# **HOUSE BILL 1104**

R4 8lr2620

By: Delegate Stein

Introduced and read first time: February 7, 2018 Assigned to: Environment and Transportation

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 13, 2018

CHAPTER

### 1 AN ACT concerning

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#### Vehicle Laws - Manufacturers and Dealers - Consumer Data Protection

3 FOR the purpose of requiring vehicle manufacturers, distributors, and factory branches, or 4 their agents, to allow vehicle dealers to furnish certain consumer data in a certain 5 manner; prohibiting manufacturers, distributors, and factory branches, or their 6 agents, from requiring a dealer to grant access to the dealer's data management 7 systems; authorizing manufacturers, distributors, and factory branches, or their 8 agents, to access data management systems with express written consent of the 9 dealer; establishing standards for express written consent for access to a dealer's 10 data management system; requiring manufacturers, distributors, and factory 11 branches, or their agents, to provide certain indemnification to dealers for a violation 12 of this Act; prohibiting manufacturers, distributors, and factory branches from 13 taking adverse action against dealers that refuse to grant access to certain data; 14 authorizing manufacturers, distributors, and factory branches to require certain 15 data from dealers regarding warranty repair, or certain vehicle sales, safety or recall obligations, or validation and payment of certain incentives; prohibiting 16 manufacturers, distributors, and factory branches, or their agents, from requiring a 17 18 dealer to grant access to the dealer's data management systems through a franchise 19 agreement; defining certain terms; and generally relating to consumer data 20 protection by vehicle manufacturers and dealers.

21 BY adding to

22 Article – Transportation

23 Section 15–207.1

24 Annotated Code of Maryland

### EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



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	2 HOUSE BILL 1104
1	(2012 Replacement Volume and 2017 Supplement)
2 3	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND. That the Laws of Maryland read as follows:
4	Article - Transportation
5	15-207.1.
6 7	(A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
8 9 10 11	(2) (I) "CONSUMER DATA" MEANS NONPUBLIC PERSONAL INFORMATION, AS DEFINED IN 15 U.S.C. § 6809(4), COLLECTED BY A DEALER AND PROVIDED BY THE DEALER DIRECTLY TO A MANUFACTURER, DISTRIBUTOR, OR FACTORY BRANCH, OR ITS AGENT.
12 13	(II) "CONSUMER DATA" DOES NOT INCLUDE THE SAME OR SIMILAR DATA THAT IS OBTAINED BY A MANUFACTURER FROM ANY OTHER SOURCE.
14 15	(3) "DATA MANAGEMENT SYSTEM" MEANS A COMPUTER HARDWARE OR SOFTWARE SYSTEM THAT:
16 17	(I) IS OWNED, LEASED, OR LICENSED BY A DEALER, INCLUDING A SYSTEM OF WEB-BASED APPLICATIONS;
18 19	(II) IS LOCATED AT THE DEALERSHIP OR HOSTED REMOTELY. AND
20 21	(III) STORES AND PROVIDES ACCESS TO CONSUMER DATA COLLECTED AND STORED BY THE DEALER.
22 23	(B) NOTWITHSTANDING THE PROVISIONS OF ANY FRANCHISE AGREEMENT A MANUFACTURER, DISTRIBUTOR, OR FACTORY BRANCH, OR ITS AGENT:
<ul><li>24</li><li>25</li><li>26</li></ul>	(1) SHALL ALLOW A DEALER TO FURNISH CONSUMER DATA IN A WIDELY ACCEPTED FILE FORMAT, SUCH AS COMMA-SEPARATED VALUES, AND THROUGH A THIRD-PARTY VENDOR SELECTED BY THE DEALER;

(2) MAY NOT REQUIRE THAT A DEALER GRANT THE MANUFACTURER,

DISTRIBUTOR, OR FACTORY BRANCH, OR ITS AGENT, ACCESS TO THE DEALER'S DATA

**MANAGEMENT SYSTEM TO OBTAIN CONSUMER DATA;** 

- 1 (2) MAY ACCESS OR OBTAIN CONSUMER DATA DIRECTLY FROM
  2 A DEALER'S DATA MANAGEMENT SYSTEM ONLY WITH THE EXPRESS WRITTEN
  3 CONSENT OF THE DEALER; AND
  4 (4) (3) MAY NOT TAKE ANY ADVERSE ACTION AGAINST A DEALER
  5 FOR REFUSING TO GRANT ACCESS TO THE DEALER'S DATA MANAGEMENT SYSTEM;
- 6 (5) (4) MAY REQUIRE THAT A <u>FRANCHISED</u> DEALER <u>OF THE</u>
  7 <u>MANUFACTURER, DISTRIBUTOR, OR FACTORY BRANCH</u> PROVIDE CONSUMER DATA
  8 OR TRANSACTIONAL DATA THAT PERTAINS TO: A WARRANTY REPAIR OR THE SALE
  9 OF A-NEW OR CERTIFIED PRE—OWNED VEHICLE; AND

## 10 <u>(I)</u> <u>Claims for warranty parts or repairs;</u>

- 11 (II) SALES AND DELIVERIES OF NEW OR CERTIFIED PRE-OWNED
  12 VEHICLES OF ANY LINE MAKE OF THE MANUFACTURER, DISTRIBUTOR, OR FACTORY
  13 BRANCH;
- 14 <u>(III)</u> <u>SAFETY OR RECALL OBLIGATIONS; OR</u>
- 15 (IV) VALIDATION AND PAYMENT OF CUSTOMER OR DEALER
  16 INCENTIVES; AND
- 17  $\frac{(6)}{(5)}$ SHALL INDEMNIFY THE DEALER FOR ANY THIRD-PARTY 18 CLAIMS ASSERTED AGAINST OR DAMAGES INCURRED BY THE DEALER TO THE EXTENT THE CLAIMS OF DAMAGES ARE CAUSED BY ACCESS TO OR USE OR AND 19 UNLAWFUL DISCLOSURE OF CONSUMER DATA IN VIOLATION OF THIS SECTION 2021RESULTING FROM A BREACH CAUSED BY THE MANUFACTURER, DISTRIBUTOR, OR 22FACTORY BRANCH, OR ITS AGENT, OR A THIRD PARTY TO WHICH THE 23MANUFACTURER, DISTRIBUTOR, OR FACTORY BRANCH, OR ITS AGENT, HAS 24PROVIDED THE CONSUMER DATA IN VIOLATION OF THIS SECTION.
- 25 (C) A MANUFACTURER, DISTRIBUTOR, OR FACTORY BRANCH, OR ITS AGENT,
  26 MAY NOT REQUIRE THAT A DEALER GRANT THE MANUFACTURER, DISTRIBUTOR, OR
  27 FACTORY BRANCH, OR ITS AGENT, ACCESS TO THE DEALER'S DATA MANAGEMENT
  28 SYSTEM THROUGH A FRANCHISE AGREEMENT OR AS A CONDITION OF RENEWAL OR
  29 CONTINUATION OF THE FRANCHISE AGREEMENT.
- 30 (C) (D) WRITTEN CONSENT UNDER SUBSECTION (B)(3) (B)(2) OF THIS 31 SECTION:
- 32 (1) SHALL BE SEPARATE FROM THE DEALER FRANCHISE 33 AGREEMENT;

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(3) MAY BE WITHDRAWN BY THE DEALER ON 30 DAYS' WRITTED NOTICE TO THE MANUFACTURER, DISTRIBUTOR, OR FACTORY BRANCH.
SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 2018.
Approved:
Governor.
Speaker of the House of Delegates.
President of the Senate.

SHALL BE EXECUTED BY THE DEALER; AND