# Department of Legislative Services 

Maryland General Assembly 2012 Session

## FISCAL AND POLICY NOTE

House Bill 1478
(Delegate Jameson, et al.)
Ways and Means

## Video Lottery Terminals and Table Games - Expansion

This bill, subject to voter referendum, (1) authorizes a sixth video lottery operation license to be awarded for a video lottery facility on a vessel at a specified area within Charles County; (2) increases from 15,000 to 16,500 the maximum number of video lottery terminals (VLTs) that may be authorized; (3) increases to $40 \%$ the percentage of video lottery revenues distributed to licensees; (4) authorizes a video lottery licensee to offer table games; and (5) removes certain restrictions on video lottery licensees, including the prohibition on multiple license ownership.

The bill takes effect July 1, 2012, for the sole purpose of providing for the bill to be submitted to the voters at the 2012 general election, as required by Article XIX of the Maryland Constitution.

## Fiscal Summary

State Effect: Special fund revenues increase in FY 2013 due to one-time license fees and beginning in FY 2016 due to additional VLT revenues. General fund expenditures increase beginning in FY 2016 due to an increase in education expenses and in Lottery Agency expenditures. Special fund revenues and expenditures increase for the purposes specified by the bill beginning in FY 2016.

| (\$ in millions) | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SF Revenue | $\$ 6.0$ | $\$ 0$ | $\$ 0$ | $\$ 55.2$ | $\$ 58.8$ |
| GF Expenditure | $(\$ 5.8)$ | $\$ 0$ | $\$ 0$ | $\$ 62.5$ | $\$ 61.3$ |
| SF Expenditure | $\$ 6.0$ | $\$ 0$ | $\$ 0$ | $\$ 55.2$ | $\$ 58.8$ |
| Net Effect | $\$ 5.8$ | $\$ .0$ | $\$ .0$ | $(\$ 62.5)$ | $(\$ 61.3)$ |

Note:() = decrease; GF = general funds; FF = federal funds; SF = special funds; - = indeterminate effect

Local Effect: Charles County revenues increase by approximately $\$ 3.0$ million in FY 2016 and by approximately $\$ 3.2$ million in FY 2017 due to local impact grants.

Small Business Effect: Small businesses will benefit from increased funds to the business investment account and to horse industry investments. Additional benefits from any construction and operation of VLT facilities will be partially offset by the substitution of VLT wagering for other expenditures.

## Analysis

## Bill Summary:

## Expands VLT Gambling

The bill increases the limit on the number of VLTs in the State from 15,000 to 16,500 and increases the statewide limit on the number of VLT facilities from five to six.

## Increases Licensee Proceeds

The percentage of VLT revenues that are distributed to all video lottery operation licensees is increased to $40 \%$. Under current law, distributions to operators may not exceed $33 \%$ of revenues. Distributions to the Education Trust Fund (ETF) are reduced by seven percentage points to $41.5 \%$.

## Authorizes a Video Lottery Facility in Charles County

The bill authorizes a VLT facility in Charles County on a vessel moored to a pier on the Potomac River, within one mile of Washington Avenue in Colonial Beach, Virginia, subject to specified State environmental law regarding construction of piers and bulkheads. The operator of a Charles County facility must adhere to the current regulation of video lottery operation licenses specified in current law, including the requirement that the licensee submit an initial license fee equal to at least $\$ 3.0$ million for each 500 VLTs.

## Removes the Prohibition on Multiple License Ownership

Under current law, operators are prohibited from ownership in more than one video lottery operation license. The bill removes this restriction.

## Eliminates Free Food and Beverage Restrictions

The bill eliminates the current law provision that generally prohibits a video lottery operator from offering free food and alcoholic beverages.

## Removes Certain Ocean Downs Restrictions

Under current law, the holder of the video lottery operation license or any other person with an interest in the Ocean Downs Racetrack is prohibited from (1) within 10 miles of the facility, building or converting an existing property into any type of hotel or other public lodging accommodation; (2) within 10 miles of the facility, building or operating a conference center, convention center, amusement park, or other specified entertainment facilities; or (3) offering video lottery patrons live music or any other form of entertainment except for live fireworks displays and piano music played by an individual. The bill eliminates the last two restrictions on the Ocean Downs operator/licensee.

## Authorizes Table Games

The bill authorizes the State to allow the holder of a video lottery operation license to offer specified table games. All of the proceeds from the operation of table games are retained by the licensee. The State is prohibited from charging a table game license fee.

