

Department of Legislative Services
Maryland General Assembly
2016 Session

FISCAL AND POLICY NOTE
First Reader

Senate Bill 432 (Senator Pinsky, *et al.*)
Budget and Taxation

Business Relief and Tax Fairness Act of 2016

This bill requires affiliated corporations to compute Maryland taxable income using combined reporting. The bill also eliminates the annual filing fee for specified annual reports for a corporation or business entity with 10 or fewer employees.

The bill takes effect July 1, 2016, with the combined reporting provisions applicable to tax year 2017 and beyond.

Fiscal Summary

State Effect: General fund revenues increase by \$17.5 million in FY 2017 from additional corporate income tax revenues, offset by general fund revenue losses of \$81.1 million from the elimination of filing fees for a corporation or business entity with 10 or fewer employees. Transportation Trust Fund (TTF) revenues increase by \$3.2 million, of which \$2.9 million goes to the State, and Higher Education Investment Fund (HEIF) revenues increase by \$1.3 million in FY 2017. Potential significant increase in general fund expenditures in FY 2017 through 2019 due to administrative costs at the Comptroller's Office.

| (\$ in millions) | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
|------------------|----------|----------|----------|----------|----------|
| GF Revenue | (\$63.6) | (\$21.7) | (\$18.7) | (\$24.6) | (\$24.0) |
| SF Revenue | \$4.5 | \$16.0 | \$17.5 | \$16.6 | \$17.5 |
| GF Expenditure | - | - | - | - | - |
| Net Effect | (\$59.1) | (\$5.6) | (\$1.2) | (\$8.0) | (\$6.5) |

Note:() = decrease; GF = general funds; FF = federal funds; SF = special funds; - = indeterminate effect

Local Effect: Local highway user revenues distributed from the corporate income tax increase by \$0.3 million in FY 2017 and by \$1.2 million in FY 2021. Local expenditures are not affected.

Small Business Effect: Potentially meaningful. Small businesses with 10 or fewer employees that file certain annual reports benefit from not paying up to \$300 in filing fees annually. Most small businesses are not affiliated corporations so combined reporting has a minimal effect on those businesses.

Analysis

Bill Summary: The bill requires affiliated corporations to compute Maryland taxable income using “combined reporting.” The Comptroller is required to adopt regulations to carry out the combined reporting provisions of the bill, and the regulations must be consistent with the principles for determining the existence of a unitary business adopted by the Multistate Tax Commission.

Combined groups are required to file “combined income tax returns,” except as provided by regulations. A corporation that is a member of a combined group must compute its Maryland taxable income using the combined reporting method (1) taking into account the combined income of all members of the combined group; (2) apportioning the combined income to Maryland using the combined factors of all members of the combined group; and (3) allocating the apportioned income among the members of the group that are subject to the Maryland income tax. The bill provides that, subject to regulations issued by the Comptroller, corporations may elect to use the “water’s edge method,” essentially including only corporations incorporated in the United States and specified others (those generally having significant U.S. presence) in the combined group for combined filing purposes.

The Comptroller must report to the General Assembly by March 31 of each year on an estimate of the total additional tax revenue from corporations, if any, that will be collected for the next fiscal year as a result of using the combined reporting method.

Additionally, the bill eliminates the filing fee collected by the State Department of Assessments and Taxation (SDAT) for a corporation or business entity with 10 or fewer employees for the following reports:

- annual report of a Maryland corporation, except a charitable or benevolent institution, nonstock corporation, savings and loan corporation, credit union, family farm, and bank institution;
- annual report of a foreign corporation subject to the jurisdiction of the State, except a national banking association, savings and loan association, credit union, nonstock corporation, and charitable and benevolent institution;

- annual report of a Maryland savings and loan association, banking institution, or credit union, or of a foreign savings and loan association, national banking association, or credit union that is subject to the State’s jurisdiction;
- annual report of a Maryland limited liability company, limited liability partnership, limited partnership, or of a foreign limited liability company, foreign limited liability partnership, or foreign limited partnership, except a family farm;
- annual report of a business trust;
- annual report of a real estate investment trust or foreign statutory trust doing business in the State; and
- annual report of a family farm.

Current Law: A corporate income tax rate of 8.25% is applied to a corporation’s Maryland taxable income. In general, the Maryland corporate income tax is computed using federal provisions to determine income and deductions. Maryland is a “unitary business” state, in that a corporation is required to allocate all of its Maryland income (that portion that is “derived from or reasonably attributable to its trade or business in the State”) attributable to the corporation’s “unitary business.” Essentially, a unitary business exists when the operations of the business in various locations or divisions or through related members of a corporate group are interrelated to and interdependent on each other to such an extent that it is reasonable to treat the business as a single business for tax purposes and it is not practicable to accurately reflect the income of the various locations, divisions, or related members of a corporate group by separate accounting.

