# **HOUSE BILL 1471**

I1, I2, C2 5lr1577

By: Delegate Amprey

Introduced and read first time: February 7, 2025

Assigned to: Economic Matters

#### A BILL ENTITLED

## 1 AN ACT concerning

2

#### **Innovative Financial Product or Service Certification Program**

- 3 FOR the purpose of establishing the Innovative Financial Product or Service Certification
- 4 Program to be administered by the Commissioner of Financial Regulation; requiring
- 5 the Commissioner to issue a certification under the Program to a qualifying
- 6 peer-to-peer lending service; exempting a person who holds a certification under the
- 7 Program from certain laws relating to lending and the licensure of lenders and
- 8 collection agencies; and generally relating to financial products and services.
- 9 BY repealing and reenacting, with amendments,
- 10 Article Business Regulation
- 11 Section 7–102(b)
- 12 Annotated Code of Maryland
- 13 (2024 Replacement Volume)
- 14 BY adding to
- 15 Article Commercial Law
- 16 Section 12–101.2, 12–301.1, 12–901.1, and 12–1001.1
- 17 Annotated Code of Maryland
- 18 (2013 Replacement Volume and 2024 Supplement)
- 19 BY repealing and reenacting, with amendments,
- 20 Article Financial Institutions
- 21 Section 11–202
- 22 Annotated Code of Maryland
- 23 (2020 Replacement Volume and 2024 Supplement)
- 24 BY adding to
- 25 Article Financial Institutions
- Section 12–1201 and 12–1202 to be under the new subtitle "Subtitle 12. Innovative
- 27 Financial Product or Service Certification Program"

## EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.



$\begin{array}{c} 1 \\ 2 \end{array}$	Annotated Code of Maryland (2020 Replacement Volume and 2024 Supplement)				
3 4	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:				
5	Article – Business Regulation				
6	7–102.				
7	(b) This title does not apply to:				
8	(1) a bank;				
9	(2) a federal or State credit union;				
10	(3)	a mortgage lender;			
11	(4)	a person acting under an order of a court of competent jurisdiction;			
12 13	,				
14	(6)	a savings and loan association;			
15	(7)	a title company as to its escrow business;			
16	(8)	a trust company;			
17 18	(9) employee who:	a lawyer who is collecting a debt for a client, unless the lawyer has an			
19		(i) is not a lawyer; and			
20 21 22	(ii) is engaged primarily to solicit debts for collection or primari makes contact with a debtor to collect or adjust a debt through a procedure identified with the operation of a collection agency; [or]				
23	(10)	a person who is collecting a debt for another person if:			
24		(i) both persons are related by common ownership;			
25 26	to whom it is relat	(ii) the person who is collecting a debt does so only for those persons ted by common ownership;			
27 28	the collection of de	(iii) the principal business of the person who is collecting a debt is not ebts; and			

1	(iv)	before	e collecting a debt, the person files with the Board:		
2		1.	the correct name of the person;		
3		2.	an address and telephone number of a contact person; and		
4		3.	the name of the person's resident agent; OR		
5 6 7	FINANCIAL PRODUC	CT OR	WHO HOLDS A CERTIFICATION UNDER THE INNOVATIVE SERVICE CERTIFICATION PROGRAM ESTABLISHED 12 OF THE FINANCIAL INSTITUTIONS ARTICLE.		
8		A	article - Commercial Law		
9	12–101.2.				
10 12 13 14	THIS SUBTITLE DOES NOT APPLY TO A PERSON WHO HOLDS A CERTIFICATION UNDER THE INNOVATIVE FINANCIAL PRODUCT OR SERVICE CERTIFICATION PROGRAM ESTABLISHED UNDER TITLE 12, SUBTITLE 12 OF THE FINANCIAL INSTITUTIONS ARTICLE OR ANY LOAN PROVIDED BY OR THROUGH A PRODUCT OR SERVICE PROVIDED BY A PERSON CERTIFIED UNDER THE INNOVATIVE FINANCIAL PRODUCT OR SERVICE CERTIFICATION PROGRAM.				
6	12-301.1.				
17 18 19 20 21 22	UNDER THE INNOVATIONS ARTIC SERVICE PROVIDED IN	ATIVE F SHED UN CLE OR A BY A PER	OT APPLY TO A PERSON WHO HOLDS A CERTIFICATION INANCIAL PRODUCT OR SERVICE CERTIFICATION OF THE FINANCIAL ANY LOAN PROVIDED BY OR THROUGH A PRODUCT OR SON CERTIFIED UNDER THE INNOVATIVE FINANCIAL IFICATION PROGRAM.		
23	12-901.1.				

