## **HOUSE BILL 313**

R4(5lr2441)

## ENROLLED BILL

— Environment and Transportation/Judicial Proceedings —

Introduced by **Delegate Beidle** Read and Examined by Proofreaders: Proofreader. Proofreader. Sealed with the Great Seal and presented to the Governor, for his approval this \_\_\_\_\_ day of \_\_\_\_\_ at \_\_\_\_ o'clock, \_\_\_\_M. Speaker. CHAPTER AN ACT concerning

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2Motor Vehicle Administration - Temporary Registration Plates - Regulations 3 Vehicle Laws - Dealers - Financing or Leasing Agreements

FOR the purpose of requiring the Motor Vehicle Administration to adopt regulations to govern the issuance of a temporary registration plate to a vehicle buyer that accepts delivery of the vehicle before all the agreements of the parties become final; and generally relating to regulations governing the issuance of temporary registration plates requiring that a certain notice be provided to a buyer purchasing a vehicle through dealer-arranged financing or leasing before approval of a third-party financial institution has been received; requiring a dealer to notify a buyer in writing if the terms of a certain financing or lease agreement are not approved by a third party third-party finance source within a certain period of time; requiring a buyer to return a vehicle to a dealer within a certain period of time under certain circumstances; authorizing a dealer to repossess a vehicle in accordance with certain provisions of law under certain circumstances; authorizing a dealer and a buyer to

## EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.

Italics indicate opposite chamber/conference committee amendments.



agree on new financing or leasing terms under certain circumstances; authorizing a
dealer or a buyer to cancel a sale under certain circumstances; requiring a dealer to
return any trade-in vehicle, down payment, titling fee and excise tax, dealer
processing charge, and any other fee, tax, or charge to a buyer if a certain sale is
canceled; prohibiting a dealer from charging a fee to a buyer for the use of a vehicle
if a certain sale is canceled; stating that certain provisions of law apply to a financing
or lease agreement between a dealer and a buyer; requiring a dealer to maintain
certain required security for a vehicle until a certain financing or lease agreement is
approved by a third-party finance source; prohibiting a buyer from waiving the rights
established by this Act; making a violation of this Act an unfair and deceptive trade
practice; establishing that a dealer that is found guilty of an unfair and deceptive
trade practice is subject to certain enforcement and penalty provisions; and generally
relating to sales contracts and financing or leasing agreements for vehicles.

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    BY repealing and reenacting, with amendments,
          Article - Transportation
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16
          Section 13-602
          Annotated Code of Maryland
17
          (2012 Replacement Volume and 2014 Supplement)
18
    BY repealing and reenacting, with amendments,
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20
          Article - Commercial Law
21
          Section 13–301(14)(xxviii)
          Annotated Code of Maryland
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23
          (2013 Replacement Volume and 2014 Supplement)
24
    BY repealing and reenacting, without amendments,
25
          Article – Commercial Law
          Section 13–301(14)(xxix) and (15)
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27
          Annotated Code of Maryland
28
          (2013 Replacement Volume and 2014 Supplement)
29
    BY adding to
          Article - Commercial Law
30
          Section 13–301(14)(xxx)
31
          Annotated Code of Maryland
32
          (2013 Replacement Volume and 2014 Supplement)
33
    BY adding to
34
          Article – Transportation
35
36
          Section 15–311.3
          Annotated Code of Maryland
37
          (2012 Replacement Volume and 2014 Supplement)
38
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39 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, 40 That the Laws of Maryland read as follows:

