## **SENATE BILL 90**

C5, I3 (3lr0925)

## ENROLLED BILL

— Finance/Economic Matters —

Introduced by Senator Kramer Senators Kramer, Bailey, Beidle, Benson, Carozza, Corderman, Elfreth, Ellis, Ferguson, Folden, Gallion, Gile, Griffith, Hayes, Hershey, James, Klausmeier, Lam, Mautz, McCray, McKay, —and—Ready, Salling, Simonaire, and West

| Read and Ex   | amined by Proofreaders:  |  |  |  |
|---|--|--|--|--|
|   | Proofreader.   |  |  |  |
|   | Proofreader.   |  |  |  |
| Sealed with the Great Seal and pro  | esented to the Governor, for his approval this   |  |  |  |
| day of at   | o'clock,M.   |  |  |  |
| СН  | President.   |  |  |  |
| AN ACT concerning   |  |  |  |  |
|   | er Protection – Telephone Solicitation<br>pam Calls Act of 2023)   |  |  |  |
| certain called party in a certain identifying information that the violation of this Act an unfair, abenforcement and penalties und | on from making certain telephone solicitations to a<br>n manner by restricting the methods, times, and<br>e person making the call may utilize; making a<br>pusive, or deceptive trade practice that is subject to<br>er the Maryland Consumer Protection Act; and<br>on of telephone solicitation in the State. |  |  |  |
| BY repealing and reenacting, with amendments,<br>Article – Commercial Law   |  |  |  |  |

## EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

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2 3

10 11

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.

Italics indicate opposite chamber/conference committee amendments.



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INDICATED.

| 1<br>2<br>3               | Section 13–301(14)(xxxv) Annotated Code of Maryland (2013 Replacement Volume and 2022 Supplement)  |
|---------------------------|--|
| 4<br>5<br>6<br>7<br>8     | BY repealing and reenacting, without amendments, Article – Commercial Law Section 13–301(14)(xxxvi) Annotated Code of Maryland (2013 Replacement Volume and 2022 Supplement)   |
| 9<br>10<br>11<br>12<br>13 | BY adding to  Article – Commercial Law Section 13–301(14)(xxxvii); and 14–4501 through 14–4504 14–4503 to be under the new subtitle "Subtitle 45. Telephone Solicitations"  Annotated Code of Maryland (2013 Replacement Volume and 2022 Supplement) |
| 15<br>16<br>17<br>18      | BY repealing and reenacting, without amendments, Article – Public Utilities Section 8–205(a) Annotated Code of Maryland (2020 Replacement Volume and 2022 Supplement)  |
| 20<br>21                  | SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:   |
| 22                        | Article - Commercial Law   |
| 23                        | 13–301.  |
| 24                        | Unfair, abusive, or deceptive trade practices include any:   |
| 25                        | (14) Violation of a provision of:  |
| 26                        | (xxxv) Section 11–210 of the Education Article; [or]   |
| 27                        | (xxxvi) Title 14, Subtitle 44 of this article; or  |
| 28                        | (XXXVII) TITLE 14, SUBTITLE 45 OF THIS ARTICLE; OR   |
| 29                        | SUBTITLE 45. TELEPHONE SOLICITATIONS.  |
| 30                        | 14-4501.   |
| 31                        | (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS   |

- 1 (B) "CALLED PARTY" MEANS A PERSON WHO IS A REGULAR USER OF A TELEPHONE NUMBER THAT RECEIVES A TELEPHONE SOLICITATION.
- 3 (C) "CALLER IDENTIFICATION SERVICE" MEANS A SERVICE THAT ALLOWS A
  4 TELEPHONE SUBSCRIBER TO HAVE THE TELEPHONE NUMBER AND, WHERE
  5 AVAILABLE, THE NAME OF THE CALLING PARTY TRANSMITTED SIMULTANEOUSLY
  6 WITH THE TELEPHONE CALL AND DISPLAYED ON A DEVICE CONNECTED TO THE
  7 SUBSCRIBER'S TELEPHONE.
- 8 (D) "PRIOR EXPRESS WRITTEN CONSENT" MEANS A WRITTEN AGREEMENT
- 10 (1) BEARS THE SIGNATURE OF THE CALLED PARTY;
- 11 (2) CLEARLY AUTHORIZES THE PERSON MAKING OR ALLOWING THE
- 12 PLACEMENT OF A TELEPHONE SOLICITATION BY TELEPHONE CALL, TEXT MESSAGE,
- 13 OR VOICEMAIL TO DELIVER OR CAUSE TO BE DELIVERED TO THE CALLED PARTY:
- 14 (I) A TELEPHONE SOLICITATION USING AN AUTOMATED 15 SYSTEM FOR THE SELECTION OR DIALING OF TELEPHONE NUMBERS;
- 16 (II) THE PLAYING OF A RECORDED OR ARTIFICIAL VOICE
  17 MESSAGE WHEN A CONNECTION IS COMPLETED TO A NUMBER CALLED; OR
- 18 (III) THE TRANSMISSION OF A PRERECORDED VOICEMAIL; AND
- 19 **(3)** INCLUDES:

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THAT:

- 20 (I) THE TELEPHONE NUMBER TO WHICH THE SIGNATORY 21 AUTHORIZES A TELEPHONE SOLICITATION TO BE DELIVERED; AND
- 22 (II) A CLEAR AND CONSPICUOUS DISCLOSURE INFORMING THE 23 CALLED PARTY THAT:
- 24 1. BY EXECUTING THE AGREEMENT, THE CALLED PARTY
- 25 AUTHORIZES THE PERSON MAKING OR ALLOWING THE PLACEMENT OF A
- 26 TELEPHONE SOLICITATION TO DELIVER OR CAUSE TO BE DELIVERED A TELEPHONE
- 27 SOLICITATION TO THE CALLED PARTY USING:
- A. AN AUTOMATED SYSTEM FOR THE SELECTION OR
- 29 DIALING OF TELEPHONE NUMBERS; OR

- B. THE PLAYING OF A RECORDED MESSAGE WHEN A CONNECTION IS COMPLETED TO A NUMBER CALLED; AND
- 3 THE CALLED PARTY IS NOT REQUIRED TO DIRECTLY
- 4 OR INDIRECTLY:
- 5 A. SIGN THE WRITTEN AGREEMENT; OR
- 6 B. AGREE TO ENTER INTO THE AGREEMENT AS A 7 CONDITION OF PURCHASING ANY PROPERTY, GOODS, OR SERVICES.
- 8 (E) "SIGNATURE" INCLUDES AN ELECTRONIC OR DIGITAL SIGNATURE TO THE EXTENT THAT THE FORM OF SIGNATURE IS RECOGNIZED AS A VALID SIGNATURE
- 10 UNDER APPLICABLE FEDERAL LAW OR STATE CONTRACT LAW.
- 11 (F) "TELEPHONE SOLICITATION" HAS THE MEANING STATED IN § 8–205 OF 12 THE PUBLIC UTILITIES ARTICLE.
- 13 **14-4502.**
- 14 (A) (1) THIS SUBSECTION DOES NOT APPLY TO:
- 15 (I) A TELEPHONE SOLICITATION THAT IS AN ISOLATED
- 16 TRANSACTION AND NOT PERFORMED IN THE COURSE OF A PATTERN OF REPEATED
- 17 TRANSACTIONS OF A SIMILAR NATURE;
- 18 (II) SUBJECT TO PARAGRAPH (2) OF THIS SUBSECTION, A
- 19 NONCOMMERCIAL TELEPHONE SOLICITATION FOR RELIGIOUS, CHARITABLE,
- 20 POLITICAL, OR EDUCATIONAL PURPOSES;
- 21 (III) A BUSINESS-TO-BUSINESS SALE WHERE THE TELEPHONE
- 22 SOLICITOR HAS BEEN LAWFULLY OPERATING CONTINUOUSLY FOR AT LEAST 3
- 23 YEARS UNDER THE SAME BUSINESS NAME;
- 24 (IV) A PERSON WHO SOLICITS CONTRACTS FOR THE
- 25 MAINTENANCE OR REPAIR OF GOODS PREVIOUSLY PURCHASED FROM THE PERSON
- 26 MAKING THE SOLICITATION OR ON WHOSE BEHALF THE SOLICITATION IS MADE;
- 27 (V) A SINGLE TELEPHONE SOLICITATION MADE TO A
- 28 CUSTOMER OR CLIENT IN RESPONSE TO AN INQUIRY OR REQUEST FROM THE
- 29 CUSTOMER OR CLIENT; OR

