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By: **Delegate Carey** Introduced and read first time: January 31, 2022 Assigned to: Economic Matters

A BILL ENTITLED

1 AN ACT concerning

2

Motor Vehicle Financial Protection Product Agreements Act

3 FOR the purpose of establishing requirements applicable to motor vehicle financial 4 protection product agreements, including requirements related to the circumstances $\mathbf{5}$ under which motor vehicle financial protection product agreements can be canceled 6 and disclosed; authorizing creditors to insure obligations under debt waiver 7 agreements; establishing requirements for insurance policies providing coverage for 8 obligations under debt waiver agreements; requiring certain creditors to insure 9 certain obligations under a debt waiver agreement in a certain manner; requiring a provider of a vehicle value protection agreement to comply with certain 10 11 requirements; and generally relating to motor vehicle financial protection product 12agreements.

13 BY adding to

- 14 Article Insurance
- Section 33–101 through 33–401 to be under the new title "Title 33. Motor Vehicle
 Financial Protection Product Agreements"
- 17 Annotated Code of Maryland
- 18 (2017 Replacement Volume and 2021 Supplement)

SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:

- 21 Article Insurance
 - 22 **TITLE 33. MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENTS.**
 - 23 SUBTITLE 1. GENERAL PROVISIONS.
 - 24 **33–101.**

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



IN THIS TITLE THE FOLLOWING WORDS HAVE THE MEANINGS 1 **(**A**)** $\mathbf{2}$ INDICATED.

"ADMINISTRATOR" MEANS: 3 **(B)**

4 (1) WITH RESPECT TO A DEBT WAIVER AGREEMENT, A PERSON, OTHER THAN AN INSURER OR A CREDITOR, THAT PERFORMS ADMINISTRATIVE OR $\mathbf{5}$ 6 **OPERATIONAL FUNCTIONS UNDER THE DEBT WAIVER AGREEMENT; OR**

7 WITH RESPECT TO A VEHICLE VALUE PROTECTION AGREEMENT, (2) 8 THE PERSON WHO IS RESPONSIBLE FOR THE ADMINISTRATIVE OR OPERATIONAL FUNCTIONS OF THE VEHICLE VALUE PROTECTION AGREEMENT, INCLUDING THE 9 ADJUDICATION OF CLAIMS OR BENEFIT REQUESTS BY A CONTRACT HOLDER. 10

- 11 **(C) "BORROWER" MEANS:**
- 12(1) A BUYER UNDER AN INSTALLMENT SALE AGREEMENT;

13(2) A BORROWER UNDER AN AGREEMENT FOR A LOAN AS DEFINED IN 14§ 12–1001 OF THE COMMERCIAL LAW ARTICLE; OR

- 15(3) A LESSEE UNDER A LEASE.
- "CONSUMER" MEANS: **(D)** 16
- 17(1) A BORROWER UNDER A DEBT WAIVER AGREEMENT; OR

18(2) A CONTRACT HOLDER UNDER A VEHICLE VALUE PROTECTION 19 AGREEMENT.

"CONTRACT HOLDER" MEANS A PERSON WHO IS THE PURCHASER OR 20**(E)** 21HOLDER OF A VEHICLE VALUE PROTECTION AGREEMENT.

- **"CREDITOR" MEANS:** 22**(F)**
- 23(1) A SELLER UNDER AN INSTALLMENT SALE AGREEMENT;

A CREDIT GRANTOR UNDER A LOAN AS DEFINED IN § 12–1001 OF 24(2) THE COMMERCIAL LAW ARTICLE; 25

A LESSOR UNDER A LEASE; OR 26(3)

