

HOUSE BILL 679

R4

2lr2731

By: **Delegates Stein, Foley, and Fraser-Hidalgo**

Introduced and read first time: January 31, 2022

Assigned to: Environment and Transportation

A BILL ENTITLED

1 AN ACT concerning

2 **Vehicle Laws – Licensing of Businesses and Occupations – Definition of Vehicle**
3 **Salesman**

4 FOR the purpose of altering the definition of “vehicle salesman” as it relates to certain
5 vehicle laws governing the licensing of businesses and occupations to include certain
6 individuals who negotiate with or induce other persons to enter into certain
7 agreements; and generally relating to vehicle salesmen and the licensing of
8 businesses and occupations.

9 BY repealing and reenacting, with amendments,
10 Article – Transportation
11 Section 15–101(g)
12 Annotated Code of Maryland
13 (2020 Replacement Volume and 2021 Supplement)

14 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
15 That the Laws of Maryland read as follows:

16 **Article – Transportation**

17 15–101.

18 (g) (1) “Vehicle salesman” means, except as provided in paragraph (2) of this
19 subsection, any individual who:

20 (i) For a commission or other compensation, under any form of
21 agreement or arrangement with a dealer, buys, sells, or exchanges or negotiates or
22 attempts to negotiate a sale or exchange of an interest in a vehicle of a type required to be
23 registered under Title 13 of this article; [or]

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.



1 (ii) Induces or attempts to induce any other person to buy or
2 exchange an interest in a vehicle of a type required to be registered under Title 13 of this
3 article and receives or expects to receive a commission or other compensation from either
4 the seller or the buyer of the vehicle; **OR**

5 **(III) FOR A COMMISSION OR OTHER COMPENSATION, UNDER ANY**
6 **FORM OF AGREEMENT OR ARRANGEMENT WITH A DEALER, NEGOTIATES WITH OR**
7 **INDUCES ANY OTHER PERSON TO ENTER INTO A FINANCIAL SECURITY, INSURANCE,**
8 **OR WARRANTY AGREEMENT.**

9 (2) "Vehicle salesman" does not include:

10 (i) A person described in subsection (c)(3) of this section;

11 (ii) An individual acting as a representative of a person described in
12 subsection (c)(3) of this section;

13 (iii) A person who:

14 1. Is compensated for arranging for the leasing of a vehicle
15 for a period exceeding 180 days; and

16 2. As an incidental step in the consummation of the lease,
17 induces or arranges for the sale of a vehicle from a licensed dealer to another person, who
18 in turn leases the vehicle to a lessee under a lease not intended as a security; or

19 (iv) A person engaged in the leasing of vehicles under leases not
20 intended as security.

21 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect
22 October 1, 2022.