# **Department of Legislative Services**

Maryland General Assembly 2025 Session

## FISCAL AND POLICY NOTE First Reader

Senate Bill 192

(Chair, Budget and Taxation Committee)(By Request - Departmental - Housing and Community Development)

**Budget and Taxation** 

## **Property Tax - Tax Sales - Revisions**

This departmental bill makes various changes to State law governing tax sales, relating to, among other things (1) properties that local governments are authorized or required to withhold from sale; (2) the redemption rate for owner-occupied residential property; (3) the timing of the filing of a complaint to foreclose the right of redemption on owner-occupied residential property; (4) procedures following a judgment foreclosing the right of redemption; and (5) eligibility for the Homeowner Protection Program (HPP). The bill applies only prospectively and does not have any effect on or application to any tax sale certificate issued before the bill's effective date. **The bill takes effect January 1, 2026.** 

# **Fiscal Summary**

**State Effect:** Annuity Bond Fund (ABF) revenues are delayed and/or reduced, beginning in FY 2026, as discussed below. Under one set of assumptions, ABF revenues decrease by up to \$92,000 annually, beginning in FY 2026. Expenditures are not materially affected.

**Local Effect:** Local government finances may be significantly affected, beginning in FY 2026, as discussed below. **This bill imposes a mandate on a unit of local government.** 

**Small Business Effect:** The Department of Housing and Community Development (DHCD) has determined that this bill has minimal or no impact on small business (attached). The Department of Legislative Services disagrees with this assessment, as discussed below.

## **Analysis**

### **Bill Summary/Current Law:**

Tax Sales and Withholding of Properties from Sale

Subject to certain exceptions, existing law requires a county tax collector to sell, through the tax sale process established in statute, at the time required by local law, all property in the county on which tax is in arrears. When a property in a municipality is delinquent in the payment of municipal taxes or charges levied against the property, the county collector must be notified of the unpaid taxes or charges. If the county collector does not begin the tax sale process with respect to the unpaid taxes or charges within 30 days of receiving the notice, the municipal collector may use the tax sale process to collect the unpaid taxes or charges, at any time after the 30-day period expires, to the same extent available to county collectors.

Existing law includes various circumstances in which a property may or is required to be withheld from sale, some of which are modified by the bill:

- Under existing law, the tax collector in Baltimore City is required to withhold from sale owner-occupied residential property when the total taxes on the property, including interest and penalties, amount to less than \$750. The bill makes this Baltimore City requirement applicable statewide and increases the threshold amount from \$750 to \$1,000. The bill correspondingly modifies an existing authorization for any tax collector to withhold from sale any residential property when the total taxes on the property, including interest and penalties, amount to less than \$750. The bill modifies the authorization so that it applies only to nonowner-occupied residential property.
- Under existing law, the tax collector in Baltimore City is required to withhold from sale a residential property or property owned by a religious group or organization that is actually used exclusively for public religious worship or a parsonage or convent if the taxes on the property consist only of a lien for unpaid water and sewer charges. The bill makes this requirement applicable statewide.
- Under existing law, Baltimore City may withhold from sale property that has been designated for redevelopment purposes if the property meets objective criteria established by the Mayor and City Council of Baltimore City. The bill makes this authorization applicable statewide, to the governing body of any county (including the Mayor and City Council of Baltimore City) or municipality. Existing statute authorizes the governing body of a county or municipality to withhold from sale property that has been designated for redevelopment purposes if (1) the county or municipality certifies that the property is a vacant lot or has a building or structure

that is vacant and unsafe or unfit for habitation; (2) the governing body of the county or municipality finds that withholding the property from sale is necessary to eliminate a blighting influence and to prevent the tax abandonment of the property; and (3) the property meets any additional objective criteria established by the governing body of the county or municipality for withholding property from sale for redevelopment purposes.

