SENATE BILL 609

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By: Senator Augustine Senators Augustine and Hayes

Introduced and read first time: January 29, 2021 Assigned to: Finance

Committee Report: Favorable with amendments Senate action: Adopted Read second time: February 22, 2021

CHAPTER _____

1 AN ACT concerning

Economic Development – Maryland Industrial Development Financing Authority – Marketing Plan

FOR the purpose of requiring the Maryland Industrial Development Financing Authority 4 to work to increase the utilization of certain programs and funds to assist minority $\mathbf{5}$ 6 and women-owned businesses and consider incentives to encourage the use of 7 certain credit insurance programs; requiring the Authority to develop and implement a certain marketing plan; requiring the marketing plan implemented in 8 9 accordance with this Act to identify methods to increase the utilization of certain 10 credit insurance services by certain financial entities; and generally relating to the 11 Maryland Industrial Development Financing Authority.

- 12 BY adding to
- 13 Article Economic Development
- 14 Section 5–404
- 15 Annotated Code of Maryland
- 16 (2018 Replacement Volume and 2020 Supplement)
- SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
 That the Laws of Maryland read as follows:
- 19

Article – Economic Development

20 **5–404.**

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



2 (1) WORK TO INCREASE THE UTILIZATION OF THE PROGRAMS AND 3 FUNDS ESTABLISHED UNDER THE AUTHORITY TO ASSIST MINORITY AND 4 WOMEN-OWNED BUSINESSES IN THE STATE; AND

5 (2) CONSIDER INCENTIVES TO ENCOURAGE THE USE OF THE 6 AUTHORITY'S CREDIT INSURANCE SERVICES.

7 (B) (1) SUBJECT TO PARAGRAPH (2) OF THIS SUBSECTION, THE 8 AUTHORITY SHALL DEVELOP AND IMPLEMENT A MARKETING PLAN TO INCREASE 9 AWARENESS OF THE AUTHORITY'S CREDIT INSURANCE SERVICES.

10 (2) THE MARKETING PLAN IMPLEMENTED UNDER PARAGRAPH (1) OF 11 THIS SUBSECTION SHALL IDENTIFY METHODS TO INCREASE THE UTILIZATION OF 12 THE AUTHORITY'S CREDIT INSURANCE SERVICES BY COMMUNITY BANKS AND 13 OTHER FINANCIAL INSTITUTIONS THAT MAKE LOANS TO HISTORICALLY 14 DISADVANTAGED BUSINESSES AND BUSINESSES IN RURAL AREAS OF THE STATE.

15 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 16 October 1, 2021.

Approved:

Governor.

President of the Senate.

Speaker of the House of Delegates.

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(A**)**

THE AUTHORITY SHALL: