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By: Senator Conway

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Committee Report: Favorable with amendments Senate action: Adopted Read second time: April 7, 2015

CHAPTER _____

1 AN ACT concerning

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Construction Contract Clauses <u>Contracts</u> – Change Orders (State Procurement Change Order Fairness Act)

4 FOR the purpose of requiring each State procurement contract for construction to include a change order clause that prohibits a contractor from requiring a subcontractor to $\mathbf{5}$ 6 complete work under a change order except under certain circumstances, allows a 7 prime contractor or subcontractor to stop work under certain circumstances, requires 8 a prime contractor to include in its subcontracts a certain clause, and prohibits 9 certain persons from taking certain action under certain circumstances: prohibiting 10 a unit from requiring a prime contractor and a prime contractor from requiring a subcontractor to begin work under a contract until the procurement officer for the 11 12unit issues a certain change order; requiring, under certain circumstances, a unit to pay an invoice for work performed and accepted under a change order within a 13 14 certain time period and in accordance with a certain provision of law; requiring a 15prime contractor to provide, within a certain time period, a subcontractor with a copy of a certain change order and a certain amount to be paid to the subcontractor; 16 17requiring the Board of Public Works to adopt certain regulations before a certain 18 date; requiring each unit to issue certain guidelines; requiring that certain 19 guidelines be updated and reissued under certain circumstances; providing that 20certain provisions of this Act have effect only to the extent that the provisions do not conflict with federal law; applying the change order clause requirement certain 2122provisions of this Act to certain procurements and units of State government that 23are generally excluded from State procurement law; requiring a contractor to pay a subcontractor an undisputed amount to which the subcontractor is entitled within a 24

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



1	certain number of days of receiving a payment for a change order or additional work;
2	providing for the application of certain provisions of this Act; requiring the Secretary
3 1	of Transportation, in consultation with certain organizations, to convene a certain workgroup to develop recommendations that address certain issues; requiring the
$\frac{4}{5}$	workgroup to develop recommendations that address certain issues, requiring the workgroup to report its recommendations to certain committees of the General
6	Assembly on or before a certain date; requiring each unit to issue a certain document
$\ddot{7}$	on or before a certain date; providing that a certain catchline is not law and may not
8	be considered to have been enacted as part of this Act; providing for the effective
9	dates of this Act; and generally relating to required contract clauses change orders
10	for State procurement contracts for construction.
11	BY repealing and reenacting, without amendments,
12	Article – State Finance and Procurement
13	Section 11–203(a) and (e)(1) and, (2) and 15–226(a), and (5)
14	Annotated Code of Maryland
15	(2009 Replacement Volume and 2014 Supplement)
16	BY repealing and reenacting, with amendments,
17	Article – State Finance and Procurement
18	Section 11–203(b)(1) , <u>and</u> (c) , (e)(5), and (h) and 15–226(c)
19	Annotated Code of Maryland
20	(2009 Replacement Volume and 2014 Supplement)
21	BY adding to
22	Article – State Finance and Procurement
23	Section 13–219.1 <u>15–112</u>
24	Annotated Code of Maryland
25	(2009 Replacement Volume and 2014 Supplement)
$26 \\ 27$	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:
28	Article – State Finance and Procurement
29	11–203.
30	(a) Except as provided in subsection (b) of this section, this Division II does not
31	apply to:
32	(1) procurement by:
33	(i) the Blind Industries and Services of Maryland;
34	(ii) the Maryland State Arts Council, for the support of the arts;
35 36	(iii) the Maryland Health and Higher Educational Facilities Authority, if no State money is to be spent on a procurement contract;

