P2

5lr0451 CF SB 426

By: The Speaker (By Request - Administration) and Delegates Allen, Amprey, Bhandari, Boafo, Cardin, Edelson, Fennell, Foley, Hornberger, Jackson, D. Jones, Kerr, J. Long, Phillips, Ruff, Simpson, Stein, Taveras, Taylor, Toles, Turner, White Holland, Wilkins, Williams, Wims, Woods, Woorman, and Wu

Introduced and read first time: January 22, 2025 Assigned to: Health and Government Operations

## A BILL ENTITLED

1 AN ACT concerning

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## **Procurement Reform Act of 2025**

FOR the purpose of authorizing the Secretary of General Services to delegate certain powers and duties to the Chief Procurement Officer; altering the authority of the Department of General Services to engage in or control procurement of certain equipment and services; altering the authority of the Department of Transportation and the Maryland Transportation Authority to engage in procurement for certain supplies and services for transportation-related activities; authorizing the head of a unit or a designee of the head of the unit to designate small business preferences under certain circumstances; altering certain dollar values at which a unit must publish notice of certain procurements, submit certain reports, and designate a procurement for the small business reserve, at which a procurement officer may require bid security or other security on certain procurements, and at which certain apprenticeship requirements apply; requiring oral presentations for certain procurements under certain circumstances; authorizing the Chief Procurement Officer or the Chief Procurement Officer's designee to approve the use of noncompetitive negotiation for certain classes of procurements; altering certain authority to authorize a procurement officer to make a procurement on an expedited basis and to approve the cancellation of a solicitation or rejection of bids or proposals; requiring a unit to report certain information to the Board of Public Works after awarding an expedited procurement contract; altering the membership of the Pricing and Selection Committee for Preferred Providers; transferring the Employment Works Program from the Department of General Services to the Office of Small, Minority, and Women Business Affairs; altering certain authority of the Special Secretary for Small, Minority, and Women Business Affairs and of units with regard to the Minority Business Enterprise Program, Small Business Preference Program, Veteran-Owned Small Business Enterprise Program, and Veteran-Owned Small

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.



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41 42 Business Reserve and associated goals; authorizing a primary procurement unit to limit or revoke a unit's ability to conduct small procurements under certain circumstances; requiring the Board to propose updated regulations related to expedited change orders under certain circumstances; authorizing modifications to State contracts under certain circumstances; clarifying that bids and proposals can be considered for procurement contracts designated for a small business reserve; clarifying pay-for-success contracting as a contract type and not a source selection method; authorizing the Chief Procurement Officer to establish additional methods of procurement source selection; requiring an intergovernmental cooperative purchasing agreement to be approved by the primary procurement unit head or designee, or the Chief Procurement Officer or designee; altering certain thresholds for master contracting; requiring a unit to issue a solicitation for a task order to a certain number of contractors under certain circumstances; requiring a contractor to submit a workforce diversity plan or supplier diversity plan with procurements of a certain value; altering a State policy regarding the payment of certain procurement contracts; requiring contractors awarded certain procurements to use a certain internship program or a certain apprenticeship program; establishing a procurement preference for good labor practices certified businesses; requiring certain State departments to establish a working group; and generally relating to State

20	procurement.
21	BY repealing and reenacting, without amendments,
22	Article – Correctional Services
23	Section 10–101(a)
24	Annotated Code of Maryland
25	(2017 Replacement Volume and 2024 Supplement)
26	BY repealing and reenacting, with amendments,
27	Article – Correctional Services
28	Section 10–101(c)
29	Annotated Code of Maryland
30	(2017 Replacement Volume and 2024 Supplement)
31	BY repealing and reenacting, without amendments,
32	Article – Election Law
33	Section $2-109(a)(1)$
34	Annotated Code of Maryland
35	(2022 Replacement Volume and 2024 Supplement)
36	BY repealing and reenacting, with amendments,
37	Article – Election Law
38	Section 2–109(a)(3)
39	Annotated Code of Maryland
4.0	(2022 P. 1

(2022 Replacement Volume and 2024 Supplement)

BY repealing and reenacting, without amendments,

Article – State Finance and Procurement

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1
           Section 4–301(a), 4–316(a), 11–101(a), 12–111(a)(1), 13–101(a), 13–102(b), 14–106(a)
 2
                 and (b), 14–401(a)(1), and 17–602(a)
 3
           Annotated Code of Maryland
 4
           (2021 Replacement Volume and 2024 Supplement)
 5
    BY repealing and reenacting, with amendments,
 6
           Article – State Finance and Procurement
 7
           Section 4–301(c) and (d), 4–303, 4–314, 11–101(k) through (y), 12–107(b)(2)(i)2. and
 8
                 11., (3), and (4)(v), 12-111(a)(3)(i), 13-101(h) and (i), 13-102.1(b),
 9
                 13-103(a)(2)(v), (c)(3), and (f), 13-104(g), 13-106(a)(2), 13-108(b)(1) and (8)(i)
                 and (d), 13-110(b)(7), 13-113(d), (e), and (f), 13-206(b), 13-207(a), (b), and
10
11
                 (c)(1), 13-216, 14-106(c), 14-108(b) and (c), 14-203(a), 14-204, 14-205,
12
                 14-302(a)(1)(ii)1., (iii)1., (iv)1., (2), and (8) through (15), 14-303(a)(1)(ii) and
13
                 (b)(12), (13), and (18) through (22), 14-401(a)(5), 14-502.1(a) and (b),
14
                 14–504(c), 14–602, 15–103, 15–111(a), 15–112(e), 17–103, 17–602(b) and (e),
15
                 17–604(a), 19–114, and 19–116
16
           Annotated Code of Maryland
17
           (2021 Replacement Volume and 2024 Supplement)
    BY adding to
18
           Article - State Finance and Procurement
19
20
           Section 11–101(k) and (y), 12–107(b)(2)(i)11. and 12., 13–102(a)(11) and (c),
21
                 13–104(d)(3), 13–109(f), 13–228, 13–229, 14–302(a)(8), and 14–602.1; 14–801
22
                 through 14-805 to be under the new subtitle "Subtitle 8. Internship and
23
                 Registered Apprenticeship Program"; 14-901 through 14-906 to be under the
24
                 new subtitle "Subtitle 9. Good Labor Practices Preference"; and 15-112.1
25
           Annotated Code of Maryland
26
           (2021 Replacement Volume and 2024 Supplement)
27
    BY repealing
28
           Article – State Finance and Procurement
29
           Section 12-107(b)(2)(i)10. and (5), 13-101(g), 13-102(a)(11), 13-112.1, and
30
                 14-303(b)(17)
31
           Annotated Code of Maryland
32
           (2021 Replacement Volume and 2024 Supplement)
33
    BY repealing and reenacting, without amendments,
34
           Article – State Government
35
           Section 4–113(a)
36
           Annotated Code of Maryland
37
           (2021 Replacement Volume and 2024 Supplement)
38
    BY repealing and reenacting, with amendments,
39
           Article – State Government
40
           Section 4-113(b)(5)
           Annotated Code of Maryland
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(2021 Replacement Volume and 2024 Supplement)

- SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, 2 That the Laws of Maryland read as follows:
- 3 Article Correctional Services
- 4 10–101.
- 5 (a) In this subtitle the following words have the meanings indicated.
- 6 (c) "State correctional facility" has the meaning stated in [§ 11–101(w)] § 11–101 7 of the State Finance and Procurement Article.
- 8 Article Election Law
- 9 2–109.
- 10 (a) (1) In this section the following words have the meanings indicated.
- 11 (3) "Contract" means an agreement in any form entered into by a governmental entity for a procurement as defined in [§ 11–101(m)(1)] § 11–101 of the State
- 13 Finance and Procurement Article.
- 14 Article State Finance and Procurement
- 15 4-301.
- 16 (a) In this subtitle the following words have the meanings indicated.
- 17 (c) (1) "Services" means the rendering of time, effort, or work, rather than the 18 furnishing of a specific physical product other than reports incidental to the required 19 performance.
- 20 (2) "Services" includes maintenance, construction-related services, 21 architectural services, engineering services, INFORMATION TECHNOLOGY SERVICES, 22 CYBERSECURITY, and the professional, personal, or contractual services provided by 23 attorneys, accountants, physicians, consultants, and other professionals who are independent contractors.
- 25 (d) "Supplies" means tangible property, including COMMODITIES,
- 26 INFORMATION TECHNOLOGY HARDWARE AND SOFTWARE, equipment, and materials.
- 27 4–303.

1 The Secretary may delegate any power or duty set forth in Part I or Part II of this 2 subtitle OR DIVISION II OF THIS ARTICLE to the Chief Procurement Officer of the Office 3 of State Procurement. 4 4-314. 5 At time intervals set by the Secretary OR CHIEF PROCUREMENT OFFICER, each 6 unit that procures supplies under Division II of this article shall send to the Secretary OR 7 CHIEF PROCUREMENT OFFICER estimates of the amount and quality of any needed supplies. 8 9 4–316. 10 Subject to the initial approval of the Secretary or Chief Procurement Officer, 11 the appropriate purchasing unit for the following entities may use the services of the 12 Department to purchase services, materials, supplies, and equipment: 13 (1) a county; 14 (2) a municipality; 15 (3) a governmental unit in the State; 16 **(4)** a public or quasi-public agency that: 17 (i) receives State money; and 18 is exempt from taxation under § 501(c)(3) of the Internal Revenue (ii) Code: 19 20a private elementary or secondary school that: (5)21either has been issued a certificate of approval from the State 22Board of Education or is accredited by the Association of Independent Schools; and 23(ii) is exempt from taxation under § 501(c)(3) of the Internal Revenue 24Code: or 25(6)a nonpublic institution of higher education as provided under § 17–106 26 of the Education Article. 2711–101.

In this Division II the following words have the meanings indicated unless:

the context clearly requires a different meaning; or

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(a)

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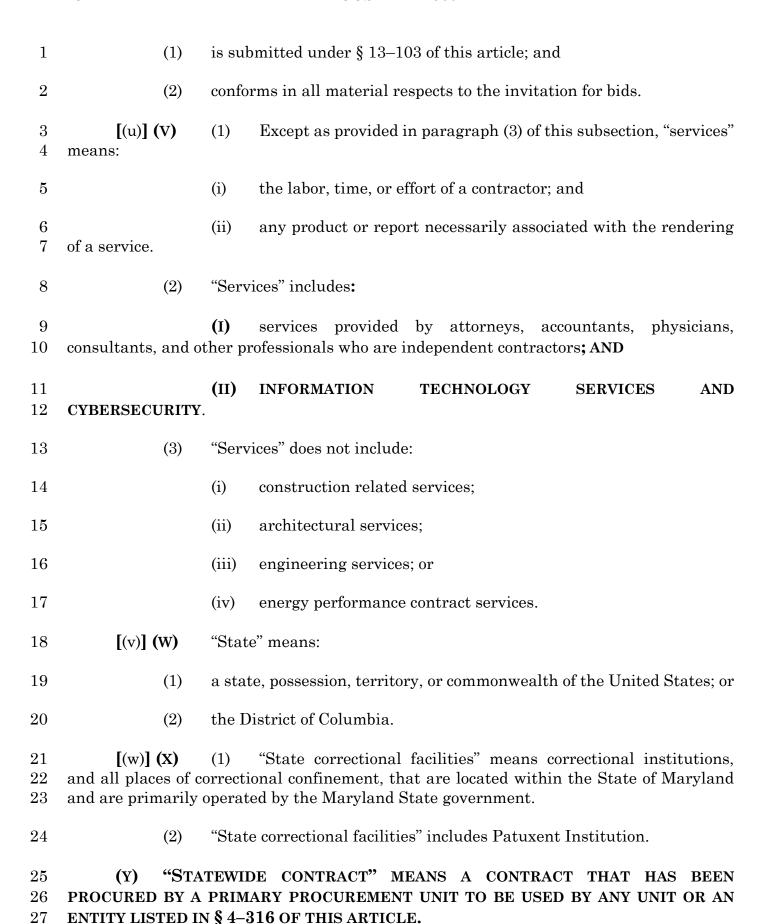
organization;

1 a different definition is provided for a particular title or provision. (2) "Information technology" has the meaning stated in § 3.5–301 2 (K) 3 OF THIS ARTICLE. 4 [(k)] (L) "Invitation for bids" means any document used for soliciting bids under 5 § 13–103 of this article. 6 [(1)] **(M)** "Person" means an individual, receiver, trustee, guardian, personal 7 representative, fiduciary, or representative of any kind and any partnership, firm, 8 association, corporation, or other entity. 9 [(m)] (N) "Primary procurement units" means: 10 (1) the State Treasurer; the Department of General Services; 11 (2)12 the Department of Transportation; (3)13 the University System of Maryland; (4) 14 (5)the Maryland Port Commission; the Morgan State University; and 15 (6)16 the St. Mary's College of Maryland. (7)[(n)] **(O)** "Procurement" means the process of: 17 (1) 18 (i) leasing real or personal property as lessee; or 19 buying or otherwise obtaining supplies, services, construction, 20 construction related services, architectural services, engineering services, or services 21provided under an energy performance contract. 22"Procurement" includes the solicitation and award of procurement 23contracts and all phases of procurement contract administration. 24[(o)] **(P)** "Procurement contract" means an agreement in any form entered (1) into by a unit for procurement. 25"Procurement contract" does not include: 26 (2) 27 (i) collective bargaining agreement with employee an

