

# HOUSE BILL 291

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CF SB 279

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By: **Delegate Davis**

Introduced and read first time: January 25, 2017

Assigned to: Economic Matters

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## A BILL ENTITLED

1 AN ACT concerning

2 **Homeowner's Insurance – Notices**

3 FOR the purpose of authorizing certain offers, notices, statements, and disclosures relating  
4 to homeowner's insurance to be delivered by electronic means if the insurer complies  
5 with certain requirements; authorizing insurers to comply with certain renewal  
6 notice requirements relating to homeowner's insurance by sending a certain notice;  
7 requiring the Maryland Insurance Commissioner to adopt by regulation a certain  
8 notice to be provided to insureds or policyholders at each renewal that contains  
9 certain information; providing for the form and contents of a certain renewal notice;  
10 providing that a certain renewal notice does not create a private right of action;  
11 authorizing insurers to comply with certain renewal notice requirements by sending  
12 a certain notice; and generally relating to notices under homeowner's insurance.

13 BY repealing and reenacting, with amendments,

14 Article – Insurance

15 Section 19–202, 19–205, 19–206, 19–206.1, 19–207, 19–209.1, 19–210, 19–214,  
16 19–215, and 27–501(n)

17 Annotated Code of Maryland

18 (2011 Replacement Volume and 2016 Supplement)

19 BY adding to

20 Article – Insurance

21 Section 19–216

22 Annotated Code of Maryland

23 (2011 Replacement Volume and 2016 Supplement)

24 BY repealing and reenacting, without amendments,

25 Article – Insurance

26 Section 27–601.2

27 Annotated Code of Maryland

28 (2011 Replacement Volume and 2016 Supplement)

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EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.



1 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,  
2 That the Laws of Maryland read as follows:

3 **Article – Insurance**

4 19–202.

5 (a) An insurer that issues, sells, or delivers a homeowner’s insurance policy shall  
6 at time of application and renewal offer in writing to provide coverage for loss that:

7 (1) is caused by or results from water that backs up through sewers or  
8 drains; and

9 (2) is not caused by the negligence of the insured.

10 (b) If an application or renewal is made by telephone, the insurer is deemed to be  
11 in compliance with subsection (a) of this section if, within 7 calendar days after the date of  
12 application or renewal, the insurer sends the offer to the applicant or insured by a  
13 first–class mail tracking method.

14 (c) If an application or renewal is made using the Internet, the insurer is deemed  
15 to be in compliance with subsection (a) of this section if the insurer provides the offer to the  
16 applicant or insured prior to submission of the application or renewal.

17 **(D) AN OFFER REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
18 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
19 **27–601.2 OF THIS ARTICLE.**

20 **(E) AN INSURER MAY COMPLY WITH THE RENEWAL NOTICE REQUIREMENTS**  
21 **OF THIS SECTION BY SENDING THE NOTICE AUTHORIZED BY § 19–216 OF THIS**  
22 **SUBTITLE.**

23 19–205.

24 (a) (1) An insurer shall provide a policyholder with an annual statement that  
25 summarizes the coverages and exclusions under the policy issued by the insurer.

26 (2) The insurer’s statement shall be clear and specific.

27 (3) The insurer’s statement shall state whether the coverages under the  
28 policy provide for replacement cost, actual cash value, or other method of loss payment for  
29 covered structures and contents.

30 (4) The insurer’s statement shall include a disclosure that states:

1 (i) the policyholder should read the policy for complete information  
2 on coverages and exclusions;

3 (ii) the policyholder should refer to the declarations page for a listing  
4 of coverages purchased;

5 (iii) the policyholder should communicate with the insurance  
6 producer or the insurer for any additional information regarding the scope of coverages in  
7 the policy;

8 (iv) the statement does not include additional optional coverage  
9 purchased by the policyholder, if any;

10 (v) the statement is not part of the policy or contract of insurance  
11 and does not create a private right of action;

12 (vi) all rights, duties, and obligations are controlled by the policy and  
13 contract of insurance; and

14 (vii) the standard homeowner's insurance policy does not cover losses  
15 from flood.