$ \begin{array}{c} 1 \\ 2 \\ 3 \\ 4 \end{array} $	(iv) the Maryland Industrial Training Program or the Partnership for Workforce Quality Program in the Department of Business and Economic Development, for training services or programs for new or expanding businesses or industries or businesses or industries in transition;
$5\\6$	(v) the Maryland Food Center Authority, to the extent the Authority is exempt under Title 10, Subtitle 2 of the Economic Development Article;
7	(vi) the Maryland Public Broadcasting Commission:
$\frac{8}{9}$	1. for services of artists for educational and cultural television productions; or
$10 \\ 11 \\ 12$	2. when planning for or fulfilling the obligations of grants or cooperative agreements that support the educational and cultural activities of the Commission;
$\begin{array}{c} 13\\14 \end{array}$	(vii) public institutions of higher education, for cultural, entertainment, and intercollegiate athletic procurement contracts;
$\begin{array}{c} 15\\ 16\end{array}$	(viii) the Maryland State Planning Council on Developmental Disabilities, for services to support demonstration, pilot, and training programs;
17	(ix) the Maryland Historical Trust for:
18 19	1. surveying and evaluating architecturally, archeologically, historically, or culturally significant properties; and
$\begin{array}{c} 20\\ 21 \end{array}$	2. other than as to architectural services, preparing historic preservation planning documents and educational material;
$\begin{array}{c} 22\\ 23 \end{array}$	(x) the University of Maryland, for University College Overseas Programs, if the University adopts regulations that:
$\begin{array}{c} 24 \\ 25 \end{array}$	1. establish policies and procedures governing procurement for University College Overseas Programs; and
26	2. promote the purposes stated in § 11–201(a) of this subtitle;
27 28 29 30 31 32	(xi) the Department of Business and Economic Development, for negotiating and entering into private sector cooperative marketing projects that directly enhance promotion of Maryland and the tourism industry where there will be a private sector contribution to the project of not less than 50% of the total cost of the project, if the project is reviewed by the Attorney General and approved by the Secretary of Business and Economic Development or the Secretary's designee;

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1	(xii)	the Rural Maryland Council;
$2 \\ 3 \\ 4 \\ 5$	negotiating and entering	the Maryland State Lottery and Gaming Control Agency, for into private sector cooperative marketing projects that directly e Maryland State Lottery and its products, if the cooperative
6 7 8	that the lottery determin activities provided by the	1. provides a substantive promotional or marketing value les acceptable in exchange for advertising or other promotional lottery;
9 10	alcohol or tobacco product	2. does not involve the advertising or other promotion of as; and
$\frac{11}{12}$	Maryland Lottery Directo	3. is reviewed by the Attorney General and approved by the r or the Director's designee;
$\frac{13}{14}$	(xiv) Subtitle 5 of the Insuranc	the Maryland Health Insurance Plan established under Title 14, e Article;
$15\\16\\17\\18$	entering into grants or specifications or solicitation	the Maryland Energy Administration, when negotiating or cooperative agreements with private entities to meet federal on requirements related to energy conservation, energy efficiency, ects that benefit the State;
$19\\20\\21\\22$	Department of Health and	the Maryland Developmental Disabilities Administration of the d Mental Hygiene for family and individual support services, and rvices, as those terms are defined by the Department of Health gulation;
$\frac{23}{24}$	(xvii) structure that:	the Department of General Services for the renovation of a
25		1. was built during the 18th or 19th century; and
$\frac{26}{27}$	Historic Places; and	2. is listed in or eligible for listing in the National Register of
28 29 30		the Department of Natural Resources, for negotiating or entering or partnerships with nonprofit entities related to conservation
31	(2) procur	rement by a unit from:
32	(i)	another unit;
33	(ii)	a political subdivision of the State;

