

**Department of Legislative Services**  
Maryland General Assembly  
2017 Session

**FISCAL AND POLICY NOTE**  
**Third Reader - Revised**

House Bill 398

(Delegate K. Young, *et al.*)

Economic Matters

Finance

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**Labor and Employment - Salary History Information Disclosures**

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This bill prohibits an employer with at least 15 employees from screening an applicant for employment based on the applicant's salary history and from seeking salary history information for an employee. An applicant or an employee is not prohibited from voluntarily sharing salary history information with an employer.

The bill takes effect January 1, 2018.

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**Fiscal Summary**

**State Effect:** General fund expenditures increase by \$194,600 in FY 2018 for the Department of Labor, Licensing, and Regulation (DLLR) to implement and enforce the bill. Out-year expenditures reflect annualization and the elimination of contractual staff and one-time start-up costs. The Office of Administrative Hearings can process cases with existing resources. General fund revenues increase modestly from penalties imposed on employers violating the bill.

(in dollars)	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
GF Revenue	-	-	-	-	-
GF Expenditure	\$194,600	\$208,500	\$127,600	\$131,100	\$134,800
Net Effect	(\$194,600)	(\$208,500)	(\$127,600)	(\$131,100)	(\$134,800)

*Note:() = decrease; GF = general funds; FF = federal funds; SF = special funds; - = indeterminate increase; (-) = indeterminate decrease*

**Local Effect:** Minimal. Local governments are restricted from inquiring or providing salary history.

**Small Business Effect:** Minimal. Placing restrictions on inquiring about an applicant's salary history for employers that employ 15 or more employees may complicate wage negotiations conducted in the hiring process.

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## Analysis

**Bill Summary:** An employer may not seek salary history information for an employee or screen an applicant for employment based on the applicant's salary history by requiring it to satisfy minimum or maximum criteria or requesting or requiring that the applicant provide salary history information as a condition of being interviewed, being considered for an offer of employment, an offer of employment, or an offer of compensation. Despite current law provisions relating to disclosure of employee wages, the bill does not permit an employee to disclose wage information in violation of the bill's provisions.

An employer who violates the bill is not subject to the penalty provisions of the Equal Pay for Equal Work law, but if the Commissioner of Labor and Industry determines that an employer has violated the bill, the commissioner must issue an order compelling compliance. The commissioner may, in the commissioner's discretion, assess a civil penalty of up to \$300 for each applicant or employee for whom the employer is not in compliance and up to \$600 for each applicant or employee for whom the employer is not in compliance if the violation occurred within three years after a previous complaint that led to a determination that a violation had occurred. The commissioner must consider specified items when determining the amount of the penalty, and assessment of the penalty is subject to specified notice and hearing requirements.

**Current Law:** Regardless of employer size, an employer may not prohibit an employee from inquiring about, discussing, or disclosing the wages of the employee or another employee or requesting that the employer provide a reason for why the employee's wages are a condition of employment. An employer may not require an employee to sign a waiver or any other document to deny the employee the right to disclose or discuss the employee's wages. An employer may not take any adverse employment actions against an employee for specified actions regarding wages or exercising specified rights.

An employer may, in a written policy provided to each employee, establish reasonable workday limitations on the time, place, and manner for inquiries relating to employee wages so long as it is consistent with standards adopted by the Commissioner of Labor and Industry and all other State and federal laws. If an employee does not adhere to these limitations, and the employer acted because of the employee's failure to adhere to the limitations, an employer may have an affirmative defense for taking adverse employment action. A limitation may include prohibiting an employee from discussing or disclosing another employee's wages without that employee's prior permission, except in specified

instances for an employee who has access to other employees' wage information as a part of the employee's essential job functions.

These provisions do not (1) require an employee to disclose the employee's wages; (2) diminish employee rights to negotiate the terms and conditions of employment or otherwise limit employee rights; (3) limit the rights of an employee provided under any other provision of law or collective bargaining agreement; (4) create an obligation on an employer or employee to disclose wages; (5) permit an employee, without an employer's written consent, to disclose proprietary information, trade secret information, or information that is a legal privilege or protected by law; or (6) permit an employee to disclose wage information to an employer's competitor.