Authorized table games include:

- roulette, baccarat, blackjack, craps, big six wheel, minibaccarat, poker, pai gow poker, and sic bo; or any variation and composites of these games; and
- gaming tournaments in which players compete against one another in one or more of the games previously described.

The State Lottery Commission may determine the suitability of the type of table games to be offered at VLT facilities after an appropriate test or experimental period as determined appropriate by the commission.

Current Law: Two VLT gambling bills passed during the 2007 special session House Bill 4 (Chapter 5) and Senate Bill 3 (Chapter 4). Chapter 5 was a constitutional amendment approved by Maryland voters at the November 2008 general election that authorizied 15,000 VLTs at five locations in the State. The amendment also specified that the General Assembly may only authorize expanded forms of gambling subject to certain restrictions. Chapter 4 , which was contingent on ratification of Chapter 5, established the operational and regulatory framework for the authorized VLT program. Under Chapter 4, gross VLT proceeds are distributed as follows from the proceeds of VLTs at each facility:

- Business Investment $-1.5 \%$ to a small, minority, and woman-owned business investment account;
- Lottery (Administration) - $2 \%$ to the State lottery for administrative costs, with other costs provided for in the State budget;
- Local Government Impact Grants $-5.5 \%$ to local governments in which a video lottery facility is operating, $18 \%$ of which would go for 15 years (starting in fiscal 2012 and ending in fiscal 2027) to Baltimore City through the Pimlico Community Development Authority and to Prince George's County for the community surrounding Rosecroft ( $\$ 1.0$ million annually);
- Purse Dedication Account $-7 \%$ to a purse dedication account to enhance horse racing purses and funds for the horse breeding industry, not to exceed $\$ 100$ million annually;
- Racetrack Facility Renewal Account (RFRA) - 2.5\% for an 8-year period to the RFRA, not to exceed $\$ 40$ million annually;
- Licensee (Operator) - no more than $33 \%$ to video lottery operation licensees; and
- Education Trust Fund - remainder to Education Trust Fund (48.5\%-51.0\%).

Chapter 624 of 2010 made a variety of clarifying and technical changes to the VLT law and also altered provisions regarding the authorized VLT facility in Allegany County, which were further altered by Chapter 240 of 2011.

A seven-member Video Lottery Facility Location Commission (location commission) established under Chapter 4 awards the video lottery operation licenses. Three members (including the chair) are appointed by the Governor, two each are appointed by the Senate President and the Speaker of the House of Delegates. Members may not be elected officials and must file annual financial disclosure statements.

The nine-member State Lottery Commission provides oversight for VLT implementation in the State. The State Lottery Commission owns and leases VLTs and the central monitor and control system. No elected officials may be appointed to the commission and a member of the commission serves as a liaison to the Racing Commission and vice versa.

A maximum of 15,000 VLTs are authorized in the State, as follows:

- 4,750 VLTs at a location in Anne Arundel County within two miles of Route 295;
- 3,750 VLTs in Baltimore City, in a nonresidential area within one-half mile of Interstate 95 and Route 295, on city-owned land that is not adjacent to or within one-quarter mile of residential property;
- $\quad 2,500$ VLTs at a location in Worcester County within one mile of the intersection of Route 50 and Route 589;
- $\quad 2,500$ VLTs at a location in Cecil County within two miles of Interstate 95; and
- $\quad 1,500$ VLTs on State property in Allegany County associated with the Rocky Gap State Park in a building physically separate from the Rocky Gap Lodge and Golf Resort. Chapter 240 of 2011 reduced the maximum VLT allocation to 1,000 .

VLT facilities must comply with all applicable planning and zoning laws of the local jurisdiction. The location commission may alter allocations if warranted by an evaluation of market and other factors; however, no more than 4,750 VLTs may be placed at any one location, and no more than one video lottery operating license may be awarded in a single county or Baltimore City. The commission is to evaluate bids based on: $70 \%$ on business and market factors, including the highest potential benefit to the State and percentage of Minority Business Enterprise (MBE) equity ownership; 15\% on economic development factors; and $15 \%$ on location siting factors. There is no requirement for all five video lottery operation licenses to be issued.