$\frac{1}{2}$	1–101(d) of the Sta	(ii) an agreement with a contractual employee, as defined in § the Personnel and Pensions Article;
3 4	which law sets:	(iii) a Medicaid, Judicare, or similar reimbursement contract for
5		1. user or recipient eligibility; and
6		2. price payable by the State; or
7 8 9	defined in § 15–10 the Department es	(iv) a Medicaid contract with a managed care organization, as 1(e) of the Health – General Article as to which regulations adopted by tablish:
10		1. recipient eligibility;
11 12	and	2. minimum qualifications for managed care organizations;
13 14	organizations.	3. criteria for enrolling recipients in managed care
15	[(p)] (Q)	"Procurement officer" means an individual authorized by a unit to:
16	(1)	enter into a procurement contract;
17	(2)	administer a procurement contract; or
18 19	(3) contract.	make determinations and findings with respect to a procurement
20 21	[(q)] (R) for bids.	"Proposal" means a response to any solicitation other than an invitation
22 23	[(r)] (S) proposals.	"Request for proposals" means any document used for soliciting
24	[(s)] <b>(</b> T <b>)</b>	"Responsible bidder or offeror" means a person who:
25 26	(1) a procurement con	has the capability in all respects to perform fully the requirements for tract; and
27 28	(2) performance.	possesses the integrity and reliability that will ensure good faith

"Responsive bid" means a bid that:

[(t)] (U)



1	[(x)] (Z)	(1)	"Supplies" means:
2		(i)	insurance;
3 4	TECHNOLOGY HA	(ii) RDWA	tangible personal property INCLUDING INFORMATION RE AND SOFTWARE;
5		(iii)	printing; and
6 7	personal property.	(iv)	services necessarily associated with insurance or tangible
8	(2)	"Supp	olies" does not include:
9		(i)	an interest in real property; or
10	an energy perform	(ii) ance c	tangible personal property acquired or used in connection with ontract.
12 13 14	,	. ,	"Unit" means an officer or other entity that is in the Executive ernment and is authorized by law to enter into a procurement
15	(2)	"Unit	" does not include:
16 17	agency; or	(i)	a bistate, multistate, bicounty, or multicounty governmental
18 19	conservation distri	(ii) ict, wa	a special tax district, sanitary district, drainage district, soil ter supply district, or other political subdivision of the State.
20	12–107.		
21 22	(b) Subjection follows:	ect to t	the authority of the Board, jurisdiction over procurement is as
23	(2)	the D	epartment of General Services may:
24		(i)	engage in or control procurement of:
25 26 27	this article, but evehicle leases;	excludi	2. supplies, including supplies under Title 4, Subtitle 3 of ng insurance[, information processing equipment,] and motor

obligation bonds; and

$\frac{1}{2}$	[10. information processing equipment and associated services, as provided in Title 3.5, Subtitle 3 of this article; and]
3 4	[11.] 10. telecommunication equipment, systems, or services, as provided in Title 3.5, Subtitle 4 of this article;
5 6	11. INFORMATION TECHNOLOGY SYSTEM MODERNIZATION, AS PROVIDED IN TITLE 3.5, SUBTITLE 3 OF THIS ARTICLE; AND
7 8	12. CYBERSECURITY UPGRADES AND MODERNIZATION, AS PROVIDED IN TITLE 3.5, SUBTITLE 3 OF THIS ARTICLE;
9 10 11	(3) the Department of Transportation and the Maryland Transportation Authority, without the approval of any of the other primary procurement units, may engage in the procurement of:
12 13	(i) construction that is related to transportation, as provided in the Transportation Article;
14 15	(ii) construction related services that are related to transportation, as provided in the Transportation Article;
16 17	(iii) architectural or engineering services that are related to transportation, under Title 13, Subtitle 3 of this article;
18 19	(IV) SUPPLIES FOR TRANSPORTATION—RELATED ACTIVITIES, BUT EXCLUDING:
20 21	1. SUPPLIES FUNDED BY THE PROCEEDS FROM STATE GENERAL OBLIGATION BONDS; AND
22	2. INSURANCE;
23 24 25	(V) SERVICES FOR TRANSPORTATION-RELATED ACTIVITIES, BUT EXCLUDING BANKING AND FINANCIAL SERVICES UNDER THE AUTHORITY OF THE STATE TREASURER UNDER ITEM (1) OF THIS SUBSECTION;
26 27	[(iv)] (VI) rolling stock and other property peculiar to the operation of a transit system, as provided in § 7–403 of the Transportation Article;
28 29	[(v)] (VII) supplies for aeronautics related activities, including motor vehicles and information processing supplies, but excluding:
30	1. supplies funded by the proceeds from State general

1	2. insurance; and
2 3 4	[(vi)] (VIII) services for aeronautics related activities, including information processing services, but excluding banking and financial services under the authority of the State Treasurer under item (1) of this subsection; AND
5 6	(4) the Maryland Port Commission, without the approval of any of the other primary procurement units, may engage in the procurement of:
7 8	(v) leases of real property for port related activities unless the lease payments are from the General Fund of the State[; and].
9 10	[(5) the Department of General Services, without the approval of any other primary procurement unit, may engage in or control procurement of:
11 12	(i) information processing equipment, cloud computing equipment, and associated services, as provided in Title 3.5, Subtitle 3 of this article;
13 14	(ii) information technology system modernization, as provided in Title 3.5, Subtitle 3 of this article;
15 16	(iii) telecommunication equipment, systems, or services, as provided in Title 3.5, Subtitle 4 of this article; and
17 18	(iv) cybersecurity upgrades and modernization, as provided in Title 3.5, Subtitle 3 of this article.]
19	12–111.
20	(a) (1) In this section the following words have the meanings indicated.
21 22	(3) (i) Except as provided in subparagraph (ii) of this paragraph, "services" has the meaning stated in [§ 11–101(u)] § 11–101 of this article.
23	13–101.
24	(a) In this subtitle the following words have the meanings indicated.
25 26 27	[(g) "Pay-for-success contracting" means a performance-based procurement method through which a unit contracts with an organization to deliver services or commodities in exchange for payment based on the achievement of outcomes.]
28	[(h)] (G) "Person" includes, unless the context requires otherwise:

(1)

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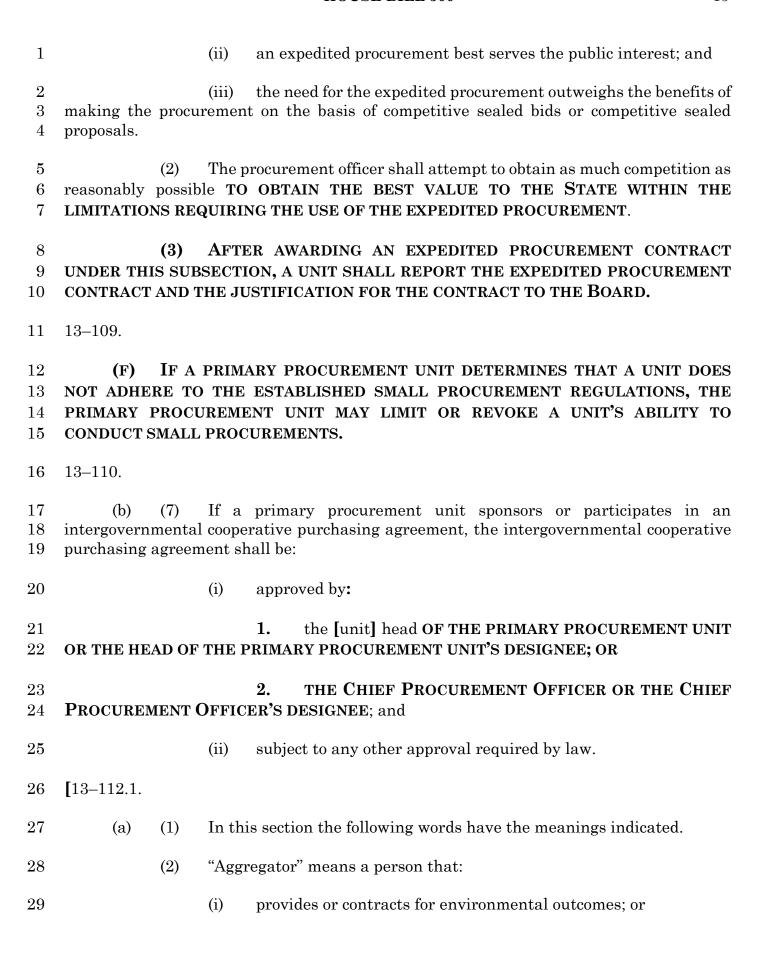
the State;

- 1 (2) a county, a municipal corporation, or any other political subdivision; 2 and 3 (3) any unit of the State government or a political subdivision.
- [(i)] (H) "Task order" means a procurement process in which only those vendors with master contracts may compete to provide the services, supplies, or commodities under the procurement.
- 7 13–102.
- 8 (a) The following procurement methods are authorized at the procurement 9 officer's discretion, where applicable:
- [(11) pay–for–success contracting under § 13–112.1 of this subtitle.]
- 11 (11) A SOURCE SELECTION METHOD ESTABLISHED UNDER 12 SUBSECTION (C) OF THIS SECTION.
- 13 (b) (1) In awarding a procurement contract for human, social, cultural, or educational service, the preferred method is by competitive sealed proposals under § 13–104 of this subtitle.
- 16 (2) In awarding a procurement contract for a lease of real property, the preferred method is by competitive sealed proposals under § 13–105 of this subtitle.
- 18 (3) Procurement under an intergovernmental cooperative purchasing agreement is appropriate in situations where the State is expected to achieve a better price 20 as the result of economies of scale or to otherwise benefit by purchasing in cooperation with 21 another governmental entity.
- 22 (C) THE CHIEF PROCUREMENT OFFICER MAY ESTABLISH METHODS OF 23 SOURCE SELECTION IN ADDITION TO THOSE LISTED IN SUBSECTION (A) OF THIS 24 SECTION AND PROVIDE GUIDELINES FOR USAGE.
- 25 13-102.1.
- 26 (b) (1) Subject to approval by the Board of Public Works, the Chief Procurement Officer may establish fees for the use of eMaryland Marketplace by an entity that publishes a notice of a procurement, conducts a procurement, or publishes a notice of award.
- 30 (2) The Chief Procurement Officer may not charge a unit, as defined in [§ 31 11–101(y)] § 11–101 of this article, a fee under this subsection.

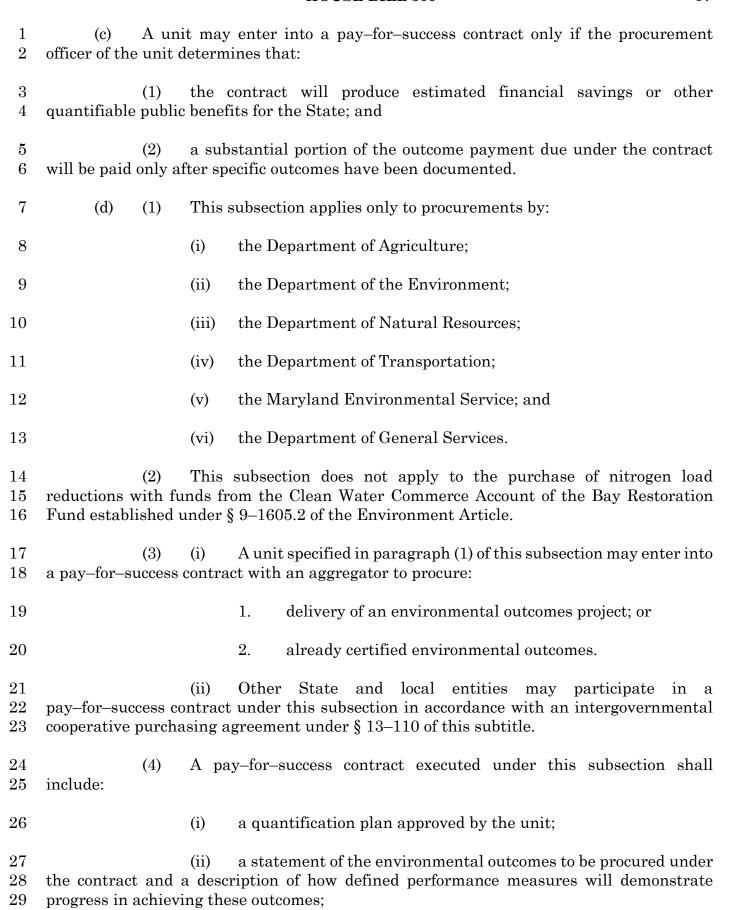
- 1 13–103.
- 2 (a) (2) Subject to subsection (b) of this section, an invitation for bids shall 3 include:
- 4 (v) if the [Secretary of General Services, the Secretary of
- 5 Transportation, or the Chancellor of the University System of Maryland] HEAD OF THE
- 6 UNIT OR THE HEAD OF THE UNIT'S DESIGNEE has so designated, the small business
- 7 preference.
- 8 (c) (3) The unit shall publish notice in eMaryland Marketplace at least 20 days 9 before bid opening if:
- 10 (i) the procurement officer reasonably expects bid prices to exceed
- 11 [\$50,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS
- 12 **SUBTITLE** or a lower amount set by the Board by regulation in accordance with Title 10,
- 13 Subtitle 1 of the State Government Article; and
- 14 (ii) at least part of the procurement contract is to be performed in
- 15 this State or the District of Columbia.
- 16 (f) Not more than 30 days after the execution and approval of a procurement
- 17 contract in excess of [\$50,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN §
- 18 13-109 OF THIS SUBTITLE awarded under this section, or a lower amount set by the Board
- 19 by regulation in accordance with Title 10, Subtitle 1 of the State Government Article, a unit
- 20 shall publish notice of the award in eMaryland Marketplace.
- 21 13–104.
- 22 (d) (3) (I) EXCEPT AS PROVIDED IN SUBPARAGRAPH (II) OF THIS
- 23 PARAGRAPH, AN ORAL PRESENTATION IS REQUIRED WHEN:
- 24 1. THE TOTAL VALUE OF THE CONTRACT IS EXPECTED
- 25 TO EXCEED \$2,000,000 FOR ARCHITECTURAL AND ENGINEERING SERVICES;
- 26 2. THE TOTAL VALUE OF THE CONTRACT IS EXPECTED
- 27 TO EXCEED \$10,000,000 FOR CONSTRUCTION AND CONSTRUCTION RELATED
- 28 SERVICES; OR
- 3. FOR ANY OTHER PROCUREMENT, INCLUDING
- 30 INFORMATION TECHNOLOGY AND PROFESSIONAL SERVICES, THE TOTAL VALUE OF
- 31 THE CONTRACT IS EXPECTED TO EXCEED \$5,000,000.