| 1        | (VI) A COMMUNICATION BETWEEN A BUSINESS AND A   |
|----------|---|
| 2        | CUSTOMER THAT HAVE AN EXISTING BUSINESS CONTRACT OR RELATIONSHIP WITH                                 |
| 3        | EACH OTHER IF:  |
|          |   |
| 4        | 1. THE COMMUNICATION IS INITIALLY INTENDED FOR  |
| 5        | INFORMATIONAL PURPOSES ONLY; AND  |
| c        | 9 DACED ON EUDWIED INOURDY EDOM WHE GUGWOMED  |
| 6<br>7   | 2. BASED ON FURTHER INQUIRY FROM THE CUSTOMER, THE COMMUNICATION BECOMES A TELEPHONE SOLICITATION: OR |
| 1        | THE COMMUNICATION BECOMES A TELEPHONE SOLICITATION, OR  |
| 8        | (VII) A NONCOMMERCIAL TELEPHONE SOLICITATION FOR THE  |
| 9        | PURPOSE OF PUBLIC OPINION RESEARCH, INCLUDING POLLING ON BEHALF OF A                                  |
| 0        | POLITICAL CAMPAIGN.   |
|          |   |
| 1        | (2) A PERSON SOLICITING FOR NONCOMMERCIAL PURPOSES UNDER  |
| $^{12}$  | PARAGRAPH (1)(II) OF THIS SUBSECTION IS EXEMPT ONLY IF:   |
|          |   |
| 13       | (I) THE PERSON IS SOLICITING FOR A NONPROFIT ENTITY; AND  |
| . 4      | (II) THE ENDING IG.   |
| 4        | (II) THE ENTITY IS:   |
| 15       | 1. REGISTERED WITH THE SECRETARY OF STATE IN  |
| 16       | ACCORDANCE WITH TITLE 6 OF THE BUSINESS REGULATION ARTICLE; AND                                       |
|          |   |
| 17       | 2. EXEMPT FROM TAXATION UNDER § 501(C)(3), (4), OR  |
| 18       | (6) OF THE INTERNAL REVENUE CODE.   |
|          |   |
| 9        | (3) WITHOUT THE PRIOR EXPRESS WRITTEN CONSENT OF THE  |
| 20       | CALLED PARTY, A PERSON MAY NOT MAKE OR CAUSE TO BE MADE A TELEPHONE                                   |
| 21       | SOLICITATION THAT INVOLVES:   |
| 22       | (1) (1) AN AUTOMATED SYSTEM EOD THE SELECTION OF DIALING  |
| 22<br>23 | (1) AN AUTOMATED SYSTEM FOR THE SELECTION OR DIALING OF TELEPHONE NUMBERS; OR                         |
| 10       | OF TELEFHONE NUMBERS, OR  |
| 24       | (11) THE PLAYING OF A RECORDED MESSAGE WHEN A   |
| 25       | CONNECTION IS COMPLETED TO THE NUMBER CALLED.   |
|          |   |
| 26       | (B) (1) A PERSON WHO MAKES OR CAUSES TO BE MADE A TELEPHONE   |
| 27       | SOLICITATION MAY NOT <del>FAIL</del> :  |
|          |   |
| 28       | (I) FAIL TO TRANSMIT OR CAUSE NOT TO BE TRANSMITTED:  |
| 29       | (1) 1. THE ORIGINATING TELEPHONE NUMBER; AND  |
| Ü        | TT 1. I TE UNIGINATING TELEFOUNE NUMBER: AND  |

