By: Senators Kagan, Astle, Bates, Benson, Cassilly, Conway, Currie, DeGrange, Eckardt, Edwards, Feldman, Ferguson, Guzzone, Hershey, Hough, Jennings, Kelley, King, Klausmeier, Lee, Madaleno, Manno, Mathias, McFadden, Middleton, Miller, Muse, Nathan-Pulliam, Norman, Peters, Pinsky, Ramirez, Ready, Reilly, Robinson, Rosapepe, Salling, Serafini, Simonaire, Smith, Waugh, Young, Zirkin, and Zucker Zucker, Oaks, Kasemeyer, and Brochin

Introduced and read first time: January 30, 2017 Assigned to: Finance

Committee Report: Favorable with amendments Senate action: Adopted Read second time: February 21, 2017

CHAPTER _____

1 AN ACT concerning

C8, C7

2 Maryland Nonprofit Development Center Program and Fund – Bridge Loans

3 FOR the purpose of renaming the Maryland Not-For-Profit Development Center Program 4 and the Maryland Not-For-Profit Development Center Program Fund to be the $\mathbf{5}$ Maryland Nonprofit Development Center Program and the Maryland Nonprofit 6 Development Center Program Fund; expanding the scope of the Program to include $\overline{7}$ bridge loans for certain expenses for certain nonprofit entities; establishing the 8 Nonprofit, Interest–Free, Micro Bridge Loan (NIMBL) Account within the Fund; 9 providing that the Account consists of certain money from the Small, Minority, and Women-Owned Businesses Account; prohibiting money in the Account from 10 exceeding a certain amount; requiring certain money in the Account to be transferred 11 12to the Small, Minority, and Women-Owned Businesses Account under certain 13 circumstances; expanding the Fund to include certain proceeds of video lottery terminals; requiring certain money in the Fund to be transferred to the Education 1415Trust Fund under certain circumstances money in the Account; authorizing the Department of Commerce to provide a certain bridge loan under certain 16 17circumstances; requiring the Department to establish a certain application process 18 and receive a certain written confirmation before providing a bridge loan; requiring 19 a bridge loan to be repaid within a certain period of time the Department to establish

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



$ \begin{array}{c} 1 \\ 2 \\ 3 \\ 4 \\ 5 \\ 6 \\ 7 \\ 8 \end{array} $	<u>a certain schedule and terms of repayment for a bridge loan;</u> requiring the Comptroller to pay a certain amount from the proceeds of certain video lottery terminals to the Fund percentage, up to a certain amount, from the Small, Minority, and Women–Owned Businesses Account to the Nonprofit, Interest–Free, Micro Bridge Loan (NIMBL) Account; requiring the Department to report to the Governor and the General Assembly on or before a certain date on certain matters; altering certain definitions; making certain conforming changes; and generally relating to the Maryland Nonprofit Development Center Program.
9	BY repealing and reenacting, with amendments,
10	Article – Economic Development
11	Section $5-1201$ through $5-1205$ to be under the amended subtitle "Subtitle 12.
12	Maryland Nonprofit Development Center Program"
13	Annotated Code of Maryland
14	(2008 Volume and 2016 Supplement)
15	BY repealing and reenacting, with amendments,
16	Article – State Government
17	Section 9–1A–27(a)
18	Annotated Code of Maryland
19	(2014 Replacement Volume and 2016 Supplement)
20	BY repealing and reenacting, without amendments,
21	Article – State Government
22	Section $9-1A-27(b)$ and (c)
23	Annotated Code of Maryland
24	(2014 Replacement Volume and 2016 Supplement)
25	Preamble
26	WHEREAS, The nonprofit sector provides vital services to our community, including
27	affordable housing, job training, child development, and public health, without which the
$\overline{28}$	government would have to foot the bill; and
29	WHEREAS, One in ten Maryland workers is employed by the nonprofit sector; and
30	WHEREAS, According to a report by Maryland Nonprofits and the Center for
31	Nonprofit Advancement, 37 percent of nonprofit entities in the State saw an increased
32	demand in their services and half of those nonprofit entities were unable to meet the
33	increased demand; and
9.4	WIIEDEAC Normality dimensionation to be and be and been fit
34 25	WHEREAS, Nonprofit entities disproportionately employ, are led by, and benefit
35	marginalized groups, including minorities and women; now, therefore,
36	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
37	That the Laws of Maryland read as follows:

Article – Economic Development

2	Subtitle 12. Maryland [Not–For–Profit] NONPROFIT Development Center Program.				
3	5-1201.				
4	(a) In this subtitle the following words have the meanings indicated.				
$5\\6$	(b) "Fund" means the Maryland [Not–For–Profit] NONPROFIT Development Center Program Fund established under § 5–1204 of this subtitle.				
7 8 9 10	(c) ["Not-for-profit] "NONPROFIT entity" means a corporation incorporated in the State, or otherwise qualified to do business in the State, that has been determined by the Internal Revenue Service to be exempt from taxation under § 501(c)(3), (4), or (6) of the Internal Revenue Code.				
$\begin{array}{c} 11 \\ 12 \end{array}$	(d) "Program" means the Maryland [Not–For–Profit] NONPROFIT Development Center Program established under § 5–1202 of this subtitle.				
$\begin{array}{c} 13\\14\end{array}$	(e) "Qualifying [not-for-profit] NONPROFIT entity" means a [not-for-profit] NONPROFIT entity:				
15	(1) that has annual revenues not greater than \$750,000;				
16	(2) that has been in existence for not more than 10 years; and				
$\begin{array}{c} 17\\18\end{array}$	(3) whose principal purpose is providing health, education, environmental, agricultural, or social services through community–based programs.				
19	5-1202.				
$\begin{array}{c} 20\\ 21 \end{array}$	(a) There is a Maryland [Not-For-Profit] NONPROFIT Development Center Program in the Department.				
22 23 24 25 26 27	(b) The Program shall foster, support, and assist the economic growth and revitalization of qualifying [not-for-profit] NONPROFIT entities in the State by providing training and technical assistance services AND BRIDGE LOANS TO NONPROFIT ENTITIES WAITING TO RECEIVE THE THAT HAVE RECEIVED WRITTEN CONFIRMATION OF FUNDING FROM GOVERNMENT GRANTS OR CONTRACTS <u>BUT HAVE NOT YET RECEIVED THE FUNDING</u> .				
28	5-1203.				
20	The Program shall provide assistance to qualifying [not for profit] NONDPORT				

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The Program shall provide assistance to qualifying [not-for-profit] NONPROFIT 2930 entities, including:

1 (1) operation of an information exchange governing current and new 2 technical information and data about all aspects of [not-for-profit] NONPROFIT 3 management, including:

4		(i)	[not-for-profit] NONPROFIT start-up;
5		(ii)	budgeting and financial management;
6		(iii)	facilities development and management;
7		(iv)	board development;
8		(v)	organizational development and strategic planning;
9		(vi)	marketing;
10		(vii)	federal and State contracting and grant making;
11		(viii)	individual, corporate, and foundation fund–raising;
12		(ix)	volunteer management;
13		(x)	personnel management;
14		(xi)	federal and State tax law and regulations;
$\begin{array}{c} 15\\ 16 \end{array}$	solicitations;	(xii)	federal and State law and regulations governing charitable
17 18	accreditation;	(xiii)	federal and State regulations applicable to licensing or
19		(xiv)	federal and State financing programs; and
20		(xv)	information technology; and
$21 \\ 22 \\ 23$		ONPRO	idual consultation and technical assistance to any qualifying DFIT entity that requests the service, including assistance on any in item (1) of this section.

24 5-1204.