In addition, under existing law, in Baltimore City, the Mayor and City Council may not sell a property to enforce a lien for unpaid water and sewer charges unless (1) the lien is for at least \$350; (2) the property is not a residential property or property owned by a religious group or organization that is actually used exclusively for public religious worship or a parsonage or convent; and (3) the unpaid charges for water and sewer service are at least three quarters in arrears. However, the Mayor and City Council may enforce a lien on property other than residential property or property owned by a religious group or organization (as specified above) for unpaid water and sewer service that is less than \$350 if the property is being sold to enforce another lien. Existing statute specifies that these provisions do not affect any other right or remedy of Baltimore City for the collection of a water and sewer service charge. The bill makes these provisions applicable statewide, to the governing body of any county or municipality.

### Redemption and Complaint to Foreclose the Right of Redemption

Under existing law, in general, for a period of time after a property is sold at a tax sale, up until the right of redemption has been finally foreclosed by a court judgment, the owner of the property (who remains the owner until the right of redemption is foreclosed), or other person that has an estate or interest in the property sold, has the right to redeem the property by paying (1) the total lien amount paid at the tax sale for the property, with interest; (2) taxes, interest, and penalties accruing after the tax sale; and (3) certain expenses of the purchaser.

Under existing law, for owner-occupied residential property, at any time after 9 months from the date of sale, a holder of a certificate of sale may file a complaint to foreclose the right of redemption. The bill changes that time period to 12 months after the date of sale.

Under existing law, for owner-occupied residential property in Baltimore City, taxes, interest, and penalties accruing after the date of the tax sale are not included in the redemption payment amount. The bill makes this provision applicable statewide and makes related changes to specified notice requirements.

#### Notices Sent by the Holder of the Certificate of Sale

Under existing law, subject to limited exceptions, the holder of a certificate of sale must send two specified notices before filing a complaint to foreclose the right of redemption of the property to which the certificate relates. The notices are sent to (1) the person last listed as owner of the property on the collector's tax roll and (2) the current mortgage (or assignee of a mortgagee of record, or servicer of the current mortgage) or the current holder of a beneficial interest in a deed of trust recorded against the property. The holder of the certificate of sale may not file a complaint to foreclose the right of redemption until at least two months after sending the first notice and at least 30 days after sending the second notice.

Under existing law, for owner-occupied residential property, the first of the two notices may not be sent until 7 months after the date of sale. The bill changes that time period to 10 months after the date of sale.

## Reimbursement of Expenses of the Holder of the Certificate of Sale

Under existing law, for owner-occupied residential property, if an action to foreclose the right of redemption has not been filed, and the property is redeemed more than seven months after the date of the tax sale, the holder of a certificate of sale may be reimbursed for the following expenses actually incurred: (1) the cost of recording the certificate of sale; (2) a title search fee up to \$250; (3) the postage and certified mail costs for sending required notices; and (4) reasonable attorney's fees up to \$500. The plaintiff (in an action to foreclose) or holder of a certificate of sale may not be reimbursed for expenses incurred within seven months after the date of sale. Existing statute specifies additional expenses and fees that the plaintiff or holder of a certificate of sale may be reimbursed for if an action to foreclose the right of redemption has been filed.

The bill changes the above time period from 7 months after the date of sale to 10 months after the date of sale.

#### Rate of Redemption

Under existing law, the rate of redemption (the annual interest rate on the total lien amount that must be paid to redeem the property) depends on the county, with most counties authorized to fix the rate at their discretion. The bill limits the rate of redemption for owner-occupied residential property to not more than 10% a year.

### Reversion of Certificate of Sale for Abandoned Property

Under existing law, in general, a property may not be sold at a tax sale for a sum less than the total amount of taxes, interest, and penalties owed on the property, plus the expenses incurred in making the sale. However, under existing law, abandoned property consisting of either a vacant lot or improved property cited as vacant and unfit for habitation on a housing or building violation notice may be sold for a lesser minimum bid established by the collector, and the person responsible for the taxes prior to the sale remains liable to the collector for the difference between the amount received in the tax sale and the taxes, interest, penalties, and expenses remaining after the sale. The holder of a certificate of sale for such property may file a complaint to foreclose all rights of redemption in the property at any time after the date of sale.