16 (b) The statement under subsection (a) of this section:

17 (1) is not part of the policy or contract of insurance; and

18 (2) does not create a private right of action.

19 **(C) THE STATEMENT REQUIRED BY SUBSECTION (A) OF THIS SECTION MAY**  
20 **BE DELIVERED BY ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE**  
21 **REQUIREMENTS OF § 27-601.2 OF THIS ARTICLE.**

22 **[(c)] (D)** The Commissioner may adopt regulations to implement the provisions  
23 of this section.

24 19-206.

25 (a) (1) An insurer that sells or negotiates homeowner's insurance in the State  
26 shall provide an applicant, at the time a policy of homeowner's insurance is initially  
27 purchased, with a written notice that states that a standard homeowner's insurance policy  
28 does not cover losses from flood.

29 (2) If an application is made by telephone, the insurer is deemed to be in  
30 compliance with this section if, within 7 calendar days after the date of application, the  
31 insurer sends the notice to the applicant or insured by a first-class mail tracking method.

1 (3) If an application is made using the Internet, the insurer is deemed to  
2 be in compliance with this section if the insurer provides the notice to the applicant prior  
3 to the submission of the application.

4 (b) The notice shall:

5 (1) state that flood insurance may be available through the National Flood  
6 Insurance Program or other sources;

7 (2) provide the applicant with the contact information for the National  
8 Flood Insurance Program;

9 (3) advise the applicant to confirm the need for flood insurance with the  
10 National Flood Insurance Program or the applicant's mortgage lender;

11 (4) advise the applicant to contact the National Flood Insurance Program,  
12 the applicant's insurer, or the applicant's insurance producer for information about flood  
13 insurance;

14 (5) advise the applicant that flood insurance may be available for covered  
15 structures and their contents;

16 (6) advise the applicant that a claim under a flood insurance policy may be  
17 adjusted and paid on a different basis than a claim under a homeowner's insurance policy;  
18 and

19 (7) advise the applicant that a separate application must be completed to  
20 purchase flood insurance.

21 (c) A notice required to be sent by a first-class mail tracking method under this  
22 section may be sent with the statement required under § 19-207 of this subtitle.

23 (d) A notice provided under this section does not create a private right of action.

24 **(E) A NOTICE REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
25 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
26 **27-601.2 OF THIS ARTICLE.**

27 19-206.1.

28 (a) This section applies to an insurer that offers a homeowner's insurance or  
29 renter's insurance policy in the State that does not provide coverage for losses caused by  
30 specific breeds or specific mixed breeds of dogs.

31 (b) At the time of application for or issuance of a policy of homeowner's insurance  
32 or renter's insurance, and at each renewal of a policy of homeowner's insurance or renter's

1 insurance, an insurer subject to this section shall provide to an applicant or an insured a  
2 written notice that:

3 (1) states that the policy does not provide coverage for losses caused by  
4 specific breeds or specific mixed breeds of dogs; and

5 (2) identifies the specific breeds or specific mixed breeds of dogs for which  
6 the policy does not provide coverage.

7 (c) An insurer subject to this section may provide the notice required under  
8 subsection (b) of this section in the annual statement required under § 19–205 of this  
9 subtitle.

10 **(D) THE NOTICE REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
11 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
12 **27–601.2 OF THIS ARTICLE.**

13 19–207.

14 (a) (1) An insurer that sells or negotiates homeowner’s insurance in the State  
15 shall provide an applicant, at the time of application for homeowner’s insurance, with a  
16 written statement that lists all additional optional coverage available from the insurer to  
17 the applicant.

18 (2) If an application is made by telephone, the insurer is deemed to be in  
19 compliance with this section if, within 7 calendar days after the date of application, the  
20 insurer sends the statement to the applicant or insured by a first–class mail tracking  
21 method.

22 (3) If an application is made using the Internet, the insurer is deemed to  
23 be in compliance with this section if the insurer provides the statement to the applicant  
24 prior to submission of the application.