 $\mathbf{2}$

1 2	(4) AN ASSIGNEE OF AN INDIVIDUAL LISTED IN ITEM (1), (2), OR (3) OF THIS SUBSECTION TO WHOM A CREDIT OBLIGATION IS PAYABLE.
$\frac{3}{4}$	(G) "Debt cancellation agreement" has the meaning stated in § 12–1001 of the Commercial Law Article.
5	(H) "DEBT WAIVER AGREEMENT" MEANS:
6	(1) A DEBT CANCELLATION AGREEMENT; OR
7	(2) AN EXCESS WEAR AND USE AGREEMENT.
8	(I) "EXCESS WEAR AND USE AGREEMENT" MEANS AN AGREEMENT THAT IS
9	PART OF A LEASE OR AN ADDENDUM TO A LEASE UNDER WHICH A LESSOR, WITH OR
10	WITHOUT A SEPARATE CHARGE, AGREES TO CANCEL OR WAIVE ALL OR PART OF ANY
11	AMOUNT THAT MAY BECOME DUE UNDER THE LEASE AS A RESULT OF EXCESSIVE
11	WEAR AND USE OF THE MOTOR VEHICLE, INCLUDING AMOUNTS DUE FOR EXCESS
12 13	MILEAGE.
10	MILLAGE.
14	(J) (1) "FINANCE AGREEMENT" MEANS AN AGREEMENT INVOLVING THE
14 15	PURCHASE, REFINANCING, OR LEASE OF A MOTOR VEHICLE.
10	FURCHASE, REFINANCING, OR LEASE OF A MOTOR VEHICLE.
16	(2) "FINANCE AGREEMENT" INCLUDES:
17	(I) AN INSTALLMENT SALE AGREEMENT;
18	(II) AN AGREEMENT FOR A LOAN AS DEFINED IN § 12–1001 OF
19	THE COMMERCIAL LAW ARTICLE; AND
10	
20	(III) A LEASE.
21	(K) "FREE LOOK PERIOD" MEANS THE PERIOD OF TIME WITHIN WHICH A
21 99	CONSUMER MAY CANCEL & MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT

221 CONSUMER MAY CANCEL A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT 23 AGREEMENT WITHOUT PENALTY, FEES, OR COSTS AND RECEIVE A FULL REFUND OF 24 THE PURCHASE PRICE PAID FOR THE MOTOR VEHICLE FINANCIAL PROTECTION 25 PRODUCT AGREEMENT.

26 (L) "INSTALLMENT SALE AGREEMENT" HAS THE MEANING STATED IN § 27 12–601 of the Commercial Law Article.

28 (M) "LEASE" HAS THE MEANING STATED IN § 14–2001 OF THE COMMERCIAL 29 LAW ARTICLE. 1 (N) "LESSEE" HAS THE MEANING STATED IN § 14–2001 OF THE 2 COMMERCIAL LAW ARTICLE.

3 (O) "LESSOR" HAS THE MEANING STATED IN § 14–2001 OF THE 4 COMMERCIAL LAW ARTICLE.

5 (P) "MOTOR VEHICLE" HAS THE MEANING STATED IN TITLE 11, SUBTITLE 6 1 OF THE TRANSPORTATION ARTICLE.

7 (Q) "MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT" 8 INCLUDES:

- 9 (1) A DEBT WAIVER AGREEMENT; AND
- 10 (2) A VEHICLE VALUE PROTECTION AGREEMENT.
- 11 (R) "PROVIDER" MEANS A PERSON THAT:

12 (1) IS OBLIGATED TO PROVIDE A BENEFIT UNDER A VEHICLE VALUE 13 PROTECTION AGREEMENT; AND

14(2)MAY ACT AS AN ADMINISTRATOR OR RETAIN THE SERVICES OF A15THIRD-PARTY ADMINISTRATOR.

16 (S) "RETAIL SELLER" MEANS A SELLER AS DEFINED IN § 12–601 OF THIS 17 ARTICLE.

18 **(T) (1)** "VEHICLE VALUE PROTECTION AGREEMENT" MEANS AN 19 AGREEMENT TO REDUCE, ON THE OCCURRENCE OF A COVERED EVENT, ALL OR A 20 PORTION OF A CONTRACT HOLDER'S FINANCE AGREEMENT DEFICIENCY BALANCE 21 AT THE TIME OF THE COVERED EVENT, INCLUDING A CREDIT TOWARD THE 22 PURCHASE OR LEASE OF A REPLACEMENT MOTOR VEHICLE OR FOR MOTOR VEHICLE 23 SERVICES.

- 24
- (2) "VEHICLE VALUE PROTECTION AGREEMENT" DOES NOT INCLUDE:
- 25

(I) A DEBT WAIVER AGREEMENT; OR

26 (II) A MECHANICAL REPAIR CONTRACT AS DEFINED IN § 27 15–311.2 OF THE TRANSPORTATION ARTICLE.

