HOUSE BILL 107

I3 5lr1355 HB 1049/24 – ECM (PRE–FILED) CF SB 49

By: Delegate Pruski

Requested: October 24, 2024

Introduced and read first time: January 8, 2025

Assigned to: Economic Matters

Committee Report: Favorable with amendments House action: Adopted with floor amendments

Read second time: February 21, 2025

CHAPTER _____

1 AN ACT concerning

2

Consumer Protection - Automatic Renewals

- 3 FOR the purpose of requiring a person who makes an automatic renewal offer to consumers 4 to allow a consumer to cancel the automatic renewal in a certain manner; requiring 5 automatic renewal offers to be displayed in a certain manner and contain certain 6 information; requiring a person who makes an automatic renewal offer to provide a 7 consumer with notice before the date when the automatic renewal is scheduled to 8 take effect; prohibiting a person who makes an automatic renewal offer from 9 automatically charging a consumer's credit card unless certain conditions are met; 10 establishing that compliance with certain regulations or a certain license shall be 11 considered to be in compliance with this Act; establishing that a violation of this Act 12 is an unfair, abusive, or deceptive trade practice; and generally relating to automatic 13 renewals.
- 14 BY repealing and reenacting, with amendments,
- 15 Article Commercial Law
- 16 Section 13–301(14)(xliv)
- 17 Annotated Code of Maryland
- 18 (2013 Replacement Volume and 2024 Supplement)
- 19 (As enacted by Chapters 262, 454, 455, 460, 461, 463, and 962 of the Acts of the 20 General Assembly of 2024)
- 21 BY repealing and reenacting, without amendments,
- 22 Article Commercial Law

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



1 2 3 4 5	Annotated Code of Maryland (2013 Replacement Volume and 2024 Supplement) (As enacted by Chapters 262, 454, 455, 460, 461, 463, and 962 of the Acts of the						
6 7 8 9 10	Annotated Code of Maryland						
11 12	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:						
13	Article – Commercial Law						
14	13–301.						
15	Unfair, abusive, or deceptive trade practices include any:						
16	(14) Violation of a provision of:						
17	(xliv) Title 14, Subtitle 49 of this article; [or]						
18	(xlv) Section 12–6C–09.1 of the Health Occupations Article; or						
19	(XLVI) SECTION 14–1328 OF THIS ARTICLE; OR						
20	14–1328.						
21 22 23 24	(A) IN THIS SECTION, "AUTOMATIC RENEWAL" MEANS ANY CONTRACT PLAN, OR AGREEMENT BETWEEN A CONSUMER AND A SELLER IN WHICH A PAIR SUBSCRIPTION OR PURCHASING AGREEMENT IS AUTOMATICALLY RENEWED AT THE END OF A DEFINITE TERM OF MORE THAN 1 MONTH FOR A SUBSEQUENT TERM.						
25 26 27	(B) (1) EXCEPT AS PROVIDED IN SUBSECTION (E) OF THIS SECTION, A PERSON MAY NOT MAKE AN AUTOMATIC RENEWAL OFFER TO A CONSUMER UNLESS THE PERSON:						
28 29 30 31 32	(I) PRESENTS THE CONSUMER WITH THE TERMS OF THE AUTOMATIC RENEWAL OFFER IN A CLEAR AND CONSPICUOUS MANNER BEFORE THE SUBSCRIPTION OR PURCHASING AGREEMENT IS FULFILLED AND IN VISUAL PROXIMITY TO, OR IN THE CASE OF AN OFFER CONVEYED ORALLY, AT THE SAME TIME AS, THE REQUEST FOR CONSENT TO THE OFFER, INCLUDING:						

$\frac{1}{2}$	1. INITIAL TERM ENDS; OR	Тне	PRICE	THAT	WILL	ве сн	IARGED	AFTER	THE
3 4	2. PURCHASING AGREEMENT W							RIPTION TERM;	OR