1		(iii)	an agency of a political subdivision of the State;
$\frac{2}{3}$	United States, or o	(iv) of anot]	a government, including the government of another state, of the her country;
4		(v)	an agency or political subdivision of a government; or
$5\\6$	agency; or	(vi)	a bistate, multistate, bicounty, or multicounty governmental
7	(3)	procu	rement in support of enterprise activities for the purpose of:
8		(i)	direct resale; or
9		(ii)	remanufacture and subsequent resale.
10 11	(b) (1) enumerated in sub		ollowing provisions of this Division II apply to each procurement n (a) of this section:
12		(i)	§ 11–205 of this subtitle ("Collusion");
13		(ii)	§ 10–204 of this article ("Approval for designated contracts");
$\begin{array}{c} 14 \\ 15 \end{array}$	Expenditures and	(iii) Real P	Title 12, Subtitle 2 of this article ("Supervision of Capital roperty Leases");
$\begin{array}{c} 16 \\ 17 \end{array}$	clause");	(iv)	$\$ 13–219 of this article ("Required clauses – Nondiscrimination
18 19	CHANGE ORDERS	(V) ;");	§ 13-218.2 of this article ("Required clauses -
20 21	State");	{ (v)] ((VI) § 13–221 of this article ("Disclosures to Secretary of
$\begin{array}{c} 22\\ 23 \end{array}$	for Exempt Units")		(VII) Title 12, Subtitle 4 of this article ("Policies and Procedures
24		<u>(VII)</u>	§ 15–112 OF THIS ARTICLE ("CHANGE ORDERS");
$\frac{25}{26}$	Contractors"); and	[(vii)]	(VIII) Title 16 of this article ("Suspension and Debarment of
27 28	Local Subdivisions] (IX) Title 17 of this article ("Special Provisions – State and

(c) Except as provided in Title 12, Subtitle 4 and Title 14, Subtitle 3 of this article
 AND EXCEPT FOR §13 - 219.1 §15 - 112 OF THIS ARTICLE, this Division II does not apply
 to the Maryland Stadium Authority.

4 (e) (1) In this subsection, "University" means the University System of 5 Maryland, Morgan State University, or St. Mary's College of Maryland.

6 (2) Except as otherwise provided in this subsection, this Division II does 7 not apply to the University System of Maryland, Morgan State University, or St. Mary's 8 College of Maryland.

9 (5) (i) Except as provided in paragraph (7) of this subsection, the 10 following provisions of Division II of this article apply to a University:

12 2. § 11–205.1 of this subtitle ("Falsification, concealment,
13 etc., of material facts");

§ 11–205 of this subtitle ("Collusion");

14 3. § 13–219 of this article ("Required clauses – 15 Nondiscrimination clause");

16 **4.** § 13–219.1 OF THIS ARTICLE ("REQUIRED CLAUSES— 17 CHANGE ORDERS");

18 **[**4.**] 5.** § 13–225 of this article ("Retainage");

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19 **[**5.**] 6.** Title 14, Subtitle 3 of this article ("Minority Business
20 Participation");

21 **f**6.**] 7.** Title 15, Subtitle 1 of this article ("Procurement 22 Contract Administration");

23 **[7.] 8.** § 15–226 of this article ("Policy established; timing of
24 payments; notice upon nonpayment; disputes; appeals"); and

25 **4**8.**] 9.** Title 16 of this article ("Suspension and Debarment of
26 Contractors").

(ii) If a procurement violates the provisions of this subsection or
policies adopted in accordance with this subsection, the procurement contract is void or
voidable in accordance with the provisions of § 11–204 of this subtitle.

30 (h) (1) Except as provided in paragraph (2) of this subsection, this division does
 31 not apply to a public-private partnership under Title 10A of this article.