25 (a) (1) (I) There is a Maryland [Not–For–Profit] NONPROFIT 26 Development Center Program Fund in the Department.

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1	(II) <u>1.</u> Within the Fund, there is a Nonprofit,		
2	<u>Interest-Free, Micro Bridge Loan (NIMBL) Account.</u>		
3	2. <u>THE ACCOUNT CONSISTS OF MONEY RECEIVED</u>		
4	<u>under § 9–1A–27 of the State Government Article.</u>		
5	3. The money in the Account may not exceed		
5 6	\$1,000,000.		
0			
7	4. IF THE MONEY IN THE ACCOUNT EXCEEDS		
8	\$1,000,000, ANY MONEY IN EXCESS OF THAT AMOUNT SHALL BE TRANSFERRED TO		
9	THE SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES ACCOUNT ESTABLISHED		
10	UNDER § 9–1A–35 OF THE STATE GOVERNMENT ARTICLE.		
11	(2) The Fund is a special, nonlapsing fund that is not subject to reversion		
12	under § 7–302 of the State Finance and Procurement Article.		
13	(3) The Fund consists of:		
19	(3) The Fund consists of:		
14	(i) money appropriated in the State budget to the Fund; [and]		
	(i) money appropriated in the state staget to the Fana, [ana]		
15	(ii) MONEY RECEIVED UNDER § 9-1A-27 OF THE STATE		
16	GOVERNMENT ARTICLE IN THE NONPROFIT, INTEREST-FREE, MICRO BRIDGE		
17	LOAN (NIMBL) ACCOUNT; AND		
18	(III) all other money accepted for the benefit of the Fund, including		
19	an additional \$50 fee to be paid for the processing of articles of incorporation of a nonstock		
20	corporation in accordance with § 1 –203 of the Corporations and Associations Article.		
21	(b) (1) The purpose of the Fund is to provide grant money AND BRIDGE		
$\frac{21}{22}$	LOANS to support the operations of the Program consistent with this subtitle.		
	LOANS to support the operations of the Program consistent with this subtine.		
23	(2) As provided in the State budget, the Fund also may be used by the		
24	Department of General Services to evaluate the participation of [not-for-profit]		
25	NONPROFIT entities in State procurement.		
26	(C) WHEN THE FUND REACHES \$1,000,000, ANY MONEY IN EXCESS OF THAT		
27	AMOUNT SHALL BE TRANSFERRED TO THE EDUCATION TRUST FUND ESTABLISHED		
28	under § 9–1A–30 of the State Government Article.		
00			
29	5-1205.		
30	(a) The Department shall designate at least one private [not-for-profit]		
31	NONPROFIT entity to receive grants from the Maryland [Not–For–Profit] NONPROFIT		
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31 NONPROFIL entity to receive grants from the Maryland [Not-32 Development Center Program Fund to implement the Program.

1 (b) In selecting a designee, the Department shall consider and give priority to 2 organizations that:

3 (1) have experience in providing the scope of assistance and services 4 required under § 5–1203 of this subtitle to qualifying [not–for–profit] NONPROFIT entities 5 in the State;

- 6 (2) demonstrate the capacity to provide the assistance and services 7 required under § 5–1203 of this subtitle on a statewide basis; and
- 8
- (3) demonstrate current expenditures that:

9 (i) are equal to at least three times the amount of funding received 10 under this section; and

11 (ii) have been received from other sources for the provision of 12 assistance and services of the type required under § 5–1203 of this subtitle to 13 [not-for-profit] NONPROFIT entities in the State.

14 (C) (1) THE DEPARTMENT MAY PROVIDE A NO-INTEREST BRIDGE LOAN 15 <u>FOR OPERATING EXPENSES</u> OF UP TO \$25,000 TO A NONPROFIT ENTITY THAT IS 16 WAITING TO RECEIVE THE <u>HAS RECEIVED WRITTEN CONFIRMATION OF</u> FUNDING 17 FROM A GOVERNMENT GRANT OR CONTRACT <u>BUT HAS NOT YET RECEIVED THE</u> 18 <u>FUNDING</u>.

19(2)THE DEPARTMENT SHALL ESTABLISH AN APPLICATION PROCESS20FOR BRIDGE LOANS PROVIDED UNDER THIS SUBSECTION.

(3) BEFORE PROVIDING A BRIDGE LOAN UNDER THIS SUBSECTION,
 THE DEPARTMENT SHALL RECEIVE WRITTEN CONFIRMATION THAT THE NONPROFIT
 ENTITY HAS BEEN AWARDED A GOVERNMENT GRANT OR CONTRACT BUT HAS NOT
 YET RECEIVED THE FUNDING.

25(4)The recipient of a bridge loan under this subsection26Shall repay the bridge loan within 60 days of receipt of the funding27Anticipated from the government grant or contract.

28(4)THE DEPARTMENT SHALL ESTABLISH A SCHEDULE FOR29REPAYMENT FOR A BRIDGE LOAN THAT:

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 (I)
 IS REASONABLE BASED ON THE NATURE AND PAYMENT

 31
 SCHEDULE OF THE GOVERNMENT GRANT OR CONTRACT TO THE NONPROFIT ENTITY;

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 AND

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1(II)ASSURES REPAYMENT OF THE BRIDGE LOAN IS COMPLETED2NO LATER THAN THE DATE OF THE FINAL GRANT OR CONTRACT PAYMENT TO THE3NONPROFIT ENTITY.

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Article – State Government

5 9–1A–27.

6 (a) Except as provided in subsections (b) and (c) of this section and § 7 9–1A–26(a)(3) of this subtitle, on a properly approved transmittal prepared by the 8 Commission, the Comptroller shall pay the following amounts from the proceeds of video 9 lottery terminals at each video lottery facility:

10 (1) (i) on or before March 31, 2015, 2% to the State Lottery and Gaming 11 Control Agency for costs as defined in § 9–1A–01 of this subtitle; and

12 (ii) beginning April 1, 2015, 1% to the State Lottery and Gaming 13 Control Agency for costs as defined in § 9–1A–01 of this subtitle;

14 (2) to the video lottery operation licensee, the percentage stated in the 15 accepted application for the location, not to exceed, except as provided in subsection (b) of 16 this section, 33%;

17 (3) 5.5% in local impact grants, in accordance with § 9-1A-31 of this 18 subtitle;

19 (4) 7% to the Purse Dedication Account established under § 9–1A–28 of this 20 subtitle, not to exceed a total of \$100,000,000 to the Account annually;

(5) (i) until the issuance of a video lottery operation license in
Baltimore City, 1.75% to the Racetrack Facility Renewal Account established under §
9–1A–29 of this subtitle and distributed in accordance with that section; and

(ii) on or after the issuance of a video lottery operation license in
Baltimore City, 1% to the Racetrack Facility Renewal Account established under §
9–1A–29 of this subtitle and distributed in accordance with that section, not to exceed a
total of \$20,000,000 to the Account annually;

(6) (1) 1.5% to the Small, Minority, and Women–Owned Businesses
 Account established under § 9–1A–35 of this subtitle; AND

30 (II) FROM THE AMOUNT PAID TO THE SMALL, MINORITY, AND 31 WOMEN-OWNED BUSINESSES ACCOUNT UNDER ITEM (I) OF THIS ITEM, UP TO 5%, 32 NOT TO EXCEED \$1,000,000, TO THE NONPROFIT, INTEREST-FREE, MICRO BRIDGE 33 LOAN (NIMBL) ACCOUNT ESTABLISHED UNDER § 5–1204 OF THE ECONOMIC 34 DEVELOPMENT ARTICLE;