## Video Lottery Operation Licensing and Licensees

An individual or business entity may not own an interest in more than one video lottery facility. An initial license fee of at least $\$ 3.0$ million for every 500 VLTs is required, which accrues to ETF. The initial term of a video lottery operation license (of which up to five may be awarded through a competitive bidding process) is 15 years; a licensee may subsequently reapply for an additional 10 -year term.

License applicants must meet State MBE requirements for construction/procurement contracts and to the extent possible meet county MBE requirements if they exceed the State requirement. License applicants must also invest $\$ 25.0$ million in construction and related costs for every 500 VLTs proposed. VLT licensees must begin operations in a permanent facility within 18 months after the license is issued, which may be extended for two six-month periods by the State Lottery Commission. VLT licensees must pay an annual fee of $\$ 425$ per VLT for a Problem Gambling Fund administered by the Department of Health and Mental Hygiene (DHMH). DHMH is required to conduct a problem and pathological gambling prevalence study to measure the rate of problem and pathological gambling in the State.

## Other Provisions of Current Law

VLTs must have an average payout percentage of at least $87 \%$. Free food and alcoholic beverages are generally prohibited at VLT facilities. By regulation, the State Lottery Commission must establish a list of individuals who are mandatorily excluded from VLT
facilities. VLT facilities must develop procedures that permit self-exclusion from facilities for individuals with gambling problems. Regulations are also required for the protection of consumers, including a prohibition on cashing of paychecks at VLT facilities. A VLT facility may offer any State lottery game.

## Background:

## VLT Program Implementation

The location commission has awarded video lottery operation licenses for VLT facility locations in Anne Arundel, Cecil, and Worcester counties. Penn Cecil, in Cecil County, opened in late September 2010 with 1,500 VLTs and Ocean Downs, in Worcester County, opened in January 2011 and currently is operating 800 VLTs. Power Plant Entertainment Casino Resorts, LLC was awarded a license in December 2009 to operate a 4,750 VLT facility adjacent to Arundel Mills Mall in Anne Arundel County, contingent upon local zoning approval. County officials subsequently approved zoning legislation, but the legislation was petitioned to a local voter referendum at the November 2010 election. Anne Arundel County voters approved the legislation, allowing the VLT facility to go forward. Phase one of that facility is currently scheduled to open with approximately 3,000 VLTs in June 2012, with the full complement of 4,750 VLTs in operation by October 2012.

After licenses for the proposed VLT facilities in Allegany County and Baltimore City were not awarded in previous rounds of bidding, the location commission issued new Requests for Proposals (RFP) for those licenses earlier this year. On September 23, 2011, the Location Commission received three proposals for Allegany County and two proposals for Baltimore City. However, one proposal for Baltimore City and two proposals for Allegany County were subsequently rejected by the location commission for failing to meet requirements contained in the RFPs. The location commission plans to make final decisions on the remaining proposals sometime in early 2012.

Through January 2012 VLT facilities have generated a total of $\$ 196.2$ million in revenues. Of this amount, $\$ 95.1$ million has been distributed to the ETF. Exhibit 1 shows the estimated distribution of VLT revenues through fiscal 2017.

# Exhibit 1 <br> Distribution of Estimated VLT Revenues in Maryland (\$ in Millions) 

FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017

| Education Trust Fund (48.5\%) | $\$ 78.1$ | $\$ 254.4$ | $\$ 386.2$ | $\$ 483.4$ | $\$ 513.3$ | $\$ 523.6$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Licensees (33\%) | 53.1 | 173.1 | 265.0 | 333.5 | 353.9 | 361.0 |
| Local Impact Grants (5.5\%) | 8.9 | 28.9 | 43.6 | 54.4 | 57.8 | 58.9 |
| Business Investment (1.5\%) | 2.4 | 7.9 | 11.9 | 14.8 | 15.8 | 16.1 |
| Purse Dedication Account (7\%) $^{1}$ | 11.3 | 36.7 | 55.4 | 69.0 | 73.3 | 74.8 |
| Racetrack Renewal (2.5\%) | 4.0 | 13.1 | 19.7 | 24.5 | 26.0 | 26.5 |
| Lottery Operations (2\%) | 3.2 | 10.5 | 16.0 | 20.0 | 21.2 | 21.7 |
| Total (100\%) | $\mathbf{\$ 1 6 1 . 0}$ | $\mathbf{\$ 5 2 4 . 6}$ | $\mathbf{\$ 7 9 7 . 8}$ | $\mathbf{\$ 9 9 9 . 6}$ | $\mathbf{\$ 1 , 0 6 1 . 3}$ | $\mathbf{\$ 1 , 0 8 2 . 6}$ |