Under existing law, a certificate of sale for abandoned property sold with a minimum bid less than the lien amount reverts to the county or municipality and is void as to the private purchaser at tax sale (1) unless a proceeding to foreclose the right of redemption is filed within three months of the date of the certificate of sale and (2) unless granted a specified extension, the holder of the certificate secures a decree from the circuit court within 18 months of the filing of the foreclosure proceeding. The bill modifies existing statutory provisions related to this provision that only reference Baltimore City, so that they apply to any county (including Baltimore City) or municipality, including (1) a provision that authorizes the Mayor and City Council of Baltimore City, if a certificate for abandoned property reverts to the city, to file a foreclosure proceeding in its own name or resell the certificate and apply all money received on account of the sale to any outstanding balance remaining on the tax debt owed and (2) other provisions relating to abandoned property foreclosure proceedings brought by the Mayor and City Council of Baltimore City. The bill also clarifies that a certificate of sale that reverts to a county or municipality reverts to the governing body of the county, unless the property is located in a municipality, in which case it reverts to the governing body of the municipality.

### Notice of Foreclosure Proceeding for Owner-occupied Property

Under existing law, the plaintiff in an action to foreclose the right of redemption must send written notice of the proceeding to persons with specified interests in the property who have not been made a defendant in the proceeding. The bill requires that the State Tax Sale Ombudsman also be sent notice of the proceeding if the subject property is owner-occupied.

### Notice to Tenant after Foreclosure

After the issuance of a judgment foreclosing the right of redemption and at least 30 days before taking possession of the property, the plaintiff (holder of the certificate of sale) must SB 192/ Page 5

give any tenant of the property written notice of the plaintiff's intention to obtain possession of the property and that the tenant must vacate the property within 30 days after the notice. During the 30-day period immediately following issuance of the judgment, the plaintiff may apply for, process, and obtain, but not execute upon, a writ for possession of the property. The bill (1) extends these time periods from 30 days to 90 days; (2) requires that a certificate of mailing be obtained for a notice, in addition to the existing requirement that a notice be sent by first-class mail, postage prepaid; and (3) requires that the notice be posted on the property within one day of first being sent.

Annual Survey of County Tax Sale Information – Maintenance of Records

Under existing law, State Department of Assessments and Taxation (SDAT) is required to conduct an annual survey of each county that conducts a tax sale, to obtain specified information, including data relating to the number of properties subject to tax sale and the total and average lien amounts for those properties. Each county must provide the information on the form that SDAT provides, and the department is required to issue a report each year that includes an analysis and summary of the information collected.

The bill requires each county to maintain a record of the information that must be provided in the annual survey for at least three years after the date of the tax sale.

### Homeowner Protection Program

Chapter 382 of 2021 established HPP, administered by the State Tax Sale Ombudsman, and the Homeowner Protection Fund to support the program. The program diverts vulnerable homeowners from the private tax lien sale process into an alternative program – through the purchase of a homeowners' lien, whether before or after the lien is sold at a tax sale – in order to (1) minimize tax collection costs to homeowners; (2) assist homeowners to pay their taxes; and (3) allow homeowners to remain in their homes.

The bill alters the definition of "homeowner" under HPP to include, if a homeowner is deceased: (1) the estate of the homeowner; (2) the personal representative of the homeowner; or (3) an heir or legatee of the homeowner who is entitled to inherit the homeowner's dwelling.

**Background:** DHCD indicates that the bill's changes, among other things:

• apply existing protections in statute for homeowners in Baltimore City (with respect to when properties are subject to a tax sale and the redemption of properties after a tax sale) statewide, and add or enhance certain protections statewide, to help vulnerable homeowners across the State retain their properties;

- clarify and expand provisions relating to the use of the tax sale process as an avenue to move vacant and abandoned properties back into productive use; and
- allow relatives of deceased homeowners to utilize HPP.

#### The bill also:

- requires the State Tax Sale Ombudsman to be notified of the initiation of an action to foreclose the right of redemption on an owner-occupied property, giving the ombudsman's office the opportunity to contact at-risk homeowners to help them understand their situation and connect them with legal services, housing and financial counseling, credits, loans and grants, and other tools to avoid foreclosure; and
- ensures that counties maintain tax sale data for three years as a resource for research on tax sale activity in each county.