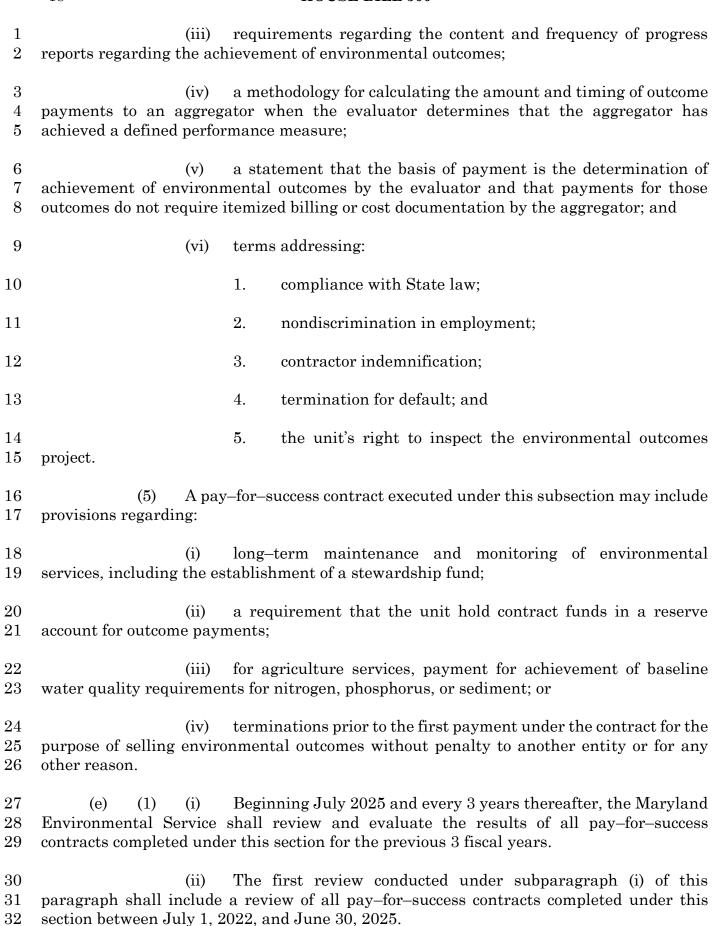
- 1 (II) IF THE PROCUREMENT OFFICER MAKES A WRITTEN 2 DETERMINATION THAT ORAL PRESENTATIONS ARE UNLIKELY TO AID IN THE 3 EVALUATION PROCESS, ORAL PRESENTATIONS ARE NOT REQUIRED.
- 4 (g) A unit shall publish notice of a contract in excess of [\$50,000] THE SMALL 5 PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS SUBTITLE awarded under this section, or a lower amount set by the Board by regulation in accordance with Title 10, Subtitle 1 of the State Government Article in eMaryland Marketplace.
- 8 13–106.
- 9 (a) A procurement officer may award a procurement contract on the basis of 10 noncompetitive negotiation if:
- 11 (2) the procurement is one of a class for which the [Department of Budget 12 and Management] CHIEF PROCUREMENT OFFICER OR THE CHIEF PROCUREMENT 13 OFFICER'S DESIGNEE has approved the use of noncompetitive negotiation; and
- 14 13–108.

- (b) (1) Except as provided in § 11–205 ("Collusion"), § 10–204 ("Approval for designated contracts"), § 13–219 ("Required clauses Nondiscrimination clause"), [§ 13–221 ("Disclosures to Secretary of State"),] Title 16 ("Suspension and Debarment of Contractors"), or Title 17 ("Special Provisions State and Local Subdivisions") of this article, with the approval of the head of a unit, its procurement officer may make an emergency procurement by any method that the procurement officer considers most appropriate to avoid or mitigate serious damage to public health, safety, or welfare.
- 22 (8) (i) This paragraph applies only to the award of a contract or a contract modification made under this subsection that, with prior modifications, exceeds [\$50,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS SUBTITLE.
- 26 Except as provided in § 11–205 ("Collusion"), § 10–204 ("Approval for (d) 27 designated contracts"), § 13–219 ("Required clauses – Nondiscrimination clause"), [§ 13-221 ("Disclosures to Secretary of State"),] Title 16 ("Suspension and Debarment of 2829 Contractors"), or Title 17 ("Special Provisions – State and Local Subdivisions") of this article, with the approval of the head of the unit and the [Board] CHIEF PROCUREMENT 30 31 OFFICER OR THE CHIEF PROCUREMENT OFFICER'S DESIGNEE, a unit's procurement 32 officer may make a procurement on an expedited basis if the head of the unit and the 33 [Board] HEAD OF THE PRIMARY PROCUREMENT UNIT, HEAD OF THE PRIMARY PROCUREMENT UNIT'S DESIGNEE, CHIEF PROCUREMENT OFFICER, OR CHIEF 34 PROCUREMENT OFFICER'S DESIGNEE find that: 35
  - (i) urgent circumstances require prompt action;



- 1 (ii) provides or raises capital to finance delivery of environmental 2 outcomes. 3 (3)"Environmental outcome" means a commodity that is modeled or directly measured as a single, quantifiable, and certified unit of improvement to the 4 5 environment, including a nutrient or carbon benefit. 6 "Environmental outcomes project" means a project designed to secure 7 environmental outcomes. 8 "Evaluator" means a person other than an aggregator that determines 9 whether environmental outcomes have been achieved based on defined performance 10 measures. 11 "Outcome payment" means the money paid when a pay-for-success (6)contract performance measure is met. 12 13 (7)"Quantification plan" means a plan in which an aggregator describes: 14 (i) the method that will be used to measure or model environmental outcomes and co-benefits under a pay-for-success contract; 15 16 the compliance monitoring that will occur to ensure that the 17 actions proposed in the pay-for-success contract are taken and maintained over the life of 18 the project; 19 (iii) verification steps that will be carried out by the State to confirm 20 model results or accurate measurement of environmental outcomes; and 21(iv) the timeline for proposed payments under the pay-for-success 22contract. 23 The General Assembly finds and declares that: (b) 24pay-for-success contracting shifts the risk of performance to the (1)25contractor because government payment is made only on achievement of outcomes; 26 social and environmental impact investment is growing dramatically, (2)27 and investors are seeking ways to finance and execute pay-for-success contracts in the 28 State to expand the success of Chesapeake Bay restoration efforts and achieve other public 29 outcomes; and
- 30 (3) it is in the best interest of the State to include pay-for-success 31 contracting as a procurement option, particularly for units responsible for land 32 conservation and environmental protection, enhancement, and restoration.





1 2	(2) The review conducted under paragraph (1) of this subsection shall include:
3	(i) the cost of each project performed under a contract;
$\frac{4}{5}$	(ii) the length of time taken to complete the project, from the date of notice to proceed until completion;
6	(iii) the average cost and project duration for each project type; and
7	(iv) whether each project met the terms of its contract.
8 9 10	(3) Each unit that enters into a pay-for-success contract under this section shall execute an agreement with the Maryland Environmental Service to reimburse the Service for each of the unit's completed contracts the Service reviews under this section.
11 12	(4) The Maryland Environmental Service shall provide copies of each review conducted under this subsection to:
13 14	(i) each unit for which the Service reviewed and evaluated a contract; and
15 16 17 18	(ii) in accordance with § 2–1257 of the State Government Article, the Senate Education, Health, and Environmental Affairs Committee, the Senate Budget and Taxation Committee, the House Environment and Transportation Committee, and the House Appropriations Committee.]
19	13–113.
20 21 22	(d) (1) This subsection does not apply to a task order designated as a small business reserve in accordance with § 14–502 of this article.
23 24 25 26	(2) Except as provided in subsection (f) of this section, if the unit of the Executive Branch expects that the total cost of the services, supplies, or commodities will exceed [\$100,000] <b>\$500,000</b> , the unit shall issue a solicitation for a task order to all master contractors in the appropriate category established by the designated procurement unit.
27 28 29 30 31	[(2)] (3) If the unit of the Executive Branch expects that the total cost of the services, supplies, or commodities will [be] EXCEED \$100,000 [or less] BUT WILL NOT EXCEED \$500,000, the unit shall issue a solicitation for a task order to a minimum of six qualified master contractors or all master contractors, whichever is less, in the appropriate category established by the designated procurement unit.

- (4) If the unit of the Executive Branch expects that the total cost of the services, supplies, or commodities will be \$100,000 or less, the unit shall issue a solicitation for a task order to a minimum of three qualified master contractors or all master contractors, whichever is fewer, in the appropriate category established by the designated procurement unit.
- 7 (e) (1) Except as provided in subsection (f) of this section, after a unit of the 8 Executive Branch receives responses from master contractors to a solicitation for a task 9 order, the unit shall evaluate the responses and may select a master contractor based on 10 the response that is determined to be the most advantageous to the State considering the evaluation factors set forth in the task order.
- 12 **(2)** EXCEPT AS PROVIDED IN PARAGRAPH **(3)** OF THIS SUBSECTION, 13 ORAL PRESENTATIONS ARE REQUIRED PRIOR TO SELECTING A MASTER 14 CONTRACTOR WHEN:
- 15 (I) THE TOTAL VALUE OF THE TASK ORDER IS EXPECTED TO EXCEED \$2,000,000 FOR ARCHITECTURAL AND ENGINEERING SERVICES;
- 17 (II) THE TOTAL VALUE OF THE TASK ORDER IS EXPECTED TO 18 EXCEED \$10,000,000 FOR CONSTRUCTION AND CONSTRUCTION RELATED SERVICES; 19 OR
- 20 (III) FOR ALL OTHER PROCUREMENT, INCLUDING INFORMATION 21 TECHNOLOGY AND PROFESSIONAL SERVICES, WHEN THE TOTAL VALUE OF THE TASK 22 ORDER IS EXPECTED TO EXCEED \$5,000,000.
- 23 (3) IF THE PROCUREMENT OFFICER MAKES A WRITTEN 24 DETERMINATION THAT ORAL PRESENTATIONS ARE UNLIKELY TO AID IN THE 25 EVALUATION PROCESS, ORAL PRESENTATIONS WILL NOT BE REQUIRED.
- 26 (f) The requirements of subsections (c)(2), (d), and [(e)] **(E)(1)** of this section do 27 not apply to a master contract for construction if the master contract:
- 28 (1) is awarded through a competitive process in accordance with this 29 subtitle; and
- 30 (2) states:
- 31 (i) how task orders will be awarded; and
- 32 (ii) the maximum number of qualified contractors that will be 33 awarded a master contract for construction.

- 1 13–206.
- 2 (b) If, with the approval of the [Board] CHIEF PROCUREMENT OFFICER OR
  3 THE CHIEF PROCUREMENT OFFICER'S DESIGNEE, a unit determines that it is fiscally
  4 advantageous or otherwise in the best interests of the State, the unit may:
- 5 (1) cancel an invitation for bids, a request for proposals, or other 6 solicitation; or
- 7 (2) reject all bids or proposals.
- 8 13–207.
- 9 (a) Except as otherwise provided in this section, a procurement officer may not require a bidder or offeror to provide bid security on a procurement contract if the procurement officer expects the price to be [\$100,000 or] less THAN OR EQUAL TO THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS TITLE.
- 13 (b) (1) A procurement officer shall require a bidder or offeror to provide bid security on a procurement contract for construction if:
- 15 (i) the price is expected to exceed [\$100,000] THE SMALL 16 PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS TITLE; or
- 17 (ii) [the price is expected to be \$100,000 or less but] **REQUIRED BY**18 federal law or a condition of federal assistance requires the security.
- 19 (2) The amount of bid security required for a procurement contract for 20 construction shall be:
- 21 (i) at least 5% of the bid or price proposal; or
- 22 (ii) if the bid or price proposal states a rate but not a total price, an 23 amount determined by the procurement officer.
- 24 (c) (1) A procurement officer may require a bidder or offeror to provide bid security on a procurement contract for services, supplies, or construction related services if the price of the procurement contract is expected to exceed [\$50,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS TITLE.
- 28 13–216.
- 29 (a) Except as provided in subsection (b) of this section, a procurement officer may 30 not require a contractor to provide a performance bond, payment bond, or other security on 31 a procurement contract for construction, construction related services, services, or supplies

- 1 if the price of the procurement contract is [\$100,000 or] less **THAN OR EQUAL TO THE**2 SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS TITLE.
- 3 (b) A procurement officer shall require a contractor to provide a performance 4 bond, payment bond, or other security if federal law or a condition of federal assistance 5 requires the security.
- 6 (c) If the price of a procurement contract for construction exceeds [\$100,000] THE
  7 SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS TITLE FOR
  8 CONSTRUCTION, a procurement officer shall require a contractor to provide security as
  9 required under Title 17, Subtitle 1 of this article.
- 10 (d) A procurement officer may require a contractor to provide a performance bond 11 or other security on a procurement contract for supplies, services, or construction related 12 services if:
- 13 (1) circumstances warrant security; and
- 14 (2) the price of the procurement contract exceeds [\$100,000] THE SMALL 15 PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS TITLE.
- 16 (e) (1) The Board shall adopt regulations to establish separate surety bond 17 forms for procurement officers to use to require security for:
- 18 (i) fixed–price contracts; and
- 19 (ii) multiyear contracts.
- 20 (2) The form for multiyear contracts shall provide for annual and 21 renewable contracts.
- 22 **13–228.**
- 23 (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE MEANINGS 24 INDICATED.
- 25 (2) "AGGREGATOR" MEANS A PERSON THAT:
- 26 (I) PROVIDES OR CONTRACTS FOR ENVIRONMENTAL 27 OUTCOMES; OR
- 28 (II) PROVIDES OR RAISES CAPITAL TO FINANCE DELIVERY OF 29 ENVIRONMENTAL OUTCOMES.

