



Date: 2/24/20

The Senate Finance Committee

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I am writing to request your favorable support for **SB 739** "Economic Development – Advanced Clean Energy and Clean Energy Innovation Investments and Initiatives."

My Name is Nandini Mouli, Ph.D. and I own and manage a woman-owned small business, eSai LLC, focusing on the energy management solutions in Maryland. We provide engineering solutions and for the past 10 years we have been able to help install over 20 MW of natural gas fired cogens in commercial/industrial and institutional markets in Maryland.

This bill is important to my company, eSai LLC, because we support the development of the advanced energy economy in Maryland, and believe that the state is making a smart investment in the Maryland Clean Energy Center as a way to encourage the successful adoption of clean energy generation, energy efficiency measures and innovative emerging energy technologies.

As an instrumentality, MCEC provides significant value to growth the industry sector through innovative finance and technical expertise. In leveraging capital to achieve its mission, MCEC has the capability and flexibility to do what the public sector cannot and the private sector will not. MCEC successfully facilitates partnerships and relationships to create business and employment opportunities. I have been extremely pleased with the staff and services MCEC provides and supporting the goals of MCEC is vitally critical for our industry.

To date MCEC has leveraged private investment at ratio of almost 19 to 1 for every public dollar spent. To succeed at its statute directed mission. For this success to continue MCEC must have a stable definitive commitment of revenue to help support its operation and signal to project partners and capital providers that they can predictably count on MCEC for investment transactions. This legislation calls for such a commitment, which my organization believes a worthy investment.

Your consideration and favorable support of **SB 739** will be much appreciated.

Sincerely,

A handwritten signature in black ink that reads 'Nandini Mouli'.

Nandini Mouli, Ph.D.

Founder/CEO, eSai LLC

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