C8

5lr1836 CF SB 377

By: **Delegates Wells, Boyce, Ruff, Smith, and Young** Introduced and read first time: January 23, 2025 Assigned to: Ways and Means

A BILL ENTITLED

1 AN ACT concerning

Economic Development – Business Resource Initiative for Developmental Growth and Empowerment (BRIDGE) Program – Establishment

- FOR the purpose of establishing the Business Resource Initiative for Developmental
 Growth and Empowerment (BRIDGE) Program and Fund in the Department of
 Commerce to provide grants to certain business entities to establish certain business
 incubators; and generally relating to the establishment of the Business Resource
 Initiative for Developmental Growth and Empowerment Program and Fund.
- 9 BY repealing and reenacting, without amendments,
- 10 Article Economic Development
- 11 Section 1–101(a) and (c)
- 12 Annotated Code of Maryland
- 13 (2024 Replacement Volume and 2024 Supplement)
- 14 BY adding to
- 15 Article Economic Development
- Section 5–2701 through 5–2706 to be under the new subtitle "Subtitle 27. BRIDGE
 Program"
- 18 Annotated Code of Maryland
- 19 (2024 Replacement Volume and 2024 Supplement)
- 20 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, 21 That the Laws of Maryland road as follows:
- 21 That the Laws of Maryland read as follows:
- 22

Article – Economic Development

- 23 1-101.
- 24 (a) In this division the following words have the meanings indicated.

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW. [Brackets] indicate matter deleted from existing law.



	2 HOUSE BILL 648
1	(c) "Department" means the Department of Commerce.
2	SUBTITLE 27. BRIDGE PROGRAM.
3	5-2701.
4 5	(A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS INDICATED.
6 7	(B) "BRIDGE PROGRAM" MEANS THE BUSINESS RESOURCE INITIATIVE FOR DEVELOPMENTAL GROWTH AND EMPOWERMENT PROGRAM.
8 9	(C) "FUND" MEANS THE BUSINESS RESOURCE INITIATIVE FOR DEVELOPMENTAL GROWTH AND EMPOWERMENT FUND.
$10 \\ 11 \\ 12$	(D) "QUALIFIED INCUBATOR" MEANS A FOR-PROFIT ORGANIZATION, NONPROFIT ORGANIZATION, B CORPORATION, PUBLIC-PRIVATE PARTNERSHIP, OR SOCIAL ENTERPRISE IN THE STATE THAT:
$\begin{array}{c} 13\\14 \end{array}$	(1) PRIMARILY SERVES OR WILL PRIMARILY SERVE BUSINESSES IN THE STATE;
$\begin{array}{c} 15\\ 16\\ 17\end{array}$	(2) REQUIRES OR WILL REQUIRE PARTICIPATING BUSINESSES TO ENGAGE IN A FORMAL INCUBATOR PROGRAM DESIGNED TO ADVANCE EARLY–STAGE BUSINESSES;
18 19 20	(3) IS STAFFED OR WILL BE STAFFED BY AT LEAST ONE INDIVIDUAL DEDICATED TO MENTORING BUSINESSES AND GUIDING BUSINESSES THROUGH THE BRIDGE PROGRAM;
$\begin{array}{c} 21 \\ 22 \end{array}$	(4) IS DIRECTED BY AN INDIVIDUAL WHO HAS COMPLETED A TRAINING PROGRAM THAT:
23 24 25 26	(I) FOCUSED ON OPERATING A BUSINESS INCUBATOR TARGETING SOCIALLY AND ECONOMICALLY DISADVANTAGED ENTREPRENEURS OR HELPING SOCIALLY AND ECONOMICALLY DISADVANTAGED ENTREPRENEURS SECURE INVESTMENT; AND
27	(II) INCORPORATED TOPICS INCLUDING:
28	1. DIVERSITY, EQUITY, AND INCLUSION SOLUTIONS;
29	2. BUILDING WEALTH IN DIVERSE COMMUNITIES;