28 **33–102.**

4

2 (1) A FEDERAL OR STATE BANK, TRUST COMPANY, CREDIT UNION, OR 3 SAVINGS AND LOAN ASSOCIATION; OR

THIS TITLE DOES NOT APPLY TO:

4 (2) A SUBSIDIARY OR AFFILIATE OF AN INSTITUTION DESCRIBED IN 5 ITEM (1) OF THIS SUBSECTION.

6 (B) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT MAY 7 ONLY BE OFFERED, SOLD, OR GIVEN TO A CONSUMER IN ACCORDANCE WITH THIS 8 TITLE.

9 (C) (1) NOTWITHSTANDING ANY OTHER PROVISION OF LAW, THE 10 AMOUNT CHARGED OR FINANCED FOR A MOTOR VEHICLE FINANCIAL PROTECTION 11 PRODUCT AGREEMENT SOLD OR GIVEN IN COMPLIANCE WITH THIS TITLE:

12(I) IS AN AUTHORIZED CHARGE THAT MUST BE FOR A13SEPARATELY STATED CONSIDERATION; AND

14

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(A)

(II) IS NOT A FINANCE CHARGE OR INTEREST.

15 (2) FOR A DEBT WAIVER AGREEMENT, THE AMOUNT CHARGED OR 16 FINANCED FOR THE DEBT WAIVER AGREEMENT AND THE SEPARATELY STATED 17 CONSIDERATION SHALL BE DISCLOSED IN THE FINANCE AGREEMENT OR IN THE 18 LEASE.

19 (D) (1) EXCEPT AS PROVIDED IN PARAGRAPH (2) OF THIS SUBSECTION, 20 THE PURCHASE, LEASE, OR EXTENSION OF CREDIT FOR THE PURCHASE OR LEASE 21 OF A MOTOR VEHICLE MAY NOT BE CONDITIONED ON THE PURCHASE OF A MOTOR 22 VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT.

(2) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT
 AGREEMENT MAY BE DISCOUNTED OR GIVEN AT NO CHARGE IN CONNECTION WITH
 THE PURCHASE OF OTHER NONCREDIT RELATED GOODS AND SERVICES.

26 (E) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT 27 OFFERED, SOLD, OR GIVEN IN ACCORDANCE WITH THIS TITLE IS NOT INSURANCE.

28 **33–103.**

29 (A) (1) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT 30 AGREEMENT SHALL INCLUDE A FREE LOOK PERIOD.

1 (2) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT 2 AGREEMENT IS NO LONGER VALID IF A CONSUMER RECEIVES A BENEFIT UNDER THE 3 MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT DURING THE FREE 4 LOOK PERIOD.

 $\mathbf{5}$

(3) A FREE LOOK PERIOD MAY BE NOT LESS THAN 30 DAYS.

6 (B) (1) SUBJECT TO SUBSECTIONS (D) THROUGH (F) OF THIS SECTION, A 7 CONSUMER MAY CANCEL A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT 8 AGREEMENT BY WRITTEN REQUEST UNLESS THE MOTOR VEHICLE FINANCIAL 9 PROTECTION PRODUCT AGREEMENT STATES THAT IT MAY NOT BE CANCELED AFTER 10 THE FREE LOOK PERIOD.

11(2)A WRITTEN REQUEST TO CANCEL A MOTOR VEHICLE FINANCIAL12PROTECTION PRODUCT AGREEMENT UNDER PARAGRAPH (1) OF THIS SUBSECTION13SHALL BE MADE TO THE CREDITOR, PROVIDER, OR ADMINISTRATOR IN14ACCORDANCE WITH THE MOTOR VEHICLE FINANCIAL PROTECTION AGREEMENT.

15 (3) IF A CONSUMER SUBMITS A WRITTEN REQUEST IN ACCORDANCE 16 WITH PARAGRAPH (2) OF THIS SUBSECTION, THE CONSUMER SHALL RECEIVE A 17 REFUND OF THE UNEARNED PORTION OF THE PURCHASE PRICE OF THE MOTOR 18 VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT PAID BY THE CONSUMER 19 MINUS A CANCELLATION FEE NOT EXCEEDING \$75.