${ }^{1}$ Up to $\$ 100$ million annually.
${ }^{2}$ Up to $\$ 40$ million annually for eight years, after which the monies accrue to the Education Trust Fund. Chapter 624 of 2010 and Chapter 240 of 2011 altered provisions regarding the authorized VLT facility in Allegany County. Contingent upon the purchase of the Rocky Gap Lodge and Golf Resort by the licensee, the operator will receive for the first ten years of operations $50 \%$ of proceeds, distributions to other funds are decreased correspondingly. For more detail please see the fiscal and policy note for SB 512 of 2011.

Source: Department of Legislative Services

## Surrounding State Gambling Revenues

Maryland's competition for gambling revenues is primarily from three surrounding states: Delaware, Pennsylvania, and West Virginia. Three racetrack facilities with slightly more than 7,000 VLTs are operating in Delaware, 10 facilities with approximately 26,800 VLTs are operating in Pennsylvania, and 5 facilities with slightly more than 10,000 VLTs are operating in West Virginia.

Limited numbers of VLTs (Limited Video Lottery, or LVL) are also available at licensed West Virginia bars, clubs, and fraternal organizations. In fiscal 2011, 7,889 of the 9,000 maximum authorized were operating at over 1,600 licensed locations throughout the state. In fiscal 2011, LVL generated a total of $\$ 396.5$ million in revenue, a win-per-day of $\$ 138$.

In early 2010, Delaware authorized table games for the state's three existing VLT racetrack facilities - Delaware Park, Dover Downs, and Harrington Raceway. Delaware requires $29.4 \%$ of table game revenue to be returned to the state, $4.5 \%$ of table game revenue be used to supplement horse racing purses, and the remaining $66.1 \%$ to be paid
to the licensees. Delaware collects $\$ 13.5$ million in annual table game licensing fees based on the percentage of total VLT proceeds generated by each licensee. The Delaware fee structure rewards licensees for making capital improvements to their facilities; if a licensee makes qualified improvements worth $\$ 2.5$ million in a 12 -month period, that licensee is permitted to reduce its annual fee by $50.0 \%$ to account for the cost of the capital project. The fees may be further reduced if Delaware's gross table game revenues meet or exceed $\$ 80.0$ million per year.

The first table games in Delaware began in May 2010. In fiscal 2011, Delaware's three facilities operated a total of 188 table games that generated $\$ 74.1$ million in total revenue, an average of $\$ 394,173$ per table game.

Under legislation passed in January 2010, most stand-alone VLT facilities and racetrack facilities with VLTs in Pennsylvania are authorized to have up to 250 table games. Each licensee is required to pay a one-time $\$ 16.5$ million fee to operate table games, except that two smaller resort facility locations are limited to 50 table games per facility and must pay a $\$ 7.5$ million fee. The Pennsylvania state tax on table games is currently $14 \%$; the rate will decline to $12 \%$ on the second anniversary of the introduction of table games at a facility. In addition to the aforementioned state tax, licensees must pay an additional $2 \%$ tax to local jurisdictions.

Pennsylvania table gaming began in July 2010; as of August 2011, there were a total of 911 table games at 10 Pennsylvania facilities. In fiscal 2011, the 10 licensed facilities operated a total of 791 table games that generated $\$ 508.3$ million in total revenue, an average of $\$ 678,235$ per table game.

In 2007, West Virginia authorized the four existing VLT racetrack facilities to offer table games, subject to voter approval via local referendum. The Greenbrier Resort became the state's fifth VLT location with table games in 2009. West Virginia imposes a $\$ 1.5$ million initial license fee for table games along with a $\$ 2.5$ million annual renewal fee. The state tax is $35 \%$ of the licensee's adjusted gross table game revenues; these revenues are distributed to horsemen's purse and bred funds, state debt reduction efforts, counties and municipalities, and programs to support home health care for senior citizens. In fiscal 2011, the state's five licensed facilities operated a total of 350 table games that generated $\$ 200.8$ million in total revenue, an average of $\$ 578,276$ per table game.

Exhibit 2 includes a breakdown of fiscal 2011 gross gambling revenues in West Virginia, Delaware, and Pennsylvania. Only a portion of the gross revenue shown was distributed to each state as tax revenue.