- 5 (II) PRESENTS THE CONSUMER WITH AN EASILY ACCESSIBLE 6 DISCLOSURE OF THE METHODS THAT THE CONSUMER MAY USE TO CANCEL THE 7 AUTOMATIC RENEWAL; AND
- 8 (III) ALLOWS THE CONSUMER TO TERMINATE THE OFFER IN A
 9 MANNER THAT DOES NOT DELAY, HINDER, OR OBSTRUCT THE CONSUMER'S ABILITY
 10 TO TERMINATE THE AUTOMATIC RENEWAL.
- 11 (2) IF THE OFFER ALSO INCLUDES A FREE GIFT OR TRIAL, THE OFFER
 12 SHALL INCLUDE A CLEAR AND CONSPICUOUS EXPLANATION OF THE PRICE THAT
 13 WILL BE CHARGED AFTER THE TRIAL ENDS AND THE MANNER IN WHICH THE
 14 SUBSCRIPTION OR PURCHASING AGREEMENT PRICING WILL CHANGE AT THE END
 15 OF THE TRIAL.
- 16 (3) (I) A PERSON THAT MAKES AN AUTOMATIC RENEWAL OFFER
 17 SHALL ALLOW A CONSUMER WHO ACCEPTS THE OFFER TO TERMINATE THE
 18 AUTOMATIC RENEWAL BY PROVIDING THE CONSUMER A SIMPLE, COST-EFFECTIVE,
 19 AND WIDELY AVAILABLE MECHANISM TO:
- 20 1. CANCEL THE AUTOMATIC RENEWAL;
- 21 **2.** AVOID BEING CHARGED OR AVOID BEING CHARGED 22 AN INCREASED AMOUNT; AND
- 3. IMMEDIATELY STOP ANY RECURRING CHARGES.
- 24 (II) A MECHANISM UNDER SUBPARAGRAPH (I) OF THIS 25 PARAGRAPH MUST:
- 26 1. BE AT LEAST AS EASY TO USE AS THE MECHANISM THE 27 CONSUMER USED TO CONSENT TO THE AUTOMATIC RENEWAL;
- 28 **2. BE** AVAILABLE THROUGH THE SAME MEDIUM THE 29 CONSUMER USED TO CONSENT TO THE AUTOMATIC RENEWAL;
- 30 3. In the case of cancellation by electronic medium, be easy to find and, not require interaction with a live or virtual representative unless the consumer interacted with a live or

- 1 VIRTUAL REPRESENTATIVE TO CONSENT TO THE AUTOMATIC RENEWAL, INCLUDING
- 2 AND INCLUDE:
- 3 A. A PROMINENTLY LOCATED PLACED DIRECT LINK OR
- 4 BUTTON TO INITIATE THE CANCELLATION PROCESS, WHICH MAY BE LOCATED
- 5 EITHER WITHIN A CUSTOMER ACCOUNT OR PROFILE OR WITHIN DEVICE OR USER
- 6 SETTINGS; OR
- B. By AN IMMEDIATELY ACCESSIBLE TERMINATION
- 8 E-MAIL FORMATTED AND PROVIDED BY THE BUSINESS OR PERSON THAT MADE THE
- 9 AUTOMATIC RENEWAL OFFER THAT A CONSUMER MAY SEND WITHOUT ADDITIONAL
- 10 INFORMATION;
- 11 4. IN THE CASE OF CANCELLATION BY TELEPHONE
- 12 CALL, BE PROMPTLY PERFORMED THROUGH CALLS RECEIVED AT A TOLL FREE
- 13 TELEPHONE NUMBER THAT IS ANSWERED OR RECORDS MESSAGES AND THAT IS
- 14 MADE AVAILABLE DURING NORMAL BUSINESS HOURS; AND
- 5. IN THE CASE OF CANCELLATION PERFORMED IN
- 16 PERSON, BE PERFORMED IN A MANNER SIMILAR TO THE IN-PERSON METHOD THE
- 17 CONSUMER USED TO CONSENT TO THE AUTOMATIC RENEWAL, WHICH MAY INCLUDE
- 18 MAIL TO A POSTAL ADDRESS, IF THE PERSON BILLS THE CONSUMER AT THE
- 19 CONSUMER'S POSTAL ADDRESS.
- 20 (III) THE ALTERNATIVE MECHANISMS DESCRIBED IN
- 21 SUBPARAGRAPH (II)3 AND 4 OF THIS PARAGRAPH MUST ALSO BE MADE AVAILABLE
- 22 FOR AN IN-PERSON CANCELLATION UNDER SUBPARAGRAPH (II)5 OF THIS
- 23 PARAGRAPH.
- 24 (C) (1) EXCEPT AS PROVIDED IN SUBSECTION (E) OF THIS SECTION, A
- 25 PERSON THAT MAKES AN AUTOMATIC RENEWAL OFFER OR AN OFFER THAT
- 26 INCLUDES A FREE GIFT OR TRIAL SHALL, BEFORE THE END OF THE AUTOMATIC
- 27 RENEWAL OR FREE TRIAL, PROVIDE CLEAR AND CONSPICUOUS NOTICE OF THE
- 28 FOLLOWING:
- 29 (I) THAT THE OFFER WILL AUTOMATICALLY RENEW UNLESS
- 30 THE CONSUMER CANCELS;
- 31 (II) THE DURATION AND ANY ADDITIONAL TERMS OF THE
- 32 RENEWAL PERIOD, INCLUDING:
- 33 THE PRICE THAT WILL BE CHARGED AFTER THE
- 34 RENEWAL OR THE FREE TRIAL ENDS; OR

