

# **SB 795 Youth Apprenticeships**

Uploaded by: Arbogast, Duane

Position: FAV

Testimony for the Blueprint for Maryland's Future

SB795

Youth Apprenticeship 2.0 Act of 2020

February 17, 2020

My name is Duane Arbogast, and I serve as the Chief of Strategy and Innovation at the Children's Guild. The Children's Guild is the parent organization that manages the Tranzed Apprenticeship Service, the first apprenticeship intermediary in Maryland, and the Tranzed Academy for Working Students (TAWS), currently in Montgomery County Public Schools. TAWS serves students who have already found jobs and are trying to maximize their work experience. We build flexible academic schedules around our students and provide career counseling.

We have learned many lessons from our students. These include:

- Students want to work and in many cases need to work to support their families;
- TAWS students understand the value of both time and money, making their schedules work;
- TAWS students are resourceful, finding transportation, clothing and childcare;
- TAWS students find entry level positions in retail, hospitality, child and adult care, and construction; and
- While most TAWS students want to go to college, financial burdens and responsibilities, make college entry difficult and four year graduation rates rare.

With this in mind, Youth Apprenticeships makes perfect sense. It leverages those entry level jobs into career opportunities by combining the work experience with related course work. Youth apprentices enter into registered apprenticeships, which, in many cases, is paid for by the employers. Senate Bill 795 memorializes the Maryland Apprenticeship Program which awards course credit and provides related course work with cooperating employers, and is currently working in several Maryland school districts, including Montgomery County.

TAWS is actively working with Montgomery County Public Schools to increase the employer pool and market directly to students. We are also working with employers to help them solve their recruitment and pipeline needs by designing registered apprenticeships. We ask that the legislature and local districts incentivize employers to implement apprenticeship programs.

SB 795 connects both the Blueprint for Maryland's Future and Maryland's workforce needs. I urge you to pass this bill.

## **MAYSB\_FAV\_SB 795**

Uploaded by: Ciekot, Ann

Position: FAV



*"Being here for Maryland's Children, Youth, and Families"*

**Testimony submitted to Senate Finance Committee**

**Hearing Date: February 27, 2020**

**Senate Bill 795 – Youth Apprenticeship 2.0 Act of 2020  
Support**

The Maryland Association of Youth Service Bureaus, which represents a network of bureaus throughout the State of Maryland, **supports** Senate Bill 795 – Youth Apprenticeship 2.0 Act of 2020. This bill will establish a High School Level of Registered Youth Apprenticeship Programs in the Maryland Department of Labor.

Youth Service Bureaus work with at risk youth to prevent further involvement in the juvenile justice system. Youth who are engaged in school and planning for their future are less likely to be delinquent. This bill recognizes that having a craft or skill will afford graduating high school youth a better chance at obtaining employment. The purpose of this bill is to enable high school students to graduate with a certificate of skill in a defined field and real world work experience. The bill also ensures that employers will pay youth at least the minimum wage. We believe this program would encourage youth to stay in school and to graduate with a plan for their future.

We respectfully ask you to **support** this bill.

Respectfully Submitted:

Liz Park, PhD  
MAYSB Chair  
[lpark@greenbeltmd.gov](mailto:lpark@greenbeltmd.gov)

## **HFAM\_FAV\_SB795**

Uploaded by: DeMattos, Joseph

Position: FAV



**TESTIMONY BEFORE THE  
SENATE FINANCE COMMITTEE**

February 27, 2020

Senate Bill 795: Youth Apprenticeship 2.0 Act of 2020

*Written Testimony Only*

**POSITION: SUPPORT**

On behalf of the members of the Health Facilities Association of Maryland (HFAM), we appreciate the opportunity to express our support for Senate Bill 795. There is tremendous potential for young people in Maryland to engage early in career-focused apprenticeships that result in rewarding careers. The Youth Apprenticeship 2.0 Act of 2020 advances our public policy work to that end.

HFAM represents over 170 skilled nursing centers and assisted living communities in Maryland, as well as nearly 80 associate businesses that offer products and services to healthcare providers. Our members provide services and employ individuals in nearly every jurisdiction in the state. HFAM members provide quality and cost-efficient care to the majority of the 5.8 million total Medicaid patient days in Maryland skilled nursing and rehabilitation centers annually.