- 1 (3) "ENVIRONMENTAL OUTCOME" MEANS A COMMODITY THAT IS
- 2 MODELED OR DIRECTLY MEASURED AS A SINGLE, QUANTIFIABLE, AND CERTIFIED
- 3 UNIT OF IMPROVEMENT TO THE ENVIRONMENT, INCLUDING A NUTRIENT OR
- 4 CARBON BENEFIT.
- 5 (4) "ENVIRONMENTAL OUTCOMES PROJECT" MEANS A PROJECT
- 6 DESIGNED TO SECURE ENVIRONMENTAL OUTCOMES.
- 7 (5) "EVALUATOR" MEANS A PERSON OTHER THAN AN AGGREGATOR
- 8 THAT DETERMINES WHETHER ENVIRONMENTAL OUTCOMES HAVE BEEN ACHIEVED
- 9 BASED ON DEFINED PERFORMANCE MEASURES.
- 10 (6) "OUTCOME PAYMENT" MEANS THE MONEY PAID WHEN A
- 11 PAY-FOR-SUCCESS CONTRACT PERFORMANCE MEASURE IS MET.
- 12 (7) "QUANTIFICATION PLAN" MEANS A PLAN IN WHICH AN
- 13 AGGREGATOR DESCRIBES:
- 14 (I) THE METHOD THAT WILL BE USED TO MEASURE OR MODEL
- 15 ENVIRONMENTAL OUTCOMES AND CO-BENEFITS UNDER A PAY-FOR-SUCCESS
- 16 CONTRACT;
- 17 (II) THE COMPLIANCE MONITORING THAT WILL OCCUR TO
- 18 ENSURE THAT THE ACTIONS PROPOSED IN THE PAY-FOR-SUCCESS CONTRACT ARE
- 19 TAKEN AND MAINTAINED OVER THE LIFE OF THE PROJECT;
- 20 (III) VERIFICATION STEPS THAT WILL BE CARRIED OUT BY THE
- 21 STATE TO CONFIRM MODEL RESULTS OR ACCURATE MEASUREMENT OF
- 22 ENVIRONMENTAL OUTCOMES; AND
- 23 (IV) THE TIMELINE FOR PROPOSED PAYMENTS UNDER THE
- 24 PAY-FOR-SUCCESS CONTRACT.
- 25 (B) THE GENERAL ASSEMBLY FINDS AND DECLARES THAT:
- 26 (1) PAY-FOR-SUCCESS CONTRACTING SHIFTS THE RISK OF
- 27 PERFORMANCE TO THE CONTRACTOR BECAUSE GOVERNMENT PAYMENT IS MADE
- 28 ONLY ON ACHIEVEMENT OF OUTCOMES:
- 29 (2) SOCIAL AND ENVIRONMENTAL IMPACT INVESTMENT IS GROWING
- 30 DRAMATICALLY, AND INVESTORS ARE SEEKING WAYS TO FINANCE AND EXECUTE
- 31 PAY-FOR-SUCCESS CONTRACTS IN THE STATE TO EXPAND THE SUCCESS OF

- 1 CHESAPEAKE BAY RESTORATION EFFORTS AND ACHIEVE OTHER PUBLIC
- 2 OUTCOMES; AND
- 3 (3) IT IS IN THE BEST INTEREST OF THE STATE TO INCLUDE
- 4 PAY-FOR-SUCCESS CONTRACTING AS A CONTRACTING OPTION, PARTICULARLY FOR
- 5 UNITS RESPONSIBLE FOR LAND CONSERVATION AND ENVIRONMENTAL
- 6 PROTECTION, ENHANCEMENT, AND RESTORATION.
- 7 (C) A UNIT MAY ENTER INTO A PAY-FOR-SUCCESS CONTRACT ONLY IF THE 8 PROCUREMENT OFFICER OF THE UNIT DETERMINES THAT:
- 9 (1) THE CONTRACT WILL PRODUCE ESTIMATED FINANCIAL SAVINGS 10 OR OTHER QUANTIFIABLE PUBLIC BENEFITS FOR THE STATE; AND
- 11 (2) A SUBSTANTIAL PORTION OF THE OUTCOME PAYMENT DUE UNDER
- 12 THE CONTRACT WILL BE PAID ONLY AFTER SPECIFIC OUTCOMES HAVE BEEN
- 13 **DOCUMENTED.**
- 14 (D) (1) THIS SUBSECTION APPLIES ONLY TO CONTRACTS BY:
- 15 (I) THE DEPARTMENT OF AGRICULTURE;
- 16 (II) THE DEPARTMENT OF THE ENVIRONMENT;
- 17 (III) THE DEPARTMENT OF NATURAL RESOURCES;
- 18 (IV) THE DEPARTMENT OF TRANSPORTATION;
- 19 (V) THE MARYLAND ENVIRONMENTAL SERVICE; AND
- 20 (VI) THE DEPARTMENT OF GENERAL SERVICES.
- 21 (2) This subsection does not apply to the purchase of
- 22 NITROGEN LOAD REDUCTIONS WITH FUNDS FROM THE CLEAN WATER COMMERCE
- 23 ACCOUNT OF THE BAY RESTORATION FUND ESTABLISHED UNDER § 9–1605.2 OF
- 24 THE ENVIRONMENT ARTICLE.
- 25 (3) (I) A UNIT SPECIFIED IN PARAGRAPH (1) OF THIS SUBSECTION
- 26 MAY ENTER INTO A PAY-FOR-SUCCESS CONTRACT WITH AN AGGREGATOR TO
- 27 PURCHASE:
- 28 1. DELIVERY OF AN ENVIRONMENTAL OUTCOMES
- 29 PROJECT; OR

1	2. ALREADY CERTIFIED ENVIRONMENTAL OUTCOMES.
2 3 4 5	(II) OTHER STATE AND LOCAL ENTITIES MAY PARTICIPATE IN A PAY–FOR–SUCCESS CONTRACT UNDER THIS SUBSECTION IN ACCORDANCE WITH AN INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT UNDER § $13-110$ OF THIS TITLE.
6 7	(4) A PAY-FOR-SUCCESS CONTRACT EXECUTED UNDER THIS SUBSECTION SHALL INCLUDE:
8	(I) A QUANTIFICATION PLAN APPROVED BY THE UNIT;
9 10 11	(II) A STATEMENT OF THE ENVIRONMENTAL OUTCOMES TO BE PROCURED UNDER THE CONTRACT AND A DESCRIPTION OF HOW DEFINED PERFORMANCE MEASURES WILL DEMONSTRATE PROGRESS IN ACHIEVING THESE OUTCOMES;
13 14 15	(III) REQUIREMENTS REGARDING THE CONTENT AND FREQUENCY OF PROGRESS REPORTS REGARDING THE ACHIEVEMENT OF ENVIRONMENTAL OUTCOMES;
16 17 18	(IV) A METHODOLOGY FOR CALCULATING THE AMOUNT AND TIMING OF OUTCOME PAYMENTS TO AN AGGREGATOR WHEN THE EVALUATOR DETERMINES THAT THE AGGREGATOR HAS ACHIEVED A DEFINED PERFORMANCE MEASURE;
20 21 22 23	(V) A STATEMENT THAT THE BASIS OF PAYMENT IS THE DETERMINATION OF ACHIEVEMENT OF ENVIRONMENTAL OUTCOMES BY THE EVALUATOR AND THAT PAYMENTS FOR THOSE OUTCOMES DO NOT REQUIRE ITEMIZED BILLING OR COST DOCUMENTATION BY THE AGGREGATOR; AND
24	(VI) TERMS ADDRESSING:
25	1. COMPLIANCE WITH STATE LAW;
26	2. NONDISCRIMINATION IN EMPLOYMENT;
27	3. CONTRACTOR INDEMNIFICATION;
28	4. TERMINATION FOR DEFAULT; AND

- 1 5. THE UNIT'S RIGHT TO INSPECT THE ENVIRONMENTAL
- 2 OUTCOMES PROJECT.
- 3 (5) A PAY-FOR-SUCCESS CONTRACT EXECUTED UNDER THIS
- 4 SUBSECTION MAY INCLUDE PROVISIONS REGARDING:
- 5 (I) LONG-TERM MAINTENANCE AND MONITORING OF
- 6 ENVIRONMENTAL SERVICES, INCLUDING THE ESTABLISHMENT OF A STEWARDSHIP
- 7 FUND;
- 8 (II) A REQUIREMENT THAT THE UNIT HOLD CONTRACT FUNDS
- 9 IN A RESERVE ACCOUNT FOR OUTCOME PAYMENTS;
- 10 (III) FOR AGRICULTURE SERVICES, PAYMENT FOR
- 11 ACHIEVEMENT OF BASELINE WATER QUALITY REQUIREMENTS FOR NITROGEN,
- 12 PHOSPHORUS, OR SEDIMENT; OR
- 13 (IV) TERMINATIONS PRIOR TO THE FIRST PAYMENT UNDER THE
- 14 CONTRACT FOR THE PURPOSE OF SELLING ENVIRONMENTAL OUTCOMES WITHOUT
- 15 PENALTY TO ANOTHER ENTITY OR FOR ANY OTHER REASON.
- 16 (E) (1) BEGINNING JULY 2025 AND EVERY 3 YEARS THEREAFTER, THE
- 17 MARYLAND ENVIRONMENTAL SERVICE SHALL REVIEW AND EVALUATE THE
- 18 RESULTS OF ALL PAY-FOR-SUCCESS CONTRACTS COMPLETED UNDER THIS SECTION
- 19 FOR THE PREVIOUS 3 FISCAL YEARS.
- 20 (2) THE REVIEW CONDUCTED UNDER PARAGRAPH (1) OF THIS
- 21 SUBSECTION SHALL INCLUDE:
- 22 (I) THE COST OF EACH PROJECT PERFORMED UNDER A
- 23 CONTRACT;
- 24 (II) THE LENGTH OF TIME TAKEN TO COMPLETE THE PROJECT,
- 25 FROM THE DATE OF NOTICE TO PROCEED UNTIL COMPLETION;
- 26 (III) THE AVERAGE COST AND PROJECT DURATION FOR EACH
- 27 PROJECT TYPE; AND
- 28 (IV) WHETHER EACH PROJECT MET THE TERMS OF ITS
- 29 CONTRACT.
- 30 (3) EACH UNIT THAT ENTERS INTO A PAY-FOR-SUCCESS CONTRACT
- 31 UNDER THIS SECTION SHALL EXECUTE AN AGREEMENT WITH THE MARYLAND

- 1 ENVIRONMENTAL SERVICE TO REIMBURSE THE MARYLAND ENVIRONMENTAL
- 2 SERVICE FOR EACH OF THE UNIT'S COMPLETED CONTRACTS THE MARYLAND
- 3 ENVIRONMENTAL SERVICE REVIEWS UNDER THIS SECTION.
- 4 (4) THE MARYLAND ENVIRONMENTAL SERVICE SHALL PROVIDE
- 5 COPIES OF EACH REVIEW CONDUCTED UNDER THIS SUBSECTION TO:
- 6 (I) EACH UNIT FOR WHICH THE MARYLAND ENVIRONMENTAL
- 7 SERVICE REVIEWED AND EVALUATED A CONTRACT; AND
- 8 (II) IN ACCORDANCE WITH § 2–1257 OF THE STATE
- 9 GOVERNMENT ARTICLE, THE SENATE COMMITTEE ON EDUCATION, ENERGY, AND
- 10 THE ENVIRONMENT, THE SENATE BUDGET AND TAXATION COMMITTEE, THE
- 11 HOUSE ENVIRONMENT AND TRANSPORTATION COMMITTEE, AND THE HOUSE
- 12 APPROPRIATIONS COMMITTEE.
- 13 **13–229.**
- 14 (A) BEFORE A UNIT AWARDS ANY PROCUREMENT CONTRACT FOR AN
- 15 AMOUNT ABOVE \$500,000, THE RECOMMENDED AWARDEE MAY BE REQUIRED TO
- 16 SUBMIT A WORKFORCE DIVERSITY PLAN TO THE PROCUREMENT OFFICER.
- 17 (B) BEFORE A UNIT AWARDS ANY PROCUREMENT CONTRACT FOR AN
- 18 AMOUNT ABOVE \$250,000, THE RECOMMENDED AWARDEE MAY BE REQUIRED TO
- 19 SUBMIT A SUPPLIER DIVERSITY PLAN TO THE PROCUREMENT OFFICER.
- 20 (C) THE GOVERNOR'S OFFICE OF SMALL, MINORITY, AND WOMEN
- 21 BUSINESS AFFAIRS IN CONSULTATION WITH THE OFFICE OF STATE PROCUREMENT
- 22 SHALL ADOPT REGULATIONS TO CARRY OUT THIS SECTION THAT INCLUDE:
- 23 (1) SUGGESTED CONTENT TO BE INCLUDED IN A WORKFORCE OR
- 24 SUPPLIER DIVERSITY PLAN; AND
- 25 (2) GUIDANCE FOR UNITS TO COMPLY WITH THE REQUIREMENTS OF
- 26 THIS SECTION.
- 27 14–106.
- 28 (a) In this section, "Committee" means the Pricing and Selection Committee for
- 29 Preferred Providers.
- 30 (b) There is a Pricing and Selection Committee for Preferred Providers.
- 31 (c) The Committee consists of the following [5] 6 members:

30

(1) the Secretary of Transportation or a designee; 1 2 the [Secretary of General Services] CHIEF PROCUREMENT OFFICER (2) 3 or a designee; the Secretary of Public Safety and Correctional Services or a designee; 4 (3) the Assistant Secretary for Vocational Rehabilitation within the State 5 **(4)** 6 Department of Education or a designee; [and] 7 the Secretary of Labor or a designee; AND (5)8 THE SPECIAL SECRETARY FOR THE OFFICE OF SMALL, 9 MINORITY, AND WOMEN BUSINESS AFFAIRS OR A DESIGNEE. 10 14-108. 11 (b) There is an Employment Works Program in the [Department of General 12 Services | GOVERNOR'S OFFICE OF SMALL, MINORITY, AND WOMEN BUSINESS AFFAIRS. 13 14 The SPECIAL Secretary [of General Services] FOR THE OFFICE OF SMALL, (c) MINORITY, AND WOMEN BUSINESS AFFAIRS shall designate Maryland Works, Inc., or 15 16 another appropriate coordinating entity, to facilitate the distribution of procurement 17 contracts for supplies and services among community service providers and individual with 18 disability owned businesses. 19 14 - 203.20 By regulation, the [Board] SPECIAL SECRETARY FOR THE OFFICE OF SMALL, MINORITY, AND WOMEN BUSINESS AFFAIRS shall specify the criteria that a 21business must meet to qualify as a small business. 2223 14-204. The [Board] Special Secretary for the Office of Small, Minority, 24AND WOMEN BUSINESS AFFAIRS shall adopt regulations to establish procedures for: 25 26 compiling and maintaining a comprehensive bidder's list of small (1) 27 businesses: 28 (2)locating potential sources for various construction related services,

supplies, and services and affirmatively seeking to locate potential minority business

enterprise sources for those construction related services, supplies, and services;

- 1 (3) helping small businesses to comply with the procedures for bidding on 2 procurement contracts;
- 3 (4) examining requests for construction related services, supplies, and 4 services to determine when an invitation for bids may be designated for the Small Business 5 Preference Program:
- 6 (5) bidding for a procurement contract designated for a small business 7 preference;
- 8 (6) simplifying procurement specifications and terms, to increase the 9 opportunities for small business participation;
- 10 (7) investigating the responsibility of bidders on small business 11 preferences; and
- 12 (8) explaining to a small business the reason for which its bid for a small 13 business preference was rejected.
- 14 14-205.
- The Department of Commerce shall help the [Board] SPECIAL SECRETARY FOR THE OFFICE OF SMALL, MINORITY, AND WOMEN BUSINESS AFFAIRS in establishing procedures to carry out § 14–204(1) and (2) of this subtitle.
- 18 14-302.
- 19 (a) (1) (ii) 1. The overall percentage goal shall be established on a 20 biennial basis by the Special Secretary for the Office of Small, Minority, and Women 21 Business Affairs, in consultation with the Secretary of Transportation, THE CHIEF 22 PROCUREMENT OFFICER, and the Attorney General.
- 23 (iii) 1. In consultation with the Secretary of Transportation, **THE**24 **CHIEF PROCUREMENT OFFICER**, and the Attorney General, the Special Secretary for
  25 the Office of Small, Minority, and Women Business Affairs shall establish guidelines on a
  26 biennial basis for each unit to consider while determining whether to set subgoals for the
  27 minority groups listed in § 14–301(k)(1)(i)1, 2, 3, 4, and 6 of this subtitle.
- 28 (iv) 1. The Special Secretary for the Office of Small, Minority, 29 and Women Business Affairs, in consultation with the Secretary of Transportation, THE 30 CHIEF PROCUREMENT OFFICER, and the Attorney General, shall establish goals and 31 subgoal guidelines that, to the maximum extent feasible, approximate the level of minority 32 business enterprise participation that would be expected in the absence of discrimination.
- 33 (2) The Special Secretary for the Office of Small, Minority, and Women 34 Business Affairs, in consultation with the Secretary of Transportation, THE CHIEF

accommodate use of those requirements.

1 **PROCUREMENT OFFICER**, and the Attorney General, shall establish guidelines for each 2 unit to consider when determining the appropriate minority business enterprise 3 participation percentage goal for a procurement contract in accordance with paragraph (3) of this subsection. 4 **(8)** 5 A UNIT MAY CONSIDER ADDING OR INCREASING THE MINORITY 6 BUSINESS PARTICIPATION GOAL ON A PROCUREMENT CONTRACT: 7 (I)AT ANY TIME PRIOR TO CONTRACT EXECUTION; 8 (II)AFTER CONTRACT EXECUTION, WHEN DETERMINED TO BE 9 IN THE BEST INTEREST OF THE STATE; OR 10 (III) WHEN THE MINORITY BUSINESS **ENTERPRISE** PARTICIPATION SCHEDULE HAS BEEN CREATED OR AMENDED. 11 12 The Special Secretary for the Office of Small, Minority, and [(8)] **(9)** Women Business Affairs shall: 13 14 (i) in consultation with the Secretary of Transportation, THE CHIEF PROCUREMENT OFFICER, and the Attorney General, establish procedures 15 16 governing how the participation of minority business enterprise prime contractors is counted toward contract goals; and 17 notwithstanding § 12-101 of this article, adopt regulations 18 (ii) 19 setting forth the procedures established in accordance with this paragraph. 20 [(9)] **(10)** 1. If a contractor, including a certified minority (i) 21business enterprise, does not achieve all or a part of the minority business enterprise participation goals on a contract, the unit shall make a finding of whether the contractor 2223 has demonstrated that the contractor took all necessary and reasonable steps to achieve 24the goals, including compliance with paragraph (7) of this subsection. 252. A waiver of any part of the minority business enterprise 26goals for a contract shall be granted if a contractor provides a reasonable demonstration of 27 good-faith efforts to achieve the goals. 28 If the unit determines that a waiver should be granted in 29 accordance with subparagraph (i) of this paragraph, the unit may not require the contractor 30 to renegotiate any subcontract in order to achieve a different result. 31 The head of the unit may waive any of the requirements of this (iii) subsection relating to the establishment, use, and waiver of contract goals for a sole source, 32

expedited, or emergency procurement in which the public interest cannot reasonably

1 2 3	(iv) 1. Except for waivers granted in accordance with subparagraph (iii) of this paragraph, when a waiver determination is made, the unit shall issue the determination in writing.
4	2. The head of the unit shall:
5 6	A. keep one copy of the waiver determination and the reasons for the determination; and
7 8	B. forward one copy of the waiver determination to the Governor's Office of Small, Minority, and Women Business Affairs.
9 10 11 12	(v) On or before July 31 of each year, each unit shall submit directly to the Board of Public Works and the Governor's Office of Small, Minority, and Women Business Affairs an annual report of waivers requested and waivers granted under this paragraph.
13 14 15	(vi) The report required under subparagraph (v) of this paragraph shall contain the following information on those contracts where the unit considered a contractor's request for waiver of all or a portion of the minority business enterprise goals:
16	1. the contract titles, numbers, and dates;
17	2. the number of waiver requests received;
18	3. the number of waiver requests granted; and
19	4. any other information specifically requested by the Board.
20 21 22	[(10)] (11) (i) [1.] This paragraph applies to a bidder or offeror after submission of a bid or proposal and before the execution of a contract with an expected degree of minority business enterprise participation.
23 24 25 26 27	[2. If the bidder or offeror determines that a minority business enterprise identified in the minority business enterprise participation schedule has become or will become unavailable or ineligible to perform the work required under the contract, the bidder or offeror shall notify the unit within 72 hours of making the determination.]
28 29 30 31 32	[(ii) 1. If a minority business enterprise identified in the minority business enterprise participation schedule submitted with a bid or offer has become or will become unavailable or ineligible to perform the work required under the contract, the bidder or offeror may submit a written request with the unit to amend the minority business enterprise participation schedule.

2. The request to amend the minority business enterprise participation schedule shall indicate the bidder's or offeror's efforts to substitute another

- certified minority business enterprise to perform the work that the unavailable or ineligible minority business enterprise would have performed.
- 3 (iii) A minority business enterprise participation schedule may not 4 be amended unless:
- 5 1. the bidder or offeror provides a satisfactory explanation of 6 the reason for inclusion of the unavailable or ineligible firm on the minority business 7 enterprise participation schedule; and
- 8 2. the amendment is approved by the unit's procurement 9 officer after consulting with the unit's minority business enterprise liaison.]
- 10 (II)1. IF A UNIT'S PROCUREMENT OFFICER DETERMINES DEFICIENCY **EXISTS** 11 **THAT** IN $\mathbf{THE}$ MINORITY BUSINESS **ENTERPRISE** 12 PARTICIPATION SCHEDULE, THE PROCUREMENT OFFICER SHALL NOTIFY THE 13 BIDDER OR OFFEROR OF THE DEFICIENCY AND REQUIRE THE BIDDER OR OFFEROR 14 TO SUBMIT AN AMENDED MINORITY BUSINESS ENTERPRISE PARTICIPATION 15 SCHEDULE WITHIN A REASONABLE TIME PERIOD.
- 2. A DETERMINATION UNDER SUBSUBPARAGRAPH 1 OF THIS SUBPARAGRAPH SHALL BE MADE IN CONSULTATION WITH THE UNIT'S MINORITY BUSINESS ENTERPRISE LIAISON.
- 3. AS DIRECTED BY THE NOTIFICATION MADE UNDER SUBSUBPARAGRAPH 1 OF THIS SUBPARAGRAPH, THE BIDDER OR OFFEROR SHALL SUBMIT AN AMENDED MINORITY BUSINESS ENTERPRISE PARTICIPATION SCHEDULE CORRECTING THE DEFICIENCY IDENTIFIED.
- [(11)] (12) (i) This paragraph applies after execution of a contract with an expected degree of minority business enterprise participation.
- 25 (ii) The minority business enterprise participation schedule, 26 including any amendment, shall be attached to and made a part of the executed contract.
- 27 (iii) 1. A. Except as provided in subsubsubparagraph B of this subsubparagraph, for purposes of this subparagraph, good cause for removal of a certified 2829 business enterprise after contract execution includes documented nonperformance by the minority business enterprise or election by the certified minority 30 business enterprise to cease work on the contract. 31
- B. Failure of a certified minority business enterprise to provide a bond requested by a contractor in violation of § 13–227 of this article may not be considered nonperformance by the minority business enterprise.

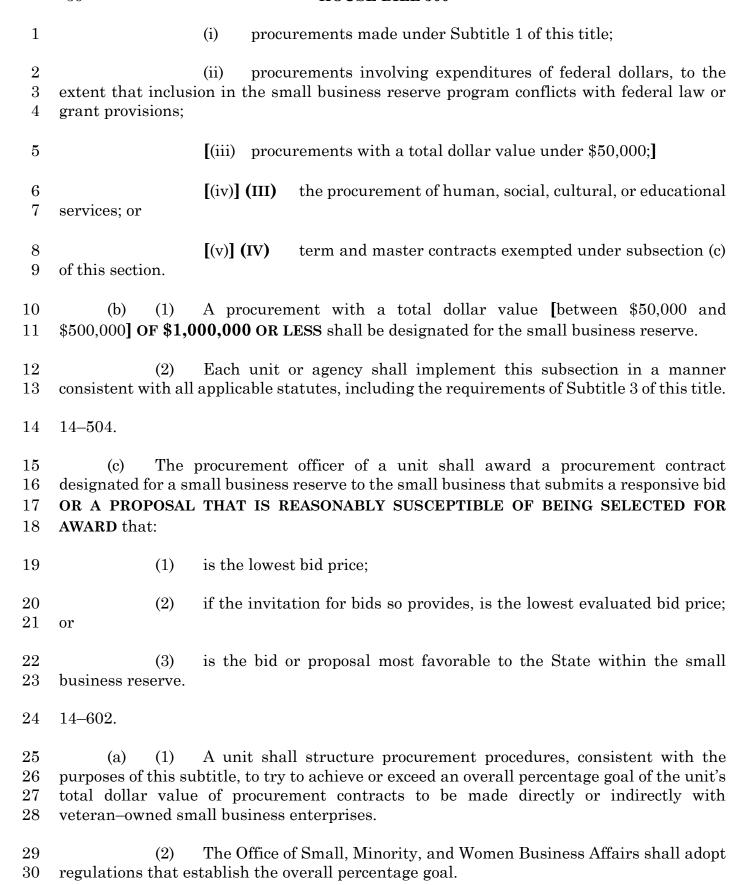
- 1 A contractor may not terminate or otherwise cancel the 2 contract of a certified minority business enterprise subcontractor listed in the minority 3 business enterprise participation schedule without showing good cause and obtaining the 4 prior written consent of the minority business enterprise liaison and approval of the head of the unit. 5 6 3. The unit shall send a copy of the written consent obtained 7 under subsubparagraph 2 of this subparagraph to the Governor's Office of Small, Minority, 8 and Women Business Affairs. 9 A minority business enterprise participation schedule may [not] 10 be amended TO ADD TO OR INCREASE MINORITY BUSINESS ENTERPRISE 11 **PARTICIPATION** after the date of contract execution [unless the request is] **ONLY IF:** 12 1. IT IS IN THE BEST INTEREST OF THE STATE; 2. 13 IT IS approved by the head of the unit; and 3. 14 the contract is amended. 15 [(12)] (13) If, during the performance of a contract, a certified minority 16 business enterprise contractor or subcontractor becomes ineligible to participate in the 17 Minority Business Enterprise Program because one or more of its owners has a personal 18 net worth that exceeds the amount specified in § 14–301(k)(3) of this subtitle: 19 that ineligibility alone may not cause the termination of the (i) 20 certified minority business enterprise's contractual relationship for the remainder of the 21term of the contract: and 22the certified minority business enterprise's participation under 23 the contract shall continue to be counted toward the program and contract goals. 24[(13)] **(14)** (i) Except as provided in subparagraph (ii) of this paragraph, 25a nonprofit entity participating as a minority business enterprise on a procurement 26 contract awarded by a unit before July 1, 2015, may continue to participate in the contract 27 until the contract expires or otherwise terminates, including all options, renewals, and 28 other extensions. 29 (ii) The nonprofit entity's participation may not be counted 1. 30 toward achieving the minority business enterprise participation goals in this subsection.
- The unit may not require that a certified minority business enterprise be substituted for the nonprofit entity in order to meet the minority business enterprise goals for the procurement contract.

