4lr3468

By: **Delegate Howard** Rules suspended

Introduced and read first time: February 27, 2024 Assigned to: Rules and Executive Nominations

A BILL ENTITLED

1 AN ACT concerning

Veterans - Persons Providing Veterans Benefits Services and Veterans Benefits Appeals Services - Fees and Compensation

4 FOR the purpose of prohibiting, except as authorized by federal law, a person from charging $\mathbf{5}$ a fee or receiving compensation for providing or referring a certain individual to 6 another person for the provision of veterans benefits services or veterans benefits 7 appeals services; establishing standards for the division of attorney's fees in 8 connection with the provision of veterans benefits services or veterans benefits 9 appeals services; setting ethical standards for persons charging a fee or receiving 10 compensation for providing or referring a certain individual to another person for 11 the provision of veterans benefits services or veterans benefits appeals services; and generally relating to veterans benefits services and veterans benefits appeals 1213 services.

14 BY repealing and reenacting, with amendments,

- 15 Article State Government
- 16 Section 9–905.1
- 17 Annotated Code of Maryland
- 18 (2021 Replacement Volume and 2023 Supplement)

SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND,
That the Laws of Maryland read as follows:

21

Article – State Government

- 22 9-905.1.
- 23 (a) (1) In this section the following words have the meanings indicated.
- 24 (2) "Advertisement" means:

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



1 (i) a written or printed communication made for the purpose of 2 soliciting business for veterans benefits appeals services;

3 (ii) a directory listing for a person that is offering veterans benefits 4 appeals services; or

5 (iii) a radio, television, computer network or airwave, or electronic 6 transmission that solicits business for or promotes a person offering veterans benefits 7 appeals services.

8 (3) (I) "COMPENSATION" MEANS THE PAYMENT OF MONEY OR 9 ANYTHING OF VALUE OR FINANCIAL BENEFIT RECEIVED BY A VETERAN OR 10 INTERESTED PARTY IN CONNECTION WITH THE PROVISION OF VETERANS BENEFITS 11 SERVICES OR VETERANS BENEFITS APPEALS SERVICES.

12 (II) "COMPENSATION" DOES NOT INCLUDE ORDINARY WAGES 13 OR SALARY PAID BY A DISINTERESTED THIRD PARTY OR OTHER PERSON OTHERWISE 14 ACTING IN ACCORDANCE WITH 38 C.F.R. § 14.636.

15 (4) "Veterans benefits appeals services" means any services that a veteran 16 might reasonably require in order to appeal a denial of federal, state, or local veterans 17 benefits, including denials of disability, limited income, home loan, insurance, education 18 and training, health care, burial and memorial, and dependent and survivor benefits.

19 [(4)] (5) "Veterans benefits services" means any services a veteran or a 20 family member of a veteran might reasonably use in order to obtain federal, state, or local 21 veterans benefits.

22 (b) (1) EXCEPT AS AUTHORIZED UNDER FEDERAL LAW, A PERSON MAY 23 NOT CHARGE A FEE OR RECEIVE COMPENSATION FOR:

24(I)PROVIDING VETERANS BENEFITS SERVICES OR VETERANS25BENEFITS APPEALS SERVICES; OR

26 (II) REFERRING AN INDIVIDUAL TO ANOTHER PERSON TO 27 PROVIDE VETERANS BENEFITS SERVICES OR VETERANS BENEFITS APPEALS 28 SERVICES.

29 (2) TO THE EXTENT AUTHORIZED UNDER FEDERAL LAW, AN 30 ATTORNEY PROVIDING, OR REFERRING AN INDIVIDUAL TO ANOTHER PERSON TO 31 PROVIDE, VETERANS BENEFITS SERVICES OR VETERANS BENEFITS APPEALS 32 SERVICES MAY ENTER INTO AN ARRANGEMENT FOR A DIVISION OF FEES IN 33 ACCORDANCE WITH RULE 19–301.5 OF THE MARYLAND RULES.

1(3)A PERSON WHO CHARGES A FEE OR RECEIVES COMPENSATION2FOR PROVIDING VETERANS BENEFITS SERVICES OR VETERANS BENEFITS APPEALS3SERVICES SHALL COMPLY WITH THE SAME ETHICAL STANDARDS AS THOSE SET FOR4ATTORNEYS UNDER THE MARYLAND RULES IN REGARD TO:

5		(I)	ADVERTISING;
6		(II)	SOLICITATION OF CLIENTS;
7		(III)	CONFIDENTIALITY;
8		(IV)	THE DUTY OF CARE;
9		(V)	THE DUTY OF HONESTY; AND
10 11	THE PERSON'S C	(VI) LIENT	THE DUTY TO ZEALOUSLY PURSUE THE BEST INTEREST OF
$12 \\ 13 \\ 14$	(C) (1) Before entering into an agreement with an individual for the provision of veterans benefits services or veterans benefits appeals services, a person who charges a fee OR RECEIVES COMPENSATION for those services shall:		
15		(i)	provide a written disclosure statement to each individual; and
$\frac{16}{17}$	statement acknow	(ii) rledgin	obtain the individual's signature on the written disclosure g that the individual understands the disclosure statement.
18	(2)	The v	vritten disclosure statement shall:
19		(i)	be on a form approved by the Secretary; and
$20 \\ 21 \\ 22$	(ii) state that veterans benefits services and veterans benefits appeals services are offered at no cost by the Department and other veterans services organizations accredited by the U.S. Department of Veterans Affairs.		
23 24 25 26	[(c)] (D) A person who charges a fee OR RECEIVES COMPENSATION for providing veterans benefits appeals services shall provide in any advertisement for appeals services notice that appeals services are also offered at no cost by the Department and other veterans services organizations accredited by the U.S. Department of Veterans Affairs.		
$\begin{array}{c} 27\\ 28 \end{array}$	[(d)] (E) a civil penalty of r	(1) not mor	A person who violates the provisions of this section is subject to the than \$1,000 for each violation.
29	(2)	Civil	populties shall be in an amount ordered by the District Court in

(2) Civil penalties shall be in an amount ordered by the District Court in
an action brought by the Attorney General.

(3) Each day a violation continues is a separate violation.

2 (4) Any civil penalty collected shall be deposited in the Maryland Veterans3 Trust Fund.

4 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 5 October 1, 2024.

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