**State Fiscal Effect:** ABF revenues (State property tax revenues) are delayed and/or reduced, beginning in fiscal 2026, to a similar, though more limited, extent as local government revenues (discussed in more detail under the Local Fiscal Effect). A portion of revenues collected in a tax sale can consist of State property taxes. The portion of an unpaid property tax lien that consists of unpaid State property taxes, however, is much less than the portion that consists of local property taxes and other local fees and charges, including water and sewer charges. For example, the State property tax rate is \$0.112 per \$100 of assessable property, while county property tax rates range from \$0.791 to \$2.2480 per \$100 of assessable property.

For illustrative purposes, under one set of assumptions, ABF revenues decrease by up to \$92,000 annually, beginning in fiscal 2026. This illustrative estimate assumes that:

- on average, the portion of a tax lien sold at a tax sale that consists of State property tax is not more than 7.5% of the tax lien, given the difference between the State property tax rate and local property tax rates and the potential for tax liens to also include local fees and charges;
- any significant reduction (as opposed to a delay) in State property tax revenues resulting from the bill occurs as a result of the bill's limit on the redemption rate for owner-occupied residential property (see discussion below under the Local Fiscal Effect);
- any reduction in tax liens sold at tax sales in the State due to the bill's limit on the redemption rate for owner-occupied residential property does not reduce the total amount collected from tax sales of owner-occupied residential properties in the State by more than 10%; and

• the total amount collected from tax sales of owner-occupied residential properties in the State in future years is similar to the amount collected in 2023 (\$12.3 million).

Debt service payments on the State's general obligation bonds are paid from the ABF. Revenue sources for the fund include State property taxes; premium from bond sales; and repayments from certain State agencies, subdivisions, and private organizations.

#### **Local Fiscal Effect:**

#### Delayed and/or Reduced Revenues

Local government revenues are delayed and/or reduced, beginning in fiscal 2026, as a result of several of the bill's provisions, including (1) establishing, statewide, a threshold amount of unpaid taxes owed that must be reached before an owner-occupied residential property may be sold at a tax sale (\$1,000); (2) establishing a statewide requirement that residential properties and specified property owned by a religious group or organization be withheld from sale if the taxes on the property consist only of a lien for unpaid water and sewer charges; (3) establishing a statewide restriction on offering other properties for sale at a tax sale to enforce a lien for unpaid water and sewer charges unless the lien is for at least \$350 and the unpaid charges are at least three quarters in arrears; and (4) limitation of the redemption rate for owner-occupied residential property to 10%.

#### Statewide Threshold Amount

Exhibit 1 shows a summary of certain data on 2023 tax sales from the State Tax Sale Ombudsman's 2024 annual tax sale report, including the amount of revenue collected by counties from the 2023 tax sales ("aggregate lien amount" for "total liens sold," \$50.4 million) as well as the revenue generated from owner-occupied liens sold (\$12.3 million), a subset of total liens sold. The establishment of a statewide threshold amount of unpaid taxes owed that must be reached before an owner-occupied residential property may be sold at a tax sale likely delays and/or reduces some relatively small fraction of these revenues, though the relatively small fraction may nonetheless be a significant dollar amount. In addition, statute requires a tax collector to advertise a tax sale for three to four weeks, prior to the sale, and the difference between the number of owner-occupied liens advertised, shown in Exhibit 1, and the number offered for sale indicates that an approaching sale may also result in a considerable amount of revenue being collected (whether through full or partial payments) before the sale occurs.

Counties' existing threshold amounts for residential property range from \$0 to \$750 (see page 9 of the ombudsman's annual report, linked above, for information on the thresholds in each county).

### Exhibit 1 2023 Tax Sales

Category	No. of Liens	Aggregate Lien <u>Amount</u>	Average Lien <u>Amount</u>
Total Liens Sold	12,829	\$50,358,249	\$3,925
Owner-occupied Liens Advertised*	11,844	33,866,195	2,859
Owner-occupied Liens Offered for Sale*	3,428	14,238,050	4,153
Owner-occupied Liens Sold	3,395	12,269,842	3,614
Water/Sewer-only Liens Offered for Sale	730	2,861,550	3,920
Owner-occupied Water/Sewer-only Liens			
Offered for Sale	359	465,135	1,296

<sup>\*</sup> Excludes Washington County lien data, that was not provided or was incomplete.