- [(14)] (15) (i) For purposes of this paragraph and paragraph [(15)] (16) of this subsection, "regular dealer":
- 1. means a firm that owns, operates, or maintains a store, a warehouse, or any other establishment in which the materials, supplies, articles, or equipment are of the general character described by the specifications required under the contract and are bought, kept in stock, or regularly sold or leased to the public in the usual course of business; and
- 8 2. does not include a packager, a broker, a manufacturer's representative, or any other person that arranges or expedites transactions.
- 10 (ii) A unit may apply only 60% of the costs of the materials and supplies provided by the certified minority business enterprise if the certified minority business enterprise is a regular dealer for purposes of achieving the minority business enterprise contract goal.
- [(15)] (16) With respect to materials or supplies purchased from a certified minority business enterprise that is neither a manufacturer nor a regular dealer:
- 16 (i) a unit may apply the entire amount of fees or commissions 17 charged for assistance in the procurement of the materials and supplies, fees, or 18 transportation charges for the delivery of materials and supplies required on a procurement 19 toward minority business enterprise contract goals, provided a unit determines the fees to 20 be reasonable and not excessive as compared with fees customarily allowed for similar 21 services; and
- 22 (ii) a unit may not apply any portion of the costs of the materials and 33 supplies toward minority business enterprise goals.
- 24 14-303.

- 25 (a) (1) (ii) The Board shall keep a record of information regarding any waivers requested in accordance with [§ 14–302(a)(9)(i)] § 14–302(A)(10)(I) of this subtitle and subsection (b)(12) of this section and submit a copy of the record to the General Assembly on or before October 1 of each year, in accordance with § 2–1257 of the State Government Article.
  - (b) These regulations shall include:
- 31 (12) consistent with [§ 14–302(a)(9)] § 14–302(A)(10) of this subtitle, 32 provisions relating to any circumstances under which a unit may waive obligations of the 33 contractor relating to minority business enterprise participation;
- 34 (13) provisions requiring a [monthly] submission to the unit by minority 35 business enterprises acknowledging all payments received [in the preceding 30 days] **OR**

- 1 ANY OTHER INFORMATION REQUESTED BASED ON CRITERIA ESTABLISHED BY THE
- 2 GOVERNOR'S OFFICE OF SMALL, MINORITY, OR WOMEN BUSINESS AFFAIRS under
- 3 a contract governed by this subtitle;
- [(17) a requirement that a bid or proposal based on a solicitation with an expected degree of minority business enterprise participation identify the specific
- 6 commitment of certified minority business enterprises at the time of submission;]
- 7 **[**(18)**] (17)** provisions promoting and providing for the counting and 8 reporting of certified minority business enterprises as prime contractors;
- 9 [(19)] (18) provisions establishing standards to require a minority business 10 enterprise to perform a commercially useful function on a contract;
- 11 **[**(20)**] (19)** a requirement that each unit work with the Governor's Office of Small, Minority, and Women Business Affairs to designate certain procurements as being excluded from the requirements of § 14–302(a) of this subtitle;
- [(21)] **(20)** provisions promoting and providing for the counting and reporting of minority business enterprises certified as both a woman—owned business and a business owned by a member of an ethnic or racial group in accordance with § 14–302(a)(5) of this subtitle; and
- [(22)] (21) other provisions that the Board considers necessary or appropriate to encourage participation by minority business enterprises and to protect the integrity of the procurement process.
- 21 14-401.
- 22 (a) (1) In this section the following words have the meanings indicated.
- 23 (5) (i) ["Services"] SUBJECT TO SUBPARAGRAPH (II) OF THIS 24 PARAGRAPH, "SERVICES" has the meaning stated in [§ 11–101(t)(1) and (2)] § 11–101 of this article.
- 26 (ii) Notwithstanding [§ 11–101(t)(3)] § 11–101 of this article, "services" includes construction related services and energy performance contract services.
- 28 14-502.1.

- 29 (a) (1) This section applies to a procurement by any unit or agency of the 30 Executive Branch of State government for goods, supplies, services, maintenance,
- 31 construction, construction—related services, architectural services, or engineering services.
  - (2) This section does not apply to:



- 1 (b) Solicitation documents shall state the expected percentage of veteran—owned 2 small business enterprise participation based, in part, on:
- 3 (1) the potential contracting opportunities available in the procurement 4 contract, including both prime contracting and subcontracting opportunities, as determined 5 through analysis of the scope of the work presented in the solicitation documents; and
- 6 (2) the availability of veteran—owned small business enterprises to respond 7 competitively to the potential contracting opportunities.
- 8 (C) (1) (I) THIS PARAGRAPH APPLIES TO A BIDDER OR OFFEROR 9 AFTER SUBMISSION OF A BID OR PROPOSAL AND BEFORE THE EXECUTION OF A CONTRACT WITH AN EXPECTED DEGREE OF VETERAN-OWNED SMALL BUSINESS 11 ENTERPRISE PARTICIPATION.
- 12 (II) 1. IF A UNIT'S PROCUREMENT OFFICER DETERMINES
  13 THAT A DEFICIENCY EXISTS IN THE VETERAN-OWNED SMALL BUSINESS ENTERPRISE
  14 PARTICIPATION SCHEDULE, THE PROCUREMENT OFFICER SHALL NOTIFY THE
  15 BIDDER OR OFFEROR OF THE DEFICIENCY AND REQUIRE THE BIDDER OR OFFEROR
  16 TO SUBMIT AN AMENDED VETERAN-OWNED SMALL BUSINESS ENTERPRISE
  17 PARTICIPATION SCHEDULE WITHIN A REASONABLE TIME PERIOD.
- 2. A DETERMINATION UNDER SUBSUBPARAGRAPH 1 OF THIS SUBPARAGRAPH SHALL BE MADE IN CONSULTATION WITH THE UNIT'S VETERAN-OWNED SMALL BUSINESS ENTERPRISE LIAISON.
- 3. AS DIRECTED BY THE NOTIFICATION MADE UNDER SUBSUBPARAGRAPH 1 OF THIS SUBPARAGRAPH, THE BIDDER OR OFFEROR SHALL SUBMIT AN AMENDED VETERAN-OWNED SMALL BUSINESS ENTERPRISE PARTICIPATION SCHEDULE CORRECTING THE DEFICIENCY IDENTIFIED.
- 25 (2) A UNIT MAY CONSIDER ADDING OR INCREASING THE 26 VETERAN-OWNED SMALL BUSINESS PARTICIPATION GOAL ON A PROCUREMENT 27 CONTRACT:
- 28 (I) AT ANY TIME PRIOR TO CONTRACT EXECUTION;
- 29 (II) AFTER CONTRACT EXECUTION, WHEN DETERMINED TO BE 30 IN THE BEST INTEREST OF THE STATE; OR
- 31 (III) WHEN THE VETERAN-OWNED SMALL BUSINESS 32 ENTERPRISE PARTICIPATION SCHEDULE HAS BEEN CREATED OR AMENDED.

- 1 (3) THE VETERAN-OWNED SMALL BUSINESS ENTERPRISE 2 PARTICIPATION SCHEDULE, INCLUDING ANY AMENDMENT, SHALL BE ATTACHED TO
- 3 AND MADE A PART OF THE EXECUTED CONTRACT.
- 4 (4) A VETERAN-OWNED SMALL BUSINESS ENTERPRISE
- 5 PARTICIPATION SCHEDULE MAY BE AMENDED TO ADD TO OR INCREASE
- 6 VETERAN-OWNED SMALL BUSINESS ENTERPRISE PARTICIPATION AFTER THE DATE
- 7 OF CONTRACT EXECUTION ONLY IF:
- 8 (I) IT IS IN THE BEST INTEREST OF THE STATE;
- 9 (II) IT IS APPROVED BY THE HEAD OF THE UNIT; AND
- 10 (III) THE CONTRACT IS AMENDED.
- [(c)] (D) The provisions of this subtitle do not apply to a unit's procurement procedures to the extent that any unit determines that those provisions are in conflict with an applicable federal program.
- 14 **14–602.1.**
- 15 (A) IN THIS SECTION, "VETERAN-OWNED SMALL BUSINESS RESERVE" 16 MEANS THOSE PROCUREMENTS THAT ARE LIMITED TO RESPONSES FROM 17 BUSINESSES THAT QUALIFY AS A VETERAN-OWNED SMALL BUSINESS ENTERPRISE.
- 18 (B) (1) EXCEPT AS PROVIDED IN PARAGRAPH (2) OF THIS SUBSECTION,
- 19 THIS SECTION APPLIES TO ALL PROCUREMENTS BY THE DEPARTMENT OF
- 20 VETERANS AND MILITARY FAMILIES AND THE MILITARY DEPARTMENT OR ANY
- 21 UNIT ACTING ON BEHALF OF THE DEPARTMENT OF VETERANS AND MILITARY
- 22 FAMILIES OR THE MILITARY DEPARTMENT.
- 23 (2) THIS SECTION DOES NOT APPLY TO:
- 24 (I) PROCUREMENTS MADE UNDER SUBTITLE 1 OF THIS TITLE;
- 25 **OR**
- 26 (II) PROCUREMENTS INVOLVING EXPENDITURES OF FEDERAL
- 27 DOLLARS, TO THE EXTENT THAT THE REQUIREMENTS IN THIS SECTION CONFLICT
- 28 WITH FEDERAL LAW OR OTHER GRANT PROVISIONS.
- 29 (C) NOTWITHSTANDING SUBTITLE 5 OF THIS TITLE, ANY PROCUREMENT BY
- 30 THE DEPARTMENT OF VETERANS AND MILITARY FAMILIES OR THE MILITARY
- 31 DEPARTMENT OF GOODS, SUPPLIES, SERVICES, MAINTENANCE, CONSTRUCTION,
- 32 CONSTRUCTION RELATED SERVICES, ARCHITECTURAL SERVICES, AND

- 1 ENGINEERING SERVICES SHALL BE ELIGIBLE FOR DESIGNATION FOR THE
- 2 VETERAN-OWNED SMALL BUSINESS RESERVE.
- 3 (D) THE GOVERNOR'S OFFICE OF SMALL, MINORITY, AND WOMEN
- 4 BUSINESS AFFAIRS SHALL:
- 5 (1) IN CONSULTATION WITH THE CHIEF PROCUREMENT OFFICER
- 6 AND THE ATTORNEY GENERAL, ESTABLISH STANDARDS AND GUIDELINES FOR
- 7 PARTICIPATION IN THE VETERAN-OWNED SMALL BUSINESS RESERVE PROGRAM
- 8 EVERY 5 YEARS;
- 9 (2) ESTABLISH GUIDELINES FOR VETERAN-OWNED SMALL BUSINESS
- 10 RESERVE PROGRAM ADMINISTRATION; AND
- 11 (3) COLLECT DATA REGARDING THE DEPARTMENT OF VETERANS
- 12 AND MILITARY FAMILIES' AND THE MILITARY DEPARTMENT'S USE OF
- 13 VETERAN-OWNED SMALL BUSINESS RESERVE VENDORS.
- 14 SUBTITLE 8. INTERNSHIP AND REGISTERED APPRENTICESHIP PROGRAM.
- 15 **14–801**.
- 16 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS
- 17 INDICATED.
- 18 (B) "COVERED PROCUREMENT" MEANS A PROCUREMENT CONTRACT THAT:
- 19 (1) MEETS THE CRITERIA ESTABLISHED BY THE CHIEF
- 20 PROCUREMENT OFFICER, IN CONSULTATION WITH THE SECRETARY, UNDER §
- 21 **14–802** OF THIS SUBTITLE; AND
- 22 (2) IS NOT A PUBLIC WORK CONTRACT SUBJECT TO § 17–202 OF THIS
- 23 ARTICLE.
- 24 (C) "DEPARTMENT" MEANS THE MARYLAND DEPARTMENT OF LABOR.
- 25 (D) "ELIGIBLE INTERNSHIP PROGRAM" MEANS AN INTERNSHIP PROGRAM
- 26 THAT REQUIRES A CONTRACTOR OR OTHER ENTITY TO PROVIDE PAID INTERNSHIPS
- 27 THAT MEET STANDARDS ESTABLISHED BY THE SECRETARY.
- 28 (E) "REGISTERED APPRENTICESHIP PROGRAM" MEANS AN
- 29 APPRENTICESHIP PROGRAM THAT IS REGISTERED WITH AND APPROVED BY THE
- 30 DIVISION OF WORKFORCE DEVELOPMENT AND ADULT LEARNING.