- THIS SUBTITLE DOES NOT APPLY TO A PERSON WHO HOLDS A CERTIFICATION 24
- UNDER THE INNOVATIVE FINANCIAL PRODUCT OR SERVICE CERTIFICATION 25
- PROGRAM ESTABLISHED UNDER TITLE 12, SUBTITLE 12 OF THE FINANCIAL 26
- 27 INSTITUTIONS ARTICLE OR ANY LOAN PROVIDED BY OR THROUGH A PRODUCT OR
- SERVICE PROVIDED BY A PERSON CERTIFIED UNDER THE INNOVATIVE FINANCIAL 28
- PRODUCT OR SERVICE CERTIFICATION PROGRAM. 29
- 12-1001.1. 30

- THIS SUBTITLE DOES NOT APPLY TO A PERSON WHO HOLDS A CERTIFICATION
- 2 UNDER THE INNOVATIVE FINANCIAL PRODUCT OR SERVICE CERTIFICATION
- 3 PROGRAM ESTABLISHED UNDER TITLE 12, SUBTITLE 12 OF THE FINANCIAL
- 4 INSTITUTIONS ARTICLE OR ANY LOAN PROVIDED BY OR THROUGH A PRODUCT OR
- 5 SERVICE PROVIDED BY A PERSON CERTIFIED UNDER THE INNOVATIVE FINANCIAL
- 6 PRODUCT OR SERVICE CERTIFICATION PROGRAM.

### 7 Article – Financial Institutions

- 8 11–202.
- 9 (a) The Maryland Consumer Loan Law does not change any powers conferred by 10 law on any person who is not required or permitted to be licensed under this subtitle.
- 11 (b) The Commissioner may not license any bank, trust company, savings bank, 12 credit union, or savings and loan association.
- 13 (C) THE MARYLAND CONSUMER LOAN LAW DOES NOT APPLY TO A PERSON
- 14 WHO HOLDS A CERTIFICATION UNDER THE INNOVATIVE FINANCIAL PRODUCT OR
- 15 SERVICE CERTIFICATION PROGRAM ESTABLISHED UNDER TITLE 12, SUBTITLE 12
- 16 OF THIS ARTICLE OR ANY LOAN PROVIDED BY OR THROUGH A PRODUCT OR SERVICE
- 17 PROVIDED BY A PERSON CERTIFIED UNDER THE INNOVATIVE FINANCIAL PRODUCT
- 18 OR SERVICE CERTIFICATION PROGRAM.
- 19 SUBTITLE 12. INNOVATIVE FINANCIAL PRODUCT OR SERVICE CERTIFICATION
- PROGRAM.
- 21 **12–1201.**
- 22 (A) IN THIS SUBTITLE THE FOLLOWING WORDS HAVE THE MEANINGS
- 23 INDICATED.
- 24 (B) "APPRECIATION TIP" MEANS AN AMOUNT PAID BY A BORROWER TO A
- 25 LENDER ON CONSUMMATION OF A LOAN ARRANGED THROUGH A PEER-TO-PEER
- 26 LENDING SERVICE THAT:
- 27 (1) IS PAID AT THE OPTION OF THE BORROWER; AND
- 28 (2) Is NOT REQUIRED TO SUBMIT A LOAN REQUEST OR RECEIVE A 29 LOAN THROUGH THE PEER-TO-PEER LENDING SERVICE.
- 30 (C) "INNOVATION" MEANS THE USE OR INCORPORATION OF NEW OR 31 EMERGING TECHNOLOGY OR THE REIMAGINATION OF USES FOR EXISTING

