



Delegate Lily Qi

Maryland House of Delegates

223 House Office Building

6 Bladen St

Annapolis, MD 21401

February 27, 2020

Dear Delegate Qi:

I am writing to request your favorable support for **HB 1426** "Economic Development – Advanced Clean Energy and Clean Energy Innovation Investments and Initiatives."

The Maryland Building Performance Association (MDBPA) is an organization of over 70 home energy efficiency professionals doing business with Maryland homeowners and we employ over 1,000 Maryland residents. Each member strives to make Maryland homes more efficient when it comes to energy usage. It is not enough to simply have energy production be more efficient, that process must work in tandem with more efficient homes so that cost effective energy production isn't "spoiled" by sending energy down the line to leaky, inefficient homes.

This bill is important to our members because we see, each and every day, homes that can greatly benefit from insulation, energy star appliances, improved and scaled HVAC, better windows and doors and of course all of this begins with an energy audit of the home so that the "right" fix can be employed for the homeowners benefit. We support the development of the advanced energy economy in Maryland, and believe that the state is making a smart investment in the Maryland Clean Energy Center as a way to encourage the successful adoption of clean energy generation, energy efficiency measures and innovative emerging energy technologies.

As an instrumentality, MCEC provides significant value to growth the industry sector through innovative finance and technical expertise. In leveraging capital to achieve its mission, MCEC has the capability and

flexibility to do what the public sector cannot and the private sector will not. MCEC successfully facilitates partnerships and relationships to create business and employment opportunities.

As a small statewide organization, MDBPA relies on MCEC as a trusted partner and professional conduit. As member of the MCEC Advisory Committee, we work together so that, mutually, we can advance the needs, wants and expectations of the Maryland homeowner.

To date MCEC has leveraged private investment at a ratio of almost 19 to 1 for every public dollar spent. To succeed at its statute directed mission. For this success to continue MCEC must have a stable definitive commitment of revenue to help support its operation and signal to project partners and capital providers that they can predictably count on MCEC for investment transactions. This legislation calls for such a commitment which MDBPA knows firsthand is a worthy investment.

Your consideration and favorable support of HB 1426 will be much appreciated.

Sincerely,

Joseph Normandy

Executive Director

Maryland Building Performance Association

9466 Georgia Ave

#33

Silver Spring, MD 20910

240-753-0297