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(2) To the extent otherwise required by law, the following provisions of this 1 $\mathbf{2}$ division apply to a public-private partnership under Title 10A of this article: 3 <u>\$ 11-205 of this subtitle ("Collusion"):</u> (i) § 11-205.1 of this subtitle ("Falsification, concealment, etc. of (ii) 4 material facts"): 5 6 Title 12, Subtitle 4 of this article ("Policies and Procedures for (iii) 7 Exempt Units"); 8 $\frac{(iv)}{iv}$ 9 clause"); 10 <u>§ 13-219.1 OF THIS ARTICLE ("REQUIRED CLAUSES</u> ₩ 11 **CHANGE ORDERS**"): 12**f(v)** (VI) Title 17. Subtitle 1 of this article ("Security for 13 Construction Contracts"): 14**(vi)** (VII) Title 17, Subtitle 2 of this article ("Prevailing Wage Rates 15-Public Work Contracts"): and [(vii)] (VIII) Title 18 of this article ("Living Wage"). 16 1715–112. CHANGE ORDERS. 18 **(**A**)** (1) EXCEPT AS PROVIDED IN PARAGRAPH (2) OF THIS SUBSECTION, 19 THIS SECTION APPLIES TO STATE PROCUREMENT CONTRACTS FOR CONSTRUCTION. 20 (2) THIS SECTION DOES NOT APPLY TO STATE PROCUREMENT CONTRACTS FOR PUBLIC SCHOOL CONSTRUCTION OR PUBLIC SCHOOL CAPITAL 2122**IMPROVEMENTS.** 23A UNIT MAY NOT REQUIRE A PRIME CONTRACTOR AND A PRIME **(B)** 24CONTRACTOR MAY NOT REQUIRE A SUBCONTRACTOR TO BEGIN CHANGE ORDER WORK UNDER A CONTRACT UNTIL THE PROCUREMENT OFFICER FOR THE UNIT 2526ISSUES A WRITTEN CHANGE ORDER THAT SPECIFIES WHETHER THE WORK IS TO 27PROCEED ON AN AGREED-TO PRICE, FORCE ACCOUNT, CONSTRUCTION CHANGE 28DIRECTIVE, OR TIME AND MATERIALS BASIS IN COMPLIANCE WITH THE TERMS OF 29THE CONTRACT.

30(C)IF THE AMOUNT TO BE PAID UNDER AN APPROVED CHANGE ORDER DOES31NOT EXCEED \$50,000, A UNIT SHALL PAY AN INVOICE FOR WORK PERFORMED AND

1	ACCEPTED UNDER THE CHANGE ORDER AS PROVIDED FOR IN THE CONTRACT
2	WITHIN 30 DAYS AFTER THE UNIT RECEIVES THE INVOICE AND IN ACCORDANCE
3	<u>WITH § 15–103 OF THIS SUBTITLE.</u>
4	(D) WITHIN 5 DAYS AFTER RECEIPT OF A WRITTEN CHANGE ORDER, A PRIME
5	CONTRACTOR SHALL PROVIDE A SUBCONTRACTOR WITH A COPY OF THE APPROVED
6	CHANGE ORDER AND THE AMOUNT TO BE PAID TO THE SUBCONTRACTOR BASED ON
7	THE PORTION OF THE CHANGE ORDER WORK TO BE COMPLETED BY THE
8	SUBCONTRACTOR.
9	(E) BEFORE JANUARY 1, 2017, THE BOARD SHALL ADOPT REGULATIONS
10	THAT PROVIDE FOR AN EXPEDITED CHANGE ORDER PROCESS FOR CHANGE ORDERS
11	VALUED AT MORE THAN \$50,000.
12	(F) (1) EACH UNIT SHALL ISSUE GUIDELINES FOR THE UNIT'S CHANGE
13	ORDER PROCESS.
14	(2) THE GUIDELINES ISSUED UNDER PARAGRAPH (1) OF THIS
15	SUBSECTION SHALL BE UPDATED AND REISSUED WHEN ANY CHANGES ARE MADE TO
16	THE UNIT'S CHANGE ORDER PROCESS.
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17	(G) A PROVISION OF THIS SECTION HAS EFFECT ONLY TO THE EXTENT THAT
18	THE PROVISION DOES NOT CONFLICT WITH FEDERAL LAW.
19	13-219.1. Required clauses - Change orders.
20	(A) EACH STATE PROCUREMENT CONTRACT FOR CONSTRUCTION SHALL
21	INCLUDE A CHANGE ORDER CLAUSE AS PROVIDED IN THIS SECTION.
22	(B) THE CHANGE ORDER CLAUSE SHALL:
23	(1) EXCEPT AS PROVIDED IN ITEM (2) OF THIS SUBSECTION, PROHIBIT
24	THE STATE, A PRIME CONTRACTOR, AND, IN THE CASE OF A PUBLIC-PRIVATE
25	PARTNERSHIP, THE PRIVATE ENTITY FROM REQUIRING A PRIME CONTRACTOR OR
26	SUBCONTRACTOR TO:
27	(I) START WORK-UNDER:
28	1. A STATE-ISSUED CHANGE ORDER; OR
29	2. IN THE CASE OF A PUBLIC-PRIVATE PARTNERSHIP, A
30	CHANGE ORDER ISSUED BY THE PRIVATE ENTITY; OR