25 (b) The statement shall:

26 (1) be on a separate form;

27 (2) be titled, in at least 12 point type, “Additional Optional Coverage Not  
28 Included in the Standard Homeowner’s Insurance Policy”;

29 (3) contain the following disclosure in at least 10 point type:

30 “Your standard homeowner’s insurance policy does not cover all risks. You may need  
31 to obtain additional insurance to cover loss or damage to your home, property, and the  
32 contents of your home or to cover risks related to business or personal activities on your  
33 property.

1 This statement provides a list of the types of additional insurance coverage that are  
 2 available. Contact your insurance company, insurance producer, or insurance agent to  
 3 discuss these additional coverages.”; and

4 (4) contain a list of additional optional coverage.

5 (c) A statement required to be sent by a first-class mail tracking method under  
 6 this section may be sent with the notice required under § 19-206 of this subtitle.

7 (d) A statement provided under this section does not create a private right of  
 8 action.

9 **(E) A STATEMENT REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
 10 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
 11 **27-601.2 OF THIS ARTICLE.**

12 19-209.1.

13 (a) An insurer that issues a policy of homeowner’s insurance that includes a  
 14 deductible that is equal to a percentage of the “Coverage A – Dwelling Limit” of the policy,  
 15 or has adopted an underwriting standard that requires a mandatory hurricane deductible  
 16 equal to a percentage of the “Coverage A – Dwelling Limit” of the policy, shall provide an  
 17 insured with a statement about the deductible at the time the policy of homeowner’s  
 18 insurance is first issued and at each renewal.

19 (b) (1) The statement required under subsection (a) of this section shall:

20 (i) be titled, in at least 12 point type, “Percentage Deductible  
 21 Notice”;

22 (ii) state the actual percentage of the percentage deductible;

23 (iii) state the circumstances under which the deductible applies;

24 (iv) include an example of how the deductible applies to a loss; and

25 (v) include the following statement, or a substantially similar  
 26 statement, in at least 10 point type:

27 “Your homeowner’s insurance policy contains a percentage deductible, which means  
 28 that your deductible for a covered loss will be determined by multiplying the dollar amount  
 29 of your Coverage A – Dwelling Limit of Liability by this percentage under the following  
 30 circumstances: (insert explanation of circumstances under which a percentage deductible  
 31 would be applied)”.

32 (2) The example required under paragraph (1)(iv) of this subsection may  
 33 be provided in the following manner:



1 (iii) reinforced roof coverings;

2 (iv) braced gable ends;

3 (v) reinforced roof to wall connections;

4 (vi) tie downs; and

5 (vii) reinforced opening protections;

6 (2) repair or replacement of:

7 (i) exterior doors, including garage doors;

8 (ii) hurricane resistant trusses, studs, and other structural  
9 components; and

10 (iii) repair or replacement of manufactured home piers, anchors, and  
11 tie down straps; and

12 (3) any mitigation effort that materially mitigates loss from a hurricane or  
13 other storm otherwise covered under the policy.

14 (c) Improvements made to the insured premises under this section shall be  
15 inspected by a contractor licensed by the Department of Labor, Licensing, and Regulation.

16 (d) (1) An insurer shall be allowed to inspect the improvements that are the  
17 basis of a premium discount under this section.

18 (2) (i) Verification of improvements that are the basis of a premium  
19 discount under this section rests with the insurer.

20 (ii) An insurer may accept an inspection certificate issued by a  
21 governmental agency as verification of improvements that are the basis of a premium  
22 discount under this section.

23 (e) A premium discount offered under this section shall:

24 (1) comply with the provisions of Title 11 of this article; and

25 (2) only be offered for improvements identified by the Commissioner as  
26 qualified mitigation actions made to the insured premises that may materially mitigate  
27 loss from a hurricane or other storm otherwise covered under the policy.

28 (f) (1) An insurer that offers a premium discount under this section shall  
29 provide a policyholder with an annual statement regarding the availability of the discount  
30 and the method of applying for the discount.