- 1 WHEN MADE AVAILABLE BY THE CALLER'S CARRIER,
- 2 THE NAME OF THE CALLER TO ANY CALLER IDENTIFICATION SERVICE IN USE BY A
- 3 CALLED PARTY;
- 4 (II) INTENTIONALLY ACT TO PREVENT THE TRANSMISSION OF
- 5 THE TELEPHONE SOLICITOR'S NAME OR TELEPHONE NUMBER TO THE CALLED
- 6 PARTY WHEN THE EQUIPMENT OR SERVICE USED BY THE TELEPHONE SOLICITOR IS
- 7 CAPABLE OF CREATING AND TRANSMITTING THE TELEPHONE SOLICITOR'S NAME
- 8 AND TELEPHONE NUMBER; OR
- 9 (III) IN ORDER TO CONCEAL THE TRUE IDENTITY OF THE
- 10 CALLER, USE TECHNOLOGY THAT DELIBERATELY DISPLAYS A DIFFERENT CALLER
- 11 IDENTIFICATION NUMBER THAN THE NUMBER THE CALL IS ORIGINATING FROM.
- 12 (2) IT IS NOT A VIOLATION OF THIS SUBSECTION TO SUBSTITUTE FOR
- 13 THE NAME AND TELEPHONE NUMBER USED IN OR BILLED FOR MAKING THE CALL:
- 14 (I) THE NAME OF THE SELLER OR OTHER ENTITY FOR WHOM
- 15 THE TELEPHONE SOLICITATION IS PLACED; AND
- 16 (II) THE CUSTOMER SERVICE TELEPHONE NUMBER OF THE
- 17 SELLER OR OTHER ENTITY.
- 18 (C) A PERSON MAY NOT MAKE OR CAUSE TO BE MADE A TELEPHONE
- 19 SOLICITATION BY, INCLUDING A CALL MADE THROUGH AUTOMATED DIALING OR A
- 20 <u>RECORDED MESSAGE:</u>
- 21 (1) TO A CALLED PARTY DURING THE HOURS BETWEEN 8 P.M. AND 8
- 22 A.M. IN THE CALLED PARTY'S TIME ZONE;
- 23 (2) MORE THAN THREE TIMES TO THE SAME CALLED PARTY DURING
- 24 A 24-HOUR PERIOD ON THE SAME SUBJECT MATTER OR ISSUE, REGARDLESS OF THE
- 25 TELEPHONE NUMBERS USED TO MAKE THE CALL; OR
- 26 (3) BY INTENTIONALLY ALTERING THE VOICE OF THE CALLER IN AN
- 27 ATTEMPT TO DISGUISE OR CONCEAL THE IDENTITY OF THE CALLER IN ORDER TO:
- 28 (1) DEFRAUD, CONFUSE, OR FINANCIALLY OR OTHERWISE
- 29 INJURE THE CALLED PARTY; OR
- 30 (11) OBTAIN PERSONAL INFORMATION FROM THE CALLED
- 31 PARTY THAT MAY BE USED IN A FRAUDULENT OR UNLAWFUL MANNER.
- 32 **14-4503.**

| 1               | (A) (1) THIS SECTION DOES NOT APPLY TO:                              |
|-----------------|--|
| 2               | (I) A TELEPHONE SOLICITATION THAT IS AN ISOLATED                     |
| 3               | TRANSACTION AND NOT PERFORMED IN THE COURSE OF A PATTERN OF REPEATED |
| 4               | TRANSACTIONS OF A SIMILAR NATURE;                                    |
| 5               | (II) SUBJECT TO PARAGRAPH (2) OF THIS SUBSECTION, A                  |
| 6               | NONCOMMERCIAL TELEPHONE SOLICITATION FOR RELIGIOUS, CHARITABLE,      |
| 7               | POLITICAL, OR EDUCATIONAL PURPOSES;                                  |
| 8               | (HI) A BUSINESS TO BUSINESS SALE WHERE:                              |
| 9               | 1. The telephone solicitor has been lawfully                         |
| 10              | OPERATING CONTINUOUSLY FOR AT LEAST 3 YEARS UNDER THE SAME BUSINESS  |
| 11              | NAME AND HAS AT LEAST 50% OF ITS DOLLAR VOLUME CONSISTING OF REPEAT  |
| 12              | SALES TO EXISTING BUSINESSES; OR                                     |
|                 |  |
| 13              | 2. A PURCHASER BUSINESS INTENDS TO:                                  |
| 14              | A. Resell or offer the property or goods                             |
| $\frac{14}{15}$ |  |
| 19              | PURCHASED FOR PURPOSES OF ADVERTISEMENT OR AS A PROMOTIONAL ITEM; OR |
| 16              | B. USE THE PROPERTY OR GOODS PURCHASED IN A                          |
| 17              | RECYCLING, REUSE, MANUFACTURING, OR MANUFACTURING PROCESS; OR        |
|                 |  |
| 18              | (IV) A PERSON WHO SOLICITS CONTRACTS FOR THE                         |
| 19              | MAINTENANCE OR REPAIR OF GOODS PREVIOUSLY PURCHASED FROM THE PERSON  |
| 20              | MAKING THE SOLICITATION OR ON WHOSE BEHALF THE SOLICITATION IS MADE. |
|                 |  |
| 21              | (2) A PERSON SOLICITING FOR NONCOMMERCIAL PURPOSES UNDER             |
| 22              | PARAGRAPH (1)(H) OF THIS SUBSECTION IS EXEMPT ONLY IF:               |
| 00              | (1) THE DEDGON IS SOLICITING FOR A NONDROSE ENTRY, AND               |
| 23              | (I) THE PERSON IS SOLICITING FOR A NONPROFIT ENTITY; AND             |
| 24              | (H) THE ENTITY IS:   |
|                 | (-)  |
| 25              | 1. REGISTERED WITH THE SECRETARY OF STATE IN                         |
| 26              | ACCORDANCE WITH TITLE 6 OF THE BUSINESS REGULATION ARTICLE; AND      |
| •               | · · · · · · · · · · · · · · · · · · ·                                |
| 27              | 2. EXEMPT FROM TAXATION UNDER § 501(C)(3), (4), OR                   |
| 28              | (6) OF THE INTERNAL REVENUE CODE.                                    |

