HOUSE BILL 596

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By: **Delegate D.E. Davis** Introduced and read first time: January 20, 2021 Assigned to: Economic Matters

A BILL ENTITLED

1 AN ACT concerning

Commercial Law – Professional Athlete Funding Act

3 FOR the purpose of establishing certain requirements for certain player brand agreements 4 between certain professional athletes and certain investors; establishing that player $\mathbf{5}$ brand agreements that comply with requirements of certain provisions of this Act 6 are valid, binding, and enforceable contracts notwithstanding certain laws; stating 7 the findings of the General Assembly; providing that the Attorney General and the 8 Division of Consumer Protection of the Office of the Attorney General have certain 9 authority to enforce this Act; authorizing certain professional athletes to bring an 10 action in a certain court to recover for certain injuries or losses sustained as a result 11 of a violation of this Act; authorizing a court to award certain costs and fees under 12certain circumstances; establishing a certain penalty for a violation of this Act; 13establishing a certain short title for this Act; providing for the application of this Act; defining certain terms; and generally relating to professional athletes and player 14 15brand agreements.

- 16 BY adding to
- 17 Article Commercial Law
- Section 11–1701 through 11–1706 to be under the new subtitle "Subtitle 17.
 Professional Athlete Funding Act"
- 20 Annotated Code of Maryland
- 21 (2013 Replacement Volume and 2020 Supplement)
- SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
 That the Laws of Maryland read as follows:

24	Article – Commercial Law
25	SUBTITLE 17. PROFESSIONAL ATHLETE FUNDING ACT.

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



1 **11–1701.**

2 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS 3 INDICATED.

4 (B) "DIVISION" MEANS THE DIVISION OF CONSUMER PROTECTION OF THE 5 OFFICE OF THE ATTORNEY GENERAL.

6 (C) "FUTURE INCOME OR EARNINGS" MEANS INCOME OR EARNINGS 7 RECEIVED OR EARNED IN THE FUTURE BY A PROFESSIONAL ATHLETE SOLELY AS A 8 PROFESSIONAL ATHLETE, AND NOT IN ANY OTHER CAPACITY.

9 (D) "INVESTOR" MEANS A PERSON THAT INVESTS CAPITAL IN 10 PROFESSIONAL ATHLETES IN EXCHANGE FOR A SHARE OF THE PROFESSIONAL 11 ATHLETES' FUTURE INCOME OR EARNINGS.

(1) "PLAYER BRAND AGREEMENT" MEANS A WRITTEN AGREEMENT 12**(E)** BETWEEN A PROFESSIONAL ATHLETE AND AN INVESTOR UNDER WHICH THE 13 PROFESSIONAL ATHLETE COMMITS TO PAY A SPECIFIED PERCENTAGE OF THE 14 PROFESSIONAL ATHLETE'S FUTURE INCOME OR EARNINGS FOR A SPECIFIED 1516 PERIOD OF TIME, IN EXCHANGE FOR PAYMENTS TO OR ON BEHALF OF THE 17PROFESSIONAL ATHLETE FOR ADVANCEMENT OF THE PROFESSIONAL ATHLETE'S PROFESSIONAL CAREER, DEVELOPMENT, PERSONAL FINANCES, OR OTHER 18 19 PURPOSE.

20(2) "PLAYER BRAND AGREEMENT" INCLUDES A WRITTEN21AGREEMENT THAT IS REFERRED TO AS AN INCOME SHARE AGREEMENT.

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(F)

"PROFESSIONAL ATHLETE" MEANS AN INDIVIDUAL WHO IS:

(1) EMPLOYED AS AN ATHLETE BY A TEAM THAT IS A MEMBER OF AN
ASSOCIATION OF SIX OR MORE PROFESSIONAL SPORTS TEAMS WHOSE TOTAL
COMBINED REVENUES EXCEED \$10,000,000 PER YEAR, IF THE ASSOCIATION
GOVERNS THE CONDUCT OF ITS MEMBERS AND REGULATES THE CONTESTS AND
EXHIBITIONS IN WHICH ITS MEMBER TEAMS REGULARLY ENGAGE;

(2) EMPLOYED AS AN ATHLETE BY A MINOR LEAGUE TEAM THAT IS
 AFFILIATED WITH AN ASSOCIATION THAT MEETS THE DESCRIPTION UNDER ITEM (1)
 OF THIS SUBSECTION; OR

31(3)CLASSIFIED OR CONSIDERED AN AMATEUR OR PROFESSIONAL32GOLFER UNDER THE RULES OF THE UNITED STATES GOLF ASSOCIATION.

