Profit</b>           | <b>Non Profit</b>   | <b>Federal</b>  |
| <input type="checkbox"/>   | <input type="checkbox"/>    | <input checked="" type="checkbox"/>                                 | <input type="checkbox"/>  |
| <b>22. Grantee Legal Representative</b>  |                             | <b>23. If Match Includes Real Property:</b>                         |   |
| <b>Name:</b>   | Jonathan Wachs, Esq.        | <b>Has An Appraisal Been Done?</b>                                  | Yes/No  |
| <b>Phone:</b>  | 443-738-1502                |   |   |
| <b>Address:</b>  |                             | <b>If Yes, List Appraisal Dates and Value</b>                       |   |
| Offit Kurman<br>8171 Maple Lawn Blvd.<br>Suite 200<br>Maple Lawn, MD 20759                           |                             |   |   |
|  |                             |   |   |
|  |                             |   |   |
|  |                             |   |   |
|  |                             |   |   |

| <b>24. Impact of Project on Staffing and Operating Cost at Project Site</b>                          |                                 |                                 |                                   |
|--|---------------------------------|---------------------------------|-----------------------------------|
| <b>Current # of Employees</b>  | <b>Projected # of Employees</b> | <b>Current Operating Budget</b> | <b>Projected Operating Budget</b> |
| 117  | 120                             | \$7,355,879                     | \$7,853,560                       |
| <b>25. Ownership of Property (Info Requested by Treasurer's Office for bond issuance purposes)</b>   |                                 |                                 |                                   |
| <b>A. Will the grantee own or lease (pick one) the property to be improved?</b>                      |                                 |                                 | Own                               |
| <b>B. If owned, does the grantee plan to sell within 15 years?</b>                                   |                                 |                                 | No                                |
| <b>C. Does the grantee intend to lease any portion of the property to others?</b>                    |                                 |                                 | No                                |
| <b>D. If property is owned by grantee and any space is to be leased, provide the following:</b>      |                                 |                                 |                                   |
| <b>Lessee</b>  | <b>Terms of Lease</b>           | <b>Cost Covered by Lease</b>    | <b>Square Footage Leased</b>      |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
| <b>E. If property is leased by grantee – Provide the following:</b>                                  |                                 |                                 |                                   |
| <b>Name of Leaser</b>  | <b>Length of Lease</b>          | <b>Options to Renew</b>         |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
|  |                                 |                                 |                                   |
| <b>26. Building Square Footage:</b>  |                                 |                                 |                                   |
| <b>Current Space GSF</b>   | 15000                           |                                 |                                   |
| <b>Space to Be Renovated GSF</b>   | 15000                           |                                 |                                   |
| <b>New GSF</b>   | 0                               |                                 |                                   |
| <b>27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion</b> |                                 |                                 | 1984                              |

**28. Comments: (Limit Length to Visible area)**

Our response to Item 10. stated that we had prepared and delivered 116,973 additional unitized meals to Montgomery and Prince George's Counties for their homebound populations. In fact, we will have prepared and delivered a significantly larger number of meals by the time Capital Budget Subcommittees meet in session. We are preparing and delivering about 1,000+ additional meals per day under this program.