1	(II) START ANY ADDITIONAL WORK DIRECTED AND
2	ACKNOWLEDGED BY THE STATE, THE PRIME CONTRACTOR, OR, IN THE CASE OF A
3	PUBLIC-PRIVATE PARTNERSHIP, THE PRIVATE ENTITY THAT IS DETERMINED TO BE
4	BEYOND THE ORIGINAL SCOPE OF THE CONTRACT;
5	(2) ALLOW THE STATE, THE PRIME CONTRACTOR, OR THE PRIVATE
6	ENTITY TO REQUIRE A PRIME CONTRACTOR OR SUBCONTRACTOR TO START WORK
$\overline{7}$	THAT THE STATE, THE PRIME CONTRACTOR, OR THE PRIVATE ENTITY COULD NOT
8	OTHERWISE REQUIRE THE PRIME CONTRACTOR OR SUBCONTRACTOR TO START
9	UNDER ITEM (1) OF THIS SUBSECTION IF:
10	(I) THE STATE OR THE PRIVATE ENTITY HAS AGREED WITH THE
11	PRIME CONTRACTOR AND, IF APPLICABLE, THE SUBCONTRACTOR ON A PRICE FOR
12	THE CHANGE ORDER OR ADDITIONAL WORK; AND
13	(II) THE FISCAL AUTHORITY RESPONSIBLE FOR THE UNIT OR
14	THE PRIVATE ENTITY HAS:
15	1. SET ASIDE FUNDS TO PAY FOR THE CHANGE ORDER OR
16	ADDITIONAL WORK;
17	2. MADE A WRITTEN, BINDING COMMITMENT TO PAY FOR
18	THE CHANGE ORDER OR ADDITIONAL WORK WITHIN 30 DAYS AFTER THE PRIME
19	CONTRACTOR SUBMITS AN INVOICE FOR THE CHANGE ORDER OR ADDITIONAL WORK
20	to the State or the private entity; and
	•
21	3. GIVEN WRITTEN NOTICE OF THE SET-ASIDE AND
22	BINDING COMMITMENT TO THE PRIME CONTRACTOR;
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23	(3) IF THE STATE OR, IN THE CASE OF A PUBLIC-PRIVATE
24 97	PARTNERSHIP, THE PRIVATE ENTITY FAILS TO PAY FOR THE CHANGE ORDER OR
25 96	ADDITIONAL WORK IN THE MANNER COMMITTED TO UNDER ITEM (2)(II)2 OF THIS
26	SUBSECTION, ALLOW THE PRIME CONTRACTOR OR SUBCONTRACTOR TO STOP WORK
27	WITHOUT INCURRING ANY PENALTY OTHERWISE ALLOWED FOR UNDER THE
28	CONTRACT;
20	(4) REQUIRE A PRIME CONTRACTOR TO INCLUDE IN ITS
29	
30	SUBCONTRACTS A CLAUSE THAT REQUIRES THE PRIME CONTRACTOR TO:
31	(I) WITHIN 5 BUSINESS DAYS OF RECEIPT OF THE NOTICE
31	REQUIRED UNDER ITEM (2)(II)3 OF THIS SUBSECTION, PROVIDE THE
33	SUBCONTRACTOR WITH A COPY OF THE APPROVED AMOUNT TO BE PAID TO THE
34	SUBCONTRACTOR WITH A COLL OF THE ATTROVED AMOUNT TO BE TAID TO THE SUBCONTRACTOR BASED ON THE PORTION OF THE ADDITIONAL WORK TO BE
$\frac{34}{35}$	COMPLETED BY THE SUBCONTRACTOR;
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1	(II) PAY THE SUBCONTRACTOR AN UNDISPUTED AMOUNT, AS
2	DEFINED BY § 15-226(A) OF THIS ARTICLE, TO WHICH THE SUBCONTRACTOR IS
3	ENTITLED WITHIN 10 DAYS OF RECEIPT OF PAYMENT FOR THE CHANGE ORDER OR
4	ADDITIONAL WORK FROM THE STATE OR THE PRIVATE ENTITY; AND
5	(III) IF THE PRIME CONTRACTOR WITHHOLDS PAYMENT FROM A
6	SUBCONTRACTOR:
7	1. NOTIFY THE SUBCONTRACTOR IN WRITING AND STATE
8	THE REASON WHY PAYMENT IS BEING WITHHELD; AND
9	2. PROVIDE A COPY OF THE NOTICE TO THE UNIT AND, IN
10	THE CASE OF A PUBLIC-PRIVATE PARTNERSHIP, THE PRIVATE ENTITY; AND
11	(5) prohibit the State, a prime contractor, a
12	SUBCONTRACTOR, AND, IN THE CASE OF A PUBLIC-PRIVATE PARTNERSHIP, THE
13	PRIVATE ENTITY FROM DECLARING THE CONTRACT IN DEFAULT OR ASSESSING,
14	CLAIMING, OR PURSUING DAMAGES FOR DELAYS IN THE COMPLETION OF THE
15	CONSTRUCTION THAT ARE DUE TO THE INABILITY OF THE PARTIES TO AGREE ON A
16	PRICE FOR THE CHANGE ORDER OR ADDITIONAL WORK.
17	$\frac{15-226}{2}$
18	(a) In this section, "undisputed amount" means an amount owed by a contractor
19	to a subcontractor for which there is no good faith dispute, including any retainage
20	withheld.
21	(c) (1) A contractor shall pay a subcontractor an undisputed amount to which
22	the subcontractor is entitled within 10 days of receiving a progress or final payment OR
23	PAYMENT FOR A CHANGE ORDER OR ADDITIONAL WORK from the State.
24	(2) If a contractor withholds payment from a subcontractor, within the time
25	period in which payment normally would be made, the contractor shall:
26	(i) notify the subcontractor in writing and state the reason why
27	payment is being withheld; and
28	(ii) provide a copy of the notice to the procurement officer.
29	SECTION 2. AND BE IT FURTHER ENACTED, That:
30	(a) The Secretary of Transportation, in consultation with the Maryland
31	Associated General Contractors, shall convene a workgroup of stakeholders to develop