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11 - 1702.1 $\mathbf{2}$ (A) THE GENERAL ASSEMBLY FINDS THAT: 3 (1) WHEN A PROFESSIONAL ATHLETE AND AN INVESTOR ENTER INTO 4 A CONTRACT, A BINDING AGREEMENT IS FORMED WHEREIN BOTH PARTIES MAKE 5**PROMISES THAT CAN BE ENFORCED THROUGH LEGAL REMEDIES;** 6 (2) **ONE SUCH AGREEMENT IS THE PLAYER BRAND AGREEMENT;** 7 (3) MOST AGREEMENTS ARE ENTERED INTO WHEN THE ATHLETE IS 8 MAKING THE TRANSITION FROM COLLEGIATE ATHLETICS TO THE PROFESSIONAL 9 LEVEL OR WHEN THE ATHLETE IS JUST BEGINNING A PROFESSIONAL CAREER; 10 (4) THE PROTECTION OF THE PROFESSIONAL ATHLETE IS PARAMOUNT TO ENSURE THAT PROFESSIONAL ATHLETES ARE NOT FINANCIALLY 11 12**EXPLOITED BY UNSCRUPULOUS INVESTORS;** 13 (5) CURRENT LAW DOES NOT ADEQUATELY PROTECT THE 14PROFESSIONAL ATHLETE NOR DOES IT PROVIDE A REMEDY FOR THE ATHLETE WHO 15IS TAKEN ADVANTAGE OF BY AN UNSCRUPULOUS INVESTOR; 16 (6) SINCE A PLAYER BRAND AGREEMENT IS NOT A LOAN, IT IS NOT 17SUBJECT TO LAWS AND REGULATIONS THAT GOVERN LOANS; 18 (7) PLAYER BRAND AGREEMENTS ALSO MAY NOT BE DISCHARGEABLE 19 UNDER BANKRUPTCY LAW, UNLESS A COURT OF COMPETENT JURISDICTION 20DETERMINES THAT THE OBLIGATIONS WOULD IMPOSE AN UNDUE HARDSHIP ON THE 21PROFESSIONAL ATHLETE AND THE DEPENDENTS OF THE PROFESSIONAL ATHLETE 22BY NOT DISCHARGING THE OBLIGATION; 23(8) THERE IS NO UNIFORMITY OR REGULATION IN PLAYER BRAND 24**AGREEMENTS:** 25(9) THE AMOUNT A PROFESSIONAL ATHLETE IS REQUIRED TO PAY 26**UNDER A PLAYER BRAND AGREEMENT MAY:** 27**(I)** BE MORE OR LESS THAN THE AMOUNT PROVIDED TO THE 28**PROFESSIONAL ATHLETE; AND** 29(II) VARY IN PROPORTION TO THE FUTURE INCOME OR 30 EARNINGS OF THE PROFESSIONAL ATHLETE; AND

1 (10) PROFESSIONAL ATHLETES HAVE BEEN DISADVANTAGED BY 2 AGREEMENTS THAT GIVE THE INVESTOR RIGHTS OVER THE ACTIONS OF THE 3 PROFESSIONAL ATHLETE.

4 (B) BASED ON THE FINDINGS UNDER SUBSECTION (A) OF THIS SECTION, 5 THE GENERAL ASSEMBLY DETERMINES THAT IT IS IN THE STATE'S INTEREST TO 6 ENACT THIS SUBTITLE TO REGULATE PLAYER BRAND AGREEMENTS AND CODIFY 7 THE BEST PRACTICES THAT PROTECT THE PROFESSIONAL ATHLETE.

8 **11–1703.**

9 (A) A PLAYER BRAND AGREEMENT THAT COMPLIES WITH THE 10 REQUIREMENTS OF SUBSECTION (B) OF THIS SECTION IS A VALID, BINDING, AND 11 ENFORCEABLE CONTRACT NOTWITHSTANDING ANY STATE STATUTORY OR COMMON 12 LAW LIMITING OR REGULATING ASSIGNMENT OF FUTURE INCOME OR EARNINGS.

13 (B) A PLAYER BRAND AGREEMENT:

14(1)SHALL BE WRITTEN IN THE PROFESSIONAL ATHLETE'S NATIVE15LANGUAGE OR A LANGUAGE IN WHICH THE PROFESSIONAL ATHLETE IS FLUENT;

16 (2) SHALL SPECIFY THE PERCENTAGE OF FUTURE INCOME OR 17 EARNINGS THAT THE PROFESSIONAL ATHLETE IS OBLIGATED TO PAY TO THE 18 INVESTOR AND THAT THE PERCENTAGE WAS CHOSEN BY THE PROFESSIONAL 19 ATHLETE;

20 (3) SHALL IDENTIFY THE SPECIFIC CATEGORIES OR KINDS OF 21 FUTURE INCOME OR EARNINGS TO BE USED FOR PURPOSES OF CALCULATING THE 22 OBLIGATION OF THE PROFESSIONAL ATHLETE UNDER THE PLAYER BRAND 23 AGREEMENT;

24 (4) MAY NOT REQUIRE THE PROFESSIONAL ATHLETE TO PAY MORE 25 THAN 30% OF THE PROFESSIONAL ATHLETE'S FUTURE INCOME OR EARNINGS 26 EXCLUSIVELY TO THE INVESTOR;

(5) MAY NOT REQUIRE THE PROFESSIONAL ATHLETE TO SHARE A
 PERCENTAGE OF THE PROFESSIONAL ATHLETE'S FUTURE INCOME OR EARNINGS
 FOR MORE THAN 30 YEARS; AND

