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Introduced and read first time: February 2, 2024 Assigned to: Health and Government Operations

## A BILL ENTITLED

1	AN ACT concerning	

## Veterans – Persons Providing Veterans Benefits Services and Veterans Benefits Appeals Services – Fees and Compensation

- 4 FOR the purpose of prohibiting, except as authorized by federal law, a person from charging a fee or receiving compensation for providing or referring a certain individual to 5 6 another person for the provision of veterans benefits services or veterans benefits 7 appeals services; establishing standards for the division of attorney's fees in 8 connection with the provision of veterans benefits services or veterans benefits 9 appeals services; setting ethical standards for persons charging a fee or receiving 10 compensation for providing or referring a certain individual to another person for 11 the provision of veterans benefits services or veterans benefits appeals services; and 12 generally relating to veterans benefits services and veterans benefits appeals 13 services.
- 14 BY repealing and reenacting, with amendments,
- 15 Article State Government
- 16 Section 9–905.1
- 17 Annotated Code of Maryland
- 18 (2021 Replacement Volume and 2023 Supplement)
- 19 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
- 20 That the Laws of Maryland read as follows:
- 21 Article State Government
- 22 9–905.1.
- 23 (a) (1) In this section the following words have the meanings indicated.

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- 1 (2) "Advertisement" means:
- 2 (i) a written or printed communication made for the purpose of soliciting business for veterans benefits appeals services;
- 4 (ii) a directory listing for a person that is offering veterans benefits 5 appeals services; or
- 6 (iii) a radio, television, computer network or airwave, or electronic 7 transmission that solicits business for or promotes a person offering veterans benefits 8 appeals services.
- 9 (3) (I) "COMPENSATION" MEANS THE PAYMENT OF MONEY OR 10 ANYTHING OF VALUE OR FINANCIAL BENEFIT RECEIVED BY A VETERAN OR 11 INTERESTED PARTY IN CONNECTION WITH THE PROVISION OF VETERANS BENEFITS 12 SERVICES OR VETERANS BENEFITS APPEALS SERVICES.
- 13 (II) "COMPENSATION" DOES NOT INCLUDE ORDINARY WAGES
  14 OR SALARY PAID BY A DISINTERESTED THIRD PARTY OR OTHER PERSON OTHERWISE
  15 ACTING IN ACCORDANCE WITH 38 C.F.R. § 14.636.
- 16 (4) "Veterans benefits appeals services" means any services that a veteran 17 might reasonably require in order to appeal a denial of federal, state, or local veterans 18 benefits, including denials of disability, limited income, home loan, insurance, education 19 and training, health care, burial and memorial, and dependent and survivor benefits.
- [(4)] (5) "Veterans benefits services" means any services a veteran or a family member of a veteran might reasonably use in order to obtain federal, state, or local veterans benefits.
- 23 (b) (1) EXCEPT AS AUTHORIZED UNDER FEDERAL LAW, A PERSON MAY 24 NOT CHARGE A FEE OR RECEIVE COMPENSATION FOR:
- 25 (I) PROVIDING VETERANS BENEFITS SERVICES OR VETERANS 26 BENEFITS APPEALS SERVICES; OR
- 27 (II) REFERRING AN INDIVIDUAL TO ANOTHER PERSON TO 28 PROVIDE VETERANS BENEFITS SERVICES OR VETERANS BENEFITS APPEALS 29 SERVICES.
- 30 (2) TO THE EXTENT AUTHORIZED UNDER FEDERAL LAW, AN 31 ATTORNEY PROVIDING, OR REFERRING AN INDIVIDUAL TO ANOTHER PERSON TO 32 PROVIDE, VETERANS BENEFITS SERVICES OR VETERANS BENEFITS APPEALS 33 SERVICES MAY ENTER INTO AN ARRANGEMENT FOR A DIVISION OF FEES IN ACCORDANCE WITH RULE 19–301.5 OF THE MARYLAND RULES.

1 2 3 4	(3) A PERSON WHO CHARGES A FEE OR RECEIVES COMPENSATION FOR PROVIDING VETERANS BENEFITS SERVICES OR VETERANS BENEFITS APPEALS SERVICES SHALL COMPLY WITH THE SAME ETHICAL STANDARDS AS THOSE SET FOR ATTORNEYS UNDER THE MARYLAND RULES IN REGARD TO:				
5		(I)	ADVERTISING;		
6		(II)	SOLICITATION OF CLIENTS;		
7		(III)	CONFIDENTIALITY;		
8		(IV)	THE DUTY OF CARE;		
9		(v)	THE DUTY OF HONESTY; AND		
10	THE PERSON'S CI	(VI) LIENT.	THE DUTY TO ZEALOUSLY PURSUE THE BEST INTEREST OF		
$egin{array}{c} 12 \\ 13 \\ 14 \end{array}$		s servi	e entering into an agreement with an individual for the provision ices or veterans benefits appeals services, a person who charges a ENSATION for those services shall:		
5		(i)	provide a written disclosure statement to each individual; and		
16 17	statement acknow	(ii) ledging	obtain the individual's signature on the written disclosure g that the individual understands the disclosure statement.		
18	(2)	The v	vritten disclosure statement shall:		
9		(i)	be on a form approved by the Secretary; and		
20 21 22	= =		state that veterans benefits services and veterans benefits ered at no cost by the Department and other veterans services by the U.S. Department of Veterans Affairs.		
23 24 25 26	services notice that	benef t appea	rson who charges a fee <b>OR RECEIVES COMPENSATION</b> for its appeals services shall provide in any advertisement for appeals als services are also offered at no cost by the Department and other rations accredited by the U.S. Department of Veterans Affairs.		
27	[(d)] (E)	(1)	A person who violates the provisions of this section is subject to than \$1,000 for each violation		

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- 1 (2) Civil penalties shall be in an amount ordered by the District Court in 2 an action brought by the Attorney General.
- 3 (3) Each day a violation continues is a separate violation.
- 6 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 7 October 1, 2024.