(C) IF A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT
CANNOT BE CANCELED AFTER THE FREE LOOK PERIOD, THE MOTOR VEHICLE
FINANCIAL PROTECTION PRODUCT AGREEMENT SHALL STATE IN BOLD LETTERING
AND IN AT LEAST 12 POINT FONT THAT THE MOTOR VEHICLE FINANCIAL
PROTECTION PRODUCT AGREEMENT CANNOT BE CANCELED AFTER THE FREE LOOK
PERIOD.

26 (D) A DEBT WAIVER AGREEMENT MAY REQUIRE A CONSUMER TO MAKE A 27 WRITTEN REQUEST TO THE CREDITOR, PROVIDER, OR ADMINISTRATOR:

28 (1) IF THE CONSUMER WANTS TO CANCEL THE DEBT WAIVER 29 AGREEMENT DUE TO EARLY TERMINATION OF THE FINANCE AGREEMENT; AND

30(2) WITHIN 90 DAYS AFTER THE EVENT THAT CAUSED THE31 TERMINATION OF THE FINANCE AGREEMENT.

32 (E) IF A DEBT WAIVER AGREEMENT IS CANCELED DUE TO A DEFAULT UNDER 33 THE FINANCE AGREEMENT, THE REPOSSESSION OF THE MOTOR VEHICLE, OR ANY 34 OTHER TERMINATION OF THE FINANCE AGREEMENT, ANY REFUND DUE TO THE 1 CONSUMER MAY BE APPLIED TO THE BALANCE DUE UNDER THE FINANCE 2 AGREEMENT.

3 (F) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT MAY
 4 NOT BE CANCELED AFTER A BENEFIT UNDER THE MOTOR VEHICLE FINANCIAL
 5 PROTECTION PRODUCT AGREEMENT WAS PROVIDED TO A CONSUMER.

6 (G) (1) A PROVIDER MAY NOT CANCEL A VEHICLE VALUE PROTECTION 7 AGREEMENT UNLESS:

8 (I) THE CANCELLATION IS ALLOWED UNDER THE VEHICLE 9 VALUE PROTECTION AGREEMENT; AND

10(II) THE PROVIDER MAILS PRIOR WRITTEN NOTICE OF11CANCELLATION TO THE CONTRACT HOLDER STATING THE EFFECTIVE DATE OF THE12CANCELLATION AND THE REASON FOR THE CANCELLATION.

13 (2) (I) THE NOTICE REQUIRED IN PARAGRAPH (1)(II) OF THIS 14 SUBSECTION SHALL BE MAILED TO THE LAST KNOWN ADDRESS OF THE CONTRACT 15 HOLDER ON RECORD WITH THE PROVIDER AT LEAST 10 DAYS BEFORE 16 CANCELLATION.

17(II)A PROVIDER IS NOT REQUIRED TO PROVIDE PRIOR NOTICE18OF CANCELLATION IF THE CANCELLATION IS DUE TO:

191.THE NONPAYMENT OF THE PROVIDER FEE BY A20CONTRACT HOLDER;

21 **2.** A MATERIAL MISREPRESENTATION BY THE CONTRACT 22 HOLDER TO THE PROVIDER OR ADMINISTRATOR; OR

23 **3.** A MATERIAL BREACH OF THE VEHICLE VALUE 24 PROTECTION AGREEMENT RELATING TO THE MOTOR VEHICLE OR ITS USE.

(3) (I) IF A PROVIDER CANCELS A VEHICLE VALUE PROTECTION
AGREEMENT AND THE CANCELLATION IS FOR A REASON OTHER THAN NONPAYMENT
OF A PROVIDER FEE, A PROVIDER SHALL REFUND THE UNEARNED PRO RATA
PROVIDER FEE PAID BY THE CONTRACT HOLDER, IF ANY, MINUS A REASONABLE
ADMINISTRATIVE FEE NOT TO EXCEED \$75.

30 (II) IF COVERAGE UNDER THE VEHICLE VALUE PROTECTION
 31 AGREEMENT CONTINUES AFTER A CLAIM, THE AMOUNT PAID MAY BE DEDUCTED
 32 FROM THE REFUND.

1 **33–104.**

2 (A) THIS SECTION DOES NOT APPLY TO MOTOR VEHICLE FINANCIAL 3 PROTECTION PRODUCT AGREEMENTS FOR A MOTOR VEHICLE THAT WILL 4 PRIMARILY BE USED FOR BUSINESS PURPOSES.