1           (2) The notice required under paragraph (1) of this subsection may be sent  
2 with the statement required under § 19–205 of this subtitle.

3           **(3) AN INSURER MAY COMPLY WITH THE RENEWAL NOTICE**  
4 **REQUIREMENTS OF THIS SUBSECTION BY SENDING THE NOTICE AUTHORIZED BY §**  
5 **19–216 OF THIS SUBTITLE.**

6           **(G) THE NOTICE REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
7 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
8 **27–601.2 OF THIS ARTICLE.**

9           **[(g)] (H)** The Commissioner may adopt regulations to implement the provisions  
10 of this section.

11 19–214.

12           (a) An insurer that offers homeowner’s insurance in the State shall provide a  
13 written notice to the insured at the time of application or issuance and at each renewal of  
14 the policy that states, in substantially similar language, that, in addition to the other  
15 allowable reasons for cancellation or refusal to renew under Maryland law:

16           (1) the insurer may cancel or refuse to renew coverage on the basis of the  
17 number of claims made by the policyholder within the preceding 3–year period; and

18           (2) the insurer may cancel or refuse to renew coverage on the basis of:

19           (i) three or more weather–related claims made within the preceding  
20 3–year period;

21           (ii) one or more weather–related claims made within the preceding  
22 3–year period if the insurer has provided written notice to the insured for reasonable or  
23 customary repairs or replacement specific to the insured’s premises or dwelling that:

24                   1. the insured failed to make; and

25                   2. if made, would have prevented the loss for which a claim  
26 was made; and

27           (iii) a change in the physical condition or contents of the premises  
28 that:

29                   1. increases the hazard insured against; and

30                   2. if present and known to the insurer before the issuance of  
31 the policy, would have caused the insurer to refuse to issue the policy.

1 (b) In order to support cancellation or refusal to renew under subsection (a)(2)(ii)  
2 of this section, the written notice:

3 (1) must refer to specific conditions known to the insurer concerning the  
4 insured's specific premises or dwelling; and

5 (2) may not be a general notification of repairs or replacements common to  
6 that type of premises or dwelling.

7 **(C) A NOTICE REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
8 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
9 **27-601.2 OF THIS ARTICLE.**

10 **(D) AN INSURER MAY COMPLY WITH THE RENEWAL NOTICE REQUIREMENTS**  
11 **OF THIS SECTION BY SENDING THE NOTICE AUTHORIZED BY § 19-216 OF THIS**  
12 **SUBTITLE.**

13 19-215.

14 (a) An insurer that issues a policy of homeowner's insurance in the State that  
15 contains an anti-concurrent causation (ACC) clause shall provide a policyholder each year  
16 with a notice that:

17 (1) is clear and specific;

18 (2) describes the ACC clause;

19 (3) informs the insured to read the policy for complete information on the  
20 exclusions; and

21 (4) states that the insured should communicate with the insurance  
22 producer or the insurer for additional information regarding the scope of the exclusions.

23 (b) The notice under subsection (a) of this section:

24 (1) is not part of the policy or contract of insurance; and

25 (2) does not create a private right of action.

26 **(C) A NOTICE REQUIRED BY THIS SECTION MAY BE DELIVERED BY**  
27 **ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §**  
28 **27-601.2 OF THIS ARTICLE.**

29 **[(c)] (D)** The Commissioner may adopt regulations to implement this section.

1 **19-216.**

2 (A) THE COMMISSIONER SHALL ADOPT BY REGULATION A NOTICE TO BE  
3 PROVIDED TO INSUREDS OR POLICYHOLDERS AT EACH RENEWAL REGARDING  
4 AREAS OF CONCERNS, INCLUDING:

5 (1) FLOOD;

6 (2) COVERAGE FOR LOSS FROM WATER THAT BACKS UP THROUGH  
7 SEWERS AND DRAINS;

8 (3) DEDUCTIBLES;

9 (4) STORM LOSS PROTECTIVE DEVICE DISCOUNT;

10 (5) CLAIMS HISTORY; AND

11 (6) INCREASED HAZARD.