## Exhibit 2 <br> Fiscal 2011 Gambling Revenues Delaware, Pennsylvania, West Virginia

|  | Delaware | Pennsylvania | $\underline{\text { West Virginia* }}$ |
| :---: | :---: | :---: | :---: |
| Facilities | 3 | 10 | 5 |
| Total Gambling Revenue (\$ millions) | \$573.5 | \$2,854.5 | \$934.9 |

## VLTs

VLTs
VLT Revenue (\$ millions)
Win-per-day

| 7,014 | 26,048 | 10,148 |
| ---: | ---: | ---: |
| $\$ 499.4$ | $\$ 2,346.2$ | $\$ 734.1$ |
| $\$ 195$ | $\$ 253$ | $\$ 198$ |

## Table Games

Table Games
188
791
350
$\$ 508.3$
\$200.8
Table Game Revenue (\$ millions)
\$74.1
\$394,173
\$678,235
\$578,276
*VLT figures for West Virginia do not reflect additional LVL revenues of $\$ 396.5$ million.
Source: Delaware Lottery; Pennsylvania Gaming Control Board; West Virginia Lottery; Department of Legislative Services

Overall, a facility has about 30 table games for every $1,000 \mathrm{VLTs}$; this ratio is slightly higher at larger facilities. Table game and VLT revenues vary significantly based on the size of the facility. In general, larger facilities generate a higher average revenue for each VLT and table game at the facility, reflecting the larger draw of these facilities and fact that larger facilities are typically located in more populous areas. For example, each table game at a facility with less than 50 table games generated on average less than one-half of the revenue at the largest facilities. Exhibit 3 shows the average fiscal 2011 VLT and table game revenues for facilities in the surrounding states, based on the number of table games at the facility.

## Exhibit 3

## Average VLT and Table Game Revenues by Number of Table Games Delaware, Pennsylvania, West Virginia

|  | All | Number of Table Games |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Facilities | 26-50 | 51-75 | 76-100 | Over 100 |
| Number of Facilities | 17 | 4 | 6 | 4 | 3 |
| VLTs | 2,484 | 1,813 | 2,522 | 2,706 | 3,431 |
| VLT Revenues (\$ millions) | \$197.8 | \$119.7 | \$176.2 | \$244.1 | \$380.1 |
| Win-per-day | \$230 | \$207 | \$183 | \$242 | \$264 |
| Table Games | 72 | 49 | 64 | 88 | 114 |
| Table Revenue (\$ millions) | \$37.6 | \$17.5 | \$31.3 | \$49.5 | \$95.0 |
| Table Game Average | \$489,890 | \$361,159 | \$448,611 | \$557,838 | \$833,714 |

Source: Delaware Lottery; Pennsylvania Gaming Control Board; West Virginia Lottery; Department of Legislative Services

State Revenues: The bill authorizes a video lottery operation license be awarded for a video lottery facility at a specified area within Charles County, increases to $40 \%$ the percentage of video lottery revenues distributed to licensees, and authorizes a video lottery operation licensee to offer table games. Each of these revenue impacts are discussed below.

## VLT Revenues

## Charles County VLT Facility

Based on a preliminary analysis of river boat casinos in several other states, the vessel in Charles County will likely operate significantly less than 1,500 VLTs. These estimates assume that the facility will begin operations in July 2015 with 1,000 VLTs. After payouts to winning players, but before any other distributions are made, total revenues generated could total approximately $\$ 54.8$ million in fiscal 2016 and $\$ 58.4$ million in fiscal 2017. Revenues will be potentially higher (lower) than estimated to the extent that operations begin earlier (later) than estimated and/or the number of VLTs in operation is higher (lower).

Other assumptions used in estimating VLT revenues are:
VLTs will operate 365 days a year, once operational:

- Virginia and the District of Columbia do not authorize VLT gambling; and
- Pennsylvania, West Virginia, and Delaware do not expand gambling.

Exhibit 4 details the revenue distribution resulting from authorizing a video lottery facility in Charles County.

