Department of Legislative Services

Maryland General Assembly 2024 Session

FISCAL AND POLICY NOTE First Reader

Senate Bill 1167 Judicial Proceedings (Senator Benson)

Real Property - Residential Leases - Fee in Lieu of a Security Deposit

This bill generally authorizes a landlord to offer the payment of a fee in lieu of a security deposit in a residential lease, subject to specified procedures and requirements (including the purchase of mandatory insurance coverage for unpaid sums due under the lease and providing disclosures to tenants in the manner prescribed). The bill has prospective application only and may not be applied or interpreted to have any effect on or application to any lease entered into before the bill's October 1, 2024 effective date.

Fiscal Summary

State Effect: The bill is not anticipated to materially affect State operations or finances.

Local Effect: The bill is not anticipated to materially affect local government operations or finances.

Small Business Effect: Potential meaningful.

Analysis

Bill Summary: "Unpaid sums due under the lease" means (1) any unpaid rent, fees, costs, or charges required under a lease; (2) a landlord's losses due to breach of lease; or (3) costs to repair damage by the tenant or the tenant's family, agents, employees, guests, or invitees in excess of ordinary wear and tear to the leased premises, major appliances, and furnishings owned by the landlord.

Fee in Lieu of a Security Deposit

A landlord may offer a fee in lieu of a security deposit in accordance with the bill's provisions and any other applicable State and federal law. However, a county or municipality may not require a landlord to offer a fee in lieu of a security deposit. An agreement to pay a fee in lieu of a security deposit is not a defense in an action brought by a landlord for a tenant's failure to pay rent.

A landlord that opts to offer a fee in lieu of a security deposit must inform the tenant, in the manner specified under the bill, of the following:

- the amount of the fee in lieu of a security deposit on a per-month basis and over the course of the lease term;
- the amount of the security deposit that the landlord would otherwise require;
- the authority to withhold all or part of a security deposit to pay for damages beyond ordinary wear and tear or unpaid rent and that any deposit amount beyond amounts withheld for damages will be returned to the tenant with interest in accordance with statute; and
- the tenant's responsibility to pay for rent and damages beyond ordinary wear and tear.

A landlord offering a fee in lieu of a security deposit is (1) prohibited from charging a tenant for costs of repairing ordinary wear and tear as part of the fee in lieu of a security deposit; (2) required to collect the fee in lieu of a security deposit in equal monthly payments with rent; (3) prohibited from increasing the monthly amount of the fee in lieu of a security deposit during the term of the lease; and (4) prohibited – during a single tenancy in a unit – from charging a tenant a fee in lieu of a security deposit that, in aggregate, exceeds two months' rent. A landlord and tenant may agree to payment of a recurring fee in lieu of a security deposit as part of a lease agreement.

If a tenant and a landlord agree to a fee in lieu of a security deposit, the landlord must also disclose in the terms of the lease or any addendum to the lease – and the tenant must separately acknowledge – the following:

- that the tenant has agreed to pay, and the landlord has agreed to accept, a fee in lieu of a security deposit;
- the amount and frequency of the fee in lieu of a security deposit;
- whether the fee in lieu of a security deposit is nonrefundable;
- that the tenant may opt out of a recurring fee in lieu of a security deposit obligation by paying the landlord the full amount of the security deposit;

SB 1167/ Page 2

- that a tenant paying a fee in lieu of a security deposit is not purchasing insurance, and the tenant is not covered by insurance purchased by the landlord;
- that the payment of a fee in lieu of a security deposit does not remove the obligation of the tenant to (1) pay rent, fees, and all other payments required by the lease agreement and (2) return the leased premises to the landlord in the condition required under the lease;
- that the payment of a fee in lieu of a security deposit does not preclude the landlord or an insurer from taking action against the tenant to recover any unpaid sums due under the lease, including transferring a claim for recovery to a third party; and
- the terms of any insurance coverage purchased by the landlord for any unpaid sums under the lease, including the amount of exclusions or caps on the insurance coverage, if any.

When offering a fee in lieu of a security deposit, the landlord must offer the opportunity to each prospective tenants in the same rental community the option of payment of a fee in lieu of a security deposit without regard to a prospective tenant's income or source of income, race, gender, disability, sexual orientation, immigration status, size of household, or credit score following the approval of the prospective tenant's rental application.

A landlord may stop offering a fee in lieu of a security deposit to prospective tenants at any time.

Inspections

A tenant who chooses to pay a fee in lieu of a security deposit may have the premises inspected by the landlord in the tenant's presence for the purpose of making a written list of any damage that exists at the beginning of the tenancy. A tenant who wishes to have a unit inspected prior to the beginning of the tenancy must notify the landlord by certified mail at least 15 days prior to the start of the tenancy.

Upon request of a tenant, a landlord or an agent of the landlord must inspect the premises in the tenant's presence to assess any damage incurred during the tenant's occupancy if the tenant intends to vacate the premises. The bill specifies additional requirements for such inspections. The bill also requires that a landlord maintain records of any damage found on an inspection.

Insurance Requirements and Coverage

A landlord is required to use a fee paid in lieu of a security deposit to purchase insurance coverage in an amount not exceeding the cost of obtaining and administering the insurance for unpaid sums due under the lease.

Prior to January 1, 2028, the insurance purchased under the bill must be purchased from an insurer that is registered and in good standing with the Maryland Insurance Administration (MIA). However, on or after January 1, 2028, insurance purchased under the bill must be purchased from an admitted insurer licensed by MIA.

A landlord is prohibited from discontinuing or altering the terms of insurance purchased in accordance with the bill during the term of the lease. If an insurer refunds any premium to the landlord and if there are no claims filed with the insurer, a landlord must refund a proportional amount of the fee in lieu of a security deposit collected to each tenant that paid the fee in lieu of a security deposit during the immediately preceding calendar year.

If an insurer refuses or is otherwise unable to provide coverage for unpaid sums due under the lease, the landlord is authorized to continue to charge a fee paid in lieu of a security deposit without penalty provided that the landlord attempts to purchase new insurance coverage for unpaid sums due under a lease retroactive to the date of cancellation of the prior coverage *or* the landlord must discontinue the fee in lieu of a security deposit and is prohibited from requiring a security deposit.

If a landlord fails to purchase or is unable to secure insurance coverage following an insurer refusing or otherwise not providing insurance, the landlord must discontinue the fee in lieu of a security deposit and is prohibited from requiring a security deposit.

A landlord must provide at least 60 days' notice prior to terminating a fee in lieu of a security deposit.

At the end of a lease term, if a landlord and tenant opt to renew a lease but the landlord decides to discontinue providing the option of paying a fee in lieu of a security deposit, the landlord must (1) provide notice of the decision to the tenant at least 60 days prior to the end of the lease term and (2) reduce the security deposit required on the renewed lease by the amount of the tenant's previous fee payments made in lieu of a security deposit.

If a landlord continues to charge a fee in lieu of a security deposit after failing to purchase or maintain insurance, and a tenant continues to pay a monthly fee in lieu of a security deposit, on termination of the tenancy, the landlord must credit the total insurance coverage stated in the disclosure to any amount owed by the tenant vacating the unit.

Termination of Tenancy

When the tenancy of a tenant paying a fee in lieu of a security deposit terminates, the landlord must (1) provide the tenant with an itemized list and a description of alleged unpaid sums due under the lease, if any, including the dates the sums were due and a statement of costs actually incurred to repair any damages in excess of ordinary wear and

SB 1167/ Page 4

tear and (2) notify the tenant that the tenant may submit written objections to the alleged unpaid sums and the landlord will submit any written objections from the tenant to the insurer when submitting a claim. A landlord may not submit a claim to an insurer for unpaid sums due under the lease before the termination of a tenancy or for 45 days following the date the landlord provided the tenant with the above information. The bill also prohibits a landlord from submitting a claim without providing the tenant with notice that the landlord has submitted a claim to the insurer and, if applicable, submitting a tenant's written objections to the alleged unpaid sums to the insurer.

Reimbursement and Debt Collection Efforts

The bill prohibits a landlord from engaging in any debt collection efforts against the tenant until at least 60 days after (1) notifying the tenant and providing required documentation and (2) submitting a claim to the insurer. A landlord that files a claim for unpaid sums due under a lease must provide an insurer with specified information.