- 1 TECHNOLOGY TO ENHANCE LENDING AND ACCESS TO CREDIT FOR CONSUMERS IN
- 2 THE STATE.
- 3 (D) "INNOVATIVE FINANCIAL PRODUCT OR SERVICE" MEANS A FINANCIAL
- 4 PRODUCT OR SERVICE THAT INCLUDES AN INNOVATION.
- 5 (E) "PEER-TO-PEER LENDING SERVICE" MEANS A LENDING PLATFORM
- **6 THAT:**
- 7 (1) ASSISTS CONSUMERS IN RECEIVING SMALL LOANS FOR
- 8 PERSONAL, FAMILY, OR HOUSEHOLD USE FROM INDIVIDUAL LENDERS, INCLUDING
- 9 LOANS RANGING FROM \$50 TO \$500;
- 10 (2) ASSIGNS SCORES TO BORROWERS TO ASSIST INDIVIDUAL
- 11 LENDERS IN DETERMINING THE CREDITWORTHINESS OF BORROWERS;
- 12 (3) ALLOWS BORROWERS TO SET THEIR OWN TERMS, INCLUDING THE
- 13 LOAN AMOUNT AND PAYBACK DATE, AND PROVIDE APPRECIATION TIPS TO LENDERS
- 14 WHO AGREE TO FUND A LOAN;
- 15 (4) PROVIDES FOR THE ESTABLISHMENT OF ACCOUNTS THAT
- 16 INDIVIDUALS MUST USE TO LEND AND BORROW THROUGH THE PLATFORM;
- 17 (5) IF THE PROPOSED TERMS OF A LOAN REQUEST ARE
- 18 SATISFACTORY TO A LENDER, FACILITATES THE EXECUTION OF A PROMISSORY
- 19 NOTE BETWEEN THE BORROWER AND LENDER; AND
- 20 (6) IF A BORROWER FAILS TO PAY BACK A LOAN WITHIN A REQUIRED
- 21 TERM, ASSISTS WITH THE COLLECTION OF LOAN PAYMENTS OWED ON AN ACCOUNT.
- 22 (F) "PROGRAM" MEANS THE INNOVATIVE FINANCIAL PRODUCT OR
- 23 SERVICE CERTIFICATION PROGRAM.
- 24 **12–1202**.
- 25 (A) THERE IS AN INNOVATIVE FINANCIAL PRODUCT OR SERVICE
- 26 CERTIFICATION PROGRAM.
- 27 (B) THE COMMISSIONER SHALL ADMINISTER THE PROGRAM.
- 28 (C) THE PURPOSE OF THE PROGRAM IS TO PROVIDE FOR AND ENCOURAGE
- 29 THE INTRODUCTION AND IMPLEMENTATION OF INNOVATIVE FINANCIAL SERVICES
- 30 OR PRODUCTS IN THE STATE BY REMOVING LICENSURE AND OTHER REGULATORY

- 1 REQUIREMENTS THAT MAY IMPOSE COSTS AND LIMITATIONS IMPACTING THE
- 2 FEASIBILITY OF LENDING AND PROVIDING ACCESS TO CREDIT THROUGH THE
- 3 INNOVATIVE FINANCIAL SERVICES AND PRODUCTS.

## 4 (D) THE COMMISSIONER:

- 5 (1) SHALL ISSUE A CERTIFICATION UNDER THE PROGRAM FOR A 6 PROVIDER OF A QUALIFYING PEER-TO-PEER LENDING SERVICE; AND
- 7 (2) MAY ISSUE A CERTIFICATION UNDER THE PROGRAM TO 8 PROVIDERS OF OTHER TYPES OF INNOVATIVE PRODUCTS OR SERVICES THAT ARE 9 DETERMINED BY THE COMMISSIONER TO ENHANCE LENDING AND ACCESS TO 10 CREDIT FOR CONSUMERS IN THE STATE.
- 11 (E) THE COMMISSIONER MAY SUSPEND OR REVOKE A CERTIFICATION
  12 ISSUED UNDER THE PROGRAM IF THE COMMISSIONER DETERMINES THAT A
  13 CERTIFICATE HOLDER HAS ENGAGED IN AN UNFAIR, ABUSIVE, DECEPTIVE, OR
  14 FRAUDULENT PRACTICE IN PROVIDING THE INNOVATIVE FINANCIAL PRODUCT OR
  15 SERVICE UNDER THE PROGRAM.
- 16 **(F)** THE COMMISSIONER SHALL ADOPT REGULATIONS TO IMPLEMENT THE 17 **PROGRAM.**
- SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall take effect 19 October 1, 2025.