The level of commitment and service provided in skilled nursing and rehabilitation centers depends on round-the-clock efforts of the caring, compassionate, dedicated, and well-trained professionals for whom service to elders is a core mission. The Maryland long-term and post-acute care workforce, made up of approximately 30,000 individuals from dietary staff and housekeepers to nursing staff and physicians, saves lives and contributes to the well-being of the residents under their care.

Healthcare, and more specifically post-acute and long-term care, is a people-helping-people enterprise and there is no substitute for the personal touch and smile of a well-trained caregiver. Additionally, healthcare offers tremendous opportunities for trained workers, right out of school and through college, with many career-advancing opportunities.

It is important to note that long-term and post-acute care patients who receive quality care in Maryland skilled nursing and rehabilitation centers are medically complex. These friends, relatives, and neighbors would most often otherwise be receiving care in hospitals at much higher costs. Like all healthcare organizations, HFAM and our members are very concerned about meeting workforce needs both now and going forward. Registered nurses and new nursing home administrators are just two positions of many that, based on our data and experience, we are not on track to fill demand in the near-term future.

**For these reasons, we support SB 795, the Youth Apprenticeship 2.0 Act of 2020**

*Submitted by:*

Joseph DeMattos, Jr.  
President and CEO  
410-290-5132

## **2020 Priority Issues - MBIA**

Uploaded by: Enten, Bob

Position: FAV



# The Ripple Effect of Home Building

## ECONOMIC IMPACT OF RESIDENTIAL HOME BUILDING IN MARYLAND PER YEAR



### Industries Involved

**\$1.23 BILLION**

The jobs, wages and local taxes (including utility connection and impact fees) generated by development, construction and the sale of a home.



### Ripple Effect of Wages

**\$649 MILLION**

The wages and profits for local residents earned during the construction period are spent on other locally produced goods and services.



### Ongoing, Annual Effect

**\$420 MILLION**

The local jobs, incomes and taxes generated as a result of the home being occupied.

## MBIA 2020 PRIORITY ISSUES



### Housing Affordability

Safe, decent, housing that is affordable provide fundamental benefits that are essential to the well-being of families and communities. However, owning or renting a suitable home is increasingly out of financial reach of many households. The cost of housing is determined by many factors, including labor and material prices; interest rates and financing costs; federal, state and local regulations; and supply and demand. In today's market, a limited supply of land, a shortage of skilled labor, and rising fees are contributing to higher prices.



### Workforce Development

A skilled and capable workforce that is adequate to meet our housing demand is vital to home builders. Despite competitive pay, the home building industry continues to experience labor shortages. This translates into higher housing costs, increased home prices, difficulty completing projects on time, and lower economic growth.



### Inclusionary Zoning

While the policy offers a solution for the growing need for affordable housing across the state, we must ensure there are appropriate offsets and incentives to compensate for the economic impact to builders and developers.



### Transportation/ infrastructure

Traffic congestion in the state is among the worst in the nation. We need to find practical solutions to this problem to get people to their jobs and housing in safe, timely manner.



### Adequate Public Facilities Ordinances

APFOs have emerged as a popular planning technique however local jurisdictions' attempts to reduce APF capacities artificially constrain development and negatively impacts jobs growth and economic development.



### Forest Conservation

The Forest Conservation Act should be used as one of many tools to maintain Maryland's 40% forest canopy coverage. Currently, Maryland's coverage exceeds the 40% threshold. This is a result of enforcement of the existing FCA and other policies throughout the state. This provides evidence that Maryland's tree canopy policies are working as intended and do not need to change at this time.



### Business Climate

Maryland must look for opportunities to assist businesses in navigating regulatory compliance and coordinating the complicated development approval process.

## **MBIA SB 795 FAV**

Uploaded by: Enten, Bob

Position: FAV

February 27, 2020

The Honorable Delores G. Kelley  
Chair, Finance Committee  
Miller Senate Office Building, 3E  
11 Bladen Street  
Annapolis, MD 21401

**RE: Support for Senate Bill 795 (Youth Apprenticeship 2.0 Act of 2020)**

Dear Chairwoman Kelley:

The Maryland Building Industry Association, representing 100,000 employees of the building industry across the State of Maryland, supports Senate Bill 795 (Youth Apprenticeship 2.0 Act of 2020).