5 (B) A MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT 6 SHALL CONTAIN THE FOLLOWING WRITTEN DISCLOSURES IN PLAIN LANGUAGE:

7

(1) THE NAME AND ADDRESS OF:

8

(I) THE CONSUMER;

9 (II) IF THE MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT 10 AGREEMENT IS A DEBT WAIVER AGREEMENT, THE CREDITOR AT THE TIME OF THE 11 SALE OR LEASE;

12(III)IF THE MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT13AGREEMENT IS A VEHICLE VALUE PROTECTION AGREEMENT, THE PROVIDER; AND

- 14
- (IV) THE ADMINISTRATOR, IF APPLICABLE;

15 (2) THE PURCHASE PRICE OF THE MOTOR VEHICLE FINANCIAL 16 PROTECTION PRODUCT AGREEMENT;

17 (3) A STATEMENT PROVIDING THAT THE CONSUMER HAS THE RIGHT 18 TO CANCEL THE MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT AGREEMENT 19 WITHIN THE FREE LOOK PERIOD AND RECEIVE A FULL REFUND OF THE PURCHASE 20 PRICE OF THE AGREEMENT UNLESS A BENEFIT UNDER THE DEBT WAIVER 21 AGREEMENT WAS PROVIDED DURING THE FREE LOOK PERIOD;

(4) THE PROCEDURE THAT A CONSUMER MUST FOLLOW TO OBTAIN A
BENEFIT UNDER THE MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT
AGREEMENT, INCLUDING THE TELEPHONE NUMBER OR WEBSITE AND ADDRESS
WHERE THE CONSUMER CAN APPLY FOR THE BENEFIT;

26 (5) UNLESS THE MOTOR VEHICLE FINANCIAL PROTECTION PRODUCT 27 AGREEMENT STATES THAT IT MAY NOT BE CANCELED AFTER THE FREE LOOK 28 PERIOD:

29(I) A STATEMENT PROVIDING THAT THE MOTOR VEHICLE30FINANCIAL PROTECTION PRODUCT AGREEMENT MAY BE CANCELED AFTER THE

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FREE LOOK PERIOD ANY TIME BEFORE A BENEFIT UNDER THE MOTOR VEHICLE 1 $\mathbf{2}$ FINANCIAL PROTECTION PRODUCT AGREEMENT IS PROVIDED; AND 3 FOR A DEBT WAIVER AGREEMENT, THE PROCEDURE FOR (II) 4 **REQUESTING THE CANCELLATION OF A DEBT WAIVER AGREEMENT AND A REFUND** OF THE PURCHASE PRICE, INCLUDING: $\mathbf{5}$ 6 1. THE REQUIREMENT THAT THE REQUEST BE MADE IN 7 WRITING AND ANY REQUIREMENTS FOR THE FORM OF THE REQUEST; 8 2. THE NAME AND ADDRESS OF THE PERSON TO WHOM 9 THE REQUEST MUST BE SUBMITTED; AND 10 3. THE DEADLINE TO MAKE THE REQUEST FOR A 11 REFUND IF THE CANCELLATION IS DUE TO THE TERMINATION OF THE FINANCE AGREEMENT IN ACCORDANCE WITH § 33–103(D) OF THIS SUBTITLE; 1213 (6) FOR A DEBT WAIVER AGREEMENT, THE METHODOLOGY FOR 14 CALCULATING THE DEBT WAIVER AGREEMENT ON THE CANCELLATION OF THE FINANCE AGREEMENT OR THE EARLY TERMINATION OF THE FINANCE AGREEMENT; 1516 (7) FOR A DEBT WAIVER AGREEMENT, A STATEMENT PROVIDING THAT 17IF THE DEBT WAIVER AGREEMENT IS CANCELED DUE TO A DEFAULT UNDER THE FINANCE AGREEMENT, THE REPOSSESSION OF THE MOTOR VEHICLE, OR ANY OTHER 18TERMINATION OF THE FINANCE AGREEMENT, ANY REFUND DUE TO THE CONSUMER 19 20MAY BE APPLIED TO THE BALANCE DUE UNDER THE FINANCE AGREEMENT; AND 21(8) A STATEMENT THAT THE PURCHASE OR LEASE, OR THE 22EXTENSION OF CREDIT FOR THE PURCHASE OR LEASE, OF A MOTOR VEHICLE MAY 23NOT BE CONDITIONED ON THE PURCHASE OF A MOTOR VEHICLE FINANCIAL 24**PROTECTION PRODUCT AGREEMENT.**