- 1 (F) "SECRETARY" MEANS THE SECRETARY OF LABOR.
- 2 **14–802.**
- 3 (A) THIS SUBTITLE APPLIES TO A COVERED PROCUREMENT MADE BY A 4 UNIT.
- 5 (B) A CONTRACTOR AWARDED A COVERED PROCUREMENT WITH AN 6 ESTIMATED TOTAL DOLLAR VALUE OF \$1,000,000 OR MORE SHALL UTILIZE AN 7 ELIGIBLE INTERNSHIP PROGRAM.
- 8 (C) A CONTRACTOR AWARDED A COVERED PROCUREMENT SHALL UTILIZE A 9 REGISTERED APPRENTICESHIP PROGRAM.
- 10 (D) THE CHIEF PROCUREMENT OFFICER, IN CONSULTATION WITH THE 11 SECRETARY:
- 12 (1) SHALL ADOPT REGULATIONS ESTABLISHING THE DEFINITION OF 13 "COVERED PROCUREMENT"; AND
- 14 (2) MAY ADOPT OTHER REGULATIONS NECESSARY TO CARRY OUT 15 THIS SUBTITLE.
- 16 **14-803.**
- 17 (A) A CONTRACTOR THAT SUBMITS A BID OR PROPOSAL FOR A COVERED 18 PROCUREMENT SHALL PROVIDE TO A UNIT WRITTEN VERIFICATION OF:
- 19 (1) THE NUMBER OF APPRENTICES OR INTERNS THAT WILL BE 20 UTILIZED THROUGHOUT THE CONTRACT TERM, INCLUDING POTENTIAL RENEWAL
- 21 **OPTIONS**;
- 22 (2) THE WORK TO BE PERFORMED BY APPRENTICES IN A REGISTERED
- 23 APPRENTICESHIP PROGRAM OR INTERNS IN AN ELIGIBLE INTERNSHIP PROGRAM;
- 24 AND
- 25 (3) THE DURATION OF THE APPRENTICESHIP OR THE INTERNSHIP.
- 26 (B) THE WRITTEN VERIFICATION REQUIRED UNDER SUBSECTION (A) OF
- 27 THIS SECTION SHALL BE PROVIDED BEFORE THE CONTRACTOR MAY BE AWARDED A
- 28 CONTRACT FOR A COVERED PROCUREMENT.

- 1 **14–804.**
- 2 (A) THE SECRETARY IS RESPONSIBLE FOR ENSURING COMPLIANCE WITH 3 THE REQUIREMENTS OF THIS SUBTITLE.
- 4 (B) THE SECRETARY SHALL ESTABLISH CRITERIA TO ASSIST UNITS IN 5 ENSURING CONTRACTOR COMPLIANCE WITH THIS SUBTITLE, INCLUDING:
- 6 (1) PENALTIES FOR A CONTRACTOR'S FAILURE TO USE APPRENTICES
  7 OR INTERNS AS PROVIDED IN A BID OR PROPOSAL; AND
- 8 (2) PROCEDURES FOR REPORTING ALLEGED VIOLATIONS OF THIS 9 SUBTITLE.
- 10 **14–805.**
- 11 (A) A CONTRACTOR THAT IS AWARDED A CONTRACT FOR A COVERED
- 12 PROCUREMENT UNDER THIS SUBTITLE WHO FAILS TO USE APPRENTICES FROM A
- 13 REGISTERED APPRENTICESHIP PROGRAM OR INTERNS FROM AN ELIGIBLE
- 14 INTERNSHIP PROGRAM AS PROVIDED IN THE BID OR PROPOSAL SHALL BE LIABLE
- 15 FOR AN AMOUNT AS SPECIFIED BY THE CRITERIA ESTABLISHED UNDER § 14-804 OF
- 16 THIS SUBTITLE.
- 17 (B) A UNIT SHALL REPORT ALLEGED VIOLATIONS OF THIS SUBTITLE TO THE
- 18 DEPARTMENT AS SPECIFIED IN THE CRITERIA ESTABLISHED UNDER § 14-804 OF
- 19 THIS SUBTITLE.
- 20 (C) THE DEPARTMENT SHALL REPORT ALLEGED VIOLATIONS OF THIS
- 21 SUBTITLE TO THE OFFICE OF THE ATTORNEY GENERAL, WHICH SHALL DETERMINE
- 22 WHETHER TO BRING A CIVIL ACTION AGAINST A PERSON OR BUSINESS FOR A
- 23 VIOLATION OF THIS SUBTITLE.
- 24 (D) PENALTIES SHALL BE RECOVERABLE IN CIVIL ACTIONS AND PAID TO
- 25 THE STATE APPRENTICESHIP TRAINING FUND ESTABLISHED UNDER § 17–602 OF
- 26 THIS ARTICLE, UNLESS OTHERWISE REQUIRED BY FEDERAL LAW.
- 27 (E) THE SECRETARY MAY FILE SUIT TO ENFORCE THIS SUBTITLE IN ANY
- 28 COURT OF COMPETENT JURISDICTION.
- 29 (F) IN AN ACTION FILED UNDER THIS SECTION, THE COURT SHALL REQUIRE
- 30 THE CONTRACTOR TO PAY THE AMOUNT REQUIRED BY SUBSECTION (A) OF THIS
- 31 SECTION, INCLUDING INTEREST, REASONABLE ATTORNEY'S FEES, AND COURT
- 32 COSTS.

## 1 SUBTITLE 9. GOOD LABOR PRACTICES PREFERENCE.

- 2 **14–901.**
- 3 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS 4 INDICATED.
- 5 (B) "COMMISSIONER" MEANS THE COMMISSIONER OF LABOR AND 6 INDUSTRY.
- 7 (C) "GOOD LABOR PRACTICES CERTIFIED BUSINESS" MEANS A BUSINESS 8 THAT MEETS THE QUALIFICATIONS ESTABLISHED UNDER § 14–903 OF THIS
- 9 SUBTITLE.
- 10 (D) "GOOD LABOR PRACTICES PREFERENCE" MEANS A PREFERENCE
- 11 ESTABLISHED UNDER § 14-904 OF THIS SUBTITLE APPLIED TO BUSINESSES
- 12 HOLDING A VALID, CURRENT CERTIFICATION OF THEIR GOOD LABOR PRACTICES.
- 13 (E) "PUBLIC BODY" HAS THE MEANING STATED IN § 17–201 OF THIS
- 14 ARTICLE.
- 15 (F) "PUBLIC WORK CONTRACT" HAS THE MEANING STATED IN §
- 16 **17–201** OF THIS ARTICLE.
- 17 **14–902.**
- 18 THIS SUBTITLE APPLIES TO:
- 19 (1) PUBLIC WORK CONTRACTS PROCURED BY A PUBLIC BODY; AND
- 20 (2) A CONTRACT SUBJECT TO § 18–102 OF THIS ARTICLE.
- 21 **14–903.**
- 22 (A) TO OBTAIN INITIAL CERTIFICATION AS A GOOD LABOR PRACTICES
- 23 CERTIFIED BUSINESS, A BUSINESS MUST ATTEST THAT, ON ANY CONTRACT SUBJECT
- 24 TO THIS SUBTITLE THAT IT IS AWARDED OR UNDER WHICH IT PERFORMS ANY WORK.
- 25 THE BUSINESS WILL:
- 26 (1) DIRECTLY EMPLOY, AS W-2 EMPLOYEES, ALL PERSONS
- 27 PERFORMING WORK UNDER THE CONTRACT;

- 1 (2) PAY ALL PERSONS BY CHECK OR ELECTRONIC MEANS AS 2 AVAILABLE AND NOT IN CASH OR CASH EQUIVALENT;
- 3 (3) STRICTLY COMPLY WITH ALL LEGAL OBLIGATIONS AS AN 4 EMPLOYER, INCLUDING ITS OBLIGATIONS AS AN EMPLOYER UNDER TITLE 3, TITLE
- 5 5, TITLE 8, OR TITLE 9 OF THE LABOR AND EMPLOYMENT ARTICLE AND, AS
- 6 APPLICABLE, UNDER TITLE 17 OR TITLE 18 OF THIS ARTICLE;
- 7 (4) PROVIDE ADVANCE WRITTEN NOTIFICATION TO THE
- 8 PROCUREMENT AUTHORITY AND TO THE MARYLAND DEPARTMENT OF LABOR,
- 9 DIVISION OF LABOR AND INDUSTRY, IN A FORM TO BE DETERMINED BY THE
- 10 COMMISSIONER, OF ANY SUBCONTRACTORS PERFORMING WORK UNDER THE
- 11 CONTRACT:
- 12 (5) PROVIDE WRITTEN NOTICE OF THE REQUIREMENTS OF ITEMS (1),
- 13 (2), AND (3) OF THIS SUBSECTION TO ANY SUBCONTRACTORS PERFORMING WORK
- 14 UNDER THE CONTRACT;
- 15 (6) OBTAIN WRITTEN ACKNOWLEDGMENT OF THE NOTICE PROVIDED
- 16 IN ITEM (5) OF THIS SUBSECTION AND OF THE SUBCONTRACTOR'S AGREEMENT TO
- 17 ADHERE TO THOSE REQUIREMENTS, TO BE FILED WITH THE COMMISSIONER, IN A
- 18 FORM AND MANNER DETERMINED BY THE COMMISSIONER;
- 19 (7) SUCCESSFULLY COMPLETE A COMPREHENSIVE CONSULTATION
- 20 VISIT BY THE MARYLAND OCCUPATIONAL SAFETY AND HEALTH PROGRAM WITHIN
- 21 A REASONABLE TIME DETERMINED BY THE COMMISSIONER, FOLLOWING THE START
- 22 OF WORK UNDER THE CONTRACT:
- 23 (8) BE JOINTLY AND SEVERALLY LIABLE AS AN EMPLOYER FOR ANY
- 24 VIOLATION OF A SUBCONTRACTOR UNDER TITLE 3, TITLE 5, TITLE 8, OR TITLE 9 OF
- 25 THE LABOR AND EMPLOYMENT ARTICLE OR TITLE 17 OR TITLE 18 OF THIS ARTICLE
- 26 IN CONNECTION WITH THE SUBCONTRACTOR'S PERFORMANCE OF WORK UNDER THE
- 27 CONTRACT:
- 28 (9) PROMPTLY DISCLOSE TO THE COMMISSIONER, IN A FORM AND
- 29 MANNER TO BE PRESCRIBED BY THE COMMISSIONER, ANY SUITS, CHARGES,
- 30 DEMANDS, ORDERS, FINDINGS, OR ADJUDICATIONS MADE AGAINST IT IN
- 31 CONNECTION WITH VIOLATIONS SUBJECT TO ITEM (1), (2), OR (3) OF THIS
- 32 SUBSECTION OR AGAINST ANY OF ITS SUBCONTRACTORS AS PROVIDED IN ITEM (8)
- 33 OF THIS SUBSECTION; AND
- 34 (10) ON CONTRACTS SUBJECT TO § 18–102 OF THIS ARTICLE, PROVIDE
- 35 PROOF THAT THE BUSINESS HAS SECURED A PAYMENT BOND SUFFICIENT TO

- 1 ENSURE PAYMENT OF WAGES TO ALL EMPLOYEES PERFORMING WORK UNDER THE
- 2 CONTRACT.
- 3 (B) (1) A BUSINESS THAT SUBMITS AN APPLICATION TO THE
- 4 COMMISSIONER, ON A FORM DEVELOPED BY THE COMMISSIONER, DEMONSTRATING
- 5 SATISFACTION OF THE CRITERIA LISTED IN SUBSECTION (A) OF THIS SECTION, MAY
- 6 BE ISSUED A GOOD LABOR PRACTICES CERTIFICATION.
- 7 (2) THE CERTIFICATION IN PARAGRAPH (1) OF THIS SUBSECTION
- 8 SHALL BE VALID FOR 12 MONTHS FROM THE DATE OF ISSUANCE, PROVIDED THAT
- 9 THE BUSINESS'S ELIGIBILITY FOR CERTIFICATION IS MAINTAINED CONTINUOUSLY
- 10 **DURING THAT PERIOD.**
- 11 (3) THE COMMISSIONER SHALL:
- 12 (I) MAINTAIN A LIST OF ALL BUSINESSES WITH CURRENT,
- 13 VALID GOOD LABOR PRACTICES CERTIFICATION;
- 14 (II) PROVIDE THE LIST IN ITEM (I) OF THIS PARAGRAPH TO ALL
- 15 PROCUREMENT OFFICERS AT LEAST ONCE EVERY 3 MONTHS AND ON REQUEST; AND
- 16 (III) PUBLISH THE LIST IN ITEM (I) OF THIS PARAGRAPH ON THE
- 17 MARYLAND DEPARTMENT OF LABOR'S PUBLIC WEBSITE.
- 18 (C) A BUSINESS SEEKING TO RENEW ITS CERTIFICATION FOR AN
- 19 ADDITIONAL 12-MONTH PERIOD SHALL:
- 20 (1) PROVIDE AN UPDATED ATTESTATION AT A TIME AND IN A FORM
- 21 DEVELOPED BY THE COMMISSIONER; AND
- 22 (2) PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE
- 23 COMMISSIONER.
- 24 (D) IF THE COMMISSIONER DETERMINES THAT A BUSINESS IS NOT
- 25 ELIGIBLE, OR IS NO LONGER ELIGIBLE, FOR CERTIFICATION, THE COMMISSIONER
- 26 SHALL:
- 27 (1) REVOKE THE CERTIFICATION; AND
- 28 (2) REMOVE THE BUSINESS FROM THE LIST OF GOOD LABOR
- 29 PRACTICES CERTIFIED BUSINESSES MAINTAINED UNDER SUBSECTION (B) OF THIS
- 30 **SECTION.**