Under Maryland law, however, the application of the unitary business principle is limited in the case of affiliated groups of related corporations because of the requirement that each separate corporation must file a separate income tax return and determine its own taxable income on a separate basis. For a multi-corporate group, the unitary business principle is restricted to consider only the isolated income and business activities of each separate legal entity. Even though the activities of related corporations may constitute a single unitary business, the affiliated corporations that lack nexus with the State (or are protected from taxation by federal law) are not subject to the corporate income tax and neither the net income nor the apportionment factors of those affiliated corporations are taken into account on the corporate income tax return of any related corporation that is subject to the tax.

Background:

Maryland’s Corporate Income Tax

Every Maryland corporation and every corporation that conducts business within Maryland, including public service companies and financial institutions, are required to pay the corporate income tax. The tax base is the portion of federal taxable income,

as determined for federal income tax purposes and adjusted for certain Maryland addition and subtraction modifications, that is allocable to Maryland. Federal taxable income for this purpose is the difference between total federal income and total federal deductions (including any special deductions). The next step is to calculate a corporation's Maryland taxable income. The Maryland taxable income of a corporation that operates wholly within the State is equal to its Maryland modified income. Corporations engaged in multistate operations are required to determine the portion of their modified income attributable to Maryland, based on the amount of their trade or business carried out in Maryland. Corporations are generally required to use either a three-factor apportionment formula of payroll, property, and sales, with sales double weighted or, in the case of a manufacturing corporation, a single sales factor formula. The apportionment factor is then multiplied by the corporation's modified income to determine Maryland taxable income. The Maryland tax liability of a corporation equals the Maryland taxable income multiplied by the tax rate, less any tax credits.

Combined Reporting

Corporate income tax reform efforts have significantly increased in Maryland and several other states in the wake of highly publicized cases involving corporate income tax avoidance at both the federal and state levels. Corporate income tax compliance legislation enacted in 2004 and 2007 addressed two well-publicized techniques for avoiding State income tax in a "separate reporting" jurisdiction such as Maryland – Delaware Holding Companies and captive Real Estate Investment Trusts. In addition to this legislation, the General Assembly has considered proposals in recent years that would require combined reporting, impose an alternative minimum assessment on corporations, attempt to increase tax compliance related to offshore "tax havens," and employ rules that would tax income that is not apportioned to any state.

As **Exhibit 1** shows, half of the states and the District of Columbia currently require some form of combined reporting. The other states, including Maryland, allow or require that taxes on income be computed on the basis of the books and records of separate corporate entities without regard to the fact that the entity may be a member of a commonly owned and controlled group of entities functioning as a single business. Under combined reporting, the combined income of all members of the unitary group is taken into account as the starting point for determining Maryland taxable income. The combined taxable income is then apportioned to Maryland using the combined apportionment factors of all the members of the group. Considerable debate exists over the revenue impacts, burden of implementation, and impacts on specific corporate sectors of combined reporting.

Exhibit 1
States with Combined Reporting

| | | |
|----------------------|---------------|---------------|
| Alaska | Kansas | New York |
| Arizona | Maine | North Dakota |
| California | Massachusetts | Ohio |
| Colorado | Michigan | Rhode Island |
| Connecticut | Minnesota | Utah |
| District of Columbia | Montana | Vermont |
| Hawaii | Nebraska | West Virginia |
| Idaho | New Hampshire | Wisconsin |
| Illinois | New Mexico | |

Source: CCH Intelliconnect

Chapter 3 of the 2007 special session made significant changes to the State’s tax structure as part of a plan to address the State’s structural deficit. As introduced, the Governor included in the legislation a proposal to require multistate corporate groups to use the combined reporting method. In lieu of requiring combined reporting, Chapter 3, as enacted, provided for enhanced reporting of corporate data to the Comptroller and also established the Maryland Business Tax Reform Commission to review and evaluate the State’s business tax structure. The information required to be submitted under Chapter 3 was designed to enable the Comptroller to analyze the impacts of combined reporting as well as to assess and enhance overall corporate tax compliance. Chapter 3 was also designed to provide data necessary to (1) enable a better assessment of the current statutory incidence of the corporate income tax; (2) analyze the impacts of other corporate income tax proposals; and (3) analyze the impact of changes in the corporate income tax and job growth in the State.