This measure establishes an apprenticeship program for high school students through the Maryland Department of Labor. This program could help workforce shortage occupations like construction and development, which are currently facing a labor shortage. Many workers left the industry during the recession, and never returned. With a limited market, the cost of labor increases, which must be built into the price of the home, which increases housing costs.

Compounding this problem, a whole generation of younger workers is no longer considering residential/commercial construction as a viable career path. Many high schools have phased out shop classes, so students who might be interested in learning a trade no longer have the opportunity to do so. As older workers are retiring, no one is available to take their spots. Home building slows without a strong labor force, keeping families from building strong communities and stunting economic progress in the State.

This measure encourages students to learn useful trades, helps them enter the job market and earn a sustainable income, and contribute to the economic development of the State.

For these reasons, MBIA respectfully requests the Committee give this measure a favorable report. Thank you for your consideration.

For more information about this position, please contact Lori Graf at 410-800-7327 or [lgraf@marylandbuilders.org](mailto:lgraf@marylandbuilders.org).

cc: Senate Finance Committee Members

## **dERRELL\_Favorable\_SB 795\_**

Uploaded by: Frazier, Derrell

Position: FAV

# JOTF JOB OPPORTUNITIES TASK FORCE

*Advocating better skills, jobs, and incomes*

**TESTIMONY IN SUPPORT OF SENATE BILL 795 :**

Youth Apprenticeship 2.0 Act of 2020

**TO:** Madame Chair Delores G. Kelley, and Members of the Senate Finance Committee

**FROM:** Derrell Frazier, Policy Advocate

**DATE:** February 27, 2020

The Job Opportunities Task Force (JOTF) is an independent, nonprofit organization that develops and advocates policies and programs to increase the skills, job opportunities, and incomes of low-skill, low-wage workers and job seekers in Maryland. We support Senate Bill 795 as a means of increasing access to occupational and vocational training for high students students entering the workforce.

Career and Technology Education programs play a vital role in the early stage development of our young scholars to bridge a pathway to guaranteed employment. Career and technical education (CTE) pairs academic knowledge with technical skills to prepare students for in-demand, high-skilled, and high-waged jobs. CTE programs of study provide the opportunity for students to earn industry-recognized certificates, acquire college credit, and gain work experience. In Maryland, career programs are grouped into career clusters. Career clusters allow students to explore a wide range of career options and to apply academic and technical skills to a specific career area.

JOTF is all too familiar with the benefits of skills training at an early age. For the past 12 years, JOTF has partnered with Associated Builders & Contractors (ABC) to run Project JumpStart, a 14-week, 87-hour pre-apprenticeship construction training program for adult workers in Baltimore City. We also piloted a JumpStart in Prince George's County in 2014 to extend out mission of preparing low-income residents to enter the building trades on a career track that will help them advance beyond entry-level. While our focus, historically, has been adult workers, we are have begun to accept younger participants into our program given the challenges with youth unemployment.

Senate Bill 795 seeks to address this challenge by establishing the High School Level of Registered Youth Apprenticeships Program in the Maryland Department of Labor to enable high school students to accelerate their acquisition of occupational skills and work experience. This bill requires each local board of education to cooperate with the Department and certain sponsors for certain purposes.

# JOTF JOB OPPORTUNITIES TASK FORCE

## *Advocating better skills, jobs, and incomes*

Jobs are the key to economic stability and security, and skills training is a key component to that. For these reasons, we urge a **favorable** vote of Senate Bill 795.

## **MWA\_FAV\_SB795**

Uploaded by: Lucchi, Len

Position: FAV

# MARYLAND **WORKFORCE** A L L I N C E

**SB0795**

**Youth Apprenticeship 2.0 Act of 2020**

**Position: FAVORABLE**

Madame Chair Kelly and Honorable Members of the Senate Finance Committee,

My name is Leonard Lucchi, and I am the Senior Policy Advisor for the Maryland Workforce Alliance. The Maryland Workforce Alliance (MWA) is a statewide, multi-industry membership organization representing 35 labor unions, trade associations, and apprenticeship providers. MWA was formed to advocate for an increase in state and local investment in training programs that help Marylanders acquire the skills needed to obtain jobs in high wage, high growth occupations in public and private sectors. Through our work, MWA aims to bridge the skills gap and address critical employment shortages in key fields; and forge pathways that connect employers, apprenticeship sponsors, and job seekers. MWA supports policies that will help meet the following long term goals for workforce development:

- Double the percent of high school graduates with marketable skills by 2025 through the expansion of high quality CTE and Youth Apprenticeship programs;
- Increase the percentage of apprenticeship programs in Maryland to approach the average of competitor nations, such as the United Kingdom, Canada, and Australia;
- Expand state investment in skills training to levels more comparable to current investment in college preparatory programs;



- Educate high school students about high skill, high wage careers, and the pathways to obtaining them through registered youth apprenticeships.

