State Of Maryland 2019 Bond Initiative Fact Sheet

1. Name Of Project							
Great Blacks in Wax Museum							
2. Senate Sponsor	3. House Sponsor						
McCray							
4. Jurisdiction (County or Baltimore City)	5. Requested Amount						
Baltimore City	\$250,000						
6. Purpose of Bond Initiative	•						
the acquisition, planning, design, construct improvement, and capital equipping of the							
7. Matching Fund							
Requirements: Equal	Type: The grantee sha fund	The grantee shall provide and expend a matching					
8. Special Provisions							
[] Historical Easement	[X] Non-Secta	[X] Non-Sectarian					
9. Contact Name and Title	Contact Ph#	Email Address					
Dr. Joanne Martin	410-563-3404 x16	Jmartin@greatblacksinwax.org					
10. Description and Purpose of Organiza							

A commitment to community renewal Community development and cultural development go hand and hand. This simple philosophy of our Co- Founder, the late Dr. Elmer P. Martin, was the driving force behind the decision to relocate the museum to East Baltimore. The amount pf visitors have more than quadrupled since our move to this fragile, economically challenged community on Baltimores east side, going from 43,000 in 1989 to 150,000 today. Sixty-five percent of museum visitors come from outside Maryland. Clearly, the institution has demonstrated its power as a major tourism magnet and its potential to be a catalyst for the economic and cultural development of the communities surrounding The National Great Blacks In Wax Museum.

11. Description and Purpose of Project (Limit length to visible area)

Presently, there are steps, and areas, in the museum that are inaccessible to our visitors with disabilities. We have had to work with the State Human Rights Commission to come up with temporary solutions to this problem. 1. Create bathrooms that meets accessibility guidelines. 2. Install an elevator to access areas that are not presently accessible.. 3. Enhance the lobby to allow for more accessibility.

Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs							
Acquisition	\$0						
Design	\$50,000						
Construction	\$300,000						
Equipment	\$150,000						
Total	\$500,000						
13. Proposed Funding Sources - (List all funding sources and amounts.)							
T Rowe Price	\$20,000						
Becton Dickinson	\$25,000						
Individual Donations from patrons	\$30,000						
City of Baltimore	\$175,000						
State of Maryland	\$250,000						
Total	\$500,000						

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)									
Begin Desi	gn Complete		plete	e Design Begin Constructio		n	Complete Construction		
7/1/2019		9/1/2019		10/1/	10/1/2019		4/15/2020		
15. Total Private Funds and Pledges Raised			Se	16. Current Number Served Annually at I Site		-	Serve	umber of People to be ed Annually After the ect is Complete	
75000.00	75000.00			125,000		175,000			
18. Other	State (Capita	al Gra	ints to Re	cipien	ts in the Past	15 Yea	ırs	
Legislativ	ve Sess	ion	Ar	Amount		Purpose			
2004			U J	6300,000	00 Museum Expansion				
2006	2006		9	6300,000	Museum Expansion				
2005			\$1	,000,000	Museum Expansion				
2006			•	650,000	Museum Expansion				
19. Legal N	Name a	and A	ddres	ss of Gra	ntee	Project Add	ress (If	Different)	
1601 E. North Ave. Baltimore, MD 21213 20. Legislative District in Which Project is Located45 - Baltimo					imore	City			
21. Legal S	Status	of Gr	antee	(Please C	Check C)ne)			
Local G	Local Govt. Fo		For P	r Profit		Non Profit		Federal	
[]	[]		[X	(]		[]		[]	
22. Grante	e Lega	al Rep	preser	tative		23. If Match Includes Real Property:			
Name:	e: Mr. Edward J Hiller			Has An Appraisal Been Done?		Yes/No			
Phone:	410-654-5783						No		
Address:				If Yes, List Appraisal Dates and Value					
465 Main Street Reisterstown Md 21136									

24. Impact of Project on Staffing and Operating Cost at Project Site								
Current # of Employees	Projected # of Employees	Curr	ent Operating Budget	ted Operating Budget				
12	14	(500000.00	720000.00				
25. Ownership of	f Property (Info Requ	ested by	Treasurer's Offic	e for bond	purposes)			
A. Will the grantee own or lease (pick one) the property to be improved?								
B. If owned, does	No							
C. Does the grante	thers?	No						
D. If property is o	wned by grantee any sp	pace is to	be leased, provid	e the follow	ing:			
	Lessee	Terms of Lease	Cost Covered by Lease	0				
E. If property is le	eased by grantee - Prov	ide the fo	llowing:					
Na	ame of Leaser	Length of Lease	Optio	Options to Renew				
26. Building Square Footage:								
Current Space G								
Space to be Rend			3,000					
New GSF				,				

28. Comments

STRENGTHS AND OPPORTUNITIES

Catalyst for Tourism

The Museum is a tourism destination. Indeed, since 1983, over 5,000,000 people have visited a cultural attraction on the corner of North Avenue and Bond Street, located away from the lucrative Inner Harbor and decidedly off the beaten track.

During our peak months of February, July, and August respectively, we average about 10,000 visitors per month. During the Spring Break season, which could be from March through May, depending on what part of the U.S. one lives, our visitors come in groups from such places as Los Angeles, Minnesota, Florida, and Georgia as they travel cross-country taking mainly low income middle and high school youth on tours to introduce them to the university or college experience.

The museum has developed an extended tour program designed to send visitors to other museums and cultural venues. This year we will send 5,000 people to Reginald F. Lewis Museum, Orchard Street Church, Mt. Saint Marys Seminary, President Street Station, Frederick Douglass- Isaac Myers Museum, and Sharp Street Church.