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Senate Education, Health & Government Affairs Committee 2 West Miller Senate Office Building Annapolis, MD 21401

RE: Senate Bill 832

Chairman Pinsky:

CGI appreciates the opportunity to comment and support Senate Bill 832, sponsored by Senator Jennings.

CGI is among the largest IT and business consulting services firms in the world. Operating in hundreds of locations across the globe, CGI delivers end-to-end services and solutions, including strategic IT and business consulting, systems integration, intellectual property, and managed IT and business process services.

CGI carefully evaluates the terms and conditions required under government procurements. In some cases, including Maryland, CGI is reluctant to bid on work due to terms and conditions that exceed marketplace standards. If passed, SB 832 would help create an environment where CGI can offer more solutions for Maryland's citizens, drive transformative initiatives and deliver a superior customer experience.

We also commend the Department of General Services and Department of Information Technology for their willingness to meet with interested parties and discuss options for an improved process for information technology projects.

Respectfully,

Andrew Jennison