$\frac{1}{2}$	recommendations that address the following issues related to State procurement for construction contracts:
3	(1) <u>scope review process;</u>
4	(2) <u>termination for convenience</u> ;
5	(3) uniformity of change order practices and authority:
6	(4) prompt payment and interest;
7	(5) force accounts;
8	<u>(6)</u> <u>funding;</u>
9	(7) <u>contractor capacity; and</u>
10	(8) any other issues that the workgroup determines need to be addressed.
11 12 13 14	(b) On or before December 31, 2015, the workgroup shall report its policy, regulatory, and legislative recommendations to the Senate Education, Health, and Environmental Affairs Committee and the House Health and Government Operations Committee in accordance with § 2–1246 of the State Government Article.
$\begin{array}{c} 15\\ 16\\ 17\end{array}$	<u>SECTION 3. AND BE IT FURTHER ENACTED, That, on or before December 31,</u> <u>2015, each unit, as defined in § 11–101 of the State Finance and Procurement Article, shall</u> <u>issue guidelines for the unit's change order process.</u>
18 19	SECTION $\frac{2}{2}$. AND BE IT FURTHER ENACTED, That the catchline contained in this Act is not law and may not be considered to have been enacted as part of this Act.
$\begin{array}{c} 20\\ 21 \end{array}$	<u>SECTION 5. AND BE IT FURTHER ENACTED, That Section 1 of this Act shall take</u> effect January 1, 2016.
$\begin{array}{c} 22\\ 23 \end{array}$	SECTION 3. <u>6.</u> AND BE IT FURTHER ENACTED, That, except as provided in <u>Section 5 of this Act</u> , this Act shall take effect July <u>June</u> 1, 2015.