



A Division of **Maury Donnelly & Parr, Inc.**

February 18, 2020

Chair Guy Guzzone and Members of the
Budget and Taxation Committee
Miller State Office Building, 3 West Wing
11 Bladen Street
Annapolis, MD 21401

RE: SB718 SUPPORT

Dear Chair Guzzone and Members of the Budget and Taxation Committee:

As a small business owner, I am writing to support SB718, as our business relies on the local Film industry to continue our growth and employ our staff. We insure film productions that come to the State, taking advantage of the credits provided by State Tax Credits program. Studies have shown that \$3 of income are generated by every \$1 of credits under that program. We have seen and worked with companies that range from caterers to hotels that have obtained business due to the Film industry and the Tax credits available.

This is a guaranteed business and job creator, where media productions are actually interested in setting up operations in Maryland, but are waiting for additional tax credits. This would affect companies ranging from Hotels, to Caterers, to all companies that provide services to Film Production in Maryland.

This program is unique in that the money is only paid out after the taxes have been generated and audited. This is not a "spend and hope" program, but one that can show and guarantee successful results. Without this program, there will be no job creation for films and we will have missed an opportunity to bring jobs to the State on a guaranteed basis.

Please support SB718, as we need to show a commitment to the Film industry in Maryland and to the employers that want to bring jobs to our State. This bill creates jobs and supports the growth that affects many Maryland businesses, like my own.

Sincerely,

Robert B. Middleton
Director/Owner
Arts Insurance Program
A Division of Maury, Donnelly and Parr, Inc.