



The Washington Source for Lighting
A Red Star Company
5050 Lawrence Place
Hyattsville, MD 20781

Hello,

My name is Quinn Moran representing the Washington Source for Lighting in Hyattsville Maryland.

I am here to ask you to give SB 718 a favorable report and pass it out of committee at the level introduced.

Our company has been a part of the Maryland entertainment industry for close to 40 years and we are firmly entrenched in our local community. With the introduction of and increase to the Maryland tax credit, that support has only continued to develop throughout the years. We will be able to grow our existing workforce and continue our commitment to local student film-makers and non-profits. We are firm believers in the old adage of a rising tide lifts all boats. It is our goal to continue to foster and train the young talent we have in our state and keep them here long term. Instilling a sense of pride in the region and a sense of belonging. All too often does our young talent find closed doors and lack of opportunity locally. Seeing that the piece of the pie just isn't big enough to support their aspirations they look to Atlanta, LA or New York to fulfill those dreams.

Maryland has a unique opportunity that other parts of the country can not claim. We have the infrastructure, we have talent, both in front of and behind the camera. We have proximity, diversity, ability, desire. Support from local business leaders. What we lack is a large enough tax credit that can begin to compete with more robust markets.

Among other things, the increased tax credit will attract the kind of shows that will demand new construction of sound stages. The type of sound stages that have been rumored to be targeting Prince George's county for years. If you need an example, look no further than Sun Center Studios in Aston PA. Once a sleepy little town outside of Philadelphia now bursts with action. The lack of stage space across the country has Hollywood begging for states to make a commitment. We have everything in place and the desire to accomplish it. What we need is you to continue to support us on our journey.

Thank you for taking the time.

Sincerely,

Quinn Moran