An insurer that seeks to collect reimbursement from the tenant for amounts paid by the insurer to the landlord must provide to the tenant:

- an itemized list and written description of the unpaid sums owed under the lease that were submitted to the insurer by the landlord, including the dates when unpaid sums were due;
- a statement of costs actually incurred to repair damages in excess of ordinary wear and tear that were provided to the insurer by the landlord; and
- documentation of payments made by the insurer to the landlord for the claim.

An insurer that fails to comply with these requirements may not make a claim against a tenant. An insurer has the ability to cure any violation within a one-year period after the date the landlord's claim was filed with the insurer.

Additional Claim and Debt Collection Requirements

An insurer may not report a claim filed by a landlord to a credit reporting agency unless a judgment has been obtained against the tenant. Unless an insurer and a tenant have otherwise agreed in writing, an insurer must seek reimbursement for sums owed under a lease within one year after the date the landlord's claim was filed with the insurer. A tenant may dispute any charges brought by an insurer against the tenant for reimbursement of a claim paid to a landlord by sending a response to the insurer within 30 days after receiving notice of such charges by an insurer.

If a tenant fails to pay a request by an insurer (or a collector on behalf of the insurer) for reimbursement, the party seeking reimbursement may not engage in any debt collection SB 1167/ Page 5

efforts against the tenant until 60 days after sending a request for reimbursement and providing required documentation.

If a tenant disputes the claim, the party seeking reimbursement must defer any debt collection efforts for an additional 60 days to resolve the dispute. A landlord may not accept payments from a tenant and an insurer that collectively exceed the sums due under the lease.

After an insurer approves a claim, a landlord may not send an invoice to a tenant or engage in any debt collection efforts against a tenant for any amounts. However, a landlord may invoice the tenant and engage in debt collection efforts against a tenant for the landlord's losses if the insurer denies the claim because the loss is not covered under the insurance agreement or the losses exceed the insurance coverage loss limit.

In a proceeding against a tenant by an insurer, the tenant must retain all rights and defenses otherwise available in a proceeding between a tenant and a landlord and be liable to the insurer only for sums due under the lease. A tenant may challenge claims by a landlord for sums due under a lease in court. A landlord may not submit a claim to an insurer for any debt that has been declared void by a court and must immediately withdraw a claim if the amount is declared void following the submission of the claim.

If the debt is declared void by a court after an insurer has paid the claim, the landlord must return the payment to the insurer. If in any proceeding a court determines that a landlord or an insurer materially violated the bill's provisions, the tenant may recover damages of up to three times the monthly rent paid by the tenant and reasonable attorney's fees.

Current Law: Generally, a "security deposit," with regard to residential leases, is defined as any payment of money to a landlord by a tenant for the purposes of protecting the landlord against nonpayment of rent; damages due to a breach of the lease; or damages to the leased premises, common areas, major appliances, and furnishings. Statutory provisions set forth extensive requirements regarding security deposits, including those relating to receipts, accounts in which security deposits must be maintained, timeframes for returning security deposits, and withholding deposits from tenants.

A landlord may not impose a security deposit that exceeds the equivalent of two months' rent per dwelling unit, regardless of the number of tenants. Statutory provisions also (1) authorize a tenant, instead of paying all or part of a security deposit, to purchase a surety bond to protect the landlord against specified loss and damages and (2) set forth related requirements. Requirements regarding security deposits (and surety bonds), as established under § 8-203 of the Real Property Article, may not be waived in any lease.

Small Business Effect: Landlords are afforded the flexibility to offer fees in lieu of security deposits, subject to the requirements of the bill. The bill also establishes requirements for insurers related to fees in lieu of security deposits.

Additional Information

Recent Prior Introductions: Similar legislation has been introduced within the last three years. See HB 1076 and SB 603 of 2023.

Designated Cross File: HB 1108 (Delegate Boyce) - Environment and Transportation.

Information Source(s): Office of the Attorney General (Consumer Protection Division); Judiciary (Administrative Office of the Courts); Maryland Insurance Administration; Department of Legislative Services

Fiscal Note History: First Reader - March 21, 2024 js/jkb

Analysis by: Donavan A. Ham

Direct Inquiries to: (410) 946-5510 (301) 970-5510