30 (6) SHALL BE SIGNED AND EXECUTED UNDER ALL OF THE 31 FOLLOWING CONDITIONS:

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(I) THE SIGNING IS AUDIO OR VIDEO RECORDED AND CLEARLY

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IDENTIFIES BY NAME AND TITLE, ROLE, OR POSITION EACH INDIVIDUAL PRESENT AT
 THE SIGNING OF THE PLAYER BRAND AGREEMENT, WHETHER THE INDIVIDUAL IS
 PRESENT IN PERSON OR BY TELEPHONE, VIDEOCONFERENCING, OR ANY OTHER
 FORM OF TECHNOLOGY ENABLING REMOTE ATTENDANCE;

5 (II) THE SIGNING OCCURS IN THE PROFESSIONAL ATHLETE'S 6 NATIVE LANGUAGE OR A TRANSLATOR IS PRESENT AND PARTICIPATES IN THE 7 SIGNING OF THE PLAYER BRAND AGREEMENT; AND

8 (III) THE SIGNING IS ACCOMPANIED BY CONFIRMATION IN 9 WRITING THAT THE PROFESSIONAL ATHLETE UNDERSTANDS ALL OF THE 10 FOLLOWING:

11 **1.** THE PROFESSIONAL ATHLETE MAY BE REQUIRED TO 12 PAY THE INVESTOR SUBSTANTIALLY MORE MONEY OVER THE COURSE OF THE 13 PROFESSIONAL ATHLETE'S CAREER THAN THE PROFESSIONAL ATHLETE RECEIVED 14 FROM THE INVESTOR, INCLUDING SPECIFIC EXAMPLES OF POTENTIAL PAYMENTS 15 THAT MAY BE REQUIRED DEPENDING ON THE OCCURRENCE OF HYPOTHETICAL 16 FUTURE EVENTS;

172. IF THE PROFESSIONAL ATHLETE DOES NOT SATISFY 18 SPECIFIED IN THE PLAYER BRAND AGREEMENT THE CONDITIONS TO 19 CONTRACTUALLY TRIGGER PAYMENT TO THE INVESTOR, THE PROFESSIONAL 20ATHLETE IS UNDER NO OBLIGATION TO PAY THE INVESTOR BACK;

213. THE PROFESSIONAL **ATHLETE** HAD THE 22**OPPORTUNITY FOR A LAWYER, FINANCIAL ADVISOR, OR OTHER REPRESENTATIVE** 23OF THE PROFESSIONAL ATHLETE TO REVIEW THE AGREEMENT FOR THE 24PROFESSIONAL ATHLETE AND THAT THE PERCENTAGE OF FUTURE INCOME TO PAY 25BACK TO THE INVESTOR IN EXCHANGE FOR PRESENT PAYMENT BY THE INVESTOR IS 26**APPROVED BY THE PROFESSIONAL ATHLETE; AND**

4. THE PROFESSIONAL ATHLETE CONFIRMS THAT THE
PROFESSIONAL ATHLETE UNDERSTANDS ALL MATERIAL ELEMENTS OF THE PLAYER
BRAND AGREEMENT.

30 **11–1704.**

(A) EXCEPT FOR § 13–411 OF THIS ARTICLE AND SUBJECT TO SUBSECTION
(B) OF THIS SECTION, THE ATTORNEY GENERAL AND THE DIVISION SHALL HAVE
THE SAME AUTHORITY TO ENFORCE THIS SUBTITLE AS PROVIDED IN TITLE 13 OF
THIS ARTICLE.

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1 (B) AN INVESTOR WHO VIOLATES THIS TITLE IS SUBJECT TO A CIVIL 2 PENALTY, IN ADDITION TO ALL COSTS, NOT TO EXCEED \$1,000 FOR EACH VIOLATION 3 OF THIS TITLE.

4 **11–1705.**

5 (A) IN ADDITION TO ANY ACTION BY THE ATTORNEY GENERAL OR THE 6 DIVISION AUTHORIZED UNDER THIS ARTICLE, A PROFESSIONAL ATHLETE MAY 7 BRING AN ACTION IN AN APPROPRIATE COURT TO RECOVER FOR INJURY OR LOSS 8 SUSTAINED AS A RESULT OF A VIOLATION OF THIS SUBTITLE.

9 (B) IF A PROFESSIONAL ATHLETE PREVAILS IN AN ACTION BROUGHT UNDER 10 THIS SUBTITLE AND IS AWARDED DAMAGES, THE COURT ALSO MAY AWARD COURT 11 COSTS AND FEES, INCLUDING REASONABLE ATTORNEY'S FEES.

12 **11–1706.**

13 THIS TITLE MAY BE CITED AS THE PROFESSIONAL ATHLETE FUNDING ACT.

14 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall be construed to 15 apply only prospectively and may not be applied or interpreted to have any effect on or 16 application to any player brand agreements entered into before the effective date of this 17 Act.

18 SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect 19 October 1, 2021.