12 (B) THE NOTICE PROVIDED UNDER SUBSECTION (A) OF THIS SECTION  
13 SHALL:

14 (1) BE WRITTEN IN CLEAR AND SPECIFIC LANGUAGE; AND

15 (2) CONTAIN THE FOLLOWING LANGUAGE IN AT LEAST 10 POINT  
16 TYPE:

17 “THIS NOTICE IS NOT YOUR POLICY, DOES NOT GIVE YOU ANY NEW OR  
18 ADDITIONAL RIGHTS BEYOND THOSE EXPRESSLY STATED IN YOUR POLICY, AND  
19 DOES NOT ALTER YOUR POLICY IN ANY WAY.”.

20 (C) THE NOTICE PROVIDED UNDER SUBSECTION (A) OF THIS SECTION DOES  
21 NOT CREATE A PRIVATE RIGHT OF ACTION.

22 (D) AN INSURER MAY PROVIDE THE RENEWAL NOTICES REQUIRED BY §§  
23 19-202, 19-205(A)(4)(VII), 19-210(F), AND 19-214(A) OF THIS SUBTITLE AND §  
24 27-501(N)(2) OF THIS ARTICLE BY SENDING THE NOTICE AUTHORIZED BY  
25 SUBSECTION (A) OF THIS SECTION.

26 (E) THE NOTICE AUTHORIZED BY THIS SECTION MAY BE DELIVERED BY  
27 ELECTRONIC MEANS IF THE INSURER COMPLIES WITH THE REQUIREMENTS OF §  
28 27-601.2 OF THIS ARTICLE.

1 27-501.

2 (n) (1) Subject to the requirements of this article, if an insurer considers claims  
3 history for the purposes of canceling or refusing to renew coverage, the insurer may  
4 consider the following factors in mitigation of the proposed decision without producing  
5 statistical validation:

6 (i) the severity of the losses;

7 (ii) the length of time that an insured has been a policyholder with  
8 the insurer;

9 (iii) loss mitigation of previous losses; and

10 (iv) the availability of a higher deductible for the particular policy  
11 and types of losses.

12 (2) If an insurer considers claims history for purposes of canceling or  
13 refusing to renew coverage, the insurer shall disclose the practice to an insured at the  
14 inception of the policy and at each renewal.

15 **(3) AN INSURER MAY COMPLY WITH THE DISCLOSURE REQUIRED AT**  
16 **RENEWAL BY PARAGRAPH (2) OF THIS SUBSECTION BY SENDING THE NOTICE**  
17 **AUTHORIZED BY § 19-216 OF THIS ARTICLE.**

18 27-601.2.

19 (a) (1) In this section the following words have the meanings indicated.

20 (2) “Delivered by electronic means” includes:

21 (i) delivery to an electronic mail address at which a party has  
22 consented to receive notice; and

23 (ii) posting on an electronic network, together with separate notice  
24 to a party directed to the electronic mail address at which the party has consented to receive  
25 notice of the posting.

26 (3) “Party” means an applicant, an insured, or a policyholder.

27 (b) Subject to subsection (d) of this section, any notice to a party required under  
28 this subtitle may be delivered by electronic means provided the process used to obtain  
29 consent of the party to have notice delivered by electronic means meets the requirements  
30 of Title 21, Subtitle 1 of the Commercial Law Article.

1 (c) Delivery of a notice in accordance with subsection (b) of this section shall be  
2 considered equivalent to any delivery method required under this subtitle, including  
3 delivery by first-class mail, certified mail, or a first-class mail tracking method.