1 3. NAVIGATING DIVERSE **TECHNOLOGY** $\mathbf{2}$ ENTREPRENEURSHIP; 3 **4**. RISK, LEGAL ISSUES, AND SECURITIES AND **EXCHANGE COMMISSION REGULATIONS:** 4 $\mathbf{5}$ 5. THE DUE DILIGENCE PROCESS FOR EARLY-STAGE 6 **INVESTMENTS;** 7 ACCOUNTING, TAXES, AND EXITS FOR COMPANIES **6**. 8 AND FOUNDERS; 9 7. UNDERSTANDING AND MITIGATING CONSCIOUS AND 10 **UNCONSCIOUS BIAS; AND** 11 8. CORPORATE BOARD GOVERNANCE, HUMAN 12RESOURCES, PROCUREMENT, PRODUCT DEVELOPMENT, AND **CORPORATE** 13 **INNOVATION; AND** 14(5) WAS ESTABLISHED ON OR AFTER JANUARY 1, 2012. 5-2702. 15THERE IS A BRIDGE PROGRAM IN THE DEPARTMENT. 16 (A) (1) 17(2) THE PURPOSE OF THE BRIDGE PROGRAM IS TO PROVIDE 18 GRANTS TO QUALIFIED INCUBATORS TO ESTABLISH DIVERSE AND EFFECTIVE 19**BUSINESS INCUBATORS IN THE STATE.** 20**(B)** THE DEPARTMENT SHALL ADMINISTER THE BRIDGE PROGRAM. 5 - 2703.21EACH FISCAL YEAR, THE DEPARTMENT SHALL AWARD GRANTS IN 22(A) ACCORDANCE WITH THIS SECTION. 2324THE DEPARTMENT MAY AWARD A GRANT UNDER THE BRIDGE **(B)** (1) **PROGRAM FOR:** 2526**(I)** PLANNING THE ESTABLISHMENT OF A QUALIFIED 27INCUBATOR OR PLANNING FOR A QUALIFIED INCUBATOR'S LONG-TERM 28SUSTAINABILITY;

3

1 (II) CAPITAL IMPROVEMENTS, SECURING REAL ESTATE, 2 RENOVATIONS, AND THE PURCHASE OF CAPITAL EQUIPMENT TO ESTABLISH OR 3 GROW A QUALIFIED INCUBATOR; OR

4 (III) OPERATING AND PROGRAM EXPENSES ASSOCIATED WITH 5 SUPPORTING PROGRAMS.

6 (2) EXCEPT IN THE FIRST YEAR OF A GRANT, GRANTS AWARDED 7 UNDER THE BRIDGE PROGRAM MAY NOT BE USED TO SUPPORT MORE THAN 25% 8 OF THE OPERATING EXPENSES OF A QUALIFIED INCUBATOR.

9 (3) (I) SUBJECT TO SUBPARAGRAPH (II) OF THIS PARAGRAPH, 10 GRANTS AWARDED UNDER THE BRIDGE PROGRAM SHALL RENEW AND BE 11 AWARDED TO A QUALIFIED INCUBATOR EACH FISCAL YEAR WITHOUT FURTHER 12 APPLICATION.

(II) THE RENEWAL OF A GRANT IS SUBJECT TO THE QUALIFIED
INCUBATOR'S COMPLIANCE WITH THE TERMS OF THE GRANT INCLUDING ECONOMIC
IMPACT METRICS PROPOSED IN THE APPLICATION FOR THE GRANT AND ON A
COMPETITIVE BASIS WITH OTHER QUALIFIED INCUBATORS APPLYING FOR
FUNDING.

18 (4) FOR ANY FISCAL YEAR, AN ORGANIZATION MAY NOT RECEIVE A 19 GRANT UNDER THE BRIDGE PROGRAM THAT IS LESS THAN \$100,000 OR EXCEEDS 20 \$400,000.

21 (C) (1) THE DEPARTMENT SHALL ESTABLISH A COMPETITIVE 22 APPLICATION PROCESS FOR GRANTS MADE UNDER THE BRIDGE PROGRAM.

23(2) IN MAKING AWARDS, THE DEPARTMENT SHALL GIVE24PREFERENCE TO QUALIFIED INCUBATORS THAT:

25 (I) HAVE A PROGRAM MANAGED BY SOCIALLY OR 26 ECONOMICALLY DISADVANTAGED INDIVIDUALS;

27 (II) ARE LOCATED IN A FEDERALLY RECOGNIZED HUB ZONE, A
28 STATE QUALIFIED OPPORTUNITY ZONE, OR AN UNDERSERVED COMMUNITY;

29 (III) HAVE EXPERIENCE SUPPORTING COMPANIES IN THE 30 START-UP STAGE;

31(IV) SERVE COMPANIES LED BY SOCIALLY OR ECONOMICALLY32DISADVANTAGED INDIVIDUALS AND THAT HAVE AN ECONOMIC IMPACT ON33UNDERSERVED COMMUNITIES; OR

