

State Of Maryland 2018 Bond Bill Fact Sheet

1. Senate LR # Bill #		House LR # Bill #		2. Name Of Project
lr3494	sb1194			Hagerstown Paper and Plastic Plant
3. Senate Bill Sponsors				House Bill Sponsors
Kasemeyer				
4. Jurisdiction (County or Baltimore City)				5. Requested Amount
Washington County				\$1,000,000
6. Purpose of Bill				
the acquisition, planning, design, construction, repair, renovation, reconstruction, site improvement, and capital equipping of a paper and plastic manufacturing facility				
7. Matching Fund				
Requirements: Equal			Type: The grantee shall provide and expend a matching fund	
8. Special Provisions				
<input type="checkbox"/> Historical Easement			<input checked="" type="checkbox"/> Non-Sectarian	
9. Contact Name and Title			Contact Ph#	Email Address
Monica Best James			443-736-1753	mbestjames@bism.org
10. Description and Purpose of Organization (Limit length to visible area)				
<p>Blind Industries & Services of Maryland (BISM) was established in 1908 by the Maryland legislature to provide vocational training and employment opportunities for blind individuals. While a 501(c)(3) entity, BISM is not a fund raising organization. Furthering its mission, BISM owns and operates various manufacturing and retail businesses which create employment for blind people and uses the profits earned from these enterprises to both maintain it's workforce & fund its rehabilitation services. The national unemployment rate in the blind community remains at 70%. BISM's primary responsibility is to provide employment, rehabilitation & training programs to blind people throughout the State. BISM currently employs 267 blind associates. Over the next 3 year period, BISM expects this acquisition to create more than 120 blind & sighted jobs.</p>				

11. Description and Purpose of Project (Limit length to visible area)

In furtherance of its mission, BISM identifies certain manufacturing industries & converts them from sighted to blind jobs. BISM requests assistance to offset financial costs incurred to convert equipment for use by blind associates. BISM has identified the manufacture of toilet paper, paper towels, plastic garbage bag liners & other related products as suitable areas for conversion from sighted to blind jobs. In December 2017, BISM purchased the assets of a Hagerstown manufacturing company & began operations. Objectives: 1. Acquisition of manufacturing equipment to create employment opportunities for blind people; 2. Improve blind accessibility for ingress & egress to the premises; 3. Renovate restrooms & rehabilitation service program space; 4. Install oil base boiler heating system, natural gas & LED lighting for lower operating costs.

Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

Acquisition	\$6,500,000
Design	\$16,040
Construction	
Equipment	\$400,000
Total	\$6,916,040

13. Proposed Funding Sources - (List all funding sources and amounts.)

Internally Financed	\$6,916,040
Total	\$6,916,040

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)			
Begin Design	Complete Design	Begin Construction	Complete Construction
12/8/2017	TBD	12/8/2017	TBD
15. Total Private Funds and Pledges Raised	16. Current Number of People Served Annually at Project Site		17. Number of People to be Served Annually After the Project is Complete
0.00	N/A employment provided		N/A employment provided
18. Other State Capital Grants to Recipients in the Past 15 Years			
Legislative Session	Amount	Purpose	
Fiscal Year 2010	\$150,000	Renovation, construction & capital equipping	
Fiscal Year 2005	\$1,000,000	Renovation, construction & capital equipping	
19. Legal Name and Address of Grantee		Project Address (If Different)	
Blind Industries & Services of Maryland (BISM) 3345 Washington Blvd Baltimore, Maryland 21227		BISM Hagerstown 19224 Longmeadow Road Hagerstown, MD 21742	
20. Legislative District in Which Project is Located	2A - Washington County		
21. Legal Status of Grantee (Please Check One)			
Local Govt.	For Profit	Non Profit	Federal
[]	[]	[X]	[]
22. Grantee Legal Representative		23. If Match Includes Real Property:	
Name:	Thomas Kohn	Has An Appraisal Been Done?	Yes/No
Phone:	410.999.8344		Yes
Address:		If Yes, List Appraisal Dates and Value	
3345 Washington Boulevard Baltimore, Maryland 21227		5-23-17	8519500.00

24. Impact of Project on Staffing and Operating Cost at Project Site			
Current # of Employees	Projected # of Employees	Current Operating Budget	Projected Operating Budget
28	120	4300000.00	4300000.00
25. Ownership of Property (Info Requested by Treasurer's Office for bond purposes)			
A. Will the grantee own or lease (pick one) the property to be improved?			Lease
B. If owned, does the grantee plan to sell within 15 years?			No
C. Does the grantee intend to lease any portion of the property to others?			No
D. If property is owned by grantee any space is to be leased, provide the following:			
Lessee	Terms of Lease	Cost Covered by Lease	Square Footage Leased
Not Applicable			
E. If property is leased by grantee - Provide the following:			
Name of Leaser	Length of Lease	Options to Renew	
Camelot Real Estate, LLC.	5 years	Yes	
26. Building Square Footage:			
Current Space GSF	302,000		
Space to be Renovated GSF	20,000		
New GSF	282,000		

27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion

TBD

28. Comments

On December 8, 2017, BISM purchased the assets of a Hagerstown paper manufacturing company and began its operations in that industry. BISM's funding request is necessitated by this recent expenditure of its funds (currently in excess of 6.5 million dollars) to create blind & sighted jobs. It should also be noted that the acquisition also ensures BISM's compliance with the legislature's original mandate (codified in 1908) and the most recent change in the law (HB1446, Chapter 635, effective May 2018).

BISM respectfully requests assistance to support the financial obligations it has incurred to fulfill its mission of creating blind jobs and converting positions from sighted employees into jobs that can be filled by BISM's blind associates. This Bond Bill will:

(1) Assist BISM in the acquisition of various pieces of manufacturing equipment, which will create employment opportunities for people who are blind or visually impaired people.

Specifically, BISM has contracted to purchase equipment for the manufacturing of plastic trash liners for a total purchase price of approximately 400,000 dollars.

(a) Model CMD 1320 GBM Global Bag Machine. It converts popular bottom sealed bags at 600 fpm using patented technology; designed for global operation and meets CE, ANSI, OSHA, NFPA-79 safety standards;

(b) CMD Model 660 Dual Lane Winder for 1_UP or 2-UP production of rolls of perforated product. A high capacity winder capable of winding two lanes of perforated , non-overlapped product; and

(c) CMD Model 2054 Non-Driven Unwind is described as a machine that is high-quality converting equipment for the plastic, blown-film industry.

(2) Allow BISM to upgrade current paper and tissue manufacturing equipment to allow accessibility for blind people;

(3) Upgrade certain areas of the plant to improve blind accessibility for ingress and egress to the premises;

(4) Install equipment and make property improvements to areas to address basic hygiene issues through the renovation of rest rooms and other common rest areas;

(5) Provide funds to construct areas within the premises from which BISM can provide rehabilitation service programs;

(6) Fund the installation of oil base boiler heating system and install natural gas lines into the manufacturing premises to improve efficiency; and

(7) Assist with upgrading the manufacturing premises to include LED lighting to improve efficiency and lower costs.

BISM will provide copies of invoices and additional information upon request.