Source: State Tax Sale Ombudsman, Annual State Tax Sale Ombudsman Report (2024); Department of Legislative Services

#### Restrictions on Sale of Liens Consisting Only of Water and Sewer Charges

As shown in Exhibit 1, a relatively significant amount of revenues from the sale of liens consisting only of unpaid water and sewer charges will be delayed or reduced as a result of the bill. The State Tax Sale Ombudsman's annual report does not contain data on the amount of liens consisting only of unpaid water and sewer charges that were sold in 2023 tax sales but the amounts offered for all properties and for *owner-occupied* properties, respectively, were \$2.9 million and \$465,135. As mentioned above, an approaching sale may also result in a considerable amount of revenue being collected (whether through full or partial payments) before the sale occurs, which the bill's changes may delay and/or reduce.

#### Redemption Rate Limit for Owner-occupied Residential Properties

The bill's 10% limit on redemption rates for owner-occupied residential properties may also delay or reduce revenues collected from tax sales to the extent (1) the 10% limit on the redemption rate for owner-occupied residential property (the annual interest rate that tax lien purchasers are paid if the property is redeemed) is lower than the redemption rate a county otherwise sets in the absence of the bill and (2) the resulting lower rate reduces the incentive for private purchasers to purchase tax liens, causing fewer tax liens to be sold. The State Tax Sale Ombudsman's annual report indicates that one of the main factors counties use to determine their redemption rate is whether they can attract bidders to their

tax sales. As shown in the report (pages 7-8), the current redemption rates range from 6% to 20%; however, those rates may not reflect the rates applicable to owner-occupied residential properties in counties that have different rates for owner-occupied properties and nonowner-occupied properties.

For illustrative purposes, under similar assumptions as described above for the illustrative estimate under the State Fiscal Effect (including that, on average, the portion of a tax lien sold at a tax sale that consists of local property taxes and fees and charges is at least 92.5% of the tax lien), local government revenues decrease by as much as \$1.1 million annually, beginning in fiscal 2026, as a result of the bill's limit on redemption rate for owner-occupied residential property.

### **Expenditures**

Local government expenditures may increase in at least some jurisdictions to implement the bill's statewide limitations on the sale of certain owner-occupied residential properties at a tax sale. Programming and/or personnel costs may be incurred to differentiate between owner-occupied and non-owner-occupied residential properties in the tax sale process, in jurisdictions that do not currently do so.

**Small Business Effect:** Small businesses that generate revenue from tax sales in the State may be meaningfully affected to the extent the bill's changes affect the number of liens offered for sale at tax sales in the State and/or the amount of revenue that those businesses can generate from liens they purchase at the sales.

**Additional Comments:** Descriptions of the tax sale process and related subjects are included on the Office of the State Tax Sale Ombudsman web page on SDAT's website, along with the office's most recent annual report (referenced above), which contains data on tax sales in the State.

#### **Additional Information**

**Recent Prior Introductions:** Similar legislation has been introduced within the last three years. See HB 243 of 2024.

**Designated Cross File:** HB 59 (Chair, Ways and Means Committee)(By Request - Departmental - Housing and Community Development) - Ways and Means.

**Information Source(s):** Howard and Prince George's counties; cities of Frederick and Havre de Grace; Maryland Municipal League; Judiciary (Administrative Office of the

Courts); Department of Housing and Community Development; State Department of Assessments and Taxation; Department of Legislative Services

**Fiscal Note History:** First Reader - January 21, 2025

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### ANALYSIS OF ECONOMIC IMPACT ON SMALL BUSINESSES

TITLE OF BILL: Property Tax - Tax Sales - Revisions

BILL NUMBER: SB 192

PREPARED BY: Chuck Cook

## PART A. ECONOMIC IMPACT RATING

This agency estimates that the proposed bill:

\_X\_ WILL HAVE MINIMAL OR NO ECONOMIC IMPACT ON MARYLAND SMALL BUSINESS

OR

WILL HAVE MEANINGFUL ECONOMIC IMPACT ON MARYLAND SMALL BUSINESSES

PART B. ECONOMIC IMPACT ANALYSIS