## Exhibit 4 <br> Distribution of Charles County VLT Revenues (\$ in Millions)

|  | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Education Trust Fund (41.5\%) | \$0 | \$0 | \$0 | \$22.7 | \$24.2 |
| Licensee (40\%) | 0 | 0 | 0 | 21.9 | 23.4 |
| Local Impact Grants (5.5\%) | 0 | 0 | 0 | 3.0 | 3.2 |
| Business Investment (1.5\%) | 0 | 0 | 0 | 0.8 | 0.9 |
| Purse Dedication Account (7\%) | 0 | 0 | 0 | 3.8 | 4.1 |
| Racetrack Renewal (2.5\%) | 0 | 0 | 0 | 1.4 | 1.5 |
| Lottery Operations (2\%) | 0 | 0 | 0 | 1.1 | 1.2 |
| Total (100\%) | \$0 | \$0 | \$0 | \$54.8 | \$58.4 |

Although the bill does not specify, it is assumed that an application with an initial license fee will be submitted by June 30, 2013. Assuming that a license applicant opts to participate and pay the license fee by this date, the ETF will increase by $\$ 6.0$ million in fiscal 2013.

## Total VLT Revenues

Legislative Services estimates that due to its location the Charles County VLT facility will not cause a significant reduction in revenues generated from other VLT facilities in the State. The bill increases revenue distributions to all video lottery licensees by seven percentage points with a corresponding reduction in revenues to ETF. For the purpose of this fiscal and policy note, it is assumed that this provision takes effect when the Charles County facility is operational. The reduction in distributions to the ETF is only partially offset by increased revenues to the ETF from an additional VLT facility in
the State. In addition, the bill specifies the distribution of revenues from the Charles County facility. The net impact is shown in Appendix 1.

## Problem Gambling Fund

Problem Gambling Funds increase by approximately $\$ 425,000$ annually beginning in fiscal 2016, based on $\$ 425$ per VLT at the full implementation of VLTs. This revenue will be credited to the Problem Gambling Fund administered by DHMH. The fund must be used to establish a 24 -hour hotline, provide counseling for problem gamblers, and establish problem gambling prevention programs and other support services.

## Table Games

The bill authorizes the holder of a video lottery operation license to offer table games. The bill specifies that all table game revenues are retained by video lottery licensees. Based on the casino data for surrounding states and Illinois, Indiana, and Iowa analyzed by the Department of Legislative Services (DLS) and the current VLT forecast and, for illustrative purposes only, Exhibit 5 shows the potential total revenue generated from 370 total table games, which assumes that facilities, including Charles County, will have a similar number of table games as in other states.

# Exhibit 5 <br> Potential Table Game Revenues Total Gross Revenues Before Distribution (\$ in Millions) 

| Total Table Games | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 370 | $\$ 0$ | $\$ 158.3$ | $\$ 197.8$ | $\$ 218.5$ | $\$ 228.3$ |

It is assumed that there is about a six-month implementation delay between approval of table games and introduction of table games at VLT facilities. This estimate is also based on the current VLT forecast and estimated correlation between VLT revenues and table game revenues at existing casinos. DLS advises that the actual amount of revenue will depend on the number, distribution, and type of table games awarded.

## State Expenditures:

## Maryland State Lottery Agency

Authorizing an additional facility will increase administrative costs at the State Lottery Agency. These costs include additional VLT leasing costs, personnel, and expenditures to install central computer system components at the facility.

The Maryland State Lottery Agency will need to lease additional VLTs to be placed in a Charles County video lottery facility at an estimated cost of $\$ 12.2$ million annually. This estimate is based on the VLT lease costs for the Anne Arundel facility which total $\$ 52.7$ million annually. Central computer system expenditures will increase by $\$ 1.1$ million in fiscal 2016 to add a sixth facility to the system. DLS estimates that the State Lottery Agency will require four additional security investigators; these expenditures will total $\$ 254,300$ in fiscal 2016 and $\$ 263,700$ in fiscal 2017.

Exhibit 6 shows in fiscal 2016 and 2017 the additional direct State lottery administrative costs from authorizing an additional facility. From the VLT proceeds generated at Charles County, $\$ 1.1$ million will be distributed to the Lottery Agency in fiscal 2016 and $\$ 1.2$ million in fiscal 2017. This revenue will be insufficient to pay for increased Lottery expenditures. Accordingly, general fund expenditures will increase by $\$ 12.5$ million in fiscal 2016 and by $\$ 11.3$ million in fiscal 2017.