25 SUBTITLE 2. DEBT WAIVER AGREEMENTS.

26 **33–201.**

27 (A) (1) EXCEPT AS PROVIDED IN SUBSECTION (B) OF THIS SECTION, A
28 CREDITOR MAY INSURE THE CREDITOR'S OBLIGATIONS UNDER A DEBT WAIVER
29 AGREEMENT.

30 (2) THE INSURANCE POLICY SHALL:

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1 (I) BE ISSUED BY AN INSURER LICENSED, REGISTERED, OR 2 OTHERWISE AUTHORIZED TO ISSUE CONTRACTUAL LIABILITY INSURANCE UNDER 3 THIS ARTICLE;

4 (II) STATE THE OBLIGATIONS OF THE INSURER TO REIMBURSE
5 THE RETAIL SELLER FOR ANY SUMS THE RETAIL SELLER IS REQUIRED TO WAIVE
6 UNDER A DEBT WAIVER AGREEMENT;

(III) PROVIDE THE COVERAGE DESCRIBED IN ITEM (II) OF THIS
PARAGRAPH TO THE ASSIGNEE OR PURCHASER ON THE SALE OR TRANSFER OF THE
FINANCE AGREEMENT;

10(IV) PROVIDE THAT COVERAGE REMAINS IN EFFECT UNLESS THE11COVERAGE IS CANCELED OR TERMINATED IN ACCORDANCE WITH THIS ARTICLE;12AND

13 (V) WITH RESPECT TO DEBT WAIVER AGREEMENTS ENTERED 14 INTO BEFORE THE EFFECTIVE DATE OF CANCELLATION OR TERMINATION FOR 15 WHICH PREMIUM HAS BEEN PAID, PROVIDE THAT THE INSURER'S OBLIGATION TO 16 REIMBURSE THE RETAIL SELLER FOR ANY AMOUNT THE RETAIL SELLER IS 17 OBLIGATED TO WAIVE UNDER A DEBT WAIVER AGREEMENT SUPERSEDES 18 CANCELLATION OR TERMINATION OF THE POLICY.

19 **(B) (1)** A RETAIL SELLER SHALL CONTINUOUSLY INSURE THE RETAIL 20 SELLER'S OBLIGATIONS UNDER A DEBT WAIVER AGREEMENT UNDER A 21 CONTRACTUAL LIABILITY OR OTHER INSURANCE POLICY ISSUED BY AN INSURER 22 PROVIDED THAT A LESSOR IS NOT REQUIRED TO INSURE THE LESSOR'S 23 OBLIGATIONS UNDER A DEBT WAIVER AGREEMENT WITH RESPECT TO A LEASE.

(2) AN INSURANCE POLICY PROCURED BY AN ADMINISTRATOR OF
THE RETAIL SELLER'S DEBT WAIVER AGREEMENT SATISFIES THE RETAIL SELLER'S
OBLIGATION UNDER THIS SUBSECTION IF IT INSURES THE RETAIL SELLER'S
OBLIGATIONS UNDER THE DEBT WAIVER AGREEMENT.

28 **33–202.**

(A) A DEBT WAIVER AGREEMENT SHALL REMAIN A PART OF THE FINANCE
 30 AGREEMENT UPON ASSIGNMENT, SALE, OR TRANSFER OF THE FINANCE AGREEMENT
 31 BY THE CREDITOR.

32 (B) A CREDITOR THAT OFFERS A DEBT WAIVER AGREEMENT FOR 33 ASSIGNMENT, SALE, OR TRANSFER SHALL: 1 (1) REPORT THE ASSIGNMENT, SALE, OR TRANSFER OF THE DEBT 2 WAIVER AGREEMENT; AND

3 (2) FORWARD ANY FUNDS DUE TO THE DESIGNATED PARTY OR 4 PARTIES.