except as provided in item (ii) of this item, 6% to the video lottery 1 (7)(i) $\mathbf{2}$ operation licensee if the video lottery operation licensee owns or leases each video lottery 3 terminal device and the associated equipment and software; and 4 (ii) 8% to the video lottery operation licensee in Anne Arundel $\mathbf{5}$ County; 6 (8)beginning after the issuance of a video lottery operation license for a 7 video lottery facility in Prince George's County, 8% to the video lottery operation licensee in Anne Arundel County and 7% to the licensee in Baltimore City for: 8 9 marketing, advertising, and promotional costs required under § (i) 9-1A-23 of this subtitle; and 10 11 (ii) capital improvements at the video lottery facilities; fand 5% TO THE MARYLAND NONPROFIT DEVELOPMENT PROGRAM 12(9)FUND ESTABLISHED UNDER § 5-1204 OF THE ECONOMIC DEVELOPMENT ARTICLE, 13NOT TO EXCEED A TOTAL OF \$1.000.000 TO THE ACCOUNT ANNUALLY: AND 14(10) the remainder to the Education Trust Fund established under § 1516 9–1A–30 of this subtitle. 17Beginning July 1, 2013, for a video lottery facility in Worcester County (b) (1)with less than 1,000 video lottery terminals, the percentage in subsection (a)(2) of this 18 19 section is equal to 43% provided that each year an amount equivalent to 2.5% of the 20proceeds from video lottery terminals at the video lottery facility is spent on capital improvements at the video lottery facility. 2122(2)After the first 10 years of operations at a video lottery facility in Allegany County, the percentage: 2324in subsection (a)(2) of this section is equal to 43% provided that (i) each year an amount equivalent to 2.5% of the proceeds from video lottery terminals at the 2526video lottery facility is spent on capital improvements at the video lottery facility; and 27in subsection (a)(1) of this section is equal to 2%. (ii) 28For a video lottery facility in Prince George's County, the percentage in (3)29subsection (a)(2) of this section stated in the accepted application for the location may not exceed 38%. 30 31(c) (1)For the first 10 years of operations at a video lottery facility in Allegany 32County, on a properly approved transmittal prepared by the Commission, the Comptroller shall pay the following amounts from the proceeds of video lottery terminals at a video 33

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lottery facility in Allegany County:

1 2% to the State Lottery and Gaming Control Agency for costs as (i) $\mathbf{2}$ defined in § 9–1A–01 of this subtitle; 3 (ii) to the video lottery operation licensee, the percentage stated in the accepted application for the location, not to exceed 50%; 4 $\mathbf{5}$ 2.75% in local impact grants, in accordance with § 9-1A-31 of (iii) 6 this subtitle; $\overline{7}$ (iv) 2.5% to the Purse Dedication Account established under § 9–1A–28 of this subtitle; 8 9 0.75% to the Small, Minority, and Women-Owned Businesses (v) Account established under § 9–1A–35 of this subtitle; and 10 11 (vi) the remainder to the Education Trust Fund established under § 129–1A–30 of this subtitle. After the first 10 years of operations at a video lottery facility in 13(2)14Allegany County, the proceeds generated at the facility in Allegany County shall be 15allocated as provided in subsections (a) and (b) of this section. 16 SECTION 2. AND BE IT FURTHER ENACTED, That, on or before December 31, 172020, the Department of Commerce shall report to the Governor and, in accordance with § 18 2–1246 of the State Government Article, the General Assembly on the bridge loans issued 19 under the Maryland Nonprofit Development Center Program, including: 20(1)the number of bridge loan applications the Department received; 21(2)the number of bridge loans provided to nonprofit entities; 22(3)the dollar amount of the bridge loans provided; 23the length of time the Department took to process bridge loan (4)applications and award funds; 2425the length of time between when nonprofit entities receive bridge loans (5)and repay the bridge loans; and 2627(6)the availability of funds to meet bridge loan demands. 28SECTION 3. AND BE IT FURTHER ENACTED. That this Act shall take effect 29October 1, 2017.