State law generally prohibits an employer with at least 15 employees from discharging, failing or refusing to hire, or otherwise discriminating against any individual with respect to the individual's compensation, terms, conditions, or privileges of employment because of race, color, religion, sex, age, national origin, marital status, sexual orientation, gender identity, genetic information, or disability. The State and local governments are considered employers. Regardless of employer size, under the State's Equal Pay for Equal Work law, an employer may not discriminate between employees in any occupation by (1) paying a wage to employees of one sex or gender identity at a rate less than the rate paid to employees of another sex or gender identity if both employees work in the same establishment and perform work of comparable character or work on the same operation, in the same business, or of the same type or (2) providing less favorable employment opportunities based on sex or gender identity. However, a variation in a wage based on specified systems or factors is generally not prohibited.

When the Commissioner of Labor and Industry has determined that the State's Equal Pay for Equal Work law has been violated, the commissioner must (1) try to resolve any issue informally by mediation or (2) ask the Attorney General to bring an action on behalf of the employee. The Attorney General may bring an action in the county where the violation allegedly occurred for injunctive relief, damages, or other relief.

If an employer knew or reasonably should have known that the employer's action violates Equal Pay for Equal Work provisions, an affected employee may bring an action against the employer for injunctive relief and to recover the difference between the wages paid to employees of one sex or gender identity who do the same type work and an additional equal amount as liquidated damages. If an employer knew or reasonably should have known that the employer's action violates specified wage disclosure provisions, an affected employee may bring an action against the employer for injunctive relief and to recover actual damages and an additional equal amount as liquidated damages.

An employee may bring an action on behalf of the employee and other employees similarly affected; that action must be filed within three years after the employee receives from the employer the wages paid on the termination of employment.

If a court determines that an employee is entitled to judgment in an action, the court must allow against the employer reasonable counsel fees and other costs of the action, as well as prejudgment interest in accordance with the Maryland Rules.

An employer who violates certain provisions of the Equal Pay for Equal Work law is guilty of a misdemeanor and subject to a fine of up to \$300.

**State Expenditures:** The bill creates additional responsibilities for DLLR's Division of Labor and Industry by expanding the Equal Pay for Equal Work law to prohibit employers from inquiring about the salary history of applicants. DLLR cannot absorb the additional workload within existing resources and requires additional staff to respond to the increase in inquiries and complaints prompted by the bill.

DLLR estimates it could receive as many as 1,000 complaints alleging violations annually and, therefore, estimates needing nine regular staff and one contractual employee to implement the bill. However, the Department of Legislative Services anticipates significantly fewer complaints and, therefore, anticipates DLLR only needing one administrative officer and, for the first year and a half, one contractual administrative officer and one office secretary to respond to and manage the additional workload created by the bill. Over time, it is anticipated that employer familiarity and compliance with the bill's provisions increase, thereby reducing the need for additional staff and allowing DLLR to respond to inquiries and enforce the bill with the one permanent position.

Accordingly, general fund expenditures increase for DLLR by \$194,551 in fiscal 2018, which reflects the bill's January 1, 2018 effective date. This estimate reflects the cost of hiring one regular and one contractual administrative officer and one contractual office secretary to investigate complaints. It includes salaries, fringe benefits, one-time start-up costs (which include changes to the management information system), and ongoing operating expenses.

Regular Position	1
Contractual Positions	2.0
Regular Salary and Fringe Benefits	\$34,870
Contractual Salary and Fringe Benefits	39,266
One-time Start-up Costs	110,881
Operating Expenses	<u>9,534</u>
<b>Total FY 2018 State Expenditures</b>	<b>\$194,551</b>

Future year expenditures reflect the elimination of the contractual positions, full salaries with annual increases and employee turnover, and ongoing operating expenses. If the volume of inquiries or complaints exceeds expectations, one or both of the contractual positions could be extended or converted to regular status.

This estimate does not include any health insurance costs that could be incurred for specified contractual employees under the State's implementation of the federal Patient Protection and Affordable Care Act.

The Office of Administrative Hearings can process cases with existing resources.

The bill has an operational impact on recruiting and hiring State employees. State agencies may not seek salary history of applicants, which may hinder their ability to hire the most qualified candidates.

## Additional Information

**Prior Introductions:** None.

## **Cross File: SB 404 (Senator Lee, *et al.*) - Finance.**

**Information Source(s):** Maryland Association of Counties; Maryland Municipal League; Judiciary (Administrative Office of the Courts); University System of Maryland; Department of Budget and Management; Department of Labor, Licensing, and Regulation; Maryland Department of Transportation; Department of Legislative Services

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