1 **(**V**)** HAVE ESTABLISHED A PRESENCE IN AN UNDERSERVED $\mathbf{2}$ COMMUNITY. 3 5 - 2704. 4 (A) (1) THE DEPARTMENT AND A GRANT RECIPIENT SHALL EXECUTE A **BRIDGE PROGRAM AGREEMENT.** 56 (2) THE GRANT RECIPIENT SHALL COMPLY WITH THE TERMS OF THE 7 **BRIDGE PROGRAM AGREEMENT.** 8 (3) THE DEPARTMENT MAY EXERCISE ANY REMEDY AUTHORIZED BY 9 LAW IF THE GRANT RECIPIENT: VIOLATES ANY PROVISION OF THE BRIDGE PROGRAM 10 **(I)** 11 **AGREEMENT; OR** 12**(II)** DOES NOT MEET A REQUIREMENT UNDER THIS SUBTITLE. 13 **(B)** (1) ON OR BEFORE SEPTEMBER 1, 2027, AND EACH SEPTEMBER 1 14 THEREAFTER, AN ORGANIZATION THAT RECEIVES A GRANT UNDER THE BRIDGE 15PROGRAM SHALL REPORT TO THE DEPARTMENT DOCUMENTING HOW THE ORGANIZATION USED THE GRANT MONEY RECEIVED IN THE IMMEDIATELY 16 17PRECEDING FISCAL YEAR. 18 (2) THE REPORT REQUIRED UNDER PARAGRAPH (1) OF THIS SUBSECTION SHALL INCLUDE: 19 20**(I) INFORMATION ABOUT THE USE OF THE GRANT;** 21**(II)** THE ECONOMIC IMPACT OF THE GRANT; AND 22(III) ANY OTHER INFORMATION THE DEPARTMENT CONSIDERS 23NECESSARY TO DETERMINE THE EFFECTIVENESS AND IMPACT OF THE BRIDGE 24**PROGRAM.** 25(3) ON OR BEFORE DECEMBER 31, 2027, AND EACH DECEMBER 31 THEREAFTER, THE DEPARTMENT SHALL REPORT TO THE GENERAL ASSEMBLY, IN 26ACCORDANCE WITH § 2-1257 OF THE STATE GOVERNMENT ARTICLE, ON THE 27FOLLOWING INFORMATION FOR THE PRECEDING FISCAL YEAR: 2829**(I)** THE NUMBER OF GRANTS AWARDED UNDER THE BRIDGE

30 **PROGRAM**;

 $\mathbf{5}$

1 (II) THE AMOUNT OF EACH GRANT AWARDED UNDER THIS 2 SUBTITLE; AND

3 (III) THE NAME AND LOCATION OF EACH ORGANIZATION 4 AWARDED A GRANT UNDER THE BRIDGE PROGRAM.

5 **5–2705.**

6 (A) THERE IS A BUSINESS RESOURCE INITIATIVE FOR DEVELOPMENTAL 7 GROWTH AND EMPOWERMENT FUND.

8 (B) THE PURPOSE OF THE FUND IS TO FUND GRANTS AWARDED UNDER THE 9 BRIDGE PROGRAM IN ACCORDANCE WITH THIS SUBTITLE.

10 (C) THE DEPARTMENT SHALL ADMINISTER THE FUND.

11 (D) THE FUND IS A SPECIAL, NONLAPSING FUND THAT IS NOT SUBJECT TO 12 REVERSION UNDER § 7–302 OF THE STATE FINANCE AND PROCUREMENT ARTICLE.

13(E)THE STATE TREASURER SHALL HOLD THE FUND SEPARATELY, AND THE14COMPTROLLER SHALL ACCOUNT FOR THE FUND.

- 15 (F) THE FUND CONSISTS OF:
- 16 (1) MONEY APPROPRIATED IN THE STATE BUDGET TO THE FUND; AND

17 (2) ANY OTHER MONEY FROM ANY OTHER SOURCE ACCEPTED FOR 18 THE BENEFIT OF THE FUND.

19 (G) (1) EXCEPT AS PROVIDED IN PARAGRAPH (2) OF THIS SUBSECTION, 20 THE FUND MAY BE USED ONLY TO PROVIDE GRANTS UNDER THE BRIDGE 21 PROGRAM.

22 (2) UP TO 7% OF THE ANNUAL APPROPRIATION TO THE FUND MAY BE 23 USED FOR THE ADMINISTRATION OF THE FUND AND THE BRIDGE PROGRAM.

(H) FOR EACH OF FISCAL YEARS 2027 THROUGH 2032, THE GOVERNOR MAY
 INCLUDE IN THE ANNUAL BUDGET BILL AN APPROPRIATION OF \$5,000,000 TO THE
 FUND.

27(I)THE STATE TREASURER SHALL INVEST THE MONEY OF THE FUND IN28THE SAME MANNER AS OTHER STATE MONEY MAY BE INVESTED.

1 (J) EXPENDITURES FROM THE FUND MAY BE MADE ONLY IN ACCORDANCE 2 WITH THE STATE BUDGET.

3 (K) ANY INTEREST EARNINGS OF THE FUND SHALL BE CREDITED TO THE 4 GENERAL FUND OF THE STATE.

5 **5–2706.**

6 NOTHING IN THIS SUBTITLE MAY BE CONSTRUED TO PROHIBIT AN 7 ORGANIZATION FROM RECEIVING FUNDS FROM A GOVERNMENT SOURCE OTHER 8 THAN THE BRIDGE PROGRAM.

9 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect July 10 1, 2025. It shall remain effective for a period of 7 years and, at the end of June 30, 2032, 11 this Act, with no further action required by the General Assembly, shall be abrogated and 12 of no further force and effect.