5 SUBTITLE 3. VEHICLE VALUE PROTECTION AGREEMENTS.

6 **33–301.**

7 TO ENSURE THE FAITHFUL PERFORMANCE OF ITS OBLIGATIONS TO ITS 8 CONTRACT HOLDERS, A PROVIDER OF VEHICLE VALUE PROTECTION AGREEMENTS 9 SHALL:

10 (1) INSURE ITS AGREEMENTS IN ACCORDANCE WITH § 33–302 OF THIS 11 SUBTITLE;

12 (2) MEET THE FUNDED RESERVE AND FINANCIAL SECURITY DEPOSIT 13 REQUIREMENTS UNDER § 33–303 OF THIS SUBTITLE; OR

14 (3) MEET THE NET WORTH OR STOCKHOLDER EQUITY AND FILING 15 REQUIREMENTS UNDER § 33–304 OF THIS SUBTITLE.

16 **33–302.**

A PROVIDER THAT ELECTS TO COMPLY WITH THIS SUBTITLE UNDER § 33–301(1) OF THIS SUBTITLE SHALL INSURE ALL OF THE PROVIDER'S VEHICLE VALUE PROTECTION AGREEMENTS UNDER AN INSURANCE POLICY ISSUED BY AN INSURER LICENSED, REGISTERED, OR OTHERWISE AUTHORIZED TO DO BUSINESS IN THE STATE THAT, AT THE TIME THE POLICY IS FILED WITH THE COMMISSIONER AND CONTINUOUSLY THEREAFTER:

23(1)(I)MAINTAINS A SURPLUS AS TO POLICYHOLDERS AND PAID-IN24CAPITAL OF AT LEAST \$15,000,000; AND

(II) ANNUALLY FILES COPIES OF THE INSURER'S AUDITED
FINANCIAL STATEMENTS, NATIONAL ASSOCIATION OF INSURANCE
COMMISSIONERS ANNUAL STATEMENT, AND THE ACTUARIAL CERTIFICATION
REQUIRED BY AND FILED IN THE INSURER'S STATE OF DOMICILE; OR

29 (2) (I) MAINTAINS A SURPLUS AS TO POLICY HOLDERS 30 AND PAID–IN CAPITAL OF AT LEAST \$10,000,000 BUT LESS THAN \$15,000,000;

1 (II) DEMONSTRATES TO THE SATISFACTION OF THE 2 COMMISSIONER THAT THE COMPANY MAINTAINS A RATIO OF NET WRITTEN 3 PREMIUMS, WHEREVER WRITTEN, TO SURPLUS AS TO POLICYHOLDERS AND PAID–IN 4 CAPITAL OF NOT GREATER THAN THREE TO ONE; AND

5 (III) ANNUALLY FILES COPIES OF THE INSURER'S AUDITED 6 FINANCIAL STATEMENTS, NATIONAL ASSOCIATION OF INSURANCE 7 COMMISSIONERS ANNUAL STATEMENT, AND THE ACTUARIAL CERTIFICATION 8 REQUIRED BY AND FILED IN THE INSURER'S STATE OF DOMICILE.

9 **33–303.**

10 (A) (1) A PROVIDER THAT ELECTS TO COMPLY WITH THIS SUBTITLE 11 UNDER § 33–301(2) OF THIS SUBTITLE SHALL MAINTAIN A FUNDED RESERVE 12 ACCOUNT FOR THE PROVIDER'S OBLIGATIONS UNDER VEHICLE VALUE PROTECTION 13 AGREEMENTS ISSUED AND OUTSTANDING IN THE STATE.

14(2) THE RESERVE ACCOUNT REQUIRED UNDER PARAGRAPH (1) OF15THIS SUBSECTION:

16 (I) MAY NOT BE LESS THAN 40% OF GROSS CONSIDERATION 17 RECEIVED MINUS CLAIMS PAID, ON THE SALE OF THE VEHICLE VALUE PROTECTION 18 AGREEMENT FOR ALL IN-FORCE CONTRACTS; AND

19(II)SHALL BE SUBJECT TO EXAMINATION AND REVIEW BY THE20COMMISSIONER.