Comptroller’s Analysis of Combined Reporting

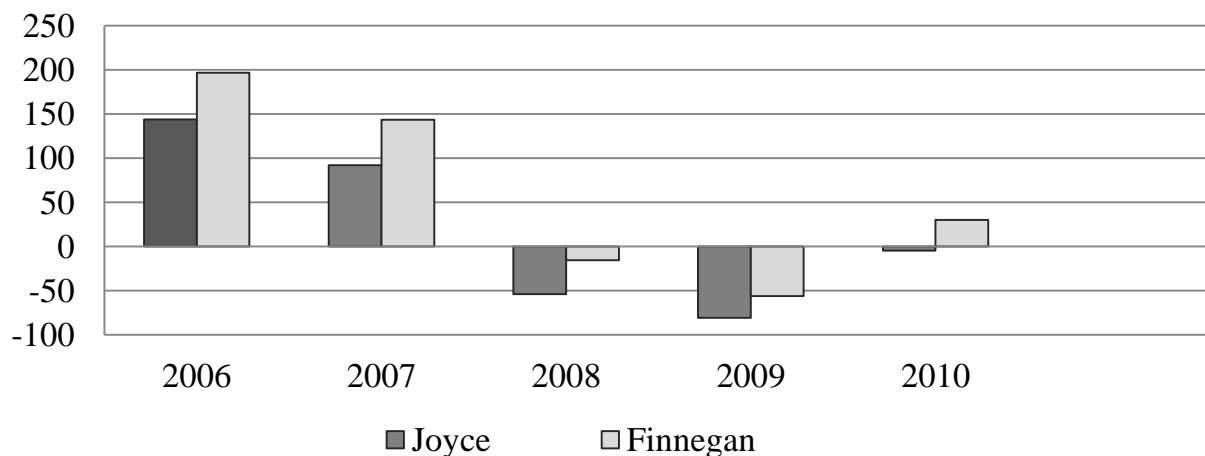
The Comptroller’s Office issued its most recent analysis of the revenue impact of combined reporting in March 2013, including an initial analysis of the impact combined reporting would have had on corporate income tax returns filed in tax year 2010. The Comptroller’s Office estimated the impact under two different methods of apportioning the income of a combined group to Maryland (known as “Joyce” and “Finnegan”) and concluded that the specific method employed could alter the estimated revenue impacts. Under both methods, the denominator of the apportionment factor is based on the total payroll, property, and sales of all members of the unitary group, regardless of whether they are subject to Maryland’s corporate income tax (have nexus with Maryland). Under the Joyce method

of apportionment, the numerator consists of the payroll, property, and sales of all of the entities in the group with nexus. The Finnegan method apportions the payroll, property, and sales of all entities with nexus with Maryland as well as the payroll, property, and sales of companies that make sales into the State.

The Comptroller’s Office estimates that the Joyce method of apportionment would have decreased corporate income tax revenues in tax year 2010 by about \$4.5 million, and revenues would have increased by \$30.1 million under Finnegan. About 65% of the revenues that would have been generated under Finnegan in tax year 2010 were attributable to corporations in the retail trade and accommodation and food services industries.

Tax year 2010 data shows that the total tax liabilities for health care and social assistance, transportation and warehousing, and utility industries would have been almost \$40.9 million lower under Joyce, while the retail, professional, scientific, and technical services and administrative support, waste management, and remediation services industries would have paid about \$37.7 million more in tax. It should be noted that even within industries with a significant change in total tax liabilities, the change was not uniform for all corporations. For example, in tax year 2010 under Finnegan, 32% of corporations would have had a tax decrease, 40% a tax increase, and 28% would have had no change. **Exhibit 2** shows the corporate income tax revenues under the Finnegan and Joyce methods from tax year 2006 through 2010.

Exhibit 2
Effect of Combined Reporting
Tax Years 2006-2010
(\$ in Millions)



Source: Comptroller’s Office

State Revenues: In 2014, SDAT collected \$82.5 million from the annual report filing fee, which is estimated to grow to approximately \$90 million by 2017. SDAT does not collect information on employee size, but by eliminating the filing fee for businesses with 10 or fewer employees, the Department of Legislative Services (DLS) estimates that 90% of businesses that currently pay a filing fee would be exempt. Therefore, general fund revenues decrease by \$81.1 million in fiscal 2017. Future year revenue losses reflect 3% growth.

The bill requires combined reporting using the Finnegan method beginning in tax year 2017. As a result, general fund revenues increase by \$17.5 million, TTF revenues increase by \$3.2 million, of which \$2.9 million goes to the State, and HEIF revenues increase by \$1.3 million in fiscal 2017. **Exhibit 3** shows the impact of enacting combined reporting in fiscal 2017 through 2021.