- 1 (B) A PERSON MAY NOT MAKE OR CAUSE TO BE MADE A TELEPHONE 2 SOLICITATION, INCLUDING A CALL MADE THROUGH AUTOMATED DIALING OR A 3
- **RECORDED MESSAGE:**
- 4 (1) TO A CALLED PARTY DURING THE HOURS BETWEEN 8 P.M. AND 8 5 A.M. IN THE CALLED PARTY'S TIME ZONE: OR
- 6 MORE THAN THREE TIMES TO THE SAME CALLED PARTY DURING 7 A 24 HOUR PERIOD ON THE SAME SUBJECT MATTER OR ISSUE, REGARDLESS OF THE 8 TELEPHONE NUMBERS USED TO MAKE THE CALL.
- 9 (C) A PERSON WHO MAKES OR CAUSES TO BE MADE A TELEPHONE SOLICITATION MAY NOT: 10
- 11 INTENTIONALLY ACT TO PREVENT THE TRANSMISSION OF THE 12 TELEPHONE SOLICITOR'S NAME OR TELEPHONE NUMBER TO THE CALLED PARTY WHEN THE EQUIPMENT OR SERVICE USED BY THE TELEPHONE SOLICITOR IS 13 14 CAPABLE OF CREATING AND TRANSMITTING THE TELEPHONE SOLICITOR'S NAME 15 AND TELEPHONE NUMBER; OR
- TO CONCEAL THE TRUE IDENTITY OF THE CALLER, USE 16 17 TECHNOLOGY THAT DELIBERATELY DISPLAYS A DIFFERENT CALLER IDENTIFICATION NUMBER THAN THE NUMBER THE CALL IS ORIGINATING FROM. 18
- <del>14-4504.</del> 19
- 20 (A) A VIOLATION OF THIS SUBTITLE IS:
- 21AN UNFAIR, ABUSIVE, OR DECEPTIVE TRADE PRACTICE WITHIN 22THE MEANING OF TITLE 13 OF THIS ARTICLE; AND
- 23 SUBJECT TO THE ENFORCEMENT AND PENALTY PROVISIONS 24CONTAINED IN TITLE 13 OF THIS ARTICLE.
- THERE IS A REBUTTABLE PRESUMPTION THAT A TELEPHONE 25(B) SOLICITATION MADE TO ANY AREA CODE IN THE STATE IS MADE TO A RESIDENT OR 26 27 A PERSON WHO IS REASONABLY PRESUMED TO RESIDE OR HAVE A PLACE OF 28 BUSINESS IN THE STATE AT THE TIME THE CALL IS MADE.
- THIS SUBTITLE DOES NOT PRECLUDE THE APPLICABILITY OF §§ 8–204 29 AND 8-205 AND TITLE 13 OF THE PUBLIC UTILITIES ARTICLE TO A TELEPHONE 30 31 SOLICITATION SUBJECT TO THIS SUBTITLE.

| 1              | 8–205.  |               |  |
|----------------|---|---------------|--|
| 2 3            | (a) (1) In this section, "telephone solicitation" means an organized activity, program, or campaign to communicate by telephone with residents of Maryland in order to: |               |  |
| 4              |   | (i)           | sell, lease, or rent goods or services;  |
| 5              |   | (ii)          | attempt to sell, lease, or rent goods or services;   |
| 6              |   | (iii)         | offer or attempt to offer a gift or prize;   |
| 7              |   | (iv)          | conduct or attempt to conduct a poll; or   |
| 8<br>9<br>10   | of the survey will services.  | (v)<br>be use | request or attempt to request survey information, if the results ed directly to solicit persons to purchase, lease, or rent goods or |
| 11<br>12<br>13 | supervising an individual engaged in telephone solicitation under paragraph (1) of this   |               |  |
| 14<br>15       | SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect October 1, 2023 January 1, 2024.  |               |  |
|                |   |               |  |
|                |   |               |  |
|                |   |               |  |
|                |   |               |  |
|                | A 1.  |               |  |
|                | Approved:   |               |  |
|                |   |               | Governor.  |
|                |   |               | President of the Senate.   |
|                |   |               | Speaker of the House of Delegates.   |