4 (d) A notice may be delivered by electronic means by an insurer to a party under  
5 this section if:

6 (1) the party has affirmatively consented to that method of delivery and  
7 has not withdrawn the consent;

8 (2) the party, before giving consent, is provided with a clear and  
9 conspicuous statement:

10 (i) informing the party of:

11 1. any right or option of the party to have the notice provided  
12 or made available in paper or another nonelectronic form;

13 2. the right of the party to withdraw consent to have notice  
14 delivered by electronic means and any fees, conditions, or consequences imposed in the  
15 event consent is withdrawn;

16 3. whether the party's consent applies:

17 A. only to the particular transaction as to which the notice  
18 must be given; or

19 B. to identified categories of notices that may be delivered by  
20 electronic means during the course of the parties' relationship;

21 4. A. how, after consent is given, the party may obtain a  
22 paper copy of a notice delivered by electronic means; and

23 B. the fee, if any, for the paper copy; and

24 5. the procedures the party must use to withdraw consent to  
25 have notice delivered by electronic means and to update information needed to contact the  
26 party electronically;

27 (3) the party:

28 (i) before giving consent, is provided with a statement of the  
29 hardware and software requirements for access to and retention of a notice delivered by  
30 electronic means; and

31 (ii) consents electronically, or confirms consent electronically, in a  
32 manner that reasonably demonstrates that the party can access information in the

1 electronic form that will be used for notices delivered by electronic means as to which the  
2 party has given consent; and

3 (4) after consent of the party is given, the insurer, in the event a change in  
4 the hardware or software requirements needed to access or retain a notice delivered by  
5 electronic means creates a material risk that the party will not be able to access or retain  
6 a subsequent notice to which the consent applies:

7 (i) provides the party with a statement of:

8 1. the revised hardware and software requirements for  
9 access to and retention of a notice delivered by electronic means; and

10 2. the right of the party to withdraw consent without the  
11 imposition of any fee, condition, or consequence that was not disclosed under item (2)(i)2 of  
12 this subsection; and

13 (ii) complies with item (2) of this subsection.

14 (e) This section does not affect the content or timing of any notice required under  
15 this subtitle.

16 (f) If a provision of this subtitle requiring notice to be provided to a party  
17 expressly requires verification or acknowledgment of receipt of the notice, the notice may  
18 be delivered by electronic means only if the method used provides for verification or  
19 acknowledgment of receipt.

20 (g) The legal effectiveness, validity, or enforceability of any contract or policy of  
21 insurance executed by a party may not be denied solely because of the failure to obtain  
22 electronic consent or confirmation of consent of the party in accordance with subsection  
23 (d)(3)(ii) of this section.

24 (h) (1) A withdrawal of consent by a party does not affect the legal  
25 effectiveness, validity, or enforceability of a notice delivered by electronic means to the  
26 party before the withdrawal of consent is effective.

27 (2) A withdrawal of consent by a party is effective within a reasonable  
28 period of time after receipt of the withdrawal by the insurer.

29 (3) Failure to comply with subsection (d)(4) of this section may be treated,  
30 at the election of the party, as a withdrawal of consent for purposes of this section.

31 (i) This section does not apply to a notice delivered by an insurer in an electronic  
32 form before October 1, 2011, to a party who, before October 1, 2011, has consented to receive  
33 notice in an electronic form otherwise allowed by law.

1 (j) If the consent of a party to receive notice in an electronic form is on file with  
2 an insurer before October 1, 2011, the insurer shall notify the party of:

3 (1) the notices that may be delivered by electronic means under this  
4 section; and

5 (2) the party's right to withdraw consent to have notices delivered by  
6 electronic means.

7 (k) (1) Except as otherwise provided by law, if an oral communication or a  
8 recording of an oral communication can be reliably stored and reproduced by an insurer,  
9 the oral communication or recording may qualify as a notice delivered by electronic means  
10 for purposes of this section.

11 (2) If a provision of this subtitle requires a signature or record to be  
12 notarized, acknowledged, verified, or made under oath, the requirement is satisfied if the  
13 electronic signature of the person authorized to perform those acts, together with all other  
14 information required to be included by the provision, is attached to or logically associated  
15 with the signature or record.

16 (l) This section may not be construed to modify, limit, or supersede the provisions  
17 of the federal Electronic Signatures in Global and National Commerce Act relating to the  
18 use of an electronic record to provide or make available information that is required to be  
19 provided or made available in writing to a party.

20 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect  
21 October 1, 2017.