## Exhibit 6 <br> Direct Lottery Administrative Costs <br> Charles County VLT Facility (\$ in Millions)

FY 2013 FY 2014 FY 2015 FY 2016 FY 2017

VLT Leasing
Central Computer Personnel

SF Expenditures
GF Expenditures
Total Expenditures
$0 \quad 0$
$0 \quad 0$
$0 \quad 0$
$\$ 0.0 \quad \$ 0.0$
$\$ 0.0$
\$0.0
\$0.0
\$0.0
$\$ 13.6 \quad \$ 12.5$

## Education Trust Fund

In light of the substantial structural deficit currently forecasted, it is assumed that ETF revenues are used to support existing operating programs and, therefore, offset general fund expenditures. A decrease in these revenues will require additional general fund expenditures; conversely additional revenues will reduce general fund expenditures.

Special fund expenditures for education will increase by $\$ 6.0$ million in fiscal 2013 due to one-time license fees for 1,000 VLTs at the Charles County facility and decrease by $\$ 50.1$ million in fiscal 2016 and by $\$ 50.0$ million in fiscal 2017 due to the decrease in the percentage of VLT proceeds distributed to the ETF under the bill (which more than offsets increased revenue from the Charles County facility). This will result in a corresponding decrease in general fund expenditures in fiscal 2013 and an increase in general fund expenditures for education by $\$ 50.1$ million and $\$ 50.0$ million, respectively in fiscal 2016 and 2017.

## Other VLT Special Fund Expenditures

Special fund expenditures will increase by $\$ 105.2$ million in fiscal 2016 and by $\$ 108.8$ million in fiscal 2017, which reflects the additional net distribution of VLT proceeds to the licensee of the facility; to the local economic development fund; purse dedication and racetrack renewal accounts; and small, minority, and woman-owned business accounts.

## Infrastructure Costs

Given the prescribed location of the proposed Charles County VLT facility, the State will likely not incur significant costs associated with infrastructure and transportation upgrades near the proposed facility (although the Commonwealth of Virginia may). The actual impact will depend upon specific plans for any future video lottery facility.

## Indirect State Expenditures

In addition to the positive indirect effects to the economy, negative impacts could be expected as well due to the introduction of table gaming in State VLT facilities. These effects could include increased levels of crime, unemployment, and personal bankruptcies which could result in a need to significantly increase the State and local spending directed toward these effects. (The Commonwealth of Virginia may incur similar expenditures given the location of the proposed Charles County facility). For a more in-depth discussion about the possible social costs as a result of authorizing VLTs, consult the Legislator's Guide to Video Lottery Terminal Gambling.

Small Business Effect: Small business horse industry breeders and owners in the thoroughbred and standardbred racing industry will benefit. Expenditures from the Small, Minority, and Woman-owned Business Investment Account will benefit small businesses.

Additional Comments: A technical amendment is needed to clarify when the specified change in the distribution of VLT revenues takes effect.

## Additional Information

Prior Introductions: None.

Cross File: None.

Information Source(s): Charles County, Comptroller's Office, Maryland State Lottery Agency, Department of Legislative Services

Fiscal Note History: First Reader - April 2, 2012
$\mathrm{mm} /$ rhh

Analysis by: Scott P. Gates
Direct Inquiries to:
(410) 946-5510
(301) 970-5510

## Appendix 1

## Net Impact of HB 1478

FY 2013 FY 2014 FY 2015 FY 2016 FY 2017

## Revenues

## General Funds

\$0
\$0
\$0
\$0
\$0

## Special Funds

| ETF | $6,000,000$ |
| :--- | ---: |
| Licensees | 0 |
| Local Impact Grants | 0 |
| Business Development | 0 |
| State Lottery - Admin. Costs | 0 |
| PDA | 0 |
| Racetrack Renewal | 0 |
| Problem Gambling | - |

Total SF

## Expenditures

## General Funds

| Education | $(6,000,000)$ | 0 | 0 | $50,057,722$ | $49,998,552$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| State Lottery - Admin. Costs | 0 | 0 | 0 | $12,459,300$ | $11,295,700$ |
| DLS | 250,000 | 0 | 0 | 0 | 0 |
|  |  |  |  |  |  |
| Total GF | $\mathbf{( \$ 5 , 7 5 0 , 0 0 0})$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 6 2 , 5 1 7 , 0 2 2}$ | $\mathbf{\$ 6 1 , 2 9 4 , 2 5 2}$ |

Special Funds
ETF
Licensees
Local Impact Grants
Business Development
State Lottery - Admin. Costs
PDA
Racetrack Renewal
Problem Gambling
$6,000,000$
0
0
0
0
0
0
0

0