Exhibit 3
Effect of Combined Reporting
Fiscal 2017-2021
(\$ in Millions)

| | <u>FY 2017</u> | <u>FY 2018</u> | <u>FY 2019</u> | <u>FY 2020</u> | <u>FY 2021</u> |
|--------------|----------------|----------------|----------------|----------------|----------------|
| General Fund | \$17.5 | \$61.9 | \$67.4 | \$64.0 | \$67.3 |
| HEIF | 1.3 | 4.7 | 5.1 | 4.8 | 5.1 |
| TTF | 3.2 | 11.4 | 12.4 | 11.8 | 12.4 |
| <i>State</i> | 2.9 | 10.3 | 11.2 | 10.6 | 11.2 |
| <i>Local</i> | 0.3 | 1.1 | 1.2 | 1.1 | 1.2 |
| Total | \$22.0 | \$77.9 | \$84.8 | \$80.6 | \$84.8 |

This estimate is based on the Comptroller’s estimate of the average impact of combined reporting in prior tax years, adjusted for subsequent changes in the economy and corporate income tax revenues. The actual impact of combined reporting could vary significantly than estimated based on these variables and the implementation of combined reporting as adopted by regulations. In any given year, corporate revenue could decrease significantly, like in tax year 2009, due to the high level of volatility in combined reporting. In addition, the bill does not alter safe harbor requirements. As a result, the fiscal impact of the bill in fiscal 2017 may be significantly less than estimated and may result in a revenue decrease, although combined reporting is not expected to decrease future tax revenues.

State Expenditures: SDAT reports that it can make changes to the filing fee form and enforce the bill with existing resources. The Comptroller’s Office reports that it will incur additional expenditures beginning in fiscal 2017 in order to implement combined reporting. These expenses include:

- hiring three contractual auditors to handle an expected increase in taxpayer queries beginning in part of fiscal 2017 through one-half of fiscal 2019;
- computer programming expenditures, including processing changes to the SMART income tax return processing and imaging systems and systems testing;
- taxpayer notification expenses; and
- providing training to corporate audit and taxpayer service staff.

Exhibit 4 shows the estimated administrative costs at the Comptroller’s Office in fiscal 2017 through 2019. Additionally, if the Comptroller participates in the Multistate Tax Commission’s income tax audit program, which would require the Comptroller’s Office to provide assessments on audits of multistate businesses, expenditures would increase by \$200,000 annually, but it has the potential to increase revenue by approximately \$1.0 million annually. The Comptroller’s Office can report to the General Assembly on the estimate of additional tax revenue from combined reporting with existing resources since there is no provision requiring a separate informational filing form for affected corporations.

Exhibit 4
Comptroller’s Office Administrative Expenses
Fiscal 2017-2019

| | <u>FY 2017</u> | <u>FY 2018</u> | <u>FY 2019</u> |
|-----------------------|-----------------------|-----------------------|-----------------------|
| Computer Programming | \$1,000,000 | \$0 | \$0 |
| Consultants | 400,000 | 0 | 0 |
| Auditors | 88,100 | 121,100 | 62,600 |
| Taxpayer Notification | 36,900 | 0 | 0 |
| Training Expenses | 41,300 | 0 | 0 |
| Total Expenses | \$1,566,300 | \$121,100 | \$62,600 |

Small Business Effect: While most small businesses are not affected by combined reporting requirements, small businesses benefit by not paying filing fees of up to \$300 annually. DLS estimates that the bill exempts approximately 248,000 small businesses from paying annual filing fees.

Additional Information

Prior Introductions: Similar bills, SB 179 of 2015 and SB 395 of 2014, received a hearing in the Senate Budget and Taxation Committee, but no further action was taken. A similar bill, SB 469 of 2013, received an unfavorable report from the Senate Budget and Taxation Committee. The cross files, HB 663 of 2015, HB 1298 of 2014, and HB 1246 of 2013, received a hearing in the House Ways and Means Committee, but no further action was taken. In addition, similar bills were introduced in the 2010 through 2012 sessions.

Cross File: HB 812 (Delegate Healey, *et al.*) - Ways and Means.

Information Source(s): Comptroller's Office, State Department of Assessments and Taxation, CCH Intelliconnect, Small Business Administration, Department of Legislative Services

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md/jrb

Analysis by: Heather N. Ruby

Direct Inquiries to:
(410) 946-5510
(301) 970-5510