- 1 (E) THE CHIEF PROCUREMENT OFFICER, IN CONSULTATION WITH THE
- 2 COMMISSIONER, MAY ADOPT REGULATIONS TO IMPLEMENT THE PROVISIONS OF
- 3 THIS SUBTITLE.
- 4 **14–904**.
- 5 (A) IN THIS SECTION, "PERCENTAGE PREFERENCE" MEANS THE
- 6 PERCENTAGE OF THE LOWEST RESPONSIVE BID SUBMITTED BY A RESPONSIBLE
- 7 BIDDER WHO IS NOT A GOOD LABOR PRACTICES CERTIFIED BUSINESS BY WHICH A
- 8 RESPONSIVE BID BY A GOOD LABOR PRACTICES CERTIFIED BUSINESS MAY:
- 9 (1) EXCEED THE LOWEST BID; AND
- 10 (2) BE AWARDED A PROCUREMENT CONTRACT UNDER THIS
- 11 SUBTITLE.
- 12 (B) THE CHIEF PROCUREMENT OFFICER, IN CONSULTATION WITH THE
- 13 SECRETARY, SHALL ESTABLISH A PERCENTAGE PREFERENCE OF AT LEAST 5% FOR
- 14 A GOOD LABOR PRACTICES CERTIFIED BUSINESS.
- 15 (C) THE PERCENTAGE PREFERENCE ESTABLISHED UNDER THIS SECTION
- 16 SHALL BE IN ADDITION TO ANY OTHER PREFERENCE FOR WHICH THE BUSINESS IS
- 17 QUALIFIED UNDER THIS TITLE.
- 18 **14–905**.
- 19 (A) A PERSON MAY NOT ENGAGE IN CONDUCT PROHIBITED UNDER §
- 20 14-605(A) OR § 14-606 OF THIS TITLE IN CONNECTION WITH ANY ACT UNDERTAKEN
- 21 TO OBTAIN, RENEW, MAINTAIN, OR EXERCISE A GOOD LABOR PRACTICES
- 22 CERTIFICATION.
- 23 (B) THE PENALTIES ESTABLISHED IN §§ 14–605(B) AND (C) AND 14–606 OF
- 24 THIS TITLE APPLY TO VIOLATIONS OF THIS SUBTITLE.
- 25 **14–906.**
- IN ADDITION TO THE PENALTIES ESTABLISHED UNDER § 14–905 OF THIS
- 27 SUBTITLE, A PERSON THAT WILLFULLY MISREPRESENTS OR WILLFULLY OMITS ANY
- 28 MATERIAL MATTER IN CONNECTION WITH AN APPLICATION OR REQUIRED
- 29 DISCLOSURE FOR PURPOSES OF OBTAINING OR RETAINING A CONTRACT OR
- 30 SUBCONTRACT UNDER THIS SUBTITLE MAY BE SUBJECT TO:

1 2	(1) SUSPENSION OR DEBARMENT UNDER TITLE 16 OF THIS ARTICLE;
3	(2) CIVIL PENALTIES UNDER THE MARYLAND FALSE CLAIMS ACT.
4	15–103.
5 6	It is the policy of the State to make a payment under a procurement contract [within 30 days]:
7 8	(1) <b>WITHIN 30 DAYS</b> after the day on which the payment becomes due [under the procurement contract; or
9 10	(2) if later, after the day on which] AND the unit receives [an] A PROPER invoice; OR
11 12 13	(2) FOR A SMALL BUSINESS RESERVE CONTRACT, WITHIN 15 DAYS AFTER THE DAY ON WHICH THE PAYMENT BECOMES DUE AND THE UNIT RECEIVES A PROPER INVOICE.
14	15–111.
15 16 17 18 19	(a) Within 60 days after the end of each fiscal year, each primary procurement unit shall submit to the Chief Procurement Officer a report on each procurement contract that was awarded during the preceding fiscal year, whether the procurement was conducted by the primary procurement unit or subject to review by the primary procurement unit, and:
20 21 22	(1) was exempt from the notice requirements of § 13–103(c) of this article because the procurement officer reasonably expected that the procurement contract would be performed entirely outside this State and the District of Columbia;
23 24 25	(2) cost more than [\$100,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS ARTICLE and was awarded for the procurement of services, construction related services, architectural services, or engineering services; or
26	(3) was awarded on the basis of:
27	(i) § 13–107 of this article ("Sole source procurement");
28	(ii) § 13–108(a) of this article ("Emergency procurement"); or
29	(iii) § 13–108(c) of this article ("Expedited procurement").
30	15–112.

- 1 (e) [Before January 1, 2017, the] **THE** Board shall propose **UPDATED** regulations
- 2 AS NEEDED that provide for an expedited change order process for change orders valued
- 3 at more than [\$50,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109
- 4 OF THIS ARTICLE.
- 5 **15–112.1.**
- 6 (A) IN THIS SECTION, "CONTRACT MODIFICATION" MEANS A WRITTEN 7 ALTERATION THAT:
- 8 (1) AFFECTS SPECIFICATIONS, DELIVERY POINT, DATE OF DELIVERY,
- 9 PERIOD OF PERFORMANCE, PRICE, QUANTITY, OR OTHER PROVISIONS OF A
- 10 PROCUREMENT CONTRACT; AND
- 11 (2) IS ACCOMPLISHED BY MUTUAL ACTION OF THE PARTIES TO AN
- 12 EXISTING PROCUREMENT CONTRACT.
- 13 (B) THIS SECTION APPLIES TO ALL STATE PROCUREMENT CONTRACTS.
- 14 (C) A PROCUREMENT OFFICER MAY APPROVE CONTRACT MODIFICATIONS
- 15 UNDER THE FOLLOWING CONDITIONS:
- 16 (1) THE CONTRACT MODIFICATION DOES NOT MATERIALLY CHANGE
- 17 THE SCOPE OF WORK; AND
- 18 (2) THE CONTRACT MODIFICATION DOES NOT INCREASE THE TOTAL
- 19 VALUE OF THE CONTRACT TO AN AMOUNT THAT EXCEEDS THE SMALL
- 20 PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS ARTICLE.
- 21 (D) THE PRIMARY PROCUREMENT UNIT, THE CHIEF PROCUREMENT
- 22 OFFICER, OR THE CHIEF PROCUREMENT OFFICER'S DESIGNEE MAY APPROVE A
- 23 CONTRACT MODIFICATION UP TO \$1,000,000 THAT DOES NOT MATERIALLY CHANGE
- 24 THE SCOPE OF WORK.
- 25 (E) A PROCUREMENT OFFICER SHALL DOCUMENT A CONTRACT
- 26 MODIFICATION MADE UNDER SUBSECTION (C) OR (D) OF THIS SECTION.
- 27 (F) THE CHIEF PROCUREMENT OFFICER SHALL ESTABLISH GUIDELINES
- 28 FOR THE CONTRACT MODIFICATION PROCESS.
- 29 17–103.
- 30 (a) (1) Before a public body awards a construction contract exceeding
- 31 [\$100,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13-109 OF THIS

ARTICLE FOR CONSTRUCTION, the contractor shall provide payment security and 1 performance security that meet the requirements of § 17–104 of this subtitle. 2 3 (2) The security shall be: 4 for performance security, in an amount that the public body 5 considers adequate for its protection; and 6 (ii) for payment security, at least 50% of the total amount payable 7 under the contract. 8 A public body, other than the State or a unit of the State government, may (b) 9 require payment security or performance security for a construction contract if: 10 (1) the contract exceeds [\$50,000] \$100,000 but does not exceed 11 [\$100,000] THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13-109 OF THIS 12 ARTICLE; and 13 (2)the amount of the security does not exceed 50% of the contract amount. 14 17-602.There is a State Apprenticeship Training Fund in the Department. 15 (a) 16 (b) The Fund consists of: 17 (1) payments made by contractors or subcontractors in accordance with this subtitle and Subtitle 6A of this title; [and] 18 penalties collected as a result of violations of this subtitle and Subtitle 19 20 6A of this title; AND **(3)** 21PENALTIES COLLECTED AS A RESULT OF VIOLATIONS OF TITLE 22 14, SUBTITLE 8 OF THIS ARTICLE. 23 The Secretary shall use money in the fund to: (e) 24(1)promote preapprenticeship programs and other workforce development programs in the State's public secondary schools and community colleges that assist 2526 students in preparing for and entering apprenticeship training programs; and

and Subtitle 6A of this title OR TITLE 14, SUBTITLE 8 OF THIS ARTICLE.

pay any costs associated with carrying out the provisions of this subtitle

29 17-604.

(2)

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28

- (a) A subcontractor that performs work [valued] at [\$100,000 or more] A VALUE EXCEEDING THE SMALL PROCUREMENT AMOUNT SPECIFIED IN § 13–109 OF THIS ARTICLE for a covered project shall provide to a unit written verification that:
- 4 (1) the subcontractor participates in an apprenticeship training program 5 for each covered craft in which it will employ persons for the covered project;
- 6 (2) the subcontractor will make payments to the Fund; or
- 7 (3) the subcontractor will make payments in amounts determined under § 8 17–605 of this subtitle to a registered apprenticeship program or to an organization that 9 has registered apprenticeship programs for the purpose of supporting these programs.
- 10 19–114.

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- Every contract and subcontract shall contain a nondiscrimination clause that [reads as follows] IS SUBSTANTIALLY SIMILAR TO THE FOLLOWING:
- 13 "As a condition of entering into this agreement, the company represents and warrants that 14 it will comply with the State's Commercial Nondiscrimination Policy, as described under 15 Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland. 16 As part of such compliance, the company may not discriminate on the basis of race, color, 17 religion, ancestry or national origin, sex, age, marital status, sexual orientation, gender 18 identity, or on the basis of disability or other unlawful forms of discrimination in the solicitation, selection, hiring, or commercial treatment of subcontractors, vendors, 19 20 suppliers, or commercial customers, nor shall the company retaliate against any person for 21reporting instances of such discrimination. The company shall provide equal opportunity 22for subcontractors, vendors, and suppliers to participate in all of its public sector and 23private sector subcontracting and supply opportunities, provided that nothing contained in 24this clause shall prohibit or limit otherwise lawful efforts to remedy the effects of 25marketplace discrimination that have occurred or are occurring in the marketplace. The 26 company understands and agrees that a material violation of this clause shall be considered 27 a material breach of this agreement and may result in termination of this agreement, 28 disqualification of the company from participating in State contracts, or other sanctions. 29 This clause is not enforceable by or for the benefit of, and creates no obligation to, any third 30 party.".
- 31 19–116.
- Every contract that the State enters into shall include LANGUAGE SUBSTANTIALLY
  33 SIMILAR TO the following [language]:
- 34 "As a condition of entering into this agreement, upon the request of the Commission on 35 Civil Rights, and only after the filing of a complaint against the company under Title 19 of
- 36 the State Finance and Procurement Article, as amended from time to time, the company
- 37 agrees to: provide to the State within 60 days after the request a truthful and complete list

1 of the names of all subcontractors, vendors, and suppliers that the company has used in the 2past 4 years on any of its contracts that were undertaken within the State of Maryland, 3 including the total dollar amount paid by the contractor on each subcontract or supply 4 contract. The company further agrees to cooperate in any investigation conducted by the State pursuant to the State's Commercial Nondiscrimination Policy as set forth under Title 5 6 19 of the State Finance and Procurement Article of the Annotated Code of Maryland, to 7 provide any documents relevant to any investigation that is requested by the State. The company understands and agrees that violation of this clause shall be considered a material 8 9 breach of this agreement and may result in contract termination, disqualification by the 10 State from participating in State contracts, and other sanctions.".

## Article - State Government

12 4–113.

11

- 13 (a) (1) In this section the following words have the meanings indicated.
- 14 (2) "Departments" means:
- 15 (i) the Office of the Comptroller;
- 16 (ii) the Office of the State Treasurer;
- 17 (iii) the Department of Budget and Management;
- 18 (iv) the Department of Information Technology; and
- 19 (v) the Department of General Services.
- 20 (3) "Financial management infrastructure" means the information 21 technology infrastructure that is used to maintain the general ledger and accountancy for 22 the State, including subledger functions that enable the management of all payments and 23 fund transfers throughout the State.
- 24 (4) "21st Century Financial Systems Enterprise" means a modern 25 cloud-based information technology infrastructure.
- 26 (b) In consultation with a designated representative from the Modernize 27 Maryland Oversight Commission, the departments shall:
- 28 (5) establish working groups as needed, INCLUDING A WORKING GROUP
  29 TO STUDY WHETHER IMMEDIATE OR PROMPT PAYMENT FEATURES CAN BE ADDED
  30 TO THE 21ST CENTURY FINANCIAL SYSTEMS ENTERPRISE TO DETERMINE
  31 WHETHER BOTH PRIME CONTACTORS AND SUBCONTRACTORS ON A STATE
  32 PROCUREMENT CONTRACT CAN BE PAID BY THE STATE AT THE SAME TIME; and

- SECTION 2. AND BE IT FURTHER ENACTED, That the publisher of the Annotated Code of Maryland, in consultation with and subject to the approval of the Department of Legislative Services, shall correct, with no further action required by the General Assembly, cross—references and terminology rendered incorrect by Section 1 of this Act. The publisher shall adequately describe any correction that is made in an editor's note following the section affected.
- SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect 8 October 1, 2025.