(B) A PROVIDER THAT ELECTS TO COMPLY WITH THIS SUBTITLE UNDER §
33-301(2) OF THIS SUBTITLE SHALL PLACE IN TRUST WITH THE COMMISSIONER A
FINANCIAL SECURITY DEPOSIT, HAVING A VALUE OF NOT LESS THAN 5% OF THE
GROSS CONSIDERATION RECEIVED MINUS CLAIMS PAID, ON THE SALE OF THE
VEHICLE VALUE PROTECTION AGREEMENTS FOR ALL VEHICLE VALUE PROTECTION
AGREEMENTS ISSUED AND IN FORCE, BUT NOT LESS THAN \$25,000, CONSISTING OF:

27

(1) A SURETY BOND ISSUED BY AN AUTHORIZED SURETY;

28 (2) SECURITIES OF THE TYPE ELIGIBLE FOR DEPOSIT BY AUTHORIZED 29 INSURERS IN THE STATE;

30 (3) CASH;

31 (4) A LETTER OF CREDIT ISSUED BY A QUALIFIED FINANCIAL 32 INSTITUTION; OR

1 (5) ANOTHER FORM OF SECURITY PRESCRIBED BY REGULATIONS 2 ISSUED BY THE COMMISSIONER.

3 **33–304.**

4 (A) A PROVIDER THAT ELECTS TO COMPLY WITH THIS SUBTITLE UNDER § 5 33–301(3) OF THIS SUBTITLE SHALL:

6 (1) MAINTAIN, ON THE PROVIDER'S OWN OR TOGETHER WITH THE 7 PROVIDER'S PARENT COMPANY, A NET WORTH OR STOCKHOLDER'S EQUITY OF 8 \$100,000,000; AND

9

(2) UPON REQUEST, PROVIDE THE COMMISSIONER WITH:

10 (I) A COPY OF THE PROVIDER'S OR THE PROVIDER'S PARENT 11 COMPANY'S MOST RECENT FORM 10–K OR FORM 20–F FILED WITH THE SECURITIES 12 AND EXCHANGE COMMISSION WITHIN THE LAST CALENDAR YEAR; OR

(II) IF THE PROVIDER OR THE PROVIDER'S PARENT COMPANY
 DOES NOT FILE WITH THE SECURITIES AND EXCHANGE COMMISSION, A COPY OF
 THE COMPANY'S AUDITED FINANCIAL STATEMENTS THAT SHOWS A NET WORTH OF
 THE PROVIDER OR THE PROVIDER'S PARENT COMPANY OF AT LEAST \$100,000,000.

17 (B) IF THE PROVIDER'S PARENT COMPANY'S FORM 10–K, FORM 20–F, OR 18 FINANCIAL STATEMENTS ARE FILED TO MEET THE PROVIDER'S FINANCIAL 19 SECURITY REQUIREMENT, THE PARENT COMPANY SHALL AGREE TO GUARANTEE 20 THE OBLIGATIONS OF THE PROVIDER RELATING TO VEHICLE VALUE PROTECTION 21 AGREEMENTS SOLD BY THE PROVIDER IN THE STATE.

22 SUBTITLE 4. PENALTIES.

23 **33–401.**

(A) IN THIS SECTION, "VIOLATION OF A SIMILAR NATURE" MEANS THE SAME
OR SIMILAR COURSE OF ACTION, CONDUCT, OR PRACTICE, REGARDLESS OF THE
NUMBER OF TIMES THE ACTION, CONDUCT, OR PRACTICE OCCURRED.

27 (B) SUBJECT TO THE NOTICE AND HEARING REQUIREMENTS OF TITLE 2 OF 28 THIS ARTICLE, THE COMMISSIONER MAY:

1 (1) ORDER A CREDITOR, PROVIDER, ADMINISTRATOR, OR ANY OTHER 2 PERSON NOT IN COMPLIANCE WITH THIS TITLE TO CEASE AND DESIST FROM 3 PRODUCT-RELATED OPERATIONS IN VIOLATION OF THIS TITLE; AND

- 4 (2) IMPOSE A CIVIL PENALTY OF NOT MORE THAN:
- $\mathbf{5}$
- (I) \$500 PER VIOLATION; AND

6 (II) \$10,000 IN THE AGGREGATE FOR ALL VIOLATIONS OF A 7 SIMILAR NATURE.

8 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall be construed to 9 apply only prospectively and may not be applied or interpreted to have any effect on or 10 application to any motor vehicle financial protection product agreements offered, sold, or 11 given in the State before January 1, 2023.

12 SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect 13 October 1, 2022.