## 1 Article - Commercial Law

- 2 13–301.
- 3 <u>Unfair or deceptive trade practices include any:</u>
- 4 <u>(14) Violation of a provision of:</u>
- 5 (xxviii) Title 12, Subtitle 10 of the Financial Institutions Article; [or]
- 6 (xxix) Title 19, Subtitle 7 of the Business Regulation Article; or
- 7 (XXX) SECTION 15–311.3 OF THE TRANSPORTATION ARTICLE;
- 8 <u>OR</u>
- 9 (15) Act or omission that relates to a residential building and that is
- 10 chargeable as a misdemeanor under or otherwise violates a provision of the Energy
- 11 Conservation Building Standards Act. Title 7. Subtitle 4 of the Public Utilities Article.
- 12 Article Transportation
- 13 **15–311.3.**
- 14 (A) (1) FOR A BUYER PURCHASING A VEHICLE THROUGH
- 15 DEALER-ARRANGED FINANCING OR LEASING BEFORE APPROVAL OF A
- 16 THIRD-PARTY INSTITUTION HAS BEEN RECEIVED, THE FOLLOWING NOTICE SHALL
- 17 <u>BE PROVIDED TO THE BUY</u>ER IN A SEPARATE DOCUMENT AND SIGNED BY THE
- 18 DEALER AND THE BUYER:
- 19 "FOR FINANCE OR LEASE SALES: THE FINANCING OR LEASE AGREEMENT YOU
- 20 ENTERED INTO WITH THE <u>DEALER <del>MAY NOT BE</del></u> IS NOT FINAL AND MUST BE
- 21 APPROVED BY A THIRD-PARTY FINANCIAL INSTITUTION. IF THE TERMS ARE
- 22 APPROVED, THE SALE CANNOT BE CANCELED. IF THE TERMS ARE NOT APPROVED,
- 23 THE DEALER MUST NOTIFY YOU IN WRITING WITHIN **3** 4 DAYS OF DELIVERY OF THE
- 24 <u>VEHICLE TO YOU, AND YOU OR THE DEALER MAY CANCEL THIS SALE. IF THE SALE IS</u>
- 25 CANCELED, THE VEHICLE DELIVERED TO YOU MUST BE RETURNED TO THE DEALER
- 26 IN THE SAME CONDITION IT WAS GIVEN TO YOU, EXCEPT FOR NORMAL WEAR AND
- 27 TEAR, WITHIN 2 DAYS OF YOUR RECEIPT OF A WRITTEN NOTICE OF THE
- 28 THIRD-PARTY REJECTION. UNLESS YOU AND THE DEALER AGREE ON DIFFERENT
- 29 TERMS, ANY DOWN PAYMENT, TITLING FEE, EXCISE TAX, DEALER PROCESSING
- 30 CHARGE, OR ANY OTHER FEE, TAX, OR CHARGE ASSOCIATED WITH THE
- 31 TRANSACTION, AND ANY TRADE-IN VEHICLE, IN THE SAME CONDITION IN WHICH
- 32 THE DEALER RECEIVED THE VEHICLE, WILL BE RETURNED TO YOU IMMEDIATELY
- 33 AND YOU MAY NOT BE CHARGED A FEE FOR USE OF THE VEHICLE THAT WAS THE
- 34 SUBJECT OF THE SALE. YOU MAY NOT WAIVE ANY OF THESE RIGHTS. IF YOU FEEL

- 1 THE DEALER HAS FAILED TO COMPLY WITH THE TERMS OF THIS NOTICE, YOU MAY
- 2 CONTACT THE MOTOR VEHICLE ADMINISTRATION OR THE CONSUMER
- 3 PROTECTION DIVISION OF THE OFFICE OF THE ATTORNEY GENERAL.".
- 4 (2) A COPY OF THE SIGNED NOTICE SHALL BE PROVIDED TO THE 5 BUYER BEFORE DELIVERY OF THE VEHICLE TO THE BUYER.
- 6 (B) A DEALER SHALL NOTIFY A BUYER IN WRITING IF THE TERMS OF A
- 7 FINANCING OR LEASE AGREEMENT BETWEEN A DEALER AND A BUYER ARE NOT
- 8 APPROVED BY A THIRD-PARTY FINANCE SOURCE WITHIN **3** 4 DAYS OF DELIVERY OF
- 9 A VEHICLE TO THE BUYER.
- 10 (C) (1) IF THE TERMS OF A FINANCING OR LEASE AGREEMENT BETWEEN
- 11 A DEALER AND A BUYER ARE NOT APPROVED BY A THIRD-PARTY FINANCE SOURCE,
- 12 THE BUYER SHALL RETURN THE VEHICLE TO THE DEALER IN THE SAME CONDITION
- 13 IN WHICH THE BUYER RECEIVED THE VEHICLE, EXCEPT FOR NORMAL WEAR AND
- 14 TEAR, WITHIN 2 DAYS OF DELIVERY RECEIPT OF THE NOTICE REQUIRED UNDER
- 15 SUBSECTION (A) (B) OF THIS SECTION.
- 16 (2) IF A BUYER DOES NOT RETURN THE VEHICLE TO THE DEALER AS
- 17 REQUIRED UNDER PARAGRAPH (1) OF THIS SUBSECTION, THE DEALER MAY
- 18 REPOSSESS THE VEHICLE IN ACCORDANCE WITH \$ 12-624 OF THE COMMERCIAL
- 19 **LAW ARTICLE STATE LAW.**
- 20 (D) (1) A DEALER AND A BUYER MAY AGREE ON NEW FINANCING OR
- 21 LEASING TERMS ON RETURN OF A VEHICLE UNDER SUBSECTION (C)(1) OF THIS
- 22 SECTION.
- 23 (2) (I) IF A DEALER AND A BUYER DO NOT AGREE ON NEW
- 24 FINANCING OR LEASING TERMS, THE DEALER OR THE BUYER MAY CANCEL THE SALE.
- 25 (II) IF A SALE IS CANCELED UNDER SUBPARAGRAPH (I) OF THIS
- 26 PARAGRAPH, THE DEALER:
- 27 1. SHALL RETURN TO THE BUYER:
- A. ANY TRADE-IN VEHICLE IN THE SAME CONDITION IN
- 29 WHICH THE DEALER RECEIVED THE VEHICLE;
- 30 <u>B. ANY DOWN PAYMENT;</u>
- 31 C. THE TITLING FEE AND EXCISE TAX PAID UNDER TITLE
- 32 13, SUBTITLE 8 OF THIS ARTICLE;

1	D. ANY DEALER PROCESSING CHARGE; AND
2	E. ANY OTHER FEE, TAX, OR CHARGE ASSOCIATED WITH
3	THE TRANSACTION; AND
5	THE TRANSACTION, AND
4	2. MAY NOT CHARGE THE BUYER A FEE FOR THE USE OF
5	THE VEHICLE.
6	(E) THE PROVISIONS OF §§ 12–609 AND 12–1023 OF THE COMMERCIAL LAW
7	ARTICLE APPLY TO A FINANCING OR LEASE AGREEMENT BETWEEN A DEALER AND A
8	BUYER A DEALER SHALL MAINTAIN THE REQUIRED SECURITY FOR THE VEHICLE
9	UNDER § 17–104(B) OF THIS ARTICLE UNTIL THE TERMS OF THE FINANCING OR
10	LEASE AGREEMENT BETWEEN A BUYER AND A DEALER ARE APPROVED BY A
11	THIRD-PARTY FINANCE SOURCE.
10	(T) A DAVIED 1614 NOT WATER THE DECIME TOTAL PROPERTY AND THE
12	(F) A BUYER MAY NOT WAIVE THE RIGHTS ESTABLISHED UNDER THIS
13	<u>SECTION.</u>
14	(G) A VIOLATION OF THIS SECTION BY A DEALER:
14	(d) M VIOLATION OF THIS SECTION BY A DEALER.
15	(1) Is an unfair and deceptive trade practice under Title 13
16	OF THE COMMERCIAL LAW ARTICLE; AND
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17	(2) Is subject to the enforcement and penalty provisions
18	CONTAINED IN TITLE 13 OF THE COMMERCIAL LAW ARTICLE.
19	<del>13-602.</del>
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20	(a) (1) (i) Subject to the provisions of this part, a licensed dealer may issue
$\begin{array}{c} 21 \\ 22 \end{array}$	one temporary registration plate for a vehicle to the person who buys the vehicle from the dealer, whether or not the vehicle is to be registered in this State.
22	dealer, whether or not the vehicle is to be registered in this plate.
23	(ii) The dealer may not issue more than one temporary registration
$\frac{24}{24}$	for any vehicle.
25	(2) A licensed dealer may issue a temporary registration plate to a vehicle
26	buyer who is subject to a penalty for lapsed security for another vehicle under § 17–106 of
27	this article.
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28	(b) Before a temporary registration plate may be issued for a vehicle, the buyer of
29	the vehicle shall complete and deliver to the dealer a temporary registration plate
30	application, on the form that the Administration requires.
31	(c) On the same day that a dealer issues a temporary registration plate for a
32	vehicle, the dealer shall:

1	(1) Send to the Administration a copy of the temporary registration plate
2	application completed by the buyer of the vehicle; and
3	(2) Electronically transmit to the Administration, in the format that the
4	Administration requires, the vehicle, owner, insurance, and temporary registration
5	information contained on the temporary registration plate application.
6	(D) THE ADMINISTRATION SHALL ADOPT REGULATIONS TO GOVERN THE
7	ISSUANCE OF A TEMPORARY REGISTRATION PLATE TO A VEHICLE BUYER THAT
8	ACCEPTS DELIVERY OF THE VEHICLE BEFORE ALL THE AGREEMENTS OF THE
9	PARTIES BECOME FINAL.
10	SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect
11	October 1, 2015.
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	Approved:
	Governor.
	Speaker of the House of Delegates.
	President of the Senate.