- 1 2. THE MANNER IN WHICH THE SUBSCRIPTION OR 2 PURCHASING AGREEMENT WILL CHANGE AT THE END OF THE TRIAL;
- 3 (III) THE VARIOUS METHODS BY WHICH A CONSUMER MAY 4 CANCEL THE AUTOMATIC RENEWAL OR CONTINUOUS SERVICE;
- 5 (IV) IF THE NOTICE IS SENT ELECTRONICALLY, A LINK THAT
- 6 DIRECTS THE CONSUMER TO THE CANCELLATION PROCESS OR ANOTHER
- 7 REASONABLY ACCESSIBLE ELECTRONIC METHOD THAT DIRECTS THE CONSUMER TO
- 8 THE CANCELLATION PROCESS IF NO LINK EXISTS; AND
- 9 (V) CONTACT INFORMATION FOR THE BUSINESS OR PERSON 10 THAT MADE THE AUTOMATIC RENEWAL OFFER.
- 11 (2) IF AN AUTOMATIC RENEWAL OFFER INCLUDES A FREE GIFT OR
- 12 TRIAL, THE NOTICE REQUIRED UNDER PARAGRAPH (1) OF THIS SUBSECTION SHALL
- 13 BE PROVIDED NOT LESS THAN 3 DAYS AND NOT MORE THAN 21 DAYS BEFORE THE
- 14 DATE WHEN THE AUTOMATIC RENEWAL IS SCHEDULED TO TAKE EFFECT.
- 15 (3) IF THE CONSUMER HAS ACCEPTED AN AUTOMATIC RENEWAL
- 16 OFFER WITH AN INITIAL TERM OF AT LEAST 1 YEAR, THE NOTICE REQUIRED UNDER
- 17 PARAGRAPH (1) OF THIS SUBSECTION SHALL BE PROVIDED NOT LESS THAN 15 DAYS
- 18 AND NOT MORE THAN 45 DAYS BEFORE THE DATE WHEN THE AUTOMATIC RENEWAL
- 19 IS SCHEDULED TO TAKE EFFECT.
- 20 (D) EXCEPT AS PROVIDED IN SUBSECTION (E) OF THIS SECTION, A PERSON
- 21 THAT MAKES AN AUTOMATIC RENEWAL OFFER MAY NOT AUTOMATICALLY CHARGE
- 22 THE CONSUMER'S CREDIT CARD UNLESS:
- 23 (1) CLEAR CLEAR AND CONSPICUOUS NOTICE IS PROVIDED TO THE
- 24 CONSUMER; AND

32

- 25 <u>(2)</u> <u>The consumer provides consent to the automatic</u>
- 26 CHARGE OF THE CONSUMER'S CREDIT CARD.
- 27 (E) A PERSON THAT COMPLIES WITH THE REQUIREMENTS FOR CONTRACT
- 28 RENEWAL PROCEDURES ESTABLISHED BY THE STATE OR FEDERAL REGULATORY
- 29 AGENCY THAT IS RESPONSIBLE FOR REGULATING THE PERSON OR THAT IS
- 30 LICENSED UNDER TITLE 18 OF THE BUSINESS OCCUPATIONS AND PROFESSIONS
- 31 ARTICLE SHALL BE DEEMED TO BE IN COMPLIANCE WITH THIS SECTION.
 - (F) THIS SECTION DOES NOT APPLY TO:

1 2 3	PRACTICES SUBJECT TO REGULATIONS, RULES, PROCEDURES, OR GUIDELINES							
4	(2) A SERVICE REGULATED BY:							
5	(I) THE MARYLAND PUBLIC SERVICE COMMISSION;							
6	(II) THE FEDERAL COMMUNICATIONS COMMISSION; OR							
7	(III) THE FEDERAL ENERGY REGULATORY COMMISSION.							
8	G) A VIOLATION OF THIS SECTION IS:							
9 10								
11 12 13	(2) SUBJECT TO THE ENFORCEMENT AND PENALTY PROVISIONS CONTAINED IN TITLE 13 OF THIS ARTICLE, EXCEPT \(\frac{\frac{13}{43}}{498}\) \(\frac{\frac{13}{408}}{408}\) AND 13-411 OF THIS ARTICLE.							
14 15	(H) NOTHING IN THIS SECTION MAY BE CONSTRUED TO AUTHORIZE A PRIVATE RIGHT OF ACTION UNDER THIS SECTION OR ANY OTHER LAW.							
16 17	SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effective of the effective of the section of the end of the effective of the effective of the end of the effective of the end of the e							
	Approved:							
	Governor.							
	Speaker of the House of Delegates.							
	President of the Senate.							