## William C. Rollow, MD MPH

### 11884 Bright Passage Columbia, MD 21044 wrollow@integrativehealthpractices.org

wrollow@aol.com 410-491-9801 (mobile)

#### PROFESSIONAL HISTORY

## Integrative Health Practices, LLC Practice Director

2017-current

Direct services and provide patient care in an independent insurance- and concierge- based integrative medicine practice

#### ArchSystems Inc

Senior Vice President and Chief Medical Officer Consulting Medical Director

2013-2017 2017-current

Directed PQRS Data Validation contract

Provide clinical consulting services, business development, and delivery on contracted projects

#### Maximus Federal

**Consulting Medical Director** 

2017-current

Provide clinical consulting services, business development, and delivery on contracted projects

**Independent Consultant** 

2017-current 2013-2015 2007-2009

Provision of strategic and implementation services to organizations promoting measurement and improvement of quality and efficiency of healthcare services, with a focus on payment methodologies and technical support for patient-centered medical home redesign; projects included:

- Primary Care Development Corporation Consulting Medical Director. Provided consultation on strategic issues, support business development, and provide clinical and technical support on contracted projects
- **EmblemHealth Strategic Integration**. Facilitated integration of the medical departments of two health plans (HIP and GHI) during the process of their merger
- EmblemHealth Medical Home High Value Network Project. Developed and led this project, in which 18 small adult primary care practices received enhanced payment, medical home redesign facilitation, and onsite care management, with project evaluation funded by a \$460,000 grant from the Commonwealth Fund. I led both the payer side (contracting, performance measurement and payment), and the redesign facilitation and care management side (as a consultant for Enhanced Care Initiatives Inc.).

#### **Center for Integrative Medicine, University of Maryland**

2013-2018

Director of Clinical Services Assistant Professor, Family Medicine

Directed and provided clinical services in coordination with research and education programs in university-based integrative medicine center

# IBM, Global Business Services Solutions Leader – Health Care Value and Transformation

2009-2013

Development, sales, and delivery of strategic and analytic technology-based consultant services to provider, payer, and governmental customers to enable improvements in healthcare outcomes and cost

#### **Centers for Medicare and Medicaid Services**

Office of Clinical Standards and Quality

Senior Quality Advisor

Director, Quality Improvement Group

Deputy Director, Quality Improvement Group

2004- 2006

2000-2004

As Deputy Director and Director for QIG, which had responsibility for management of the Medicare Quality Improvement Organization (QIO, formerly Peer Review Organization or PRO) and ESRD Networks programs:

- Secured program funding (\$1.265B for three year QIO contract period)
- Developed core contract for QIO 7<sup>th</sup> and 8<sup>th</sup> Scopes of Work, which included:
  - Redesign of beneficiary complaint process to focus on complainant satisfaction and quality improvement
  - Expansion of work to include nursing home improvement with patient-centered focus and home health agency improvement on publicly reported measures
  - Redesign of physician office assistance to focus on HIT adoption, care management, and quality measures reporting (DOQ-IT program)
  - Expansion of hospital improvement program to include surgical complications prevention (SCIP program) and support for public reporting of quality measures
- Evaluated contractor performance and published program results

#### BlueCross BlueShield of Illinois

Vice President for Medical Management 1996-2000 Medical Director – Managed Care Network Preferred/Blue*Choice* 1993-1996

As Vice President for Medical Management, had senior physician responsibility for medical management and as Blue *Choice* Medical Director, had utilization, quality and network management responsibility for 130,000 member point-of-service program:

- Served as Vice-Chairperson of National Medical Management Forum, coordinating medical management activities of Blues plans
- Re-engineered medical and payment policy development and implementation
- Developed and managed p4p program for point-of-service program, with primary care physician payment based on quality and efficiency results
- Developed specialty networks in cardiac surgery, perinatology, neonatology; participation and performance assessment based on self-reported outcomes
- Created and directed quality improvement program for review by NCQA, received first NCQA accreditation in the State of Illinois, and subsequently achieved four NCQA accreditation

#### Rush Health Plans, Anchor HMO

Vice President for Professional Affairs	1990-1992
Director of Quality Management	1986-1990
Medical Staff President	1984-1986
Staff Physician	1982-1992

As Vice President for Professional Affairs, had accountability for physician group and medical office operations, cost/utilization/quality management, and contracted specialist network for this 120,000

member staff model HMO, and as Director of Quality Management had responsibility for quality and utilization management programs:

- Attained \$10 million improvement in bottom line in two years
- Managed \$100+ million dollar budget, including \$30+ million in direct operating expense
- Developed and implemented utilization and quality management systems and quality improvement program

# Chicago Health Department/Cook County Hospital Attending Physician

1980-1982

2013

1989

- Practiced in an underserved neighborhood, in conjunction with teaching appointments at Chicago Medical School and Cook County Hospital
- Served on the Mayor's Transition Task Force in writing a section on revised priorities for the Chicago Health Department

#### **EDUCATION**

EDUCATION	
University of Michigan School of Public Health	MPH 1986
Cook County Hospital Family Practice Residency	Boards 1980
Stanford University School of Medicine	MD 1977
Harvard University Department of Psychology	BA 1973
<u>APPOINTMENTS</u>	
Rush Presbyterian-St. Luke's Medical Center Department of Family Practice-Adjunct Attending Physician	1982-2000
Grant Hospital - Chicago Department of Family Practice-Associate Attending Physician	1983-1992 1995-2000
Cook County Hospital Department of Family Practice-Attending Physician	1980-1982
CERTIFICATION	
Licensed Physician State of Illinois State of Maryland	1978 2000
Board Certification American Academy of Family Practice Recertification	1980 1986, 1993, 1999, 2006, 2016

**American Board of Integrative and Holistic Medicine** 

American Board of Quality Assurance and Utilization Review

### **PUBLICATIONS**

Rollow W et al. Assessment of the Medicare Quality Improvement Organization Program. Ann Intern Med. 2006;145;342-353.

Rollow W, Cucchiara PJ. Achieving value in primary care: the primary care value model. Ann Fam Med March/April 2016;14(2):159-165.

## William C. Rollow, MD MPH

### **Biography**

Dr. Rollow is Practice Director at Integrative Health Practices, LLC, an integrative medical practice in Ellicott City, Maryland and is an independent health policy consultant for organizations including Arch Systems Inc and Maximus Federal.

Board-certified in family medicine, in integrative medicine, and with a master's degree in public health, he has an extensive background in primary care practice transformation, quality improvement, healthcare technology, medical management, managed care, federal government programs, and administration, having developed and led the EmblemHealth Medical Home High Value Network Project, directed the CMS group with responsibility for the Medicare Quality Improvement Organization and End Stage Renal Disease Networks programs, provided technology-based strategic and analytic consulting services at IBM, and held senior medical director positions at BlueCross BlueShield of Illinois and at Anchor HMO.

Dr. Rollow seeks to promote transformation: in the lives of individuals through clinical care, in organizations through delivery system redesign resulting in improvements in outcomes and cost, and in communities through policy and practice that support health and wholeness.