The Youth Apprenticeship 2.0 Act of 2020 has been endorsed by a large majority of MWA members. MWA strongly supports SB0795 because it will play a critical role in meeting the long term goals outlined above, particularly the goal of doubling the percent of high school graduates with marketable skills by 2025. Right now in Maryland, there are only 65 youth participating in registered apprenticeship programs, despite apprenticeship sponsors seeking to hire more youth apprentices. The Youth Apprenticeship 2.0 Act of 2020 will help bridge that gap. Mandating local Boards of Education to collaborate with the Department of Labor will ensure that everyone involved with expanding apprenticeships-- from employers, to unions, to students-- will have a seat at the table. These partnerships are necessary to create and expand robust apprenticeship programs coupled with essential related classroom instruction.

We encourage the committee to issue a favorable report on SB0795. Thank you.

Respectfully,

Leonard Lucchi

MWA Senior Policy Advisor

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# **IEC Chesapeake\_Favorable\_Kevin O'Keeffe\_sb795**

Uploaded by: Shmelzer, Grant

Position: FAV



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Laurel, MD 20723

February 27, 2020

To: Members of the Senate Finance Committee

From: Independent Electrical Contractors (IEC) Chesapeake

Re: Support Senate Bill 795 – Youth Apprenticeship 2.0 Act of 2020

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IEC Chesapeake supports Senate Bill (SB) 795, which seeks to establish registered youth apprenticeship programs in Maryland public high schools, and requests a favorable report. The registered youth apprenticeship program would be open to high school juniors and seniors. The participating students would be required to complete 450 hours of work-based training as well as receive one year of classroom instruction related to an apprenticeship program.

IEC Chesapeake has an extensive apprenticeship training program for electricians. IEC Chesapeake currently works with local school systems to train high school students in the electrical industry. SB795 would help to attract high school students to begin a career path in a skilled trade. The shortage of skilled tradespersons and the potential to establish a good career path with high earnings potential make this an opportune time to establish a registered youth apprenticeship program in Maryland as called for in SB795.

Independent Electrical Contractors (IEC) Chesapeake represents members throughout Delaware, Maryland, Virginia, Pennsylvania, and Washington, D.C. Our headquarters are located in Laurel, Maryland. IEC Chesapeake has an extensive apprenticeship program for training electricians. In addition, IEC Chesapeake promotes green economic growth by providing education and working with contractor members, industry partners, government policy makers and inspectors to increase the use of renewable energy.

Thanks for your consideration. If you have any questions, please contact Grant Shmelzer, Executive Director of IEC Chesapeake, at 301-621-9545, extension 114 or at [gshmelzer@iec-chesapeake.com](mailto:gshmelzer@iec-chesapeake.com) or Kevin O’Keeffe at 410-382-7844 or at [kevin@kokeeffelaw.com](mailto:kevin@kokeeffelaw.com).



## **ABC\_FAV\_SB795**

Uploaded by: Zinsmeister, Robert

Position: FAV



*The Voice of Merit Construction*

February 27, 2020

**Mike Henderson**

*President  
Baltimore Metro Chapter  
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**Chris Garvey**

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**Robert Zinsmeister**

*Director of Government Affairs  
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Additional representation by:  
**Harris Jones & Malone, LLC**

TO: FINANCE COMMITTEE

FROM: ASSOCIATED BUILDERS AND CONTRACTORS

RE: S.B. 795- YOUTH APPRENTICESHIP 2.0 ACT OF 2020

POSITION: SUPPORT

Associated Builders and Contractors (ABC) supports S.B. 795 which is before you today for consideration. The bill creates a High School Level of Registered Youth Apprenticeships Program within the Maryland Department of Labor. This will enable high school students to accelerate their acquisition of occupational skills and work experience.

As a leader in the construction apprenticeship program field, ABC has found that the earlier students are exposed to the opportunities available in our industry, the more likely they are to pursue this field as a career path. There is currently a shortage of skilled workers in all the trades and S.B. 795 would prove to be an additional stimulus for getting students engaged.

On behalf of the over 1,500 ABC business members in Maryland, we respectfully request a favorable report on S.B. 795.

Robert Zinsmeister, Director  
Government Affairs

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## **AACPS\_UNFAV\_SB795**

Uploaded by: Ortiz, Jeanette

Position: UNF



## **SB795 YOUTH APPRENTICESHIP 2.0 ACT OF 2020**

February 27, 2020

FINANCE COMMITTEE

### **OPPOSE**

Jeanette Ortiz, Esq., Legislative & Policy Counsel (410.703.5352)

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Anne Arundel County Public Schools (AACPS) opposes **SB795 Youth Apprenticeship 2.0 Act of 2020**. This bill creates a High School Level of Registered Youth Apprenticeships Program within the Maryland Department of Labor (MDL) for the purpose of enabling high school students to accelerate their acquisition of occupational skills and work experience. Each local board of education must cooperate with MDL and registered apprenticeship sponsors to make the program's job opportunities available to students. MDL must issue a skills certificate to each student who completes the program.

AACPS maintains and operates two robust career and technology education (CTE) programs in dedicated space at the Centers for Applied Technology North and South (CAT Centers). The AACPS Career and Technology Education Office provides leadership, support, and resources for all courses and programs in the areas of Applied Technology, Business Education, Computer Science, Family and Consumer Sciences, and Technology Education. CTE programs offer students an opportunity to get a head start on their career as well as post-secondary education. These programs are in high demand by AACPS students and the business community.

As written, this legislation does not align with all current AACPS CTE apprenticeship practices, overcommits our business partners, restricts our ability to flex our students' time, and engages the school district in monitoring the wages and payments made to students. In addition, student transportation to and from jobsites will be an equity issue that will be significant in Anne Arundel County where public transportation is almost non-existent.

If this bill extends beyond AACPS' current capabilities at the two CAT Centers to our general student population, then AACPS does not have the number of partners required or the appropriate number of apprenticeships necessary to meet our student demand. Additionally, AACPS does not have the requisite oversight personnel to recruit, monitor, and evaluate apprenticeship locations and personnel based on our student numbers and mandated security protocols.

Accordingly, AACPS respectfully requests an **UNFAVORABLE** committee report on SB795.

## **SB 795 Testimony**

Uploaded by: Guido, Jeff

Position: INFO





## Maryland Senate – Finance Committee

Chair: Delores G. Kelley

Vice Chair: Brian J. Feldman

### Senate Bill 795 – Youth Apprenticeship 2.0 Act of 2020

#### Position: Informational

Electrical Workers

Insulators

Boilermakers

United Association

Roofers

Cement Masons

Teamsters

Laborers

Bricklayers

Ironworkers

Sheet Metal Workers

Elevator Constructors

Painters

Operating Engineers

Carpenters

The Baltimore DC Metro Building Trades Council fully supports apprenticeship. Apprenticeship training is the corner stone of our success in the highly competitive construction industry. Our model of joint labor and management sponsorship provides fully funded training scholarships for all of our apprentices. We firmly believe that apprenticeships should be industry funded and not totally reliant on grant funding through MD State tax dollars.

Registered apprenticeships are jobs where workers “earn and learn.” While working on the job, employees receive one-on-one full-time training from a skilled craftsman as well as related classroom instruction. An apprentice is “sponsored” by an employer or association and is paid according to a progressive pay scale. The following website links will provide more detailed information on what is currently required for apprentices and youth apprenticeships.

<https://www.dllr.state.md.us/> home website for MD DOL Dept. Labor Licensing Regulation

<https://www.dllr.state.md.us/employment/appr/youthappr.shtml> Youth apprenticeship purpose, history and links to information on employer and student success stories.

<https://www.dllr.state.md.us/labor/wages/empm.shtml> information on minor work permits, allowable age to enter the work force and prohibited hazardous occupations for minors, etc.

<https://www.dllr.state.md.us/employment/appr/youthapprforms.shtml> regulations and compliance forms for registration of a youth apprenticeship and reporting requirements.

Thank you.

Jeffrey Guido – Director

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