

Chapter 573

(House Bill 679)

AN ACT concerning

Vehicle Laws – Licensing of Businesses and Occupations – Definition of Vehicle Salesman

FOR the purpose of altering the definition of “vehicle salesman” as it relates to certain vehicle laws governing the licensing of businesses and occupations to include certain individuals who negotiate with or induce other persons to enter into certain agreements; and generally relating to vehicle salesmen and the licensing of businesses and occupations.

BY repealing and reenacting, with amendments,
 Article – Transportation
 Section 15–101(g)
 Annotated Code of Maryland
 (2020 Replacement Volume and 2021 Supplement)

SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
 That the Laws of Maryland read as follows:

Article – Transportation

15–101.

(g) (1) “Vehicle salesman” means, except as provided in paragraph (2) of this subsection, any individual who:

(i) For a commission or other compensation, under any form of agreement or arrangement with a dealer, buys, sells, or exchanges or negotiates or attempts to negotiate a sale or exchange of an interest in a vehicle of a type required to be registered under Title 13 of this article; [or]

(ii) Induces or attempts to induce any other person to buy or exchange an interest in a vehicle of a type required to be registered under Title 13 of this article and receives or expects to receive a commission or other compensation from either the seller or the buyer of the vehicle; **OR**

(iii) FOR A COMMISSION OR OTHER COMPENSATION, ~~UNDER ANY FORM OF AGREEMENT OR ARRANGEMENT WITH A DEALER,~~ NEGOTIATES WITH OR INDUCES ANY OTHER PERSON TO ENTER INTO A FINANCIAL SECURITY, ~~INSURANCE,~~ OR WARRANTY AGREEMENT ON BEHALF OF A DEALER IN CONNECTION WITH THE SALE OF A VEHICLE.

(2) “Vehicle salesman” does not include:

(i) A person described in subsection (c)(3) of this section;

(ii) An individual acting as a representative of a person described in subsection (c)(3) of this section;

(iii) A person who:

1. Is compensated for arranging for the leasing of a vehicle for a period exceeding 180 days; and

2. As an incidental step in the consummation of the lease, induces or arranges for the sale of a vehicle from a licensed dealer to another person, who in turn leases the vehicle to a lessee under a lease not intended as a security; or

(iv) A person engaged in the leasing of vehicles under leases not intended as security.

SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 2022.

Enacted under Article II, § 17(